

ORDINANCE 2019-10-31-0873

AWARDING A CONSTRUCTION CONTRACT WITH RURAL ELECTRIC, INC. FOR THE PURCHASE AND INSTALLATION OF ELECTRIC GROUND SUPPORT EQUIPMENT AT THE SAN ANTONIO INTERNATIONAL AIRPORT IN THE AMOUNT OF \$1,765,264.00, WITH FUNDING AVAILABLE IN THE FY 2020-FY 2025 CAPITAL IMPROVEMENT PROGRAM BUDGET FROM THE AIRPORT IMPROVEMENT & CONTINGENCY FUND AND THE FEDERAL AVIATION ADMINISTRATION VOLUNTARY AIRPORT LOW EMISSIONS GRANT.

* * * * *

WHEREAS, the City released an Invitation for Bids in July 2019 for the electrification of ground support equipment project at the San Antonio International Airport and received four bids in response; and

WHEREAS, this Ordinance accepts the lowest responsive bid submitted by Rural Electric, Inc. in the amount not to exceed \$1,765,264.00 for completion of this project; **NOW THEREFORE**,

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. The lowest responsive bid by Rural Electric, Inc. in the amount not to exceed \$1,765,264.00 for the electrification of ground support equipment project at the San Antonio International Airport is accepted. All other bids are rejected upon execution of a contract by Rural Electric, Inc. and the deposit of all required bonds and insurance certificates, or the expiration of 90 days from the effective date of this Ordinance, whichever occurs first. The contract is authorized for execution within 90 days, and is attached in substantially final format as **Attachment 1**.

SECTION 2. Payment is authorized to be encumbered and made payable to Rural Electric, Inc. in support of the Emissions Reduction Project at the San Antonio International Airport, in an amount not to exceed \$1,765,264.00. FAA Voluntary Low Emissions Grant will provide \$1,323,948.00 (75%) and \$441,316.00 (25%) will be paid with City fund 51099000 using WBS element 3-00209-05-02-01 and General Ledger account 5201140.

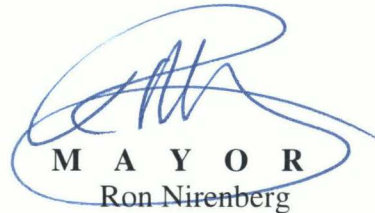
Payment is limited to the amounts budgeted in the Operating and/or Capital Budget funding sources identified. All expenditures will comply with approved operating and/or capital budgets for current and future fiscal years.

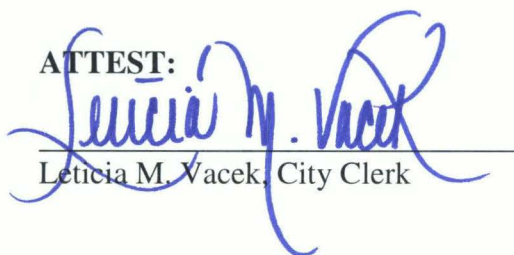
SECTION 3. The financial allocations in this Ordinance are subject to approval by the Deputy Chief Financial Officer, City of San Antonio. The Deputy Chief Financial Officer, may, subject to concurrence by the City Manager or the City Manager's designee, correct allocations to specific SAP Fund Numbers, SAP Project Definitions, SAP WBS Elements, SAP Internal

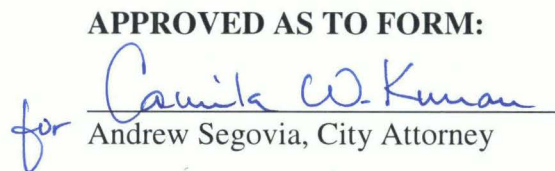
Orders, SAP Fund Centers, SAP Cost Centers, SAP Functional Areas, SAP Funds Reservation Document Numbers, and SAP GL Accounts as necessary to carry out the purpose of this Ordinance.

SECTION 4. This Ordinance is effective immediately upon the receipt of eight affirmative votes; otherwise, it is effective ten days after passage.

***PASSED and APPROVED** this 31st day of October, 2019.*


M A Y O R
Ron Nirenberg

ATTEST:

Leticia M. Vacek, City Clerk

APPROVED AS TO FORM:

for Andrew Segovia, City Attorney

Agenda Item:	5 (in consent vote: 4, 5, 6, 7, 8, 10, 11, 12, 13, 14, 15, 16, 17, 18, 19, 20, 21, 22, 23A, 23B, 24A, 24B, 24C, 24D)						
Date:	10/31/2019						
Time:	10:12:36 AM						
Vote Type:	Motion to Approve						
Description:	Ordinance awarding a construction contract with Rural Electric, Inc. for the purchase and installation of electric ground support equipment at the San Antonio International Airport in the amount of \$1,765,264.00. Funding is available in the FY 2020 - FY 2025 Capital Improvement Program Budget from the Airport Improvement & Contingency Fund and the Federal Aviation Administration Voluntary Airport Low Emissions Grant. [Carlos Contreras, Assistant City Manager; Russell Handy, Director, Aviation]						
Result:	Passed						
Voter	Group	Not Present	Yea	Nay	Abstain	Motion	Second
Ron Nirenberg	Mayor		x				
Roberto C. Treviño	District 1		x			x	
Jada Andrews-Sullivan	District 2		x				x
Rebecca Viagran	District 3		x				
Adriana Rocha Garcia	District 4		x				
Shirley Gonzales	District 5		x				
Melissa Cabello Havrda	District 6		x				
Ana E. Sandoval	District 7		x				
Manny Pelaez	District 8		x				
John Courage	District 9		x				
Clayton H. Perry	District 10		x				

MAT
10/31/19
Item No. 5

EXHIBIT 1

**AGREEMENT BETWEEN
THE CITY OF SAN ANTONIO
AND
RURAL ELECTRIC, INC.
FOR
ELECTRIFICATION OF GROUND SUPPORT EQUIPMENT
(IFB 33-00209)**

**AGREEMENT BETWEEN
THE CITY OF SAN ANTONIO
AND
RURAL ELECTRIC, INC.
FOR
ELECTRIFICATION OF GROUND SUPPORT EQUIPMENT
(IFB 33-00209)**

**STATE OF TEXAS
COUNTY OF BEXAR**

This agreement (hereinafter referred to as the "Agreement"), made and entered into in San Antonio, Bexar County, Texas, between the City of San Antonio, a Municipal Corporation in the State of Texas acting by and through its City Manager (hereinafter referred to as "City"), and

Rural Electric, Inc.
119 Bobby Lou Drive, Suite # 2
San Antonio, Texas, 78218

a corporation chartered under the laws of the State of Texas (hereinafter referred to as "RURAL ELECTRIC" or "Contractor"), said Agreement being executed by _____. (Title), and pursuant to Ordinance No. _____, passed and approved by the City Council on _____, 20__.

Terms and conditions for performance and compensation payment for this Agreement are set forth in the following contract documents, true and correct copies of which are attached and fully incorporated herein verbatim for all purposes:

1. Exhibit I, Formal Qualified Invitation for Bids (IFB) to Contract ELECTRIFICATION OF GROUND SUPPORT EQUIPMENT (IFB 33-00209), issued on July 10, 2019;
2. Exhibit II, Bid Response from Rural Electric, Inc., dated _____;
3. Copy of enabling Ordinance No. _____.

Referenced Documents: Further, Rural Electric, Inc.'s responses to the IFB and its addendum are also fully incorporated by reference, verbatim, for all purposes. All the documents attached hereto and those incorporated by reference constitute the contract documents for this Agreement.

Conflict: The IFB and its addendum govern Rural Electric, Inc.'s responses; this Integration Agreement governs both the IFB and responses; the Enabling Ordinance governs all in case of conflict.

This agreement supersedes any previous agreement or understanding of the parties, whether written or oral.

Compensation: As authorized by the Ordinance, total annual budget sums shall not exceed \$1,765,264.00 unless City Council action is taken to amend the enabling Ordinance.

If funding for the entire Agreement is not appropriated at the time this Agreement is entered into, City retains the right to terminate this Agreement at the expiration of each of City's budget periods, and any subsequent contract period is subject to and contingent upon such appropriation.

In consideration of Contractor's performance in a satisfactory and efficient manner, as determined solely by the Aviation Director (hereinafter "Director"), of all services and activities set forth in this Agreement, City agrees to pay Contractor an amount not to exceed one million, seven hundred sixty five thousand, and sixty four dollars (\$1,765,264.00) as total compensation.

Work Start Date: Work shall start immediately upon instruction to Rural Electric, Inc. from the Aviation Director or his designee, but no sooner than November 1, 2019, for performance of the City project described in the IFB's scope of services or the contract documents identified above.

Term of Performance and Termination Date: The term of this agreement is for one year and shall commence, after approval by the City Council as signified by the passage of an Ordinance, on the date recited in the enabling Ordinance, or on the date of the last party to execute this agreement, and terminate on October 31, 2020, or completion of the project, whichever occurs sooner.

Insurance:

A) Prior to the commencement of any work under this Agreement, Contractor shall furnish copies of all required endorsements and completed Certificate(s) of Insurance to the City's Aviation Department, which shall be clearly labeled "Electrification of Ground Support Equipment" in the Description of Operations block of the Certificate. The Certificate(s) shall be completed by an agent and signed by a person authorized by that insurer to bind coverage on its behalf. The City will not accept a Memorandum of Insurance or Binder as proof of insurance. The certificate(s) must be signed by the Authorized Representative of the carrier, and list the agent's signature and phone number. The certificate shall be mailed, with copies of all applicable endorsements, directly from the insurer's authorized representative to the City. The City shall have no duty to pay or perform under this Agreement until such certificate and endorsements have been received and approved by the City's Aviation Department. No officer or employee, other than the City's Risk Manager, shall have authority to waive this requirement.

B) The City reserves the right to review the insurance requirements of this Article during the effective period of this Agreement and any extension or renewal hereof and to modify insurance coverages and their limits when deemed necessary and prudent by City's Risk Manager based upon changes in statutory law, court decisions, or circumstances surrounding this Agreement. In no instance will City allow modification whereby City may incur increased risk.

C) A Contractor's financial integrity is of interest to the City; therefore, subject to Contractor's right to maintain reasonable deductibles in such amounts as are approved by the

City, Contractor shall obtain and maintain in full force and effect for the duration of this Agreement, and any extension hereof, at Contractor's sole expense, insurance coverage written on an occurrence basis, unless otherwise indicated, by companies authorized to do business in the State of Texas and with an A.M Best's rating of no less than A- (VII), in the following types and for an amount not less than the amount listed below:

<u>TYPE</u>	<u>AMOUNTS</u>
1. Workers' Compensation	Statutory
2. Employers' Liability	\$1,000,000/\$1,000,000/\$1,000,000
3. Commercial General Liability Insurance to include coverage for the following: a. Premises/Operations b. Products/Completed Operations c. Personal/Advertising Injury	For <u>Bodily Injury</u> and <u>Property Damage</u> of \$1,000,000 per occurrence; \$2,000,000 General Aggregate, or its equivalent in Umbrella or Excess Liability Coverage
4. Business Automobile Liability a. Owned/leased vehicles b. Non-owned vehicles c. Hired Vehicles	<u>Combined Single Limit</u> for <u>Bodily Injury</u> and <u>Property Damage</u> of \$1,000,000 per occurrence
5. Contractor's Pollution Liability	\$5,000,000 each occurrence \$10,000,000 General Aggregate

D) Contractor agrees to require, by written contract, that all subcontractors providing goods or services hereunder obtain the same categories of insurance coverage required of Contractor herein, and provide a certificate of insurance and endorsement that names the Contractor and the CITY as additional insureds. Policy limits of the coverages carried by subcontractors will be determined as a business decision of Contractor. Respondent shall provide the CITY with said certificate and endorsement prior to the commencement of any work by the subcontractor. This provision may be modified by City's Risk Manager, without subsequent City Council approval, when deemed necessary and prudent, based upon changes in statutory law, court decisions, or circumstances surrounding this agreement. Such modification may be enacted by letter signed by City's Risk Manager, which shall become a part of the contract for all purposes.

E) As they apply to the limits required by the City, the City shall be entitled, upon request and without expense, to receive copies of the policies, declaration page, and all required endorsements. Contractor shall be required to comply with any such requests and shall submit

requested documents to City at the address provided below within 10 days. Contractor shall pay any costs incurred resulting from provision of said documents.

City of San Antonio
Attn: Aviation Department
P.O. Box 839966
San Antonio, Texas 78283-3966

F) Contractor agrees that with respect to the above required insurance, all insurance policies are to contain or be endorsed to contain the following provisions:

- Name the City, its officers, officials, employees, volunteers, and elected representatives as additional insureds by endorsement, as respects operations and activities of, or on behalf of, the named insured performed under contract with the City, with the exception of the workers' compensation and professional liability policies;
- Provide for an endorsement that the "other insurance" clause shall not apply to the City of San Antonio where the City is an additional insured shown on the policy;
- Workers' compensation, employers' liability, general liability and automobile liability policies will provide a waiver of subrogation in favor of the City.
- Provide advance written notice directly to City of any suspension or non-renewal in coverage, and not less than ten (10) calendar days advance notice for nonpayment of premium.

G) Within five (5) calendar days of a suspension, cancellation or non-renewal of coverage, Contractor shall provide a replacement Certificate of Insurance and applicable endorsements to City. City shall have the option to suspend Contractor's performance should there be a lapse in coverage at any time during this contract. Failure to provide and to maintain the required insurance shall constitute a material breach of this Agreement.

H) In addition to any other remedies the City may have upon Contractor's failure to provide and maintain any insurance or policy endorsements to the extent and within the time herein required, the City shall have the right to order Contractor to stop work hereunder, and/or withhold any payment(s) which become due to Contractor hereunder until Contractor demonstrates compliance with the requirements hereof.

I) Nothing herein contained shall be construed as limiting in any way the extent to which Contractor may be held responsible for payments of damages to persons or property resulting from Contractor's or its subcontractors' performance of the work covered under this Agreement.

J) It is agreed that Contractor's insurance shall be deemed primary and non-contributory

with respect to any insurance or self insurance carried by the City of San Antonio for liability arising out of operations under this Agreement.

K) It is understood and agreed that the insurance required is in addition to and separate from any other obligation contained in this Agreement and that no claim or action by or on behalf of the City shall be limited to insurance coverage provided..

L) Contractor and any Subcontractors are responsible for all damage to their own equipment and/or property.

INDEMNIFICATION

CONTRACTOR covenants and agrees to FULLY INDEMNIFY, DEFEND and HOLD HARMLESS, the CITY and the elected officials, employees, officers, directors, volunteers and representatives of the CITY, individually and collectively, from and against any and all costs, claims, liens, damages, losses, expenses, fees, fines, penalties, proceedings, actions, demands, causes of action, liability and suits of any kind and nature, including but not limited to, personal or bodily injury, death and property damage, made upon the CITY directly or indirectly arising out of, resulting from or related to CONTRACTOR' activities under this Agreement, including any acts or omissions of CONTRACTOR, any agent, officer, director, representative, employee, contractor or subcontractor of CONTRACTOR, and their respective officers, agents employees, directors and representatives while in the exercise of the rights or performance of the duties under this Agreement. The indemnity provided for in this paragraph shall not apply to any liability resulting from the negligence of CITY, its officers or employees, in instances where such negligence causes personal injury, death, or property damage. IN THE EVENT CONTRACTOR AND CITY ARE FOUND JOINTLY LIABLE BY A COURT OF COMPETENT JURISDICTION, LIABILITY SHALL BE APPORTIONED COMPARATIVELY IN ACCORDANCE WITH THE LAWS FOR THE STATE OF TEXAS, WITHOUT, HOWEVER, WAIVING ANY GOVERNMENTAL IMMUNITY AVAILABLE TO THE CITY UNDER TEXAS LAW AND WITHOUT WAIVING ANY DEFENSES OF THE PARTIES UNDER TEXAS LAW.

The provisions of this INDEMNITY are solely for the benefit of the parties hereto and not intended to create or grant any rights, contractual or otherwise, to any other person or entity. CONTRACTOR shall advise the CITY in writing within 24 hours of any claim or demand against the CITY or CONTRACTOR known to CONTRACTOR related to or arising out of CONTRACTOR' activities under this AGREEMENT and shall see to the investigation and defense of such claim or demand at CONTRACTOR's cost. The CITY shall have the right, at its option and at its own expense, to participate in such defense without relieving CONTRACTOR of any of its obligations under this paragraph.

Notice: Except where the terms of this Agreement expressly provide otherwise, any election, notice or communication required or permitted to be given under this Agreement shall be in writing and deemed to have been duly given if and when delivered personally (with receipt acknowledged), or three (3) days after depositing same in the U.S. mail, first class, with proper postage prepaid, or upon receipt if sending the same by certified mail, return receipt requested, or upon receipt when sent by a commercial courier service (such as Federal Express or DHL Worldwide Express) for expedited delivery to be confirmed in writing by such courier, at the addresses set forth below or to such other address as either party may from time to time designate in writing.

If intended for City, to:

City of San Antonio
Attn: Aviation Department
P.O. Box 839966
San Antonio, Texas 78283-3966

If intended for Contractor, to:

Rural Electric, Inc.
Attn: _____
119 Bobby Lou Drive, Suite #2
San Antonio, Texas 78218

Assignment and Subcontracting: Contractor shall supply qualified personnel as may be necessary to complete the work to be performed under this Agreement. Persons retained to perform work pursuant to this Agreement shall be the employees or subcontractors of Contractor. Contractor, its employees or its subcontractors shall perform all necessary work.

It is City's understanding, and this Agreement is made in reliance thereon, that Contractor intends to use the following subcontractors in the performance of this Agreement.

Any deviation from this subcontractor list, whether in the form of deletions, additions or substitutions shall be approved by the Director, prior to the provision of any services by said subcontractor.

Any work or services approved for subcontracting hereunder shall be subcontracted only by written contract and, unless specific waiver is granted in writing by the City, shall be subject by its terms to each and every provision of this Agreement. Compliance by subcontractors with this Agreement shall be the responsibility of Contractor. City shall in no event be obligated to any third party, including any subcontractor of Contractor, for performance of services or payment of fees. Any references in this Agreement to an assignee, transferee, or subcontractor, indicate only such an entity as has been approved by the Director.

Except as otherwise stated herein, Contractor may not sell, assign, pledge, transfer or convey any interest in this Agreement, nor delegate the performance of any duties hereunder, by transfer, by

subcontracting or any other means, without the consent of the Director. As a condition of such consent, if such consent is granted, Contractor shall remain liable for completion of the services outlined in this Agreement in the event of default by the successor Contractor, assignee, transferee or subcontractor.

Any attempt to transfer, pledge or otherwise assign this Agreement without said written approval, shall be void ab initio and shall confer no rights upon any third person. Should Contractor assign, transfer, convey, delegate, or otherwise dispose of any part of all or any part of its right, title or interest in this Agreement, City may, at its option, cancel this Agreement and all rights, titles and interest of Contractor shall thereupon cease and terminate, in accordance with the termination provisions above, notwithstanding any other remedy available to City under this Agreement. The violation of this provision by Contractor shall in no event release Contractor from any obligation under the terms of this Agreement, nor shall it relieve or release Contractor from the payment of any damages to City, which City sustains as a result of such violation.

Nonwaiver of Performance: Unless otherwise specifically provided for in this Agreement, a waiver by either Party of a breach of any of the terms, conditions, covenants or guarantees of this Agreement shall not be construed or held to be a waiver of any succeeding or preceding breach of the same or any other term, condition, covenant or guarantee herein contained. Further, any failure of either Party to insist in any one or more cases upon the strict performance of any of the covenants of this Agreement, or to exercise any option herein contained, shall in no event be construed as a waiver or relinquishment for the future of such covenant or option. In fact, no waiver, change, modification or discharge by either party hereto of any provision of this Agreement shall be deemed to have been made or shall be effective unless expressed in writing and signed by the party to be charged. In case of City, such changes must be approved by the Director. No act or omission by a Party shall in any manner impair or prejudice any right, power, privilege, or remedy available to that Party hereunder or by law or in equity, such rights, powers, privileges, or remedies to be always specifically preserved hereby.

Independent Contractor: Contractor covenants and agrees that he or she is an independent contractor and not an officer, agent, servant or employee of City; that Contractor shall have exclusive control of and exclusive right to control the details of the work performed hereunder and all persons performing same, and shall be responsible for the acts and omissions of its officers, agents, employees, contractors, subcontractors and consultants; that the doctrine of respondent superior shall not apply as between City and Contractor, its officers, agents, employees, contractors, subcontractors and consultants, and nothing herein shall be construed as creating the relationship of employer-employee, principal-agent, partners or joint venturers between City and Contractor. The parties hereto understand and agree that the City shall not be liable for any claims which may be asserted by any third party occurring in connection with the services to be performed by the Contractor under this Agreement and that the Contractor has no authority to bind the City.

Termination: For purposes of this Agreement, "termination" of this Agreement shall mean termination by expiration of the Agreement term as stated above, or earlier termination pursuant to any of the provisions hereof. This Agreement may be terminated without cause by City upon 30 calendar days written notice. Upon written notice City may terminate this Agreement as of

the date provided in the notice, in whole or in part, upon the occurrence of the sale, transfer, pledge, conveyance or assignment of this Agreement without prior approval, as provided above in Assignment and Subcontracting, which shall constitute an Event for Cause under this Agreement.

Defaults With Opportunity for Cure. Should Contractor default in the performance of this Agreement in a manner stated in this section below, same shall be considered an event of default. City shall deliver written notice of said default specifying such matter(s) in default. Contractor shall have fifteen (15) calendar days after receipt of the written notice to cure such default. If Contractor fails to cure the default within such fifteen-day cure period, City shall have the right, without further notice, to terminate this Agreement in whole or in part as City deems appropriate, and to contract with another Contractor to complete the work required in this Agreement. City shall also have the right to offset the cost of said new Agreement with a new Contractor against Contractor's future or unpaid invoice(s), subject to the duty on the part of City to mitigate its losses to the extent required by law.

Failure to comply with the SBEDA terms and conditions.
Bankruptcy or selling substantially all of company's assets.
Failing to perform or failing to comply with any covenant herein required.
Performing unsatisfactorily.

Termination By Law. If any state or federal law or regulation is enacted or promulgated which prohibits the performance of any of the duties herein, or, if any law is interpreted to prohibit such performance, this Agreement shall automatically terminate as of the effective date of such prohibition.

Regardless of how this Agreement is terminated, Contractor shall affect an orderly transfer to City or to such person(s) or firm(s) as the City may designate, at no additional cost to City, all completed or partially completed documents, papers, records, charts, reports, and any other materials or information produced as a result of or pertaining to the services rendered by Contractor, or provided to Contractor, hereunder, regardless of storage medium, if so requested by City, or shall otherwise be retained by Contractor in accordance with records retention requirements. Any record transfer shall be completed within thirty (30) calendar days of a written request by City and shall be completed at Contractor's sole cost and expense. Payment of compensation due or to become due to Contractor is conditioned upon delivery of all such documents, if requested.

Within forty-five (45) calendar days of the effective date of completion, or termination or expiration of this Agreement, Contractor shall submit to City its claims, in detail, for the monies owed by City for services performed under this Agreement through the effective date of termination. Failure by Contractor to submit its claims within said forty-five (45) calendar days shall negate any liability on the part of City and constitute a **Waiver** by Contractor of any and all right or claims to collect moneys that Contractor may rightfully be otherwise entitled to for services performed pursuant to this Agreement.

Upon the effective date of expiration or termination of this Agreement, Contractor shall cease all operations of work being performed by Contractor or any of its subcontractors pursuant to this Agreement.

Termination not sole remedy. In no event shall City's action of terminating this Agreement, whether for cause or otherwise, be deemed an election of City's remedies, nor shall such termination limit, in any way, at law or at equity, City's right to seek damages from or otherwise pursue Contractor for any default hereunder or other action.

Amendments: Except where the terms of this Agreement expressly provide otherwise, any alterations, additions, or deletions to the terms hereof, shall be effected by amendment, in writing, executed by both City and Contractor, and signed by the Director. Substantive changes, to include an increase in the amount of compensation, shall require additional City Council approval.

THIS AGREEMENT SHALL BE CONSTRUED UNDER AND IN ACCORDANCE WITH THE LAWS OF THE STATE OF TEXAS AND ALL OBLIGATIONS OF THE PARTIES CREATED HEREUNDER ARE PERFORMABLE IN BEXAR COUNTY, TEXAS.

Any legal action or proceeding brought or maintained, directly or indirectly, as a result of this Agreement shall be heard and determined in the City of San Antonio, Bexar County, Texas.

Entire Agreement: This Agreement, together with its authorizing ordinance and its exhibits, as listed above, constitute the final and entire agreement between the parties hereto and contain all of the terms and conditions agreed upon. No other agreements, oral or otherwise, regarding the subject matter of this Agreement shall be deemed to exist or to bind the parties hereto, unless same be in writing, dated subsequent to the date hereto, and duly executed by the parties.

Agreed, Consented to, and Executed this _____ day of _____, 20__.

RURAL ELECTRIC, INC.

BY: _____

CITY OF SAN ANTONIO

BY: _____
Printed name: _____
Title: _____
CITY MANAGER, or designee

APPROVED AS TO FORM:

By: _____
City Attorney

EXHIBIT 1
FORMAL QUALIFIED INVITATION FOR BID
FOR
ELECTRIFICATION OF GROUND SUPPORT EQUIPMENT
(IFB 33-00209)

EXHIBIT 2
RURAL ELECTRIC, INC. BID RESPONSE



Innovative approaches
Practical results
Outstanding service

9601 McAllister Fwy, Suite 1008 • San Antonio, Texas 78216 • 210-298-3800 • FAX 817-735-7491

www.freese.com

August 7, 2019

Joshua Heiss, Project Manager
San Antonio Airport System
Environmental Stewardship Division
457 Sandau Rd.
San Antonio, Texas 78216

Re: Recommendation of Award of Contract
Electrification of Ground Support Equipment (eGSE)

Dear Mr. Heiss,

Bids for the above referenced project were received by the City of San Antonio on July 30, 2019 at 2:00 PM. The bid tabulation, completed by Freese and Nichols, is attached for your information. Four companies submitted bids for the project and are listed below in order of lowest to highest bid:


- Rural Electric, Inc.
- Central Electric
- Aero Systems Engineering
- D. Wilson Construction

Rural Electric, Inc. was the apparent low bidder as well as the lowest responsive bidder, with a price of \$1,765,264.00.

Discussions with references indicated that Rural Electric, Inc. has performed similar projects in the past five years. Based upon the due diligence review, Rural Electric, Inc. is the lowest responsible bidder. As a result, we recommend that the Award of Contract for the San Antonio Airport System Electrification of Ground Support Equipment (eGSE) be granted to Rural Electric, Inc. in the amount of \$1,765,264.00.

If you have any questions concerning this recommendation, please contact me at your convenience.

Sincerely,
FREESE AND NICHOLS, INC.



Daniel W. Koss, P.E., LC
Engineer of Record

Attachments: Bid Tabulation

BID TABULATION FOR
ELECTRIFICATION OF GROUND SUPPORT EQUIPMENT (eGSE) FOR EMISSIONS REDUCTION (RE-BID)
AT SAN ANTONIO INTERNATIONAL AIRPORT (SAT)
PROJECT NO. 33-00209
BID OPENING DATE: JULY 30, 2019

ITEM SEQUENCE NO	ITEM NO.	BID ITEM DESCRIPTION	UNIT OF MEASURE	APPROX. QUANTITIES	ENGINEER'S ESTIMATE		Rural Electric, Inc.		Central Electric		Acro Systems Engineering		D. Wilson Construction	
					UNIT BID PRICE	AMOUNT	UNIT BID PRICE	AMOUNT	UNIT BID PRICE	AMOUNT	UNIT BID PRICE	AMOUNT	UNIT BID PRICE	AMOUNT
1	FAA L-108	No. 2 AWG, 600V, 1/C	LF	1900	\$ 2.40	\$ 4,560.00	\$ 2.16	\$ 4,104.00	\$ 2.35	\$ 4,465.00	\$ 12.18	\$ 23,142.00	\$ 3.77	\$ 7,163.00
2	FAA L-108	No. 6 AWG, 600V, 1/C	LF	4000	\$ 1.20	\$ 4,800.00	\$ 1.27	\$ 5,080.00	\$ 1.18	\$ 4,720.00	\$ 7.80	\$ 31,200.00	\$ 1.82	\$ 7,280.00
3	FAA L-108	No. 12 AWG, 600V, 1/C	LF	3700	\$ 1.20	\$ 4,440.00	\$ 0.80	\$ 2,960.00	\$ 0.44	\$ 1,628.00	\$ 5.10	\$ 18,870.00	\$ 0.81	\$ 2,997.00
4	C&S 262623	Dual Port Fast Charging	EA	32	\$ 40,000.00	\$ 1,280,000.00	\$ 34,300.00	\$ 1,097,600.00	\$ 30,990.00	\$ 991,680.00	\$ 41,100.00	\$ 1,315,200.00	\$ 49,030.79	\$ 1,568,985.28
5	C&S 262623	Cable Management	EA	64	\$ 1,500.00	\$ 96,000.00	\$ 2,200.00	\$ 140,800.00	\$ 1,500.00	\$ 96,000.00	\$ 1,708.75	\$ 109,360.00	\$ 1,263.88	\$ 80,888.32
6	C&S 262623	20' Charging Cable with	EA	64	\$ 700.00	\$ 44,800.00	\$ 1,400.00	\$ 89,600.00	\$ 2,750.00	\$ 176,000.00	\$ 1,980.00	\$ 126,720.00	\$ 2,075.28	\$ 132,817.92
8	C&S 262623	Charger Power	EA	32	\$ 5,500.00	\$ 176,000.00	\$ 930.00	\$ 29,760.00	\$ 2,100.00	\$ 67,200.00	\$ 1,881.25	\$ 60,200.00	\$ 2,085.39	\$ 66,732.48
9	C&S 262623	Nema 3R, 60A, 600V, 3	EA	17	\$ 550.00	\$ 9,350.00	\$ 730.00	\$ 12,410.00	\$ 610.00	\$ 10,370.00	\$ 468.00	\$ 7,956.00	\$ 1,000.99	\$ 17,016.83
10	C&S 262623	Nema 3R, 100A, 600V, 3	EA	15	\$ 750.00	\$ 11,250.00	\$ 1,300.00	\$ 19,500.00	\$ 1,100.00	\$ 16,500.00	\$ 558.00	\$ 8,370.00	\$ 1,573.53	\$ 23,602.95
11	FAA L-110	2-Inch Dia. RGS Conduit	LF	200	\$ 42.00	\$ 8,400.00	\$ 130.00	\$ 26,000.00	\$ 310.00	\$ 62,000.00	\$ 480.96	\$ 96,192.00	\$ 25.85	\$ 5,170.00
12	FAA L-110	1 1/2-Inch Dai. RGS	LF	1750	\$ 20.40	\$ 35,700.00	\$ 16.00	\$ 28,000.00	\$ 18.29	\$ 32,007.50	\$ 15.00	\$ 26,250.00	\$ 20.66	\$ 36,155.00
13	TxDOT SS4042	Bollards	EA	66	\$ 960.00	\$ 63,360.00	\$ 1,200.00	\$ 79,200.00	\$ 2,500.00	\$ 165,000.00	\$ 2,437.50	\$ 160,875.00	\$ 2,319.21	\$ 153,067.86
7	TxDOT SS4042	GPR Scan for Bollards	LS	1	\$ 5,000.00	\$ 5,000.00	\$ 5,900.00	\$ 5,900.00	\$ 25,000.00	\$ 25,000.00	\$ 7,875.00	\$ 7,875.00	\$ 31,596.89	\$ 31,596.89
14	SAIA M-100	Maintenance and	LS	1	\$ 18,000.00	\$ 18,000.00	\$ 11,700.00	\$ 11,700.00	\$ 35,000.00	\$ 35,000.00	\$ 38,000.00	\$ 38,000.00	\$ 20,222.01	\$ 20,222.01
15	SAIA 100	Mobilization	LS	1	\$ 72,000.00	\$ 72,000.00	\$ 160,750.00	\$ 160,750.00	\$ 55,000.00	\$ 55,000.00	\$ 73,478.00	\$ 73,478.00	\$ 31,596.89	\$ 31,596.89
16	--	Bonds and Insurance	LS	1		\$ -	\$ 51,900.00	\$ 51,900.00	\$ 24,500.00	\$ 24,500.00	\$ 85,000.00	\$ 85,000.00	\$ 78,851.05	\$ 78,851.05
					Total Bid Amount	\$ 1,833,660.00		\$ 1,765,264.00		\$ 1,767,070.50		\$ 2,188,688.00		\$ 2,264,143.48

EXHIBIT 3
ENABLING ORDINANCE NO. _____