

**City of San Antonio Bid Tabulation**

| Opened: March 22, 2019                |                                                                            |     | <b>Local</b>                                                                                            | <b>Non-Local</b>                                                       | <b>Non-Local</b>                                                                 | <b>Local</b>                                                                    | <b>Local</b>                                                             | <b>Local</b>                                                                        | <b>Non-Local</b>                                                | <b>Non-Local</b>                                               |
|---------------------------------------|----------------------------------------------------------------------------|-----|---------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------|----------------------------------------------------------------------------------|---------------------------------------------------------------------------------|--------------------------------------------------------------------------|-------------------------------------------------------------------------------------|-----------------------------------------------------------------|----------------------------------------------------------------|
| For: Terminal-A Ramp Lighting Upgrade |                                                                            |     | Fred Clark Electrical Contractor (Alt. Bid)<br>1211 N. Hackberry San Antonio, TX 78202<br>(210)229-1155 | Clear Blue Energy Corp.<br><br>17150 Via Del Campo San Diego, CA 92127 | F&W Electrical Contractors, Inc.<br><br>6880 US Hwy 181 N. Floresville, TX 78114 | Fred Clark Electrical Contractor<br><br>1211 N. Hackberry San Antonio, TX 78202 | HJD Capital Electric, Inc.<br><br>5424 Hwy 90 West San Antonio, TX 78227 | HJD Capital Electric, Inc. (Alt. Bid)<br><br>5424 Hwy 90 West San Antonio, TX 78227 | The Levy Company, Inc.<br><br>16294 IH 35 North Selma, TX 78154 | Rural Electric, Inc.<br><br>9502 E. Main Street Mesa, AZ 85207 |
| 6100011303                            |                                                                            | SM  |                                                                                                         |                                                                        |                                                                                  |                                                                                 |                                                                          |                                                                                     |                                                                 |                                                                |
| Item                                  | Description                                                                | QTY |                                                                                                         |                                                                        |                                                                                  |                                                                                 |                                                                          |                                                                                     |                                                                 |                                                                |
| 1                                     | Philips Fixtures - PFF-138L-1A-NW-G1-SF-AIRP-UNV-DD-DGY, or approved equal | 92  |                                                                                                         |                                                                        |                                                                                  |                                                                                 |                                                                          |                                                                                     |                                                                 |                                                                |
|                                       | Unit Price                                                                 |     | \$744.00                                                                                                | \$1,410.65                                                             | \$2,044.00                                                                       | \$1,532.00                                                                      | \$1,367.63                                                               | \$901.25                                                                            | \$1,518.00                                                      | \$1,597.00                                                     |
|                                       | Total Price                                                                |     | \$68,448.00                                                                                             | \$129,779.80                                                           | \$188,048.00                                                                     | \$140,944.00                                                                    | \$125,821.96                                                             | \$82,915.00                                                                         | \$139,656.00                                                    | \$146,924.00                                                   |
|                                       | Manufacturer Model                                                         |     | Morris Lighting 74024                                                                                   | Philips PFF138L1A                                                      | Philips PFF138L1A                                                                | Philips PFF138L1A                                                               | Philips PFF138L1A                                                        | Bright Lighting Optimus Prime                                                       | Philips PFF138L1A                                               | Philips PFF138L1A                                              |
| 2                                     | 2-head Aluminum Bullhorns                                                  | 16  |                                                                                                         |                                                                        |                                                                                  |                                                                                 |                                                                          |                                                                                     |                                                                 |                                                                |
|                                       | Unit Price                                                                 |     | \$263.00                                                                                                | \$185.06                                                               | \$210.00                                                                         | \$263.00                                                                        | \$235.37                                                                 | \$97.34                                                                             | \$277.00                                                        | \$289.00                                                       |
|                                       | Total Price                                                                |     | \$4,208.00                                                                                              | \$2,960.96                                                             | \$3,360.00                                                                       | \$4,208.00                                                                      | \$3,765.92                                                               | \$1,557.44                                                                          | \$4,432.00                                                      | \$4,624.00                                                     |
| 3                                     | Miscellaneous Materials                                                    | 1   |                                                                                                         |                                                                        |                                                                                  |                                                                                 |                                                                          |                                                                                     |                                                                 |                                                                |
|                                       | Unit Price                                                                 |     | \$1,842.00                                                                                              | \$3,937.00                                                             | \$8,200.00                                                                       | \$1,842.00                                                                      | \$1,250.00                                                               | \$1,250.00                                                                          | \$860.00                                                        | \$3,422.00                                                     |
|                                       | Total Price                                                                |     | \$1,842.00                                                                                              | \$3,937.00                                                             | \$8,200.00                                                                       | \$1,842.00                                                                      | \$1,250.00                                                               | \$1,250.00                                                                          | \$860.00                                                        | \$3,422.00                                                     |
| 4                                     | Labor and Installation                                                     | 1   |                                                                                                         |                                                                        |                                                                                  |                                                                                 |                                                                          |                                                                                     |                                                                 |                                                                |
|                                       | Unit Price                                                                 |     | \$35,194.00                                                                                             | \$32,383.00                                                            | \$79,392.00                                                                      | \$35,194.00                                                                     | \$102,201.41                                                             | \$102,201.41                                                                        | \$26,452.00                                                     | \$47,819.00                                                    |
|                                       | Total Price                                                                |     | \$35,194.00                                                                                             | \$32,383.00                                                            | \$79,392.00                                                                      | \$35,194.00                                                                     | \$102,201.41                                                             | \$102,201.41                                                                        | \$26,452.00                                                     | \$47,819.00                                                    |
|                                       | Payment Terms                                                              |     | Net 30                                                                                                  | 2%, 10 Days                                                            | Net 30                                                                           | Net 30                                                                          | Net 30                                                                   | Net 30                                                                              | Net 30                                                          | Net 30                                                         |
|                                       | Total                                                                      |     | \$109,692.00                                                                                            | \$169,060.76                                                           | \$279,000.00                                                                     | \$182,188.00                                                                    | \$233,039.29                                                             | \$187,923.85                                                                        | \$171,400.00                                                    | \$202,789.00                                                   |
|                                       | <b>Total Award</b>                                                         |     | <b>\$109,692.00</b>                                                                                     |                                                                        |                                                                                  |                                                                                 |                                                                          |                                                                                     |                                                                 |                                                                |