

# Audit and Accountability Committee



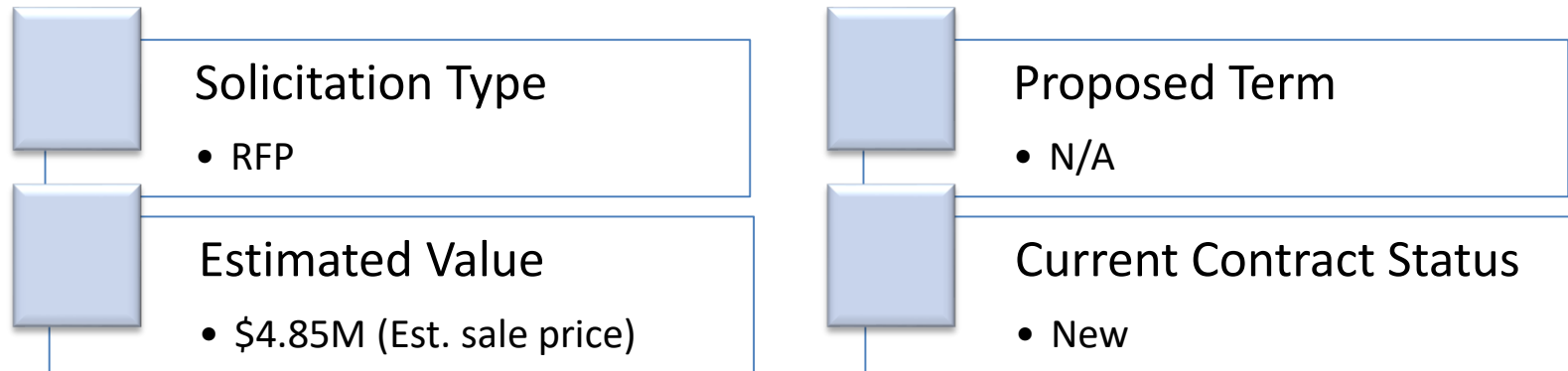
## Pre Solicitation Briefing for Sale of Continental Hotel Property

Date: August 30, 2019

Presented by: Trey Jacobson, Special Projects, City Manager's Office

# Project & Solicitation Overview

The City seeks competitive proposals for the sale and redevelopment of a City-owned building and adjacent parking lot located on 1.08 acres at 322 W. Commerce, commonly known as the historic Continental Hotel. This process is intended to provide an opportunity for interested developers to demonstrate their interest and capability to redevelop the property for mixed-income residential housing to meet the demand for downtown living, which may include future students, faculty, and staff of UTSA's expanding downtown campus.



# Solicitation Overview

Outreach		Evaluation Voting Members	
NIGP Codes Identified	<b>97163</b> - Land & Improvements <b>99884</b> - Real Estate (Including Buildings, Houses, Land, etc.) Sale of Obsolete Items	Lori Houston, Assistant City Manager	
Number of Vendors to be Notified	Central Vendor Registry: 37 Targeted Vendor Outreach: 153 Veteran Owned Small Business (SBA): 0	Trey Jacobson, Special Projects Manager, CMO	
Advertising	TVSA Channel 21 COSA Bidding Opportunities Website Express News	Pete Alanis, Real Estate Administrator, CCDO	
		Veronica Mendez, VP of Business Affairs, UTSA	
		Paola Sofia Fernandez, Architect, able.city	
		Andrew Ozuna, Senior VP, Broadway Bank	
		Matt Brown, CEO, Centro San Antonio	
		Corrina Green, Director of Development, Zachry Hospitality	

# Solicitation Requirements

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<b>Evaluation Criteria</b>	Purchase Price – 10 pts
	Development Experience – 15 pts
	Financial Capacity and Capability – 15 pts
	Project Plan and Timeline – 25 pts
	Economic Value – 20 pts
	Local Preference Program – 10 pts
	Veteran Owned Small Business Preference Program – 5 pts

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<b>Additional Requirements</b>	Audited Financial Statements: Not Required
	SBEDA Program: Not Applicable

# Project Timeline

