



City of San Antonio

Contract Summary Sheet

Date: 8/8/2019
Agenda Item: 19-4817

Name/Title (Caption as shown on agenda): Annual Contract for Fitness Equipment for SAPD Substations 610011413 AAS	
Brief Description of Item(s) and Use: This contract will provide the City of San Antonio Police Department with new fitness equipment, inclusive of all labor, material and equipment necessary for the inside delivery and installation of the fitness equipment for six SAPD substations.	
Total \$:	\$76,250.00 annually; \$305,000.00 contract period
Contract Period:	Upon award through June 30, 2021 with two, one year renewal options
Method of Procurement:	Competitive (3 bids received)
Price Trend:	N/A - New contract
Contract Info:	Formal ____ Annual <u>X</u> Support/Maintenance ____ Lease ____
Recommended Contractor(s):	Advanced Healthstyles Fitness Equipment, Inc., 861 Southpark Dr., Suite 100, Littleton, CO 80120 (Non-Local)
Previous Contractor(s):	N/A
Comments:	This annual contract will provide fitness equipment for 6 SAPD substations. SAPD intends to purchase and transition new equipment to 2 substations per year.
NAS Bidders:	<p>NAS – PROMAXIMA MFG</p> <p>The gym equipment committee has reviewed the specifications of the equipment proposed by Promaxima and determined it does not meet the operational needs of the department. Promaxima treadmills/ellipticals are rated for usage of 6 hours a day versus Matrix/Spirit treadmills that are designed for commercial usage and are rated for use a minimum of 12 hours a day. Since substations operate 24 hours, 7 days a week, the treadmills/ellipticals could potentially be in use around the clock. For that reason, the requirement is for commercial grade treadmills/ellipticals similar to the equipment in use at the Public Safety Headquarters' fitness room. The Gym Equipment Committee recommends the products offered by Advanced Healthstyles Fitness Equipment which meet the operational needs of the department on the basis of durability and high usage.</p>
Anticipated Future Requirements and Action:	N/A

Procurement Alternative:	Should this contract not be approved, SAPD would be required to purchase fitness equipment on an as needed basis, wherein increased costs due to non-contract buying could be realized and cause a delay in delivery times.
Using Department (s):	Police