Opened:	June 19, 2019			ocal	Local	Non-Local	Local	Local	Local	Local	Local	Local	Non-Local	Non-Local	Local	Non-Local	Local	Non-Local
For:	SWMD On-Call Contract for Medium & Heavy Duty	Truck Rep	Collision Co	ountry Repair	Cooper Equipment Co.		Doggett Freightliner of South Texas, LLC	Fox Truck World, LLC		McCombs HFC, Ltd / Red McCombs Ford	Reliance Truck & Equipr	River City Hydraulics	Rush Truck Centers of Texas LP dba Rush	Southern Tire Mart, LLC	Southwest Companies dba Southwest Wheel	Strategic Fleet Solutions		Texas Pack and Load Sales, Inc., dba Texas
													Truck Center - San			Superior Fleet Solutions	Texas	Pack + Load
610001138	9	1	4282 IH 10		17474 Judson Rd.					8333 IH 10 West	7200 S WW White Rd.	1411 N. Hackberry	8922 IH 10 East	800 Highway 98	343 Gembler Road		503 Pop Gunn	1030 Brussels St.
ltom	Description	Est. Annual	San Antoni TX 78219	,	San Antonio, TX 78247		,	San Antonio, TX 78263	San Antonio, TX 78219	San Antonio, TX 78230	San Antonio, TX 78222	San Antonio, TX 78208	Converse, TX 78109	Columbia, MS 39429	San Antonio, TX 78219		San Antonio, TX 78219	San Antonio, TX, 78219
ltem	•		210-333-18		210-657-5151		210-452-9252	210-648-1660	210-666-7144	210-357-1497	210-648-3337	210-472-2123	210-901-7193	877-786-4681	210-226-0301			210-239-2282
1	Hourly labor rate from contract award through 2020	1																
	for repair work																	
	Hourly Rate Price			\$100.00	\$115.00		\$139.50	\$98.50	\$140.00	\$125.00		\$85.0						\$100.00
	Total Price			\$100.00	\$115.00	\$85.00	\$139.50	\$98.50	\$140.00	\$125.00	\$95.00	\$85.0	D \$111.30	\$115.00	0 \$75.0	\$95.00	\$130.00	\$100.00
2	Hourly labor rate for 2021 to perform repair wor	1		\$ 400.00	\$100.00	* ***	\$400 F0	\$ 00 50	* 450.00	0 405.00	\$ 05.00			0 405 0		\$ 00.00	0 405.00	* 405.00
	Hourly Rate Price			\$102.00	\$130.00	\$93.50	\$139.50	\$98.50	\$150.00	\$125.00	\$95.00	\$90.0						\$105.00
	Total Price			\$102.00	\$130.00	\$93.50	\$139.50	\$98.50	\$150.00	\$125.00	\$95.00	\$90.0	D \$111.30	\$125.00	0 \$75.0	\$96.00	\$135.00	\$105.00
3	Hourly labor rate for 2022 to perform repair work and any short extensions thereafter, to to perform repair work, % of discount off that year's posted walk-in service rate, as of	1																
	Januarv 1. 2019. Discount %			4.00%	0.00%	5.00%	10.00%	0.00%	\$160.00	15.00%	5.00%	0.00%	6 20.00%	6 3.00%	6 \$75.00	10.00%	5.00%	10.00%
4	Parts Pricing % markup of actual parts cost	1		25.00%	80.00%	18.00%	30.00%	30.00%	30.00%	24.00%	25.00%	40.00%	6 25.00%	6 20.00%	6 30.00%	6 25.00%	10.00%	30.00%
5	Towing and Shipping % markup of actual cost	1																
				0.00%	80.00%	18.00%	50.00%	10.00%	30.00%	12.00%	25.00%	10.00%	6 10.00%	6 10.00%	6 15.00%	6 10.00%	12.00%	5.00%
6	Service Call and/or Field Service	1		\$125.00	No Bid	l \$75.00	\$100.00	100.00%	\$150.00	NA	No Bic	No Bi	d \$150.00	5 \$115.00	0 No Bio	No Bid	\$135.00	No Bid
	Payment Terms		2	2% in 10 days	Net 30	Net 30	Net 30	1% in 10 days	s Net 30	Net 30	1% in 10 days	1% in 10 day	s Net 30	0 1% in 10 day	s Net 3	0 3% in 10 days	Net 30	2% in 10 days