

Thank you for your interest in Grounded Solutions Network's ForEveryoneHome Initiative. We are excited to meet our potential partners in this effort. Please complete the application below or submit it by email as a PDF document to Matt Weber at mweber@groundedsolutions.org by 5:00 pm PST on February 28, 2019. We will evaluate applications based upon submitted materials, follow-up interviews, and site visits. Selection announcements will be made March 31, 2019.

For details about the ForEveryoneHome initiative, please see our website at: <u>https://groundedsolutions.org/ForEveryoneHome</u>

Project Team

Contact Person List the lead applicant's contact information, including name, title, organization, e-mail address and phone number.

Name:		Title:	Organization:
	Email:		Phone:

Applicant Team Bios Provide the names and brief biographies (up to 200 words each) of each member of the project team. The core applicant team should consist of two to three local government leaders (including elected and appointed officials and key staff) and two to three community members who are trusted voices on the housing needs in the low-income communities of color in your city. For every team, the city's mayor will be designated an honorary team member and is not counted toward the four- to six-member limit. The name and brief biography of the mayor, however, should be included in your application. In addition to these project leaders, Grounded Solutions will work with each city to involve a broader group of stakeholders in the program.

Fill in form or attach documents alongside application.

Team Narrative Describe briefly why these are the right individuals to lead a displacement prevention initiative in your community, and what roles they will play. It is not necessary for every team member to participate in every aspect or meeting of the initiative. Please highlight how each team member will contribute to the overall success of the initiative. We seek diverse teams of both government and community leaders who bring community knowledge, technical expertise and policymaking authority. *Fill in form or attach documents alongside application.*

Need for Action: Existing Conditions

Current Policies and Programs What policies and programs are already in place in your city to promote housing affordability and inclusive communities?

Strengthening Current Policies and Programs Which current policies and programs would you like to re-examine or build-upon? Describe any research or groundwork already accomplished.

Developing New Policies and Programs What new policies or programs are you considering pursuing? Describe any research or groundwork already accomplished.

Displacement Pressures What displacement challenges does your community currently face or expect to face in the near future? How do housing cost and quality figure into these challenges?

Need for Action: Future Efforts

Goals for Participation Why do you wish to participate in the ForEveryoneHome initiative? How will participation help you achieve something you could not achieve on your own?

Readiness for Success

Community Engagement 1. What prepares your community to have an exemplary community engagement process that reaches low-income communities of color in your city? 2. Describe existing relationships, experience with past outreach efforts (both successes and lessons learned), and available resources.

Have you identified a funding source for the full you identified to date?

What support would you like to request of Grounded Solutions Network to fundraise for any remaining gap?

Peer Sharing 1. What successful or innovative local policies would you like to teach your peers in other cities about? 2. What local policies would you be most interested in learning about from a peer city?

> **Supporting Documents** Please attach any planning documents, housing reports or other similar items that support your application. Include a brief description of their relevance. Please attach documents alongside application.

Letters of Support Supply at least three and up to five letters of support for the city's participation in the ForEveryoneHome initiative, including a letter from the mayor or resolution of support from the city council, letters from community organizations (particularly those working in and with low-income communities of color in your city), and letters from foundations and other funders active in your community.

Please attach documents alongside application.

Match Funding

Thanks to generous underwriting from the Ford Foundation, Grounded Solutions is able to offer a value of \$150,000 in program activities and technical assistance to each participating team. We also require a minimum local commitment of \$75,000 in match funding. However, the inability to raise the full community match by the date of application submission is not necessarily disqualifying. Grounded Solutions Network will work with selected applicants to round-out their community contribution through additional fundraising. The first installment of \$50,000 will be due by July 31, 2019, with the remainder due December 31. 2019.

match requirement (\$75,000)? If not	, how much have

Do any community representatives on the core team necessitate additional financial support to fully participate (separate from the required match funding)? If so, please describe financial needs and indicate how Grounded Solutions Network might support local fundraising.



Mayor Ron Nirenberg

Mayor Nirenberg is focused on making key infrastructure investments necessary to accommodate the growth of San Antonio, which is expected to nearly double in population by 2040. This forward-looking approach drives the mayor's vision of a compassionate community with a globally competitive economy. In 2017, he created the Mayor's Housing Policy Task Force which developed San Antonio's Housing Policy Framework, adopted in 2018. In November of 2018, he was appointed to the National League of Cities Task Force on Housing which will focus on regional, holistic planning, federal resources, land use, local and community-focused approaches to meeting housing needs.

He was raised in Austin, Texas, and attended college in San Antonio. Nirenberg is the son of an immigrant from Southeast Asia and the grandson of immigrants from Eastern Europe who passed through Ellis Island. Through his personal experiences, Mayor Nirenberg developed a core commitment to civic participation and the universal values of liberty, justice, and equal opportunity for every person.



Verónica (Vero) R. Soto Director of Neighborhood and Housing Services

Vero R. Soto joined the City of San Antonio, Texas in July 2017 as Director of the newly created Neighborhood and Housing Services Department. Vero administers the City's housing policies and programs, HUD entitlement grants, Tax Increment Finance program and oversees housing production programs, neighborhood engagement, Neighborhood Improvement Bond program implementation, fair housing and leads housing policy development.

Vero has over 20 years of experience in planning, housing and neighborhood development. She previously served as the Director of the Community and Human Development Department for the City of El Paso, leading housing and neighborhood revitalization efforts. This position built upon her previous work as Executive Director of El Paso's Downtown Management District and position in the El Paso Economic Development Department where she created and successfully administered several incentive programs. Earlier in her career she served as the Director for Community Development for Sunland Park, New Mexico overseeing planning and zoning, building permitting, grants and grant compliance, economic development, capital projects and public works and she also served as the Chief Urban Planner for the City of El Paso where her most lasting legacy was the creation of the neighborhood planning program.

ForEveryoneHome: San Antonio Team Bios & Narrative



Lourdes Castro Ramirez Chair, San Antonio Housing Commission President, University Health System Foundation

Castro Ramírez is the current President of the University Health System Foundation which is dedicated to advancing the medical, educational and research goals and improving the health and wellbeing of the people of San Antonio and South Texas.

Prior to her position with UHS, she served in President Barack Obama's Administration as the Principal Deputy Assistant Secretary leading the U.S. Department of Housing and Urban Development's (HUD) Office of Public and Indian Housing.

From April 2009 to March 2015, she led the San Antonio Housing Authority as the President/CEO. Under her leadership, SAHA became known for its innovations in education, workforce development, affordable housing preservation and neighborhood revitalization.

Castro Ramírez's career in affordable housing and community development began two decades ago as a Community Planner in Ventura County and then at the Housing Authority of the City of Los Angeles (HACLA) as the Jobs-Plus Program Director and later as Director of the Housing Choice Voucher program.

Castro Ramírez is an active civic and community leader serving in local and state organizations including: Nico's Dream, Chair of the San Antonio Housing Commission, Former Chair of the Mayor's Housing Policy Task Force, Texas Lyceum, Daughters of Charity Services of San Antonio, Centro San Antonio, and Hispanas Organized for Political Equality.



Jessica O. Guerrero Board President, Vecinos de Mission Trails San Antonio Housing Commission

Jessica O. Guerrero is proud to be born and raised in the Southeast side of San Antonio. She works at the intersections of housing, climate, gender and labor justice and facilitates grassroots efforts in selfdetermination. She holds over twenty years experience working in nonprofit organizations supporting communities of color, youth, students, LGBTQ communities, women, elders and young children. For over a decade, Jessica has worked in the local grassroots, participating in efforts in solidarity with global communities of women in resistance. She works to build access to information and communication justice by providing and facilitating language interpretation and translation in community based efforts.

ForEveryoneHome: San Antonio Team Bios & Narrative

Jessica serves on the Board of Directors of Vecinos de Mission Trails, an organization formed five years ago after the largest residential displacement in our city's recent history took place at Mission Trails Mobile Home Community. The group supports people who have been displaced, those facing impending displacement, and renters asserting their rights. Vecinos de Mission Trails acknowledges that housing is a human right and supports community development directed by the grassroots toward achieving housing justice for all in San Antonio, Texas.



Tuesdae Knight, recently named the President and CEO of SAGE – San Antonio Growth on the Eastside, has more than 15 years non-profit experience. Working for companies such as FedEx, the YMCA, and most recently with the San Antonio Chamber of Commerce, she has developed into a dynamic and forward-thinking leader. Tuesdae holds a BA from Tennessee State University and an MBA from Texas A&M International and is fluent in Spanish. SAGE's main responsibilities are to advocate for the citizens and businesses of the Eastside and champion small business development. Recently, we have launched the NALCAB equitable neighborhood development plan, we have awarded storefront grants to local businesses for façade improvements, and are scheduled to hold an Eastside Business Briefing and Non-Profit Symposium to provide progressive solutions to Eastside challenges.



Richard Milk

Director of Policy and Planning, San Antonio Housing Authority (SAHA)

As Director of the Policy and Planning, Richard applies a planningoriented perspective to support the SAHA's mission and strategic goals. Richard has led the Agency's strategic planning efforts and Moving to Work (MTW) planning and reporting, as well as serving as SAHA's representative for various interagency efforts. Under his policy activities, he has represented SAHA at local, state and national forums, advocating for affordable housing issues. Prior to joining SAHA, Richard served as a Community Development Manager for the City of San Antonio.





Graciela Sanchez Executive Director, Esperanza Peace & Justice Center

Graciela I. Sánchez follows in the footsteps of her mother and abuelitas, strong neighborhood women of color cultural workers and organizers in San Antonio. As Buena gente of the Esperanza Peace and Justice Center, a community-based social justice/cultural arts organization, Graciela works with staff and community to develop programs that culturally ground working class and poor women of color, queer people and other marginalized people-- individuals who are survivors of cultural genocide. Graciela implements the vision and operations of the Esperanza as a community center, art and performance space, policy-change hub, and network facilitator for social justice, environmental, and community-based arts organizations. Conversations on issues of colonization, power, historic preservation of working class people of color neighborhoods, gentrification, racism, sexism, media justice and homo/transphobia among others are commonly connected to arts programming.

Graciela saw her entire neighborhood torn down in the 1970s and has worked with other community volunteers to stop further destruction of this historic working class community of San Antonio's Westside. Her advocacy includes working with community members, preservation groups and city, state and national officials to develop policies and consciousness about the importance of working class people of color history, culture, neighborhoods and the built environment.

Team Narrative

Our core applicant team was formed through purposeful diversity in voice and unity in mission. This distinguished group includes leaders from different sectors, neighborhoods, and perspectives who have stepped forward to perform a deep dive into displacement prevention work. Each has a broad network and the ability to bring a wider group of stakeholders to the table, the authority to drive change, and valuable insights to offer to their teammates and the peer cities selected for this initiative. Our team reflects San Antonio's cultural diversity and dedication to an outcome that honors and promotes that diversity.

Mayor Nirenberg has championed housing as a core priority for his office and the City as a whole. Under his leadership, the City's organizational structure has been redesigned to support housing as a core priority and in November of 2018, he was appointed to the National League of Cities Housing Task Force. Mayor Nirenberg will contribute to this team by advocating its work from the City's highest office and keeping the conversation centered on developing a comprehensive, compassionate approach. He hopes to share his experiences leading a local dialogue and redesigning the City's organizational structure to support housing as a core priority with the ForEveryoneHome initiative's inaugural cohort.

Verónica (Vero) Soto has been the Director of Neighborhood and Housing Services (NHSD) since its creation in 2017. She will contribute to the success of this team through on-the-ground expertise. She oversees many of the City's existing programs and work plans. She also contributes more than two decades of experience in planning and neighborhood development. Vero fosters a culture of camaraderie and community service within NHSD and looks forward to supporting the work of this team and the cohort as a whole.

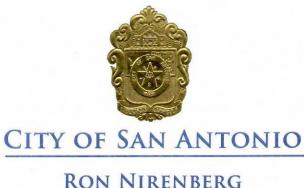
Lourdes Castro Ramirez is the current chair of the newly appointed San Antonio Housing Commission (SAHC) and former chair of the Mayor Nirenberg's Housing Policy Task Force (MHPTF). She is intimately familiar with the local, state, and national housing dialogue. She brings decades of experience in affordable housing and community development, including having led the US Department of Housing & Urban Development's (HUD) Office of Public and Indian Housing under President Obama. Lourdes brings to the team her unique ability to create buy-in from the local health and philanthropic communities.

Jessica O. Guerrero is an appointee to the City's newly created Housing Commission. Jessica is also the Board President of Vecinos de Mission Trails, which organizes households facing displacement and their neighbors in support of stronger local policies. She focuses on centering those most impacted in policy making, ensuring they are able to participate in the process and be heard. Jessica brings with her a strong network of people who have experienced displacement particularly from mobile home parks on San Antonio's Southside, an area that has received significant public investment in recent years.

Richard Milk is the Director of Policy and Planning for San Antonio Housing Authority (SAHA). He is right for this team because of his ability to drive policy change at SAHA, the largest affordable housing provider in the City and partner in the Eastside Promise Zone, the largest community reinvestment effort in the city's history. SAHA's designation as a Moving-to-Work community affords Richard additional capacity to influence change. He has been active in bringing city staff, housing advocates, realtors, and private rental housing providers together for productive discussions on ways to improve housing choice for households with low- and moderate- incomes. He skillfully facilitates conversations on difficult topics, diffusing tensions and bringing extensive practical knowledge in public housing and community development.

Graciela Sanchez is the executive director Esperanza Peace and Justice Center, a fixture of San Antonio's historic Near Westside. Graciela will enrich our team through intimate knowledge of community history, culture, and concerns. Neighbors of the Esperanza Peace and Justice Center include legacy homeowners whose families have lived in the neighborhood for generations and residents of Alazán- Apache courts, one of the nation's oldest public housing developments. Graciela and her staff have continuously provided honest and direct feedback on city programs that have changed them for the better. She looks forward to continuing this dialogue around a broader table.

Tuesdaé Knight is the executive director of San Antonio for Growth on the Eastside (SAGE), where she advocates for citizens and businesses of San Antonio's historic Eastside. SAGE recently launched an equitable neighborhood development plan and a partnership with the National Association for Latino Community Asset Builders (NALCAB). Tuesdaé brings a small business perspective to the table in addition to representing an organization working specifically with communities of color.



RON NIRENBERG Mayor

March 12, 2019

Advisory Committee ForEveryoneHome Initiative P.O. Box 42255 Portland, OR 97242

Dear Advisory Committee Members,

I am pleased to write this letter of support for the City of San Antonio to participate in the ForEveryoneHome Initiative. This initiative supports the City's and my personal vision of a compassionate community while strengthening and growing our anti-displacement efforts at a key moment in time.

In 2018, San Antonio celebrated its Tricentennial as one country's oldest and fastest growing cities. Our population topped 1.5 million for the first time and we expect one million more by 2040. This rapid growth presents an exciting opportunity for our community, but also requires deliberate planning to ensure every resident, regardless of income, has a high quality of life. Because San Antonio still faces the effects of historic socioeconomic segregation and a looming housing shortfall, there is an urgency to plan for a more equitable housing system.

In September 2018, the City Council accepted the Mayor's Housing Policy Task Force framework. The charge to the Task Force was to develop a framework for a comprehensive, compassionate housing strategy for our city. With the help of hundreds of local housing community members, the Task Force created San Antonio's Housing Policy Framework which focuses on several approaches to aid in increasing production, rehabilitation, and preservation of affordable housing so every resident of San Antonio, regardless of income, can have safe, stable, affordable housing. This framework establishes housing as a core priority for the city so that as San Antonio grows residents will not be priced out.

Ensuring that the city's growth benefits every resident, not just a lucky few, requires us to champion strategies that strengthen and protect our historic and historically marginalized communities. We are hungry for new tools to preserve and expand affordable homeownership like shared equity models and community land trusts. The ForEveryoneHome initiative will allow us to tap into Grounded Solution's Network expertise in these areas and share our experience with other cities.

As we look toward future growth there is a very real challenge to ensure sustainable affordable housing in San Antonio. We see an incredible opportunity to lead the country with proactive strategies for equitable growth. I am proud to support The City of San Antonio as it pursues the ForEveryoneHome opportunity and affirm that this initiative would have a lasting and meaningful impact on our community.

Sincerely,

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Ron Nirenberg M A Y O R



NATIONAL Association for Latino Community Asset Builders

March 13, 2019

Grounded Solutions Network Attn: ForEveryoneHome Initiative P.O. Box 42255 Portland, Oregon 97242

Dear Advisory Board Members,

On behalf of the National Association for Latino Community Asset Builders (NALCAB) I am pleased to write this letter of support for the City of San Antonio to participate in the ForEveryoneHome Initiative. This initiative will strengthen and grow our City's displacement prevention efforts at time when the City is preparing for an influx of new growth.

The City of San Antonio's (COSA) mission is to deliver quality services and achieve the resident's vision of prosperity for our diverse, vibrant, and historic community. NALCAB affirms that COSA has been a strong partner in supporting households and neighborhoods, and has recognized that without well-designed interventions now, many of our community's neighborhoods will lose the affordability and diversity upon which the city prides itself.

To meet this challenge, COSA has established new organizational infrastructure including the creation of the Neighborhood and Housing Services Department (NHSD) and re-establishment of the Housing Commission. In 2017, COSA commissioned NALCAB to identify communities throughout the city that are experiencing pronounced neighborhood change compared to the city as a whole. *An Analysis of Housing Vulnerability in San Antonio* was released in 2018 and shed new light on the where and how the impacts of gentrification and displacement were beginning to be felt. The report recommended the City continue to monitor indicators of socio-economic change and be proactive in its approach to vulnerable neighborhoods. It encouraged the City to develop preservation strategies for affordable housing with expiring covenants, consider housing and tax policies to secure low- and- moderate income homeowners in rapidly appreciating neighborhoods, and target supportive services and rehabilitation efforts to areas with significant dilapidated housing stock and high concentrations of vulnerable households. NALCAB also supported the city with the development of the Mayor's Housing Policy Task Force (MHPTF), which resulted in a Housing Policy Framework for the first time in the city's history.

San Antonio's Housing Policy Framework, adopted in nine months after the publication of our report, cemented housing as a core priority for the City. Since then NHSD staff has led a community outreach effort around displacement mitigation and began holding convening housing community stakeholders for the first meetings of a coordinated housing network, which will establish a set of shared goals and methods for working together effectively. NALCAB continues to partner with the City on an assessment of the San Antonio Housing Trust and with its HUD required Analysis of Impediments, which is also directly related to displacement and identifying barriers to affordable housing.



NALCAB has vast experience with supporting municipalities in economic development and affordable housing initiatives. We applaud the City's renewed energy and commitment thus far and enthusiastically endorse it for this initiative. We affirm the City's value as both a peer and participant in this program and encourage the Advisory Board to select San Antonio.

Sincerely,

Levan J. Munt

Levar Martin Chief Program Officer NALCAB



United Way of San Antonio and Bexar County

The Briscoe Center 700 South Alamo Post Office Box 898 San Antonio, Texas 78293-0898 210.352.7000 | FAX 210.224.4245 www.unitedwaysatx.org

March 12, 2019

Grounded Solutions Network Attn: *ForEveryoneHome* Initiative P.O. Box 42255 Portland, Oregon 97242

Dear Advisory Board Members,

On behalf of the United Way of San Antonio and Bexar County, I am pleased to write this letter of support for the City of San Antonio to participate in the *ForEveryoneHome* Initiative. This initiative will strengthen and grow our City's anti-displacement efforts at a time when the need and political will for this work have never been higher.

The City of San Antonio's (COSA) mission is to deliver quality services and achieve the resident's vision of prosperity for our diverse, vibrant, and historic community. This mission is directly aligned with our priorities; specifically, our focus on strong individuals and families (see enclosure). United Way affirms that COSA has been a strong partner in supporting households and neighborhoods, and has recognized that without well-designed interventions now, many of our community's neighborhoods will lose the affordability and diversity upon which the city prides itself.

To meet this challenge, COSA created the Department of Neighborhood and Housing Services, approved adoption of the Mayor's Housing Policy Taskforce's Housing Policy Framework Report, and reestablished the Housing Commission. United Way applauds the City's renewed energy and work thus far, and enthusiastically endorses it for your program.

United Way is proud to support The City of San Antonio as it pursues this incredible opportunity. We affirm the City's value as both a peer and participant in this program, and encourage the Advisory Board to select San Antonio.

Sincerely,

oore Margaret B, Poore

Executive Vice President Partners for Community Change



Strong Individuals and Families Impact Council

All individuals and families are stable, flourish economically, reach their full potential and maintain a quality of life free of discrimination.

Indicator 1: % of population at or below 200% of FPL Indicator 2: % of population between 200-300% of FPL

Summary of Strategy:

1a: Provide and/or build capacity for organizations that offer education and workforce development (*e.g.* adult basic education and/or non-degree certificates, industry-specific certificates or other career pathways) to clients at or below 200% of FPL.

Summary of Strategies:

2a: Provide and/or build capacity for organizations that offer education and workforce development (*e.g.* adult basic education and/or non-degree certificates, industry-specific certificates or other career pathways) to clients between 200-300% of FPL.

2b: Support collective impact initiatives that convene community partners and stakeholders and which result in system-level changes that advance people beyond 300% of FPL. Indicator 3: Wage disparity ratio between full-time women of color earners and white male full-time earners

Summary of Strategies:

3a: Build an awareness campaign that communicates wage and opportunity disparities between women of color earners and Anglo male earners, focused on the broader economic impact this disparity has on Bexar County overall.

3b. Provide and/or build capacity for organizations that offer education and workforce development (*e.g.* adult basic education and/or non-degree certificates, industry-specific certificates or other career pathways) to women of color.

Indicator 4: # of family violence

incident reports reported per

100,000 population

Summary of Strategy:

4a: Expand prevention and/or intervention services that interrupt the cycle of family violence¹⁰ for individuals and families who are either at risk of family violence or who are already victims or perpetrators themselves. Services should seek to increase connection of isolated and vulnerable populations with the community and may include efforts that help people stay safe, stay healthy, and/or stay in their homes

LIVE UNITED



Vecinos de Mission Trails

•ph: 210.596.9091 •email: <u>vecinosdemissiontrails@gmail.com</u> •fb: vecinosdemissiontrails •web: vecinosdemissiontrails.wordpress.com

March 14, 2019

Grounded Solutions Network Attn: ForEveryoneHome Initiative P.O. Box 42255 Portland, Oregon 97242

Dear Advisory Board Members,

On behalf of Vecinos de Mission Trails, I write this letter of support for the City of San Antonio to participate in the ForEveryoneHome Initiative. This initiative will enrich efforts of the City of San Antonio as they work to address displacement in our communities.

The City of San Antonio's (CoSA) mission is to deliver quality services and achieve the resident's vision of prosperity for our diverse, vibrant, and historic community. They have taken on the challenges of working with impacted communities to identify our vulnerabilities and develop solutions to rising rates of displacement. San Antonio is experiencing growing pains that threaten affordability in our historic neighborhoods, jeopardize our very cultural identity, and burden resilient communities.

To meet these challenges, CoSA changed their organizational infrastructure including the creation of the Neighborhood and Housing Services Department (NHSD) and re-establishment of the Housing Commission. They commissioned a vulnerabilities study that identifies communities throughout the city experiencing pronounced neighborhood change. They developed the Mayor's Housing Policy Task Force (MHPTF), including an unprecedented community engagement effort which resulted in a Housing Policy Framework to be implemented with direction from communities experiencing displacement and housing insecurity.

NHSD staff conducted a survey and held stakeholder convenings to inform their process in addressing the priorities detailed in the Housing Policy Framework developed by the MHPTF. Vecinos de Mission Trails is engaged in this process and offers the lived experience of displaced communities as insights to help guide displacement mitigation efforts and begin to understand how to prevent displacement.

Vecinos de Mission Trails recognizes the urgency for crafting innovative solutions to our housing problems and encourages the Advisory Board to select the City of San Antonio to participate in the ForEveryoneHome Initiative.

Gracias,

Jessica O. Guerrero Vecinos de Mission Trails

esperanza peace & justice center

Grounded Solutions Network Attn: ForEveryoneHome Initiative P.O. Box 42255 Portland, Oregon 97242

March 13, 2019

Dear Advisory Board Members,

The Esperanza Peace and Justice Center is excited to learn about the City of San Antonio's interest in participating in the ForEveryoneHome Initiative. We are pleased to write this letter of support and hope that you will select San Antonio as one of the cities to participate.

San Antonio is growing fast and although many are pleased to see the growth, we at the community level are concerned about the consequences of this growth. For the last few years, Esperanza has been on the frontlines working with community members who are being pushed out of their homes when new development encroaches on their backyard. Families who have lived in neighborhoods for 35, 50 and 75 years(or more), now find themselves being pushed out of their sacred homes because of their proximity to downtown. The lack of policies that could curtail displacement are still to be written, but this doesn't stop the severe consequences of displacement. Individuals have died, become homeless or found new homes 20 miles from where they were living before displacement.

San Antonio is growing, but the people who have lived here for generations cannot be pushed out. San Antonio is a city that is majority people of color and the majority of our people are poor and working poor. While the new people coming to this great city will find new jobs in the tech field, we also have the workers of the service industry who take care of the major tourist industry of San Antonio. These workers clean the toilets, make the beds, serve and make the food, entertain the visitors while making minimum wage and receiving no benefits. Until our service-based workers get paid living wages and receive benefits, we will continue to be one of the most economically segregated cities in the United States.

We have challenged San Antonio staff members and our elected officials, but we have also worked side by side with them to find solutions including the development of the newly created Neighborhood and Housing Services Department (NHSD); a vote by our citizens to approve a \$20 million housing bond to create more affordable housing and; challenging developers to create more housing for the most vulnerable in our community, families making \$12,000 or less a year.

Esperanza is a coalition member of *Mi Barrio No Se Vende* in San Antonio and *Right to the City* at the national level. We see and understand the need to work together locally and nationally and to learn from one another. We understand that new compassionate policies need to be written and that together, residents most affected by this new growth must be at the center of the solutions. The ForEveryoneHome Initiative will allow us to sit and learn from experts in the field, sit alongside City of San Antonio staff and elected

officials as equals and work together to develop strategies and displacement prevention policies and programs that are long overdue. We hope you select San Antonio as one of the cities to participate in this amazing initiative. As a lifelong resident of San Antonio with a family history in San Antonio's Westside for over 100 years, we welcome this engagement that is long overdue. Please let me know if you need further information from us.

Con mucha esperanza, Glaciela I. Sánchez

Executive Director