

ORDINANCE 2019-11-07-0896

**APPROVING THE FOLLOWING CONTRACTS ESTABLISHING UNIT PRICES FOR GOODS AND SERVICES FOR AN ESTIMATED ANNUAL COST OF \$782,000.00: (A) AIRPORT LIGHTING SYSTEMS, INC. FOR AIRFIELD RUNWAY LIGHTING PARTS, SIGNS, AND ACCESSORIES; (B) SAFETY SUPPLY, INC. FOR ELECTROLYTE REPLACEMENT DRINKS; AND (C) CENTERLINE SUPPLY, VULCAN INC., DBA VULCAN SIGNS, AND XCESSORIES SQUARED DEVELOPMENT & MFG, INC. FOR TRAFFIC POSTS AND HARDWARE.**

\* \* \* \* \*

**WHEREAS**, the City is able to obtain significant savings by purchasing various materials and services on an annual contract basis; and

**WHEREAS**, this ordinance approves the following contracts: (A) Airport Lighting Systems, Inc. for airfield runway lighting parts, signs, and accessories; (B) Safety Supply, Inc. for electrolyte replacement drinks; and (C) Centerline Supply, Vulcan Inc., dba Vulcan Signs, and Xcessories Squared Development & Mfg, Inc. for traffic posts and hardware; and

**WHEREAS**, the bid submitted by Mastermans LLP failed to meet the City's specifications and/or requirements for electrolyte replacement drinks; and

**WHEREAS**, this ordinance approves five low responsive bid contracts; and

**WHEREAS**, all expenditures will be in accordance with the applicable fiscal year's budget approved by City Council; **NOW THEREFORE:**

**BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:**

**SECTION 1.** The following bids to furnish the City with goods and services on an annual basis as shown on the attached bid tabulation sheets are hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates and endorsements: (A) Airport Lighting Systems, Inc. for airfield runway lighting parts, signs, and accessories; (B) Safety Supply, Inc. for electrolyte replacement drinks; and (C) Centerline Supply, Vulcan Inc., dba Vulcan Signs, and Xcessories Squared Development & Mfg, Inc. for traffic posts and hardware. The bid tabulation sheets are attached hereto and incorporated herein for all purposes as **Exhibit I**. Copies of the bids are available for inspection in the offices of the Purchasing Division of the Finance Department.

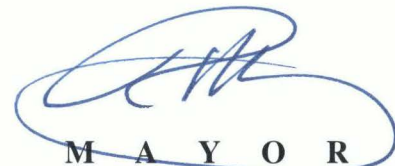
**SECTION 2.** It has been found and declared that the bid submitted by Mastermans LLP failed to meet the City's specifications and/or requirements for electrolyte replacement drinks.

**SECTION 3.** Funds will be encumbered upon issuance of purchase orders, and payment is authorized to the vendors identified herein. All expenditures will be in accordance with the Fiscal Year 2020 budget, and such other appropriations necessary to fund the contracts through their terms as evidenced by subsequent ordinances.

**SECTION 4.** The financial allocations in this ordinance are subject to approval by the Deputy Chief Financial Officer, City of San Antonio. The Deputy Chief Financial Officer may, subject to concurrence by the City Manager or designee, correct allocations to specific SAP Fund Numbers, SAP Project Definitions, SAP WBS Elements, SAP Internal Orders, SAP Fund Centers, SAP Cost Centers, SAP Functional Areas, SAP Funds Reservation Document Numbers, and SAP GL Accounts as necessary to carry out the purpose of this ordinance.

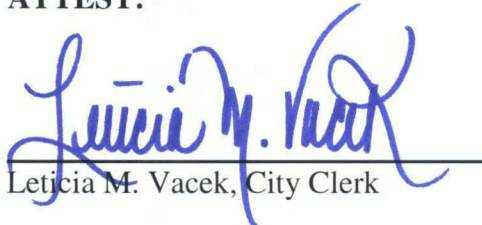
**SECTION 5.** This ordinance is effective immediately upon passage by eight affirmative votes; otherwise it is effective on the tenth day after passage.

**PASSED and APPROVED this 7<sup>th</sup> day of November, 2019.**



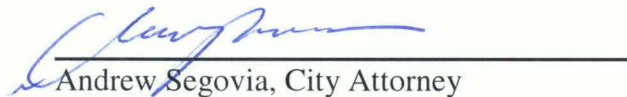
**M A Y O R**  
Ron Nirenberg

**ATTEST:**



Leticia M. Vacek, City Clerk

**APPROVED AS TO FORM:**



Andrew Segovia, City Attorney

<b>Agenda Item:</b>	<b>7 ( in consent vote: 5, 6, 7, 8, 9, 10A, 10B, 10C, 10D, 10E, 11, 12, 13, 14, 16, 17, 18, 19, 20, 21, 22, 23, 24, 25, 26, 27, 29 )</b>						
<b>Date:</b>	11/07/2019						
<b>Time:</b>	09:42:59 AM						
<b>Vote Type:</b>	Motion to Approve						
<b>Description:</b>	Ordinance approving the following contracts establishing unit prices for goods and services for an estimated annual cost of \$782,000.00: (A) Airport Lighting Systems, Inc. for airfield runway lighting parts, signs, and accessories; (B) Safety Supply, Inc. for electrolyte replacement drinks; and (C) Centerline Supply, Vulcan Inc., dba Vulcan Signs, and Xcessories Squared Development & Mfg, Inc. for traffic posts & hardware. [Ben Gorzell, Chief Financial Officer; Troy Elliott, Deputy Chief Financial Officer, Finance]						
<b>Result:</b>	Passed						
<b>Voter</b>	<b>Group</b>	<b>Not Present</b>	<b>Yea</b>	<b>Nay</b>	<b>Abstain</b>	<b>Motion</b>	<b>Second</b>
Ron Nirenberg	Mayor		x				
Roberto C. Treviño	District 1		x				
Jada Andrews-Sullivan	District 2		x			x	
Rebecca Viagran	District 3		x				
Adriana Rocha Garcia	District 4		x				
Shirley Gonzales	District 5	x					
Melissa Cabello Havrda	District 6		x				
Ana E. Sandoval	District 7		x				
Manny Pelaez	District 8		x				
John Courage	District 9		x				x
Clayton H. Perry	District 10		x				

LC  
11/07/19  
Item No. 7

# Exhibit I

## Exhibit I

[illegible]

**City of San Antonio**

**Bid Tabulation**

Opened: August 12, 2019				
For: Airfield Runway Lighting Parts, Signs, and Accessories		Non-Local		
6100011673		MAB		
		Airport Lighting Systems, Inc. 1612 Hart Street, 002 Southlake, TX 76092 817-912-0400		
Item	Description	Evaluation Quantity		
3	Runway TDZ Light L850B # 44A4763/211	1		
	Unit Price Before Discount		\$649.10	
	% Discount		0.95%	
	Unit Price After Discount		\$616.65	
	Price Schedule/Catalog Information and Date		ADB Airfield Solutions & Liberty August 2019	
	Sign Panel Size 3, 2 Mod # 44A6084/3210	1		
	Unit Price Before Discount		\$809.11	
	% Discount		0.95%	
	Unit Price After Discount		\$768.65	
	Price Schedule/Catalog Information and Date		ADB Airfield Solutions & Liberty August 2019	
	Sign Panel Size 2, 1 Mod # 44A6084/2110	1		
	Unit Price Before Discount		\$321.36	
	% Discount		0.95%	
	Unit Price After Discount		\$305.29	
	Price Schedule/Catalog Information and Date		ADB Airfield Solutions & Liberty August 2019	
	Liberty Airport Lighting Parts, Signs, and Accessories Catalog			
	Percent of discount offered			0.95%
	Type of price schedule/catalog (dealer, jobber, etc.)			Manufacturer
	Price schedule/catalog number			ADB Airfield Solutions & Liberty August 2019
	Date of price schedule/catalog			August 2019
	Price schedule/catalog column on which discount is based (i.e., distributor, net, wholesale, etc.)			Trade
	Specified Items for Evaluation Purposes Only:			
	DMCU, CCR interface Megger # WBC-801-111	1		Updated Part No. H719
	Unit Price Before Discount			\$2,105.09
	% Discount			0.95%
	Unit Price After Discount			\$1,999.84
	Price Schedule/Catalog Information and Date			ADB Airfield Solutions & Liberty August 2019
	HV Monitoring Assembly # WBC-023-102	1		Updated Part No. H734
	Unit Price Before Discount			\$173.17
	% Discount			0.95%
	Unit Price After Discount			\$164.51
	Price Schedule/Catalog Information and Date			ADB Airfield Solutions & Liberty August 2019
	Power Supply for D518 120 volt # E348315	1		No Bid
	Unit Price Before Discount			
	% Discount			
	Unit Price After Discount			
	Price Schedule/Catalog Information and Date			
	Industrial PC Core i5 # TCP-5120-BTO	1		No Bid
	Unit Price Before Discount			
	% Discount			
	Unit Price After Discount			
	Price Schedule/Catalog Information and Date			
	AC input Module 480 volt # WBC-021-480	1		
	Unit Price Before Discount			\$56.63
	% Discount			0.95%
	Unit Price After Discount			\$53.80

City of San Antonio

Bid Tabulation

Opened: August 12, 2019 For: Airfield Runway Lighting Parts, Signs, and Accessories 6100011673			<b>Non-Local</b> Airport Lighting Systems, Inc. 1612 Hart Street, 002 Southlake, TX 76092 817-912-0400
		MAB	
Item	Description	Evaluation Quantity	
	Price Schedule/Catalog Information and Date		ADB Airfield Solutions & Liberty August 2019
	Delivery for parts in stock will be made within __ business days after receipt of order		1 -5 Days
	Delivery for parts not in stock will be made within __ weeks after receipt of order		6-8 Weeks
	Delivery for complete signs will be made within __ weeks after receipt of order		6-8 Weeks
	Payment Terms		Net 30
	Estimated Annual Total		\$180,000.00
	<b>Estimated Annual Award</b>		<b>\$180,000.00</b>

**City San Antonio Bid Tabulation**

Opened: August 26, 2019 For: Annual Contract for City Wide Electrolyte Replacement Drinks  6100011691			<b>Local</b> Safety Supply, Inc. 11827 Tech Com #114 San Antonio, TX 78233 210-650-9033	<b>Non-Local</b> Supply Innovations Co., LLC 107A Shooting Club Rd. Boerne, TX 78006	<b>NAS</b> Mastermans LLP 11 C Street Auburn, MA 01501
		EMG			
Item	Description	Estimated Annual Quantity			
1	Fruit Punch #33808, Rip-Tide Rush #33675, Orange #03937, Instant Powder Drink Mix, One Quart Yield, Gatorade or approved equal  Flavors Offered  Price per Case Extended Price Manufacturer Name  Product No.  Pouches per Case	673	Fruit Punch, Lemon Lime  \$91.02 \$61,256.46 Gatorade  33808, 03928 144	Lemon Lime, Fruit Punch  \$94.99 \$63,928.27 Gatorade  308-03928, 308-33808 144	Fruit Punch, Lemonade, Grape, Lemon Lime, Orange, Tea \$158.95 \$106,973.35 Sqwincher  1 Gallon Yield (1 gallon yield NOT 1 quart yield) 80
2	Fruit Punch #33691, Lemon-Lime #03969, Rip-Tide Rush #33673, Instant Powder Drink Mix, 2.5 Gallon Yield, Gatorade or approved equal  Flavors Offered  Unit Price (per pouch) Extended Price Manufacturer Name  Product No.  Pouches per Case	11	Fruit Punch, Lemon Lime, Rip Tide Rush \$116.98 \$1,286.78 Gatorade  33691, 03969, 33673 32	Lemon Lime, Orange, Rip Tide Rush, Glacier Freeze, Fruit Punch \$109.00 \$1,199.00 Gatorade 03969, 03970, 33673, 33677, 33691 32	CC - CH, FP - GR, LA - LL, MB - O, TC - TE \$154.52 \$1,699.72 Sqwincher  2.5 Gallon Yield 32
3A	Fruit Punch #32866, Lemon-Lime #32868, Orange #32867, Gatorade Ready-To-Drink Thirst Quencher or approved equal  Flavors Offered  Unit Price (per case) Extended Price Manufacturer Name Product No. Bottles per Case	253	Fruit Punch, Lemon Lime, Orange \$18.09 \$4,576.77 Gatorade 20781 24	Cool Blue, Fierce Grae, Glacier Freeze, Rip Tide Rush, Fruit Punch, Orange, Lemon-Lime \$27.32 \$6,911.96 Gatorade 24	MB, GR, FP, LL \$45.42 \$11,491.26 Sqwincher 12 oz RTD 24

**City San Antonio Bid Tabulation**

Opened: August 26, 2019 For: Annual Contract for City Wide Electrolyte Replacement Drinks  6100011691			<b>Local</b> Safety Supply, Inc. 11827 Tech Com #114 San Antonio, TX 78233 210-650-9033	<b>Non-Local</b> Supply Innovations Co., LLC 107A Shooting Club Rd. Boerne, TX 78006	<b>NAS</b> Mastermans LLP 11 C Street Auburn, MA 01501
<b>Item</b>	<b>Description</b>	<b>Estimated Annual Quantity</b>			
3B	Berry #00338, Lemon #00299, Propel Zero, Sugar Free or approved equal  Flavors Offered  Price per Case Extended Price Manufacturer Name  Product No. Bottles per Case     Prompt Payment Discount Terms  Estimated Annual Total	500	Berry, Lemon \$16.59 \$8,295.00 Propel 00338, 00299 12    0.5%, Net 10  \$75,415.01	Lemon, Berry, Grape, Kiwi Strawberry \$16.10 \$8,050.00 Gatorade 00299, 00338, 00339, 00342 12   1/4%, Net 10  \$80,089.23	FP, GR, MB, OR \$45.42 \$22,710.00 Sqwincher  12 oz Zero RTO 24   Net 30  \$142,874.33
	<b>Estimated Annual Award</b>		<b>\$75,415.01</b>	<b>\$80,089.23</b>	<b>\$0.00</b>

Safety Supply, Inc. - Item 1, Rip Tide Rush & Orange are discontinued per manufacturer.

Mastermans - Deemed non-responsive for not meeting SBEDA subcontracting goals.

**City of San Antonio Bid Tabulation**

Opened: July 29, 2019						
For: Annual Contract for Traffic Posts & Hardware						
6100011776		DS	Non-Local	Non-Local	Non-Local	Non-Local
			Centerline Supply 9484 Corporate Dr. Selma, TX 78154 210-224-4600	Vulcan Inc., dba Vulcan Signs PO Box 1850 Foley, AL 36536 800-633-6845	Xcessories Squared Development & Mfg. Inc. 7350 W. St. Rt. 104 Auburn, IL 62615 217-438-3535	Atkore International, Inc. 16100 S. Lathrop Ave. Harvey, IL 60426
Item	Description	Estimated Annual Quantity				
1	1 3/4" 1 3/4" x 12' Square Tubular Post, 14 gauge, 7/16" Pre-punched hole in 1" centered on all 4 sides. Packed 25 per bundle. Allied Tube #16D12P-12-PG or approved equal Manufacturer: Product No.: Net Unit Price: Extended Price:	15,000	TRINITY 30941-112 \$21.55 \$323,250.00	Trinity 00720134G \$20.41 \$306,150.00	Allied Tube & Conduit 746270 \$24.46 \$366,900.00	Allied Tube 746270 \$22.24 \$333,600.00
2	1 3/4" 1 3/4" x 14' Square Tubular Post, 14 gauge, 7/16" Pre-punched hole in 1" centered on all 4 sides. Packed 25 per bundle. Allied Tube #16D12P-12-PG or approved equal Manufacturer: Product No.: Net Unit Price: Extended Price:	5,000	TRINITY 30941-114 \$25.40 \$127,000.00	Trinity 00720141G \$23.80 \$119,000.00	Allied Tube & Conduit 749906 \$28.37 \$141,850.00	Allied Tube 749906 \$25.56 \$127,800.00
3	5/16" Corner bolt with flange nut. Accessories Squared #CB516-S-Z, or approved equal. Manufacturer: Product No.: Net Unit Price: Extended Price:	5,500	MD 30642-010 \$0.45 \$2,475.00	Threaded Fasteners \$0.71 \$3,905.00	Xcessories Squared CB516-S-Z/FN516-Z \$0.42 \$2,310.00	X-Cessories Squared CB516-S-Z \$0.44 \$2,420.00
4	2" X 2" X 30" Galvanized anchor, 12 guage, unpainted, 8-hole. Packaged 25 per bundle. Allied Tube #20F12A-2.5 or approved equal. Manufacturer: Product No.: Net Unit Price: Extended Price:	10,000	TRINITY 30942-002 \$6.87 \$68,700.00	Trinity 00720265G \$7.48 \$74,800.00	Allied Tube & Conduit 739541 \$8.77 \$87,700.00	Allied Tube 739541 \$8.05 \$80,500.00
5	3/8" Drive rivets, unpainted. Accessories Squared #DRA3878-06-R, or approved equal. Manufacturer: Product No.: Net Unit Price: Extended Price:	70,000	MD 30640-010 \$0.42 \$29,400.00	Threaded Fasteners \$0.45 \$31,500.00	Xcessories Squared DRAS3878-06 \$0.58 \$40,600.00	X-Cessories Squared DRAS3878-06 \$0.60 \$42,000.00
	Delivery		45 days	45 days	45 days	45 days
	Payment Terms		Net 30	Net 30	Net 30	Net 30
	Estimated Annual Total		\$550,825.00	\$535,355.00	\$639,360.00	\$586,320.00
	<b>Estimated Annual Award</b>		<b>\$98,100.00</b>	<b>\$425,150.00</b>	<b>\$2,310.00</b>	