

City of San Antonio Contract Summary Sheet

Name/Title (Caption as shown on agenda): Annual Contract for Sterling Parts 6100011393 JF

Brief Description of Item(s) and Use: This contract will provide the Solid Waste Management Department (SWMD), Fleet Services Division, with parts for Sterling medium to heavy duty trucks utilized for pulling trailers, grapplers and brush trailers, etc. Currently, the City has approximately 110 Sterling trucks in its fleet. This contract will be monitored by the SWMD, Fleet Services Division, for maintenance and repairs of Sterling trucks utilized by the City of San Antonio.

Total \$:	\$150,000.00 annually
Contract Period:	Upon award through December 31, 2022 with two, one year renewal options
Method of Procurement:	Competitive (1 bid received)
Price Trend:	8.12% increase due to the increased cost of raw materials
Contract Info:	Formal Annual _X Support/Maintenance Lease
Recommended Contractor(s):	Grande Ford Truck Sales, Inc., dba Grande Truck Center, 4562 IH East, San Antonio, TX 78219 (Local)
Previous Contractor(s):	Grande Ford Truck Sales, Inc., dba Grande Truck Center, 4562 IH East, San Antonio, TX 78219
Comments:	N/A
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, the Solid Waste Management Department, Fleet Services Division, will be required to procure parts on an as needed basis. The City could lose the pricing advantage that is available through a competitively bid annual contract that affords volume discounts. Furthermore, the department's budget could be negatively impacted through continuous price variations.
Using Department (s):	Solid Waste Management