



# City of San Antonio

## Contract Summary Sheet

Date: 11/7/2019  
Agenda Item: 19-7462

<b>Name/Title (Caption as shown on agenda):</b> <b>Annual Contract for Citywide Electrolyte Replacement Drinks 6100011691 EMG</b>	
<b>Brief Description of Item(s) and Use:</b> This contract will provide various City Departments with electrolyte replacement drinks in both ready-to-drink and powder varieties. This drink will be utilized by City employees to maintain correct electrolyte balance while working in hot and/or humid conditions, or when manual labor produces loss of electrolytes.	
<b>Total \$:</b>	\$76,000.00 annually
<b>Contract Period:</b>	January 1, 2020 through December 31, 2022 with two, one year renewal options
<b>Method of Procurement:</b>	Competitive (3 bids received)
<b>Price Trend:</b>	17.90% Increase due to rising cost of product
<b>Contract Info:</b>	Formal ____ Annual <u>X</u> Support/Maintenance ____ Lease ____
<b>Recommended Contractor(s):</b>	<b>Safety Supply, Inc., 11827 Tech Com #114, San Antonio, TX 78233 (Local)</b>
<b>Previous Contractor(s):</b>	Supply Innovations Co., LLC, 200 Chihuahua St., San Antonio, TX 78207 Sunbelt Mill Supply, Inc., 7715 Grissom Rd., San Antonio, TX 78251 Mastermans, LLP, 11 C Street, Auburn, MA 015017
<b>Comments:</b>	Mastermans, LLP deemed non-responsive for not meeting the 19% SBE subcontracting requirement
<b>Anticipated Future Requirements and Action:</b>	N/A
<b>Procurement Alternative:</b>	Should this contract not be approved, using departments would be required to purchase electrolyte replacement drinks as individual needs arise. However, aggregating demands by establishing a requirements contract will result in lower, fixed prices for an extended period of time.
<b>Using Department (s):</b>	Citywide