ORDINANCE 2019-12-05-0992

APPROVING THE SAN ANTONIO TOURISM PUBLIC IMPROVEMENT DISTRICT FINAL 2020 SERVICE AND ASSESSMENT PLAN, THE FINAL 2020 ASSESSMENT ROLL, AND MAINTAINING THE ASSESSMENT RATE FOR 2020 AT 1.25% OF THE GROSS HOTEL ROOM REVENUE SUBJECT TO LOCAL HOTEL TAX DERIVED FROM AN INDIVIDUAL ROOM RENTAL OF QUALIFIED ROOMS.

* * * * *

WHEREAS, a public improvement district is a mechanism authorized by Chapter 372 of the Local Government Code, known as the Public Improvement District Assessment Act (the Act), that permits the City to levy an additional assessment on property owners within specified boundaries that may be used for capital improvements or services which supplement those provided by city government; and

WHEREAS, on December 6, 2018, the San Antonio City Council approved the creation of the District, for an eight (8) year period, that went into effect beginning January 1, 2019 and ending on September 30, 2026 for the purpose of generating funds to market and promote San Antonio as a premier U.S. convention and tourism destination; and

WHEREAS, in accordance with Texas law, hotels with 100 rooms or more within the City limits of San Antonio can participate in the district. The TPID assessment only applies to hotel stays that are also subject to City hotel occupancy tax. TPID Properties Assessment Roll FY 2020 as **Attachment A**; and

WHEREAS, the SATPID has two zones. Zone 1 consists of properties primarily within the San Antonio Central Business District (CBD) and Zone 2 consists of properties outside the CBD but within the City limits of San Antonio. The primary driver of the recognition of two zones is to facilitate board composition and better inform marketing and sales strategies that are impactful to hotels within each of the participating zones. The SATPID Corporation (SATPIDC) maintains a Board of Directors comprised proportionally of members of the two zones. SATPID map of the PID boundary as **Attachment B**; and

WHEREAS, the SATPID is a mechanism for funding additional tourism promotion activities. Visit San Antonio is charged to help administer and manage the investments of these funds towards various sales and marketing initiatives at the direction of the SATPIDC Board of Directors. As part of the service plan commitment, a minimum of 90% of all assessments must be invested in sales and marketing programming. Those initiatives have been incorporated into the multiple sales and marketing strategies within the 2020 Visit San Antonio Marketing Plan; and

WHEREAS, The SATPIDC Board has the authority to make adjustments of up to ten percent (10%) of the funds between approved budget categories of the adopted service plan. For FY 2020, the SATPIDC Board elected to exercise these adjustments and increased the assigned

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budget for marketing from 45% to 49.5% and correspondingly adjusted the assigned budget for sales from 45% to 40.5%. These adjustments were strategically employed to help positively influence leisure travel in FY 2020 to help offset an anticipated softer group business outlook for the coming year; and

WHEREAS, the SATPID has developed and is recommending the attached Service and Assessment Plan for 2020 (Attachment C). The Plan reflects a total annual budget of \$10,949,800 for program services. The Service and Assessment Plan was approved by the SATPIDC Board on Monday, September 16, 2019. The Act requires the Plan to be approved by City Council; and

WHEREAS, this plan details the levels of services and improvements for each program during the coming year, sets the assessment rate, includes financial plan/program budget, and provides a five-year forecast. The SATPID has developed and is recommending the attached Service and Assessment Plan for 2020 (**Attachment C**); and

WHEREAS, the Act requires that all property owners in the proposed PID be notified in writing of the petitioned action and public hearing; that notice of an annual public hearing be advertised in a newspaper of general circulation at least ten days before the public hearing to consider oral and written objections to the levying of a special assessment to fund services and improvements for the PID in the downtown area; and

WHEREAS, notices were mailed to individual property owners on November 18, 2019 and the required public notice appeared in the Express News on Sunday, November 24, 2019; and

WHEREAS, following public notice as required by the Act, a public hearing was held and closed on Thursday, December 5th, 2019, at 9:00 a.m., or as soon thereafter as possible, in the San Antonio City Council Chambers, to consider the levy of a special assessment to fund services for the PID; levying an assessment rate for FY 2020 at 1.25% on taxable occupied rooms of hotels with more than 100 rooms in the PID; and approval of the FY 2020 Service and Assessment Plan for the PID; and

WHEREAS, following the public hearing, staff requested the levy of the special assessment, approval of the special assessment rate, and approval of the FY 2020 Service and Assessment Plan for the PID; and

WHEREAS, City Council heard and passed on any objections to the levying of the special assessment; and **NOW THEREFORE**:

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. A public hearing was held on December 5th, 2019 at 9:00 a.m., or as soon after that time as possible, in the San Antonio City Council Chambers in accordance with Chapter 372, Texas Local Government Code to consider the levy of a Special Assessment to fund services for the Public Improvement District.

SECTION 2. The City Manager or designee, or the Director of the Convention & Sports Facilities or designee, is authorized to execute a levy of a special assessment to fund services for the San Antonio Tourist Public Improvement District; levying an assessment rate for Fiscal Year 2020 at 1.25% assessment on taxable occupied rooms at hotels in the San Antonio city limits with 100 rooms or more in the San Antonio Tourist Public Improvement District; and approving the Fiscal Year 2020 Service and Assessment Plan for the San Antonio Tourist Public Improvement District.

SECTION 3. No fiscal ordinance language is required.

SECTION 4. The financial allocations in this Ordinance are subject to approval by the Deputy Chief Financial Officer, City of San Antonio. The Deputy Chief Financial Officer may, subject to concurrence by the City Manager or the City Manager's designee, correct allocations to specific Cost Centers, WBS Elements, Internal Orders, General Ledger Accounts, and Fund Numbers as necessary to carry out the purpose of this Ordinance.

SECTION 5. The FY 2020 Service and Assessment Plan attached to this Ordinance as Attachment B is approved.

SECTION 6. The statements set forth in the recitals of this Ordinance are true and correct, and are incorporated as a part of this Ordinance.

SECTION 7. This Ordinance is effective immediately upon the receipt of eight affirmative votes; otherwise, it is effective ten days after passage.

PASSED AND APPROVED this 5th day of December, 2019.

M A Y O R

Ron Nirenberg

ATTEST:

Leticia M. Vacek, City Clerk

APPROVED AS TO FORM:

Andrew Segovia, City Attorney

Agenda Item:	24									
Date: 12/05/2019										
Time: 11:26:09 AM										
Vote Type: Motion to Approve										
Description: Ordinance approving the San Antonio Tourism Public Improvement District Final 2020 and Assessment Plan, the Final 2020 Assessment Roll, and maintaining the Assessment 2020 at 1.25% of the gross hotel room revenue subject to local hotel tax derived from an individual room rental of qualified rooms. [Carlos Contreras, Assistant City Manager; P Muzquiz Cantor, Director, Convention and Sports Facilities]										
Result:	Passed									
Voter	Group	Not Present	Yea	Nay	Abstain	Motion	Second			
Ron Nirenberg	Mayor		х							
Roberto C. Treviño	District 1		x							
Jada Andrews-Sullivan	District 2		x							
Rebecca Viagran	District 3		x			x				
Adriana Rocha Garcia	District 4		x				х			
Shirley Gonzales	District 5		x							
Melissa Cabello Havrda	District 6		x							
Ana E. Sandoval	District 7		x							
Manny Pelaez	District 8				Х					
John Courage	District 9		x							

Clayton H. Perry

District 10

ATTACHMENT A

SAN ANTONIO TOURISM PUBLIC IMPROVEMENT DISTRICT FY 2020 ASSESSMENT ROLL

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16 DRURY INN & SUITES-RIVERWALK		· · ·						150	
17 DRURY PLAZA RIVERWALK 1 105 S SAINTT MARYS ST SAN ANTONIO TX 78205	15	DRURY INN & SUITES NORTH STONE OAK	2		SAN ANTONIO		N. 100-110	122	
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33 HAMPTON INN & SUITES 2 11426 W INTERSTATE 10 SAN ANTONIO TX 78230 34 HAMPTON INN & SUITES SAN ANTONIO DOWNTOWN 1 411 S FLORES ST SAN ANTONIO TX 78204 35 HAMPTON INN & SUITES-AIRPORT 2 8902 JONES MALTSBERGER RD SAN ANTONIO TX 78216 36 HILTON AIRPORT 2 611 NW LOOP 410 SAN ANTONIO TX 78216 37 HILTON GARDEN INN 2 12828 SAN PEDRO AVE SAN ANTONIO TX 78216 38 HILTON GARDEN INN 1 408 E HOUSTON ST SAN ANTONIO TX 78216 39 HILTON GARDEN INN 1 408 E HOUSTON ST SAN ANTONIO TX 78205 39 HILTON GARDEN INN 600 S ALAMO ST SAN ANTONIO TX 78205 41 HOLIDAY INN HOTEL & SUITES NW 2 5535 UNIVERSITY HEIGHTS BLVD SAN ANTONIO TX 78249 42 HOLIDAY INN FIVERWALK 1 217 N SAINT MARYS ST SAN ANTONIO TX 78205 43 HOLIDAY INN SAN ANTONIO N -STONE OAK AREA 2 19280 REDLAND RD SAN ANTONIO TX 78205 44 HOME2 SUITES SAN ANTONIO DOWNTOWN RIVERWALK 1 603 NAVARRO ST SAN ANTONIO TX 78205 45 HOME2 SUITES SAN ANTONIO DOWNTOWN RIVERWALK 1 603 NAVARRO ST SAN ANTONIO TX 78205 45 HOME2 SUITES AIRPORT (HILTON) 2 94 NE LOOP 410 SAN ANTONIO TX 78232 47 HOMEWOOD SUITES 1 432 W MARKET ST SAN ANTONIO TX 78232 47 HOMEWOOD SUITES 1 432 W MARKET ST SAN ANTONIO TX 78205 48 HOMEWOOD SUITES 1 432 W MARKET ST SAN ANTONIO TX 78205 50 HOTEL EMMA 1 312 PEARL PKWY SAN ANTONIO TX 78205 50 HOTEL EMMA 1 312 PEARL PKWY SAN ANTONIO TX 78205 50 HOTEL EMMA 1 312 PEARL PKWY SAN ANTONIO TX 78205 50 HOTEL EMMA 1 312 PEARL PKWY SAN ANTONIO TX 78205 50 HOTEL EMMA 1 312 PEARL PKWY SAN ANTONIO TX 78205 50 HOTEL EMMA 1 312 PEARL PKWY SAN ANTONIO TX 78205 50 HOTEL EMMA 1 312 PEARL PKWY SAN ANTONIO TX 78205 50 HOTEL EMMA 1 312 PEARL PKWY SAN ANTONIO TX 78205 50 HOTEL EMMA 1 312 PEARL PKWY SAN ANTONIO TX 78205 50 HOTEL EMMA	_	BOOK WAS DOOR FOR SHEED WAS DEED WAS DE						100	
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53HYATT PLACE27615 JONES MALTSBERGER RDSAN ANTONIOTX7821654HYATT PLACE RIVERWALK1601 S SAINT MARYS STSAN ANTONIOTX7820555HYATT REGENCY HOTEL1123 LOSOYA STSAN ANTONIOTX7820556LA MANSION DEL RIO HOTEL1112 COLLEGE STSAN ANTONIOTX78205			1	830 N SAINT MARYS ST		TX	78205	149	
54HYATT PLACE RIVERWALK1601 S SAINT MARYS STSAN ANTONIOTX7820555HYATT REGENCY HOTEL1123 LOSOYA STSAN ANTONIOTX7820556LA MANSION DEL RIO HOTEL1112 COLLEGE STSAN ANTONIOTX78205	52	HOTEL VALENCIA RIVERWALK	1	150 E HOUSTON ST	SAN ANTONIO	TX	78205	213	
55 HYATT REGENCY HOTEL 1 123 LOSOYA ST SAN ANTONIO TX 78205 56 LA MANSION DEL RIO HOTEL 1 112 COLLEGE ST SAN ANTONIO TX 78205	53	HYATT PLACE	2	7615 JONES MALTSBERGER RD	SAN ANTONIO	TX	78216	126	
56 LA MANSION DEL RIO HOTEL 1 112 COLLEGE ST SAN ANTONIO TX 78205	54	HYATT PLACE RIVERWALK	1	601 S SAINT MARYS ST	SAN ANTONIO	TX	78205	132	
The state of the s	55	HYATT REGENCY HOTEL	1	123 LOSOYA ST	SAN ANTONIO	TX	78205	632	
	56	LA MANSION DEL RIO HOTEL	1	112 COLLEGE ST	SAN ANTONIO	TX	78205	338	
	57	LA QUINTA #523	2	6511 W MILITARY DR				176	
58 LA QUINTA INN #567 1 900 DOLOROSA SAN ANTONIO TX 78207								124	

SAN ANTONIO TOURISM PUBLIC IMPROVEMENT DISTRICT FY 2020 ASSESSMENT ROLL

F0	LA CLUNTA ININ	1 2	CA10 NUNTERSTATE 25	CAN ANTONIO	TV	70210	120
59	LA QUINTA INN	2	6410 N INTERSTATE 35	SAN ANTONIO	TX	78218	130
60	LA QUINTA INN #510	2	7202 INTERSTATE 35 S	SAN ANTONIO	TX	78224	122
61	LA QUINTA INN #589	2	7134 NW LOOP 410	SAN ANTONIO	TX	78238	195
62	LA QUINTA INN & SUITES #921	2	850 HALM BLVD	SAN ANTONIO	TX	78216	276
63	LA QUINTA CONVENTION CENTER	1	303 BLUM ST	SAN ANTONIO	TX	78205	350
64	LA QUINTA INN & SUITES	1	100 W CESAR E CHAVEZ BLVD	SAN ANTONIO	TX	78204	151
65	LA QUINTA INN & SUITES	2	4431 HORIZON HILL BLVD	SAN ANTONIO	TX	78229	168
66	LA QUINTA INN-ALAMO DOME SOUTH	2	3180 GOLIAD RD	SAN ANTONIO	TX	78223	115
67	LA QUINTA INN #710	1	5922 W INTERSTATE 10	SAN ANTONIO	TX	78201	111
68	MARRIOTT NORTHWEST	2	3233 NW LOOP 410	SAN ANTONIO	TX	78230	296
69	MARRIOTT PLAZA	1	555 S ALAMO ST	SAN ANTONIO	TX	78205	252
70	MARRIOTT RIVERCENTER	1	101 BOWIE ST	SAN ANTONIO	TX	78205	1001
71	MARRIOTT RIVERWALK	1	889 E MARKET ST	SAN ANTONIO	TX	78205	512
72	MENGER HOTEL	1	204 ALAMO PLZ	SAN ANTONIO	TX	78205	318
73	MOTEL 6 #1123	2	9400 WURZBACH RD	SAN ANTONIO	TX	78240	118
74	MOTEL 6 #1122	1	211 N PECOS LA TRINIDAD	SAN ANTONIO	TX	78207	120
75	MOTEL 6 #1208	2	16500 W INTERSTATE 10	SAN ANTONIO	TX	78257	123
77.55	MOTEL 6 #651	2	2185 SW LOOP 410	SAN ANTONIO	TX	78227	122
77	MOTEL 6 #1350	2	5522 N INTERSTATE 35	SAN ANTONIO	TX	78218	155
			A STATE OF THE STA			78230	326
78	OMNI COLONNADE	2	9821 COLONNADE BLVD	SAN ANTONIO	TX		
79	PEAR TREE INN BY DRURY (Airport)	2	143 NE LOOP 410	SAN ANTONIO	TX	78216	125
80	QUALITY INN	2	6755 N LOOP 1604 W	SAN ANTONIO	TX	78249	124
81	RED ROOF INN	1	1011 E HOUSTON ST	SAN ANTONIO	TX	78205	215
82	RED ROOF INN	2	333 WOLFE RD	SAN ANTONIO	TX	78216	135
83	RESIDENCE INN BY MARRIOTT	2	2838 CINEMA RDG	SAN ANTONIO	TX	78238	109
84	RESIDENCE INN BY MARRIOTT AIRPORT	2	1014 NE LOOP 410	SAN ANTONIO	TX	78209	120
85	RESIDENCE INN BY MARRIOTT- ALAMO PLAZA	1	425 BONHAM	SAN ANTONIO	TX	78205	220
86	RIVERWALK PLAZA	1	100 VILLITA ST	SAN ANTONIO	TX	78205	130
87	FOUR POINTS SAN ANTONIO - AIRPORT	2	8818 JONES MALTSBERGER RD	SAN ANTONIO	TX	78216	122
88	SPRINGHILL SUITES	2	138 RICHLAND HILLS DR	SAN ANTONIO	TX	78245	116
89	SPRINGHILL SUITES- AIRPORT	2	514 NE LOOP 410	SAN ANTONIO	TX	78216	116
90	STAYBRIDGE SUITES	1	123 HOEFGEN AVE	SAN ANTONIO	TX	78205	138
91	STAYBRIDGE SUITES AIRPORT	2	66 NE LOOP 410	SAN ANTONIO	TX	78216	136
92	STAYBRIDGE SUITES COLONNADE	2	4320 SPECTRUM ONE	SAN ANTONIO	TX	78230	118
93	STAYBRIDGE SUITES HOTEL	2	6919 N LOOP 1604 W	SAN ANTONIO	TX	78249	120
94	STAYBRIDGE SUITES-STONE OAK	2	808 N LOOP 1604 E	SAN ANTONIO	TX	78232	135
95	STUDIO 6 #6046	_	11802 W INTERSTATE 10	SAN ANTONIO	TX	78232	131
	STUDIO 6 #6047		7719 PASTEUR CT	SAN ANTONIO		78229	129
97	TOWNEPLACE SUITES (NEISNER BLDG)	1	409 E HOUSTON ST	SAN ANTONIO	TX	78205	117
98	WESTIN RIVERWALK	1	420 W MARKET ST	SAN ANTONIO	TX	78205	473
99	WYNDHAM SAN ANTONIO RIVERWALK	_	111 E PECAN	SAN ANTONIO	TX	78205	410
	WYNDHAM GARDEN	2	6809 N LOOP 1604 W	SAN ANTONIO	TX	78249	130
101	WYNDHAM GARDEN HOTEL RIVER WALK	1	103 9TH ST	SAN ANTONIO	TX	78215	131
102	WYNDHAM ST ANTHONY/ST ANTHONY	1	300 E TRAVIS ST	SAN ANTONIO	TX	78205	277
103	ALOFT HOTEL	2	838 BLANCO	SAN ANTONIO	TX	78216	141
104	BUDGET LODGE	2	2635 NE LOOP 410	SAN ANTONIO	TX	78217	138
105	BUDGET SUITES OF AMERICA	2	7888 FREDERICKSBURG RD	SAN ANTONIO	TX	78229	360
106	COMFORT SUITES/Quality Inn & Suites	2	6350 N INTERSTATE 35	SAN ANTONIO	TX	78218	105
107	COURTYARD BY MARRIOTT	2	5731 RIM PASS	SAN ANTONIO	TX	78257	124
108	COURTYARD MARRIOTT-DOWNTOWN	1	600 S SANTA ROSA AVE	SAN ANTONIO	TX	78204	148
109	COURTYARD BY MARRIOTT	2	1803 E SONTERRA BLVD	SAN ANTONIO	TX	78259	107
110	DAY INN COLISEUM	2	3443 N PANAM EXPY	SAN ANTONIO	TX	78219	122
111	DOUBLETREE AIRPORT	2	37 NE LOOP 410	SAN ANTONIO	TX	78216	290
112	EILAN HOTEL RESORT & SPA (MARRIOTT)	2	17103 LA CANTERA PKWY	SAN ANTONIO	TX	78256	100
	EXTEND-A-SUITES w/RESTAURANT	2	9735 N INTERSTATE 35	SAN ANTONIO	TX	78233	161
	EXTENDED STAY AMERICA	2	1015 CENTRAL PKWY N	SAN ANTONIO	TX	78232	153
	FIESTA INN & SUITES	2	4934 NW LOOP 410	SAN ANTONIO	TX	78232	201
	GUNTER HOTEL	1	205 E HOUSTON ST	SAN ANTONIO	TX	78205	322
	HILTON GARDEN RIM PASS WAY	2	5730 RIM PASS	SAN ANTONIO	TX	78257	137
	HILTON (SPA DOWN)	2	9800 WESTOVER HILLS BLVD				
110	THE TOTA (STA DOVATA)		2000 ME210AEV HITE2 BEAD	SAN ANTONIO	TX	78251	227

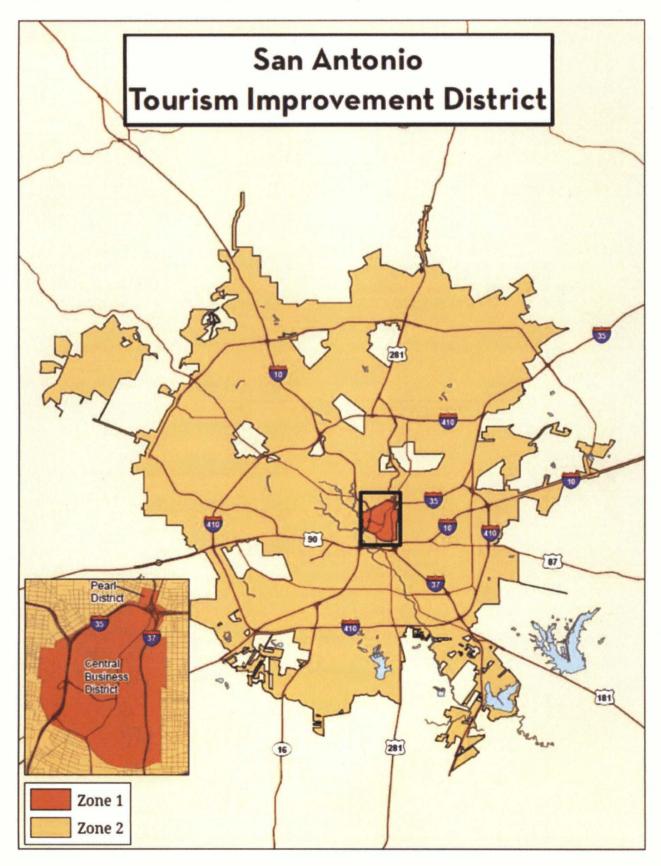
SAN ANTONIO TOURISM PUBLIC IMPROVEMENT DISTRICT FY 2020 ASSESSMENT ROLL

120 HOLIDAY INN MARKET SQUARE 1 318 W CESAR E CHAVEZ BLVD SAN ANTONIO TX 78204 315 121 HOLIDAY INN W SEA WORLD 2 10.135 STATE HIGHWAY 151 SAN ANTONIO TX 78251 194 192 192 192 192 193 1	119	HOLIDAY INN EXPRESS	2	11010 W INTERSTATE 10	SAN ANTONIO	TX	78230	120
122 HOMEWOOD SUITES 123 123 123 HOMEWOOD SUITES (HILTON) 2 215 RICHLAND HILLS DR SAN ANTONIO TX 78230 123 123 HOMEWOOD SUITES (HILTON) 2 215 RICHLAND HILLS DR SAN ANTONIO TX 78230 126 124 HYATT PLACE NORTHWEST 2 4303 HYATT PLACE DR SAN ANTONIO TX 78230 126 125 HYATT PLACE SAN ANTONIO NORTH STONE OAK 2 1610 E SONTER'S BUY SAN ANTONIO TX 78258 126 126 HYATT RESENCY HILL COUNTRY RESORT 2 9800 HYATT RESORT DR SAN ANTONIO TX 78251 500 127 HYATT WILD OAK RANCH 2 9700 W MILITARY DR SAN ANTONIO TX 78251 100 128 INTOWN SUITES 2 13220 NACOGDOCHES RD SAN ANTONIO TX 78251 120 129 INTOWN SUITES 2 7490 CULEBRA RD SAN ANTONIO TX 78251 121 130 INTOWN SUITES 2 9530 PERRIN BEITEL RD SAN ANTONIO TX 78216 137 131 INTOWN SUITES 2 9530 PERRIN BEITEL RD SAN ANTONIO TX 78217 138 132 KNIGHTS INN 2 5530 INTERSTATE 10 E SAN ANTONIO TX 78217 138 132 KNIGHTS INN 2 2639 E HOUSTON ST SAN ANTONIO TX 78220 122 134 LA CANTERA RESORT 2 16641 LA CANTERA PKWY SAN ANTONIO TX 78216 539 135 MOTEL 6/Americas Best Value Inn 2 4039 E HOUSTON ST SAN ANTONIO TX 78218 112 137 MOTEL 6/Americas Best Value Inn 2 4631 RITHMAN RD SAN ANTONIO TX 78218 112 137 MOTEL 6/Americas Best Value Inn 2 4621 RITHMAN RD SAN ANTONIO TX 78219 101 138 RED ROOF INN & 2 4039 ENDUSTON ST SAN ANTONIO TX 78219 101 138 RED ROOF INN & 2 4038 ENDUSTRIAND 2 4038 ENDUSTRIAND	1000000		1	318 W CESAR E CHAVEZ BLVD	SAN ANTONIO	TX	78204	315
123 HOMEWOOD SUITES (HILTON) 2 215 RICHLAND HILLS DR SAN ANTONIO TX 78245 109 124 HYATT PLACE CONTHWEST 2 4303 HYATT PLACE DR SAN ANTONIO TX 78230 126 125 HYATT PLACE CAN ANTONIO NORTH STONE OAK 2 610 E Sonterna Blad SAN ANTONIO TX 78258 126 126 HYATT REGENCY HILL COUNTRY RESORT 2 9800 HYATT RESORT DR SAN ANTONIO TX 78251 500 127 HYATT WILL DAK RANCH 2 9700 W MILITARY DR SAN ANTONIO TX 78251 100 128 INTOWN SUITES 2 13220 NACOGDOCHES RD SAN ANTONIO TX 78217 121 129 INTOWN SUITES 2 7490 CULEBRA RD SAN ANTONIO TX 78217 121 130 INTOWN SUITES 2 6923 SAN PEDRO AVE SAN ANTONIO TX 78217 138 131 INTOWN SUITES 2 9530 PERRIN BEITEL RD SAN ANTONIO TX 78217 138 132 KNIGHTS INN 2 5530 INTERSTATE 10 E SAN ANTONIO TX 78219 135 133 KNIGHTS INN 2 2 4039 E HOUSTON ST SAN ANTONIO TX 78220 122 134 LA CANTERA RESORT 2 16641 LA CANTERA PKWY SAN ANTONIO TX 78212 125 136 MOTEL 6/HIBB/Red Roof Inn 2 900 N MAIN AVE SAN ANTONIO TX 78218 112 137 MOTEL 6/HIBB/RED ROOF INN 2 4621 RITHMAN RD SAN ANTONIO TX 78219 101 138 RED ROOF INN & 2 2 6861 W US HIGHWAY 90 SAN ANTONIO TX 78231 121 139 RED ROOF INN & 2 2 6861 W US HIGHWAY 90 SAN ANTONIO TX 78227 156 141 RESIDENCE INN BY MARRIOTT 2 2 5707 RIM PASS SAN ANTONIO TX 78251 121 144 SPRINGHILL SUITES SAN ANTONIO TX 78216 121 145 SPRINGHILL SUITES SAN ANTONIO TX 78227 156 146 STUDIO 6 SAN ANTONIO TX 78217 128 147 TOWNEPLACE SUITES MARRIOTT 2 2 2 2 2 2 2 3 3 3	121	HOLIDAY INN NW SEA WORLD	2	10135 STATE HIGHWAY 151	SAN ANTONIO	TX	78251	194
124	122	HOMEWOOD SUITES	2	4323 SPECTRUM ONE	SAN ANTONIO	TX	78230	123
125	123	HOMEWOOD SUITES (HILTON)	2	215 RICHLAND HILLS DR	SAN ANTONIO	TX	78245	109
126	124	HYATT PLACE NORTHWEST	2	4303 HYATT PLACE DR	SAN ANTONIO	TX	78230	126
127	125	HYATT PLACE SAN ANTONIO NORTH STONE OAK	2	1610 E Sonterra Blvd	SAN ANTONIO	TX	78258	126
128 INTOWN SUITES 2 13220 NACOGDOCHES RD SAN ANTONIO TX 78217 121 129 INTOWN SUITES 2 7490 CULEBRA RD SAN ANTONIO TX 78251 121 130 INTOWN SUITES 2 6923 SAN PEDRO AVE SAN ANTONIO TX 78216 137 131 INTOWN SUITES 2 9530 PERRIN BEITEL RD SAN ANTONIO TX 78217 138 132 KNIGHTS INN 2 5530 INTERSTATE 10 E SAN ANTONIO TX 78219 135 133 KNIGHTS INN 2 4039 E HOUSTON ST SAN ANTONIO TX 78220 122 134 LA CANTERA RESORT 2 16641 LA CANTERA PKWY SAN ANTONIO TX 78220 122 135 135 MOTEL 6/Americas Best Value Inn 2 900 N MAIN AVE SAN ANTONIO TX 78212 125 136 MOTEL 6 #1188/Red Roof Inn 2 4621 RITTIMAN RD SAN ANTONIO TX 78218 112 137 MOTEL 6 #183/Super 7 - ATT Center 2 138 N WW WHITE RD SAN ANTONIO TX 78219 120 138 RED ROOF INN 2 4403 INTERSTATE 10 E SAN ANTONIO TX 78219 120 139 RED ROOF INN 2 4403 INTERSTATE 10 E SAN ANTONIO TX 78238 123 140 RED ROOF INN 2 46880 NW LOOP 410 SAN ANTONIO TX 78238 123 140 RED ROOF INN 4 403 INTERSTATE 10 E SAN ANTONIO TX 78238 123 140 RED ROOF INN 4 403 INTERSTATE 10 E SAN ANTONIO TX 78238 123 140 RED ROOF INN 4 403 INTERSTATE 10 E SAN ANTONIO TX 78238 123 140 RED ROOF INN 5 C 6880 NW LOOP 410 SAN ANTONIO TX 78237 156 141 RESIDENCE INN BY MARRIOTT 2 6880 NW LOOP 410 SAN ANTONIO TX 78237 131 142 SIEGEL SUITES 2 3855 N PANAM EXPY SAN ANTONIO TX 78227 156 144 SPRINGHILL SUITES SAN ANTONIO DOWNTOWN 1 411 BOWIE ST SAN ANTONIO TX 78205 116 144 SPRINGHILL SUITES SAN ANTONIO DOWNTOWN 1 411 BOWIE ST SAN ANTONIO TX 78205 118 145 SPRINGHILL SUITES SAN ANTONIO DOWNTOWN 2 18119 TALAVERA RIDGE SAN ANTONIO TX 78216 106 148 TOWNEPLACE SUITES-MARRIOTT 2 214 NE LOOP 410 SAN ANTONIO TX 78216 106 148 TOWNEPLACE SUITES-MARRIOTT 2 214 NE LOOP 410 SAN AN	126	HYATT REGENCY HILL COUNTRY RESORT	2	9800 HYATT RESORT DR	SAN ANTONIO	TX	78251	500
129 INTOWN SUITES 2 7490 CULEBRA RD SAN ANTONIO TX 78251 121 130 INTOWN SUITES 2 6923 SAN PEDRO AVE SAN ANTONIO TX 78216 137 131 INTOWN SUITES 2 9530 PERRIN BEITEL RD SAN ANTONIO TX 78217 138 132 KNIGHTS INN 2 5530 INTERSTATE IO E SAN ANTONIO TX 78219 135 133 KNIGHTS INN 2 4039 E HOUSTON ST SAN ANTONIO TX 78220 122 134 LA CANTERA RESORT 2 16641 LA CANTERA PKWY SAN ANTONIO TX 78220 122 135 135 MOTEL 6/Americas Best Value Inn 2 900 N MAIN AVE SAN ANTONIO TX 78218 112 135 MOTEL 6/Americas Best Value Inn 2 4621 RITTIMAN RD SAN ANTONIO TX 78218 112 137 MOTEL 6/A BISSORT 2 138 N WW WHITE RD SAN ANTONIO TX 78218 112 137 MOTEL 6/A BISSOR 2 4039 E HOUSTON ST SAN ANTONIO TX 78218 112 137 MOTEL 6/A BISSOR 2 4621 RITTIMAN RD SAN ANTONIO TX 78218 112 138 RED ROOF INN #240 2 4031 INTERSTATE IO E SAN ANTONIO TX 78219 101 138 RED ROOF INN #240 2 6880 NW LOOP 410 SAN ANTONIO TX 78238 123 140 RED ROOF INN #240 2 6880 NW LOOP 410 SAN ANTONIO TX 78227 156 141 RESIDENCE INN BY MARRIOTT 2 5707 RIM PASS SAN ANTONIO TX 78227 136 142 SIEGEL SUITES 2 3855 N PANAM EXPY SAN ANTONIO TX 78235 131 143 SPRINGHILL SUITES SAN ANTONIO DOWNTOWN 1 411 BOWIE ST SAN ANTONIO TX 78205 118 146 STUDIO 6 SAN ANTONIO NW 2 18119 TALAVERA RIDGE SAN ANTONIO TX 78216 106 148 TOWNEPLACE SUITES-MARRIOTT 2 214 NE LOOP 410 SAN ANTONIO TX 78216 106 148 TOWNEPLACE SUITES-MARRIOTT 2 214 NE LOOP 410 SAN ANTONIO TX 78216 106 148 TOWNEPLACE SUITES-MARRIOTT 2 214 NE LOOP 410 SAN ANTONIO TX 78216 106 118 106	127	HYATT WILD OAK RANCH	2	9700 W MILITARY DR	SAN ANTONIO	TX	78251	100
130 INTOWN SUITES 2 6923 SAN PEDRO AVE SAN ANTONIO TX 78216 137 131 INTOWN SUITES 2 9530 PERRIN BEITEL RD SAN ANTONIO TX 78217 138 132 KNIGHTS INN 2 5530 INTERSTATE 10 SAN ANTONIO TX 78219 135 133 KNIGHTS INN 2 4039 E HOUSTON ST SAN ANTONIO TX 78220 122 134 LA CANTERA RESORT 2 16641 LA CANTERA PKWY SAN ANTONIO TX 78226 539 135 MOTEL 6/Americas Best Value Inn 2 900 N MAIN AVE SAN ANTONIO TX 78212 125 136 MOTEL 6 #1183/Super 7 - ATT Center 2 138 N WW WHITE RD SAN ANTONIO TX 78218 112 138 RED ROOF INN 2 4403 INTERSTATE 10 SAN ANTONIO TX 78219 101 138 RED ROOF INN 2 4403 INTERSTATE 10 SAN ANTONIO TX 78219 120 139 RED ROOF INN & Q LODGING 2 6880 NW LOOP 410 SAN ANTONIO TX 78238 123 140 RED ROOF INN & Q LODGING 2 6861 W US HIGHWAY 90 SAN ANTONIO TX 78227 156 141 RESIDENCE INN BY MARRIOTT 2 5707 RIM PASS SAN ANTONIO TX 78227 156 144 SPRINGHILL SUITES 2 3855 N PANAM EXPY SAN ANTONIO TX 78229 183 143 SPRINGHILL SUITES 3 524 S SAIN MARYS ST SAN ANTONIO TX 78205 116 144 SPRINGHILL SUITES SAN ANTONIO NW 2 18119 TALAVERA RIDGE SAN ANTONIO TX 78257 128 146 STUDIO 6 SAN ANTONIO NW 2 18119 TALAVERA RIDGE SAN ANTONIO TX 78257 128 146 STUDIO 6 SAN ANTONIO NW 2 18119 TALAVERA RIDGE SAN ANTONIO TX 78216 115 147 TOWNEPLACE SUITES-MARRIOTT 2 121 SAN PEDRO AVE SAN ANTONIO TX 78216 115 147 TOWNEPLACE SUITES-MARRIOTT 2 214 NE LOOP 410 SAN ANTONIO TX 78216 115 149 VALUE PLACE HOTEL/WOODSPRING SUITES 2 2692 N INTERSTATE 35 SAN ANTONIO TX 78224 121 150 VALUE PLACE HOTEL/WOODSPRING SUITES 2 2692 N INTERSTATE 35 SAN ANTONIO TX 78232 123 150 VALUE PLACE HOTEL/WOODSPRING SUITES 2 2692 N INTERSTATE 35 SAN ANTONIO TX 78232 123 150 400E2SUITES SAN ANTONIO TX 78232 123 150 400E2SUITES SA	128	INTOWN SUITES	2	13220 NACOGDOCHES RD	SAN ANTONIO	TX	78217	121
131 INTOWN SUITES 2 9530 PERRIN BEITEL RD SAN ANTONIO TX 78217 138 132 KNIGHTS INN 2 5530 INTERSTATE 10 E SAN ANTONIO TX 78219 135 133 KNIGHTS INN 2 4039 E HOUSTON ST SAN ANTONIO TX 78220 122 134 LA CANTERA RESORT 2 16641 LA CANTERA PKWY SAN ANTONIO TX 78256 539 135 MOTEL 6/Americas Best Value Inn 2 900 N MAIN AVE SAN ANTONIO TX 78212 125 136 MOTEL 6 #1188/Red Roof Inn 2 4621 RITTIMAN RD SAN ANTONIO TX 78212 125 136 MOTEL 6 #1188/Super 7 - ATT Center 2 138 N WW WHITE RD SAN ANTONIO TX 78219 101 138 RED ROOF INN 2 4403 INTERSTATE 10 E SAN ANTONIO TX 78219 101 138 RED ROOF INN #240 2 6880 NW LOOP 410 SAN ANTONIO TX 78227 156 141 RESIDENCE INN BY MARRIOTT 2 5707 RIM PASS SAN ANTONIO TX 78227 156 141 RESIDENCE INN BY MARRIOTT 2 5707 RIM PASS SAN ANTONIO TX 78219 183 143 SPRINGHILL SUITES 1 524 S SAINT MARYS ST SAN ANTONIO TX 78219 183 144 SPRINGHILL SUITES SAN ANTONIO NW 2 1819 TALAVERA RIDGE SAN ANTONIO TX 78257 128 146 STUDIO 6 SAN ANTONIO NW 2 18119 TALAVERA RIDGE SAN ANTONIO TX 78257 128 146 STUDIO 6 SAN ANTONIO NW 2 18119 TALAVERA RIDGE SAN ANTONIO TX 78257 128 146 STUDIO 6 SAN ANTONIO NW 2 18119 TALAVERA RIDGE SAN ANTONIO TX 78257 128 146 STUDIO 6 SAN ANTONIO AIRPORT 2 1221 SAN PEDRO AVE SAN ANTONIO TX 78216 115 147 TOWNEPLACE SUITES-MARRIOTT 2 214 NE LOOP 410 SAN ANTONIO TX 78216 116 147 TOWNEPLACE SUITES-MARRIOTT 2 2014 PRUE RD SAN ANTONIO TX 78226 128 149 VALUE PLACE HOTEL/WOODSPRING SUITES 2 6922 N INTERSTATE 35 SAN ANTONIO TX 78224 121 150 VALUE PLACE HOTEL/WOODSPRING SUITES 2 6922 N INTERSTATE 35 SAN ANTONIO TX 78232 123 149 VALUE PLACE HOTEL/WOODSPRING SUITES 2 6922 N INTERSTATE 35 SAN ANTONIO TX 78232 123 140 140 140 140 140 140 140 140 1	129	INTOWN SUITES	2	7490 CULEBRA RD	SAN ANTONIO	TX	78251	121
132 KNIGHTS INN 2 5530 INTERSTATE 10 E SAN ANTONIO TX 78219 135 133 KNIGHTS INN 2 4039 E HOUSTON ST SAN ANTONIO TX 78220 122 134 LA CANTERA RESORT 2 16641 LA CANTERA PKWY SAN ANTONIO TX 78220 122 135 MOTEL 6/Americas Best Value Inn 2 900 N MAIN AVE SAN ANTONIO TX 78212 125 136 MOTEL 6 #1188/Red Roof Inn 2 4621 RITTIMAN RD SAN ANTONIO TX 78218 112 137 MOTEL 6 #1188/Red Roof Inn 2 4621 RITTIMAN RD SAN ANTONIO TX 78219 101 138 RED ROOF INN 2 4403 INTERSTATE 10 E SAN ANTONIO TX 78219 101 138 RED ROOF INN 2 4403 INTERSTATE 10 E SAN ANTONIO TX 78219 120 139 RED ROOF INN 2 4403 INTERSTATE 10 E SAN ANTONIO TX 78238 123 140 RED ROOF INN & Q LODGING 2 6861 W U S HIGHWAY 90 SAN ANTONIO TX 78227 156 141 RESIDENCE INN BY MARRIOTT 2 5707 RIM PASS SAN ANTONIO TX 78257 131 142 SIEGEL SUITES 2 3855 N PANAM EXPY SAN ANTONIO TX 78257 131 143 SPRINGHILL SUITES SAN ANTONIO DOWNTOWN 1 411 BOWIE ST SAN ANTONIO TX 78205 116 144 SPRINGHILL SUITES SAN ANTONIO NW 2 1819 TALAVERA RIDGE SAN ANTONIO TX 78257 128 146 STUDIO 6 SAN ANTONIO NW 2 1819 TALAVERA RIDGE SAN ANTONIO TX 78257 128 146 STUDIO 6 SAN ANTONIO NW 2 1819 TALAVERA RIDGE SAN ANTONIO TX 78216 115 147 TOWNEPLACE SUITES-MARRIOTT 2 214 NE LOOP 410 SAN ANTONIO TX 78216 115 147 TOWNEPLACE SUITES-MARRIOTT 2 214 NE LOOP 410 SAN ANTONIO TX 78216 115 147 TOWNEPLACE SUITES-MARRIOTT 2 214 NE LOOP 410 SAN ANTONIO TX 78224 121 150 VALUE PLACE HOTEL/WOODSPRING SUITES 2 6922 N INTERSTATE 35 SAN ANTONIO TX 78245 123 149 VALUE PLACE HOTEL/WOODSPRING SUITES 2 6922 N INTERSTATE 35 SAN ANTONIO TX 78232 123 152 HOMEZSUITES SAN ANTONIO TX 78232 123 155 HOMEZSUITES SAN ANTONIO TX 78232 123 155 HOMEZSUITES SAN ANTONIO TX 78232 123 155 HOM	130	INTOWN SUITES	2	6923 SAN PEDRO AVE	SAN ANTONIO	TX	78216	137
133 KNIGHTS INN 2 4039 E HOUSTON ST SAN ANTONIO TX 78220 122 134 LA CANTERA RESORT 2 16641 LA CANTERA PKWY SAN ANTONIO TX 78256 539 135 MOTEL 6 /Americas Best Value Inn 2 900 N MAIN AVE SAN ANTONIO TX 78212 125 136 MOTEL 6 / 1188 / Red Roof Inn 2 4621 RITTIMAN RD SAN ANTONIO TX 78218 112 137 MOTEL 6 / 1188 / Super 7 - ATT Center 2 138 N WW WHITE RD SAN ANTONIO TX 78219 101 138 RED ROOF INN 2 4403 INTERSTATE 10 E SAN ANTONIO TX 78219 101 139 RED ROOF INN 4240 2 6880 NW LOOP 410 SAN ANTONIO TX 782238 123 140 RED ROOF INN & Q LOOGING 2 6861 W US HIGHWAY 90 SAN ANTONIO TX 78227 156 141 RESIDENCE INN BY MARRIOTT 2 5707 RIM PASS SAN ANTONIO TX 78257 131 142 SIEGEL SUITES 2 3855 N PANAM EXPY SAN ANTONIO TX 78205 116 144 SPRINGHILL SUITES SAN SAN SON INTONIO TX 78205 116 144 SPRINGHILL SUITES SAN ANTONIO DWNTOWN 1 411 BOWIE ST SAN ANTONIO TX 78257 128 145 SPRINGHILL SUITES SAN ANTONIO MW 2 18119 TALAVERA RIDGE SAN ANTONIO TX 78257 128 146 STUDIO 6 SAN ANTONIO ANTONIO TX 78216 115 147 TOWNEPLACE SUITES-MARRIOTT 2 214 NE LOOP 410 SAN ANTONIO TX 78216 116 148 TOWNEPLACE SUITES-MARRIOTT 2 214 NE LOOP 410 SAN ANTONIO TX 78216 116 148 TOWNEPLACE SUITES-MARRIOTT 2 214 NE LOOP 410 SAN ANTONIO TX 78216 116 148 TOWNEPLACE SUITES-MARRIOTT 2 214 NE LOOP 410 SAN ANTONIO TX 78216 116 148 TOWNEPLACE SUITES-MARRIOTT 2 214 NE LOOP 410 SAN ANTONIO TX 78216 116 148 TOWNEPLACE SUITES-MARRIOTT 2 214 NE LOOP 410 SAN ANTONIO TX 78216 116 115 115 WOODSPRING SUITES 2 6922 N INTERSTATE 35 SAN ANTONIO TX 78224 121 150 VALUE PLACE HOTEL/WOODSPRING SUITES 2 6922 N INTERSTATE 35 SAN ANTONIO TX 78232 123 124 HOMESSUITES BY HILTON - STONE OAK 2 2 1807 N LOOP 1604 SAN ANTONIO TX 78232 126	131	INTOWN SUITES	2	9530 PERRIN BEITEL RD	SAN ANTONIO	TX	78217	138
134 LA CANTERA RESORT 2 16641 LA CANTERA PKWY SAN ANTONIO TX 78256 539 135 MOTEL 6/Americas Best Value Inn 2 900 N MAIN AVE SAN ANTONIO TX 78212 125 136 MOTEL 6 #1188/Red Roof Inn 2 4621 RITTIMAN RD SAN ANTONIO TX 78218 112 137 MOTEL 6 #1188/Red Roof Inn 2 4621 RITTIMAN RD SAN ANTONIO TX 78218 112 137 MOTEL 6 #183/Super 7 - ATT Center 2 138 N WW WHITER DD SAN ANTONIO TX 78219 101 138 RED ROOF INN 2 4403 INTERSTATE 10 E SAN ANTONIO TX 78219 120 139 RED ROOF INN #240 2 6880 NW LOOP 410 SAN ANTONIO TX 78238 123 140 RED ROOF INN & Q LODGING 2 6861 W US HIGHWAY 90 SAN ANTONIO TX 78227 156 141 RESIDENCE INN BY MARRIOTT 2 5707 RIM PASS SAN ANTONIO TX 78257 131 142 SIEGEL SUITES 2 3855 N PANAM EXPY SAN ANTONIO TX 78219 183 143 SPRINGHILL SUITES 2 345 SAINT MARYS ST SAN ANTONIO TX 78205 116 144 SPRINGHILL SUITES 1 524 S SAINT MARYS ST SAN ANTONIO TX 78205 116 145 SPRINGHILL SUITES SAN ANTONIO NW 2 18119 TALAVERA RIDGE SAN ANTONIO TX 78205 118 145 SPRINGHILL SUITES SAN ANTONIO NW 2 18119 TALAVERA RIDGE SAN ANTONIO TX 78216 115 146 STUDIO 6 SAN ANTONIO AIRPORT 2 11221 SAN PEDRO AVE SAN ANTONIO TX 78216 115 147 TOWNEPLACE SUITES-MARRIOTT 2 214 NE LOOP 410 SAN ANTONIO TX 78216 116 115 147 TOWNEPLACE SUITES-MARRIOTT 2 214 NE LOOP 410 SAN ANTONIO TX 78216 116 115 149 VALUE PLACE HOTEL/WOODSPRING SUITES 2 6922 N INTERSTATE 35 SAN ANTONIO TX 78224 121 150 VALUE PLACE HOTEL/WOODSPRING SUITES 2 6922 N INTERSTATE 35 SAN ANTONIO TX 78232 123 123 HOMEZSUITES SAN ANTONIO TX 78232 123 123 HOMEZSUITES SAN ANTONIO TX 78232 126 140 MCESUITES SAN ANTONIO TX 78232 126 140 MCESUITES BY HILTON - SEAWORLD 2 9911 INGRAM RD, SUITE B SAN ANTONIO TX 78245 110 140 MCESUITES BY HILTON - SEAWORLD 2	132	KNIGHTS INN	2	5530 INTERSTATE 10 E	SAN ANTONIO	TX	78219	135
135 MOTEL 6/Americas Best Value Inn 2 900 N MAIN AVE SAN ANTONIO TX 78212 125 136 MOTEL 6 #1188/Red Roof Inn 2 4621 RITTIMAN RD SAN ANTONIO TX 78218 112 137 MOTEL 6 #183/Super 7 - ATT Center 2 138 N WW WHITE RD SAN ANTONIO TX 78219 101 138 RED ROOF INN 2 2 4403 INTERSTATE 10 E SAN ANTONIO TX 78219 120 139 RED ROOF INN #240 2 6880 NW LOOP 410 SAN ANTONIO TX 78238 123 140 RED ROOF INN & Q LODGING 2 6861 W US HIGHWAY 90 SAN ANTONIO TX 78227 156 141 RESIDENCE INN BY MARRIOTT 2 5707 RIM PASS SAN ANTONIO TX 78227 156 142 SIEGEL SUITES 2 3855 N PANAM EXPY SAN ANTONIO TX 78219 183 143 SPRINGHILL SUITES 2 3855 N PANAM EXPY SAN ANTONIO TX 78205 116 144 SPRINGHILL SUITES SAN ANTONIO DOWNTOWN 1 411 BOWIE ST SAN ANTONIO TX 78205 118 145 SPRINGHILL SUITES SAN ANTONIO NW 2 18119 TALAVERA RIDGE SAN ANTONIO TX 78216 115 147 TOWNEPLACE SUITES-MARRIOTT 2 214 N E LOOP 410 SAN ANTONIO TX 78216 106 148 TOWNEPLACE SUITES-MARRIOTT 2 214 N E LOOP 410 SAN ANTONIO TX 78216 106 148 TOWNEPLACE SUITES-MARRIOTT 2 214 N E LOOP 410 SAN ANTONIO TX 78216 123 149 VALUE PLACE HOTEL/WOODSPRING SUITES 2 6922 N INTERSTATE 35 SAN ANTONIO TX 78224 121 150 VALUE PLACE HOTEL/WOODSPRING SUITES 2 6922 N INTERSTATE 35 SAN ANTONIO TX 78232 123 125 HOMEZSUITES SAN ANTONIO TX 78232 126 126 HOMEZSUITES SAN ANTONIO TX 78232 126 126 HOMEZSUITES SAN ANTONIO TX 78232 126 126 HOMEZSUITES BY HILTON - STONE OAK 2 1807 N LOOP 1604 E SAN ANTONIO TX 78232 126 126 HOMEZSUITES BY HILTON - SEAWORLD 2 9911 INGRAM RD, SUITE B SAN ANTONIO TX 78245 110 126 HOMEZSUITES BY HILTON - SEAWORLD 2 9911 INGRAM RD, SUITE B SAN ANTONIO TX 78245 110 126 126 126 126 126 126 126 126 126 126 126 126 126 126 126 126 126 1	133	KNIGHTS INN	2	4039 E HOUSTON ST	SAN ANTONIO	TX	78220	122
136 MOTEL 6 #1188/Red Roof Inn 2 4621 RITTIMAN RD SAN ANTONIO TX 78218 112 137 MOTEL 6 #183/Super 7 - ATT Center 2 138 N WW WHITE RD SAN ANTONIO TX 78219 101 138 RED ROOF INN 2 4403 INTERSTATE 10 E SAN ANTONIO TX 78219 120 139 RED ROOF INN #240 2 6880 NW LOOP 410 SAN ANTONIO TX 78238 123 140 RED ROOF INN & Q LODGING 2 6861 W US HIGHWAY 90 SAN ANTONIO TX 78227 156 141 RESIDENCE INN BY MARRIOTT 2 5707 RIM PASS SAN ANTONIO TX 78257 131 142 SIEGEL SUITES 2 3855 N PANAM EXPY SAN ANTONIO TX 78219 183 143 SPRINGHILL SUITES 1 524 S SAINT MARYS ST SAN ANTONIO TX 78205 116 144 SPRINGHILL SUITES SAN ANTONIO DOWNTOWN 1 411 BOWIE ST SAN ANTONIO TX 78205 118 145 SPRINGHILL SUITES SAN ANTONIO NW 2 18119 TALAVERA RIDGE SAN ANTONIO TX 78257 128 146 STUDIO 6 SAN ANTONIO AIRPORT 2 11221 SAN PEDRO AVE SAN ANTONIO TX 78216 115 147 TOWNEPLACE SUITES-MARRIOTT 2 214 NE LOOP 410 SAN ANTONIO TX 78216 106 148 TOWNEPLACE SUITES-MARRIOTT 2 214 NE LOOP 410 SAN ANTONIO TX 78240 123 149 VALUE PLACE HOTEL/WOODSPRING SUITES 2 6922 N INTERSTATE 35 SAN ANTONIO TX 78224 121 150 VALUE PLACE HOTEL/WOODSPRING SUITES 2 6922 N INTERSTATE 35 SAN ANTONIO TX 78232 126 151 HOMESSUITES SAN ANTONIO TX 78232 126 153 HAMPTON (DUAL PROPERTY W/HOMESSUITES SAME AI 118 Soledad SAN ANTONIO TX 78232 106 153 HAMPTON (DUAL PROPERTY W/HOMESSUITES SAME AI 118 Soledad SAN ANTONIO TX 78245 110 154 HOMESSUITES BY HILTON - SEAWORLD 2 9911 INGRAM RD, SUITE B SAN ANTONIO TX 78245 110 154 HOMESSUITES BY HILTON - SEAWORLD 2 9911 INGRAM RD, SUITE B SAN ANTONIO TX 78245 110 154 HOMESSUITES BY HILTON - SEAWORLD 2 9911 INGRAM RD, SUITE B SAN ANTONIO TX 78245 110 154 HOMESSUITES BY HILTON - SEAWORLD 2 9911 INGRAM RD, SUITE B SAN ANTONIO TX 782	134	LA CANTERA RESORT	2	16641 LA CANTERA PKWY	SAN ANTONIO	TX	78256	539
137 MOTEL 6 #183/Super 7 - ATT Center 2 138 N WW WHITE RD SAN ANTONIO TX 78219 101 138 RED ROOF INN 2 4403 INTERSTATE 10 E SAN ANTONIO TX 78219 120 139 RED ROOF INN #240 2 6880 NW LOOP 410 SAN ANTONIO TX 78238 123 140 RED ROOF INN & Q LODGING 2 6861 W US HIGHWAY 90 SAN ANTONIO TX 78227 156 141 RESIDENCE INN BY MARRIOTT 2 5707 RIM PASS SAN ANTONIO TX 78257 131 142 SIEGEL SUITES 2 3855 N PANAM EXPY SAN ANTONIO TX 78219 183 143 SPRINGHILL SUITES 1 524 S SAINT MARYS ST SAN ANTONIO TX 78205 116 144 SPRINGHILL SUITES SAN ANTONIO DOWNTOWN 1 411 BOWIE ST SAN ANTONIO TX 78205 118 145 SPRINGHILL SUITES SAN ANTONIO AIRPORT 2 1819 TALAVERA RIDGE SAN ANTONIO TX 78257 1	135	MOTEL 6/Americas Best Value Inn	2	900 N MAIN AVE	SAN ANTONIO	TX	78212	125
138 RED ROOF INN 2 4403 INTERSTATE 10 E SAN ANTONIO TX 78219 120 139 RED ROOF INN #240 2 6880 NW LOOP 410 SAN ANTONIO TX 78238 123 140 RED ROOF INN & Q LODGING 2 6861 W US HIGHWAY 90 SAN ANTONIO TX 78227 156 141 RESIDENCE INN BY MARRIOTT 2 5707 RIM PASS SAN ANTONIO TX 78257 131 142 SIEGEL SUITES 2 3855 N PANAM EXPY SAN ANTONIO TX 78219 183 143 SPRINGHILL SUITES 1 524 S SAINT MARYS ST SAN ANTONIO TX 78205 116 144 SPRINGHILL SUITES SAN ANTONIO DOWNTOWN 1 411 BOWIE ST SAN ANTONIO TX 78205 118 145 SPRINGHILL SUITES SAN ANTONIO NW 2 18119 TALAVERA RIDGE SAN ANTONIO TX 78257 128 146 STUDIO 6 SAN ANTONIO AIRPORT 2 11221 SAN PEDRO AVE SAN ANTONIO TX 78216 115	136	MOTEL 6 #1188/Red Roof Inn	2	4621 RITTIMAN RD	SAN ANTONIO	TX	78218	112
139 RED ROOF INN #240 2 6880 NW LOOP 410 SAN ANTONIO TX 78238 123 140 RED ROOF INN & Q LODGING 2 6861 W US HIGHWAY 90 SAN ANTONIO TX 78227 156 141 RESIDENCE INN BY MARRIOTT 2 5707 RIM PASS SAN ANTONIO TX 78257 131 142 SIEGEL SUITES 2 3855 N PANAM EXPY SAN ANTONIO TX 78219 183 143 SPRINGHILL SUITES 1 524 S SAINT MARYS ST SAN ANTONIO TX 78205 116 144 SPRINGHILL SUITES SAN ANTONIO DOWNTOWN 1 411 BOWIE ST SAN ANTONIO TX 78205 118 145 SPRINGHILL SUITES SAN ANTONIO NW 2 18119 TALAVERA RIDGE SAN ANTONIO TX 78205 118 145 SPRINGHILL SUITES SAN ANTONIO AIRPORT 2 11221 SAN PEDRO AVE SAN ANTONIO TX 78257 128 146 STUDIO 6 SAN ANTONIO AIRPORT 2 11221 SAN PEDRO AVE SAN ANTONIO TX 78216 </td <td>137</td> <td>MOTEL 6 #183/Super 7 - ATT Center</td> <td>2</td> <td>138 N WW WHITE RD</td> <td>SAN ANTONIO</td> <td>TX</td> <td>78219</td> <td>101</td>	137	MOTEL 6 #183/Super 7 - ATT Center	2	138 N WW WHITE RD	SAN ANTONIO	TX	78219	101
140 RED ROOF INN & Q LODGING 2 6861 W US HIGHWAY 90 SAN ANTONIO TX 78227 156 141 RESIDENCE INN BY MARRIOTT 2 5707 RIM PASS SAN ANTONIO TX 78257 131 142 SIEGEL SUITES 2 3855 N PANAM EXPY SAN ANTONIO TX 78219 183 143 SPRINGHILL SUITES 1 524 S SAINT MARYS ST SAN ANTONIO TX 78205 116 144 SPRINGHILL SUITES SAN ANTONIO DOWNTOWN 1 411 BOWIE ST SAN ANTONIO TX 78205 118 145 SPRINGHILL SUITES SAN ANTONIO NW 2 18119 TALAVERA RIDGE SAN ANTONIO TX 78205 118 145 SPRINGHILL SUITES SAN ANTONIO NW 2 18119 TALAVERA RIDGE SAN ANTONIO TX 78205 118 145 SPRINGHILL SUITES SAN ANTONIO NW 2 18119 TALAVERA RIDGE SAN ANTONIO TX 78257 128 146 STUDIO 6 SAN ANTONIO AIRPORT 2 11221 SAN PEDRO AVE SAN ANTONIO TX	138	RED ROOF INN	2	4403 INTERSTATE 10 E	SAN ANTONIO	TX	78219	120
141 RESIDENCE INN BY MARRIOTT 2 5707 RIM PASS SAN ANTONIO TX 78257 131 142 SIEGEL SUITES 2 3855 N PANAM EXPY SAN ANTONIO TX 78219 183 143 SPRINGHILL SUITES 1 524 S SAINT MARYS ST SAN ANTONIO TX 78205 116 144 SPRINGHILL SUITES SAN ANTONIO DOWNTOWN 1 411 BOWIE ST SAN ANTONIO TX 78205 118 145 SPRINGHILL SUITES SAN ANTONIO NW 2 18119 TALAVERA RIDGE SAN ANTONIO TX 78257 128 146 STUDIO 6 SAN ANTONIO AIRPORT 2 11221 SAN PEDRO AVE SAN ANTONIO TX 78216 115 147 TOWNEPLACE SUITES-MARRIOTT 2 214 NE LOOP 410 SAN ANTONIO TX 78216 106 148 TOWNEPLACE SUITES-MARRIOTT 2 5014 PRUE RD SAN ANTONIO TX 78240 123 149 VALUE PLACE HOTEL/WOODSPRING SUITES 2 6922 N INTERSTATE 35 SAN ANTONIO TX 78218 121 150 VALUE PLACE HOTEL/WOODSPRING SUITES 2	139	RED ROOF INN #240	2	6880 NW LOOP 410	SAN ANTONIO	TX	78238	123
142 SIEGEL SUITES 2 3855 N PANAM EXPY SAN ANTONIO TX 78219 183 143 SPRINGHILL SUITES 1 524 S SAINT MARYS ST SAN ANTONIO TX 78205 116 144 SPRINGHILL SUITES SAN ANTONIO DOWNTOWN 1 411 BOWIE ST SAN ANTONIO TX 78205 118 145 SPRINGHILL SUITES SAN ANTONIO NW 2 18119 TALAVERA RIDGE SAN ANTONIO TX 78257 128 146 STUDIO 6 SAN ANTONIO AIRPORT 2 11221 SAN PEDRO AVE SAN ANTONIO TX 78216 115 147 TOWNEPLACE SUITES-MARRIOTT 2 214 NE LOOP 410 SAN ANTONIO TX 78216 106 148 TOWNEPLACE SUITES-MARRIOTT 2 5014 PRUE RD SAN ANTONIO TX 78240 123 149 VALUE PLACE HOTEL/WOODSPRING SUITES 2 6922 N INTERSTATE 35 SAN ANTONIO TX 78218 121 150 VALUE PLACE HOTEL/WOODSPRING SUITES 2 7958 INTERSTATE 35 S SAN ANTONIO TX	140	RED ROOF INN & Q LODGING	2	6861 W US HIGHWAY 90	SAN ANTONIO	TX	78227	156
143 SPRINGHILL SUITES 1 524 S SAINT MARYS ST SAN ANTONIO TX 78205 116 144 SPRINGHILL SUITES SAN ANTONIO DOWNTOWN 1 411 BOWIE ST SAN ANTONIO TX 78205 118 145 SPRINGHILL SUITES SAN ANTONIO NW 2 18119 TALAVERA RIDGE SAN ANTONIO TX 78257 128 146 STUDIO 6 SAN ANTONIO AIRPORT 2 11221 SAN PEDRO AVE SAN ANTONIO TX 78216 115 147 TOWNEPLACE SUITES-MARRIOTT 2 214 NE LOOP 410 SAN ANTONIO TX 78216 106 148 TOWNEPLACE SUITES-MARRIOTT 2 5014 PRUE RD SAN ANTONIO TX 78240 123 149 VALUE PLACE HOTEL/WOODSPRING SUITES 2 6922 N INTERSTATE 35 SAN ANTONIO TX 78218 121 150 VALUE PLACE HOTEL/WOODSPRING SUITES 2 7958 INTERSTATE 35 S SAN ANTONIO TX 78224 121 151 WOODSPRING SUITES SAN ANTONIO STONE OAK 2 2619 N LOOP 1604 W SAN ANTONIO	141	RESIDENCE INN BY MARRIOTT	2	5707 RIM PASS	SAN ANTONIO	TX	78257	131
144 SPRINGHILL SUITES SAN ANTONIO DOWNTOWN 1 411 BOWIE ST SAN ANTONIO TX 78205 118 145 SPRINGHILL SUITES SAN ANTONIO NW 2 18119 TALAVERA RIDGE SAN ANTONIO TX 78257 128 146 STUDIO 6 SAN ANTONIO AIRPORT 2 11221 SAN PEDRO AVE SAN ANTONIO TX 78216 115 147 TOWNEPLACE SUITES-MARRIOTT 2 214 NE LOOP 410 SAN ANTONIO TX 78216 106 148 TOWNEPLACE SUITES-MARRIOTT 2 5014 PRUE RD SAN ANTONIO TX 78240 123 149 VALUE PLACE HOTEL/WOODSPRING SUITES 2 6922 N INTERSTATE 35 SAN ANTONIO TX 78218 121 150 VALUE PLACE HOTEL/WOODSPRING SUITES 2 7958 INTERSTATE 35 S SAN ANTONIO TX 78224 121 151 WOODSPRING SUITES SAN ANTONIO STONE OAK 2 2619 N LOOP 1604 W SAN ANTONIO TX 78232 123 152 HOME2SUITES BY HILTON - STONE OAK2 1807 N LOOP 1604 E SAN AN	142	SIEGEL SUITES	2	3855 N PANAM EXPY	SAN ANTONIO	TX	78219	183
145 SPRINGHILL SUITES SAN ANTONIO NW 2 18119 TALAVERA RIDGE SAN ANTONIO TX 78257 128 146 STUDIO 6 SAN ANTONIO AIRPORT 2 11221 SAN PEDRO AVE SAN ANTONIO TX 78216 115 147 TOWNEPLACE SUITES-MARRIOTT 2 214 NE LOOP 410 SAN ANTONIO TX 78216 106 148 TOWNEPLACE SUITES-MARRIOTT 2 5014 PRUE RD SAN ANTONIO TX 78240 123 149 VALUE PLACE HOTEL/WOODSPRING SUITES 2 6922 N INTERSTATE 35 SAN ANTONIO TX 78218 121 150 VALUE PLACE HOTEL/WOODSPRING SUITES 2 7958 INTERSTATE 35 S SAN ANTONIO TX 78224 121 151 WOODSPRING SUITES SAN ANTONIO STONE OAK 2 2619 N LOOP 1604 W SAN ANTONIO TX 78232 123 152 HOME2SUITES BY HILTON - STONE OAK 2 1807 N LOOP 1604 E SAN ANTONIO TX 78232 106 153 HAMPTON (DUAL PROPERTY W/HOME2SUITES SAME AI 1 118 Soledad	143	SPRINGHILL SUITES	1	524 S SAINT MARYS ST	SAN ANTONIO	TX	78205	116
146 STUDIO 6 SAN ANTONIO AIRPORT 2 11221 SAN PEDRO AVE SAN ANTONIO TX 78216 115 147 TOWNEPLACE SUITES-MARRIOTT 2 214 NE LOOP 410 SAN ANTONIO TX 78216 106 148 TOWNEPLACE SUITES-MARRIOTT 2 5014 PRUE RD SAN ANTONIO TX 78240 123 149 VALUE PLACE HOTEL/WOODSPRING SUITES 2 6922 N INTERSTATE 35 SAN ANTONIO TX 78218 121 150 VALUE PLACE HOTEL/Woodspring Suites 2 7958 INTERSTATE 35 S SAN ANTONIO TX 78224 121 151 WOODSPRING SUITES SAN ANTONIO STONE OAK 2 2619 N LOOP 1604 W SAN ANTONIO TX 78232 123 152 HOME2SUITES BY HILTON - STONE OAK 2 1807 N LOOP 1604 E SAN ANTONIO TX 78232 106 153 HAMPTON (DUAL PROPERTY W/HOME2SUITES SAME AL 1 118 Soledad SAN ANTONIO TX 78205 122 154 HOME2SUITES BY HILTON - SEAWORLD 2 9911 INGRAM RD, SUITE B SAN ANTONIO TX 78245 110	144	SPRINGHILL SUITES SAN ANTONIO DOWNTOWN	1	411 BOWIE ST	SAN ANTONIO	TX	78205	118
147 TOWNEPLACE SUITES-MARRIOTT 2 214 NE LOOP 410 SAN ANTONIO TX 78216 106 148 TOWNEPLACE SUITES-MARRIOTT 2 5014 PRUE RD SAN ANTONIO TX 78240 123 149 VALUE PLACE HOTEL/WOODSPRING SUITES 2 6922 N INTERSTATE 35 SAN ANTONIO TX 78218 121 150 VALUE PLACE HOTEL/Woodspring Suites 2 7958 INTERSTATE 35 S SAN ANTONIO TX 78224 121 151 WOODSPRING SUITES SAN ANTONIO STONE OAK 2 2619 N LOOP 1604 W SAN ANTONIO TX 78232 123 152 HOME2SUITES BY HILTON - STONE OAK 2 1807 N LOOP 1604 E SAN ANTONIO TX 78232 106 153 HAMPTON (DUAL PROPERTY W/HOME2SUITES SAME AL 1 118 Soledad SAN ANTONIO TX 78205 122 154 HOME2SUITES BY HILTON - SEAWORLD 2 9911 INGRAM RD, SUITE B SAN ANTONIO TX 78245 110	145	SPRINGHILL SUITES SAN ANTONIO NW	2	18119 TALAVERA RIDGE	SAN ANTONIO	TX	78257	128
148 TOWNEPLACE SUITES-MARRIOTT 2 5014 PRUE RD SAN ANTONIO TX 78240 123 149 VALUE PLACE HOTEL/WOODSPRING SUITES 2 6922 N INTERSTATE 35 SAN ANTONIO TX 78218 121 150 VALUE PLACE HOTEL/Woodspring Suites 2 7958 INTERSTATE 35 S SAN ANTONIO TX 78224 121 151 WOODSPRING SUITES SAN ANTONIO STONE OAK 2 2619 N LOOP 1604 W SAN ANTONIO TX 78232 123 152 HOME2SUITES BY HILTON - STONE OAK 2 1807 N LOOP 1604 E SAN ANTONIO TX 78232 106 153 HAMPTON (DUAL PROPERTY W/HOME2SUITES SAME AI 1 118 Soledad SAN ANTONIO TX 78205 122 154 HOME2SUITES BY HILTON - SEAWORLD 2 9911 INGRAM RD, SUITE B SAN ANTONIO TX 78245 110	146	STUDIO 6 SAN ANTONIO AIRPORT	2	11221 SAN PEDRO AVE	SAN ANTONIO	TX	78216	115
149 VALUE PLACE HOTEL/WOODSPRING SUITES 2 6922 N INTERSTATE 35 SAN ANTONIO TX 78218 121 150 VALUE PLACE HOTEL/Woodspring Suites 2 7958 INTERSTATE 35 S SAN ANTONIO TX 78224 121 151 WOODSPRING SUITES SAN ANTONIO STONE OAK 2 2619 N LOOP 1604 W SAN ANTONIO TX 78232 123 152 HOME2SUITES BY HILTON - STONE OAK 2 1807 N LOOP 1604 E SAN ANTONIO TX 78232 106 153 HAMPTON (DUAL PROPERTY W/HOME2SUITES SAME AI 1 118 Soledad SAN ANTONIO TX 78205 122 154 HOME2SUITES BY HILTON - SEAWORLD 2 9911 INGRAM RD, SUITE B SAN ANTONIO TX 78245 110	147	TOWNEPLACE SUITES-MARRIOTT	2	214 NE LOOP 410	SAN ANTONIO	TX	78216	106
150 VALUE PLACE HOTEL/Woodspring Suites 2 7958 INTERSTATE 35 S SAN ANTONIO TX 78224 121 151 WOODSPRING SUITES SAN ANTONIO STONE OAK 2 2619 N LOOP 1604 W SAN ANTONIO TX 78232 123 152 HOME2SUITES BY HILTON - STONE OAK 2 1807 N LOOP 1604 E SAN ANTONIO TX 78232 106 153 HAMPTON (DUAL PROPERTY W/HOME2SUITES SAME AI 1 118 Soledad SAN ANTONIO TX 78205 122 154 HOME2SUITES BY HILTON - SEAWORLD 2 9911 INGRAM RD, SUITE B SAN ANTONIO TX 78245 110	148	TOWNEPLACE SUITES-MARRIOTT	2	5014 PRUE RD	SAN ANTONIO	TX	78240	123
151 WOODSPRING SUITES SAN ANTONIO STONE OAK 2 2619 N LOOP 1604 W SAN ANTONIO TX 78232 123 152 HOME2SUITES BY HILTON - STONE OAK 2 1807 N LOOP 1604 E SAN ANTONIO TX 78232 106 153 HAMPTON (DUAL PROPERTY W/HOME2SUITES SAME AL 1 118 Soledad SAN ANTONIO TX 78205 122 154 HOME2SUITES BY HILTON - SEAWORLD 2 9911 INGRAM RD, SUITE B SAN ANTONIO TX 78245 110	149	VALUE PLACE HOTEL/WOODSPRING SUITES	2	6922 N INTERSTATE 35	SAN ANTONIO	TX	78218	121
152 HOME2SUITES BY HILTON - STONE OAK 2 1807 N LOOP 1604 E SAN ANTONIO TX 78232 106 153 HAMPTON (DUAL PROPERTY W/HOME2SUITES SAME AL 1 118 Soledad SAN ANTONIO TX 78205 122 154 HOME2SUITES BY HILTON - SEAWORLD 2 9911 INGRAM RD, SUITE B SAN ANTONIO TX 78245 110	150	VALUE PLACE HOTEL/Woodspring Suites	2	7958 INTERSTATE 35 S	SAN ANTONIO	TX	78224	121
153HAMPTON (DUAL PROPERTY W/HOME2SUITES SAME AL1118 SoledadSAN ANTONIOTX78205122154HOME2SUITES BY HILTON - SEAWORLD29911 INGRAM RD, SUITE BSAN ANTONIOTX78245110	151	WOODSPRING SUITES SAN ANTONIO STONE OAK	2	2619 N LOOP 1604 W	SAN ANTONIO	TX	78232	123
154 HOME2SUITES BY HILTON - SEAWORLD 2 9911 INGRAM RD, SUITE B SAN ANTONIO TX 78245 110	152	HOME2SUITES BY HILTON - STONE OAK	2	1807 N LOOP 1604 E	SAN ANTONIO	TX	78232	106
988 (17) (17) (17) (17) (17) (17) (17) (17)	153	HAMPTON (DUAL PROPERTY W/HOME2SUITES SAME AL	1	118 Soledad	SAN ANTONIO	TX	78205	122
155 WOODSPRING SUITES SAN ANTONIO LACKLAND 2 7335 NW LOOP 410 SAN ANTONIO TX 78245 123	154	HOME2SUITES BY HILTON - SEAWORLD	2	9911 INGRAM RD, SUITE B	SAN ANTONIO	TX	78245	110
	155	WOODSPRING SUITES SAN ANTONIO LACKLAND	2	7335 NW LOOP 410	SAN ANTONIO	TX	78245	123

ATTACHMENT B

SATPID Map (Boundaries Zone 1 and Zone 2):

The map below illustrates the SATPID boundaries. The SATPID boundaries includes two (2) zones (central business district - Zone 1 and outside of central business district - Zone 2)



ATTACHMENT C

San Antonio Tourism Public Improvement District (SATPID) Updated FY 2020 Service Plan

PROJECTED EXPENDITURES FY 2020

The SATPID budget will be allocated as shown in the table below.

SERVICE	%	\$
Marketing	49.5%	\$5,420,151
Sales	40.5%	\$4,434,669
Industry Partnerships	5%	\$547,490
Research and Administration	3%	\$328,494
Contingency Marketing/Sales Funds	2%	\$218,996
TOTAL	100%	\$10,949,800

PROJECTED EXPENDITURES - 8 Year Term

The estimated eight (8) year projection is shown in the table below.

Total	44,620,695		42,906,191		4,862,605		2,917,562		1,945,041		97,252,095
2026	6,602,958	45.0%	6,602,958	45.0%	733,662	5.0%	440,197	3.0%	293,465	2.0%	14,673,240
2025	6,288,531	45.0%	6,288,531	45.0%	698,726	5.0%	419,235	3.0%	279,490	2.0%	13,974,513
2024	5,989,078	45.0%	5,989,078	45.0%	665,453	5.0%	399,272	3.0%	266,181	2.0%	13,309,062
2023	5,703,884	45.0%	5,703,884	45.0%	633,765	5.0%	380,259	3.0%	253,506	2.0%	12,675,298
2022	5,432,271	45.0%	5,432,271	45.0%	603,586	5.0%	362,151	3.0%	241,434	2.0%	12,071,713
2021	5,173,591	45.0%	5,173,591	45.0%	574,843	5.0%	344,906	3.0%	229,937	2.0%	11,496,869
2020	5,420,151	49.5%	4,434,669	40.5%	547,490	5.0%	328,494	3.0%	218,996	2.0%	10,949,800
2019	4,010,231	49.5%	3,281,209	40.5%	405,080	5.0%	243,048	3.0%	162,032	2.0%	8,101,600
Fiscal Year	Marketing	%	Sales	%	Industry Partnerships	%	Research & Admin	%	Contingency Sales/Mktg Funds	%	Total

SAN ANTONIO TOURISM PUBLIC IMPROVEMENT DISTRICT SERVICES

The SATPIDC Board has the authority to make adjustments of up to ten percent (10%) of the funds between approved budget categories of the adopted service plan. For FY 2020, the SATPIDC Board elected to exercise these adjustments and increased the assigned budget for marketing from 45% to 49.5% and correspondingly adjusted the assigned budget for sales from 45% to 40.5%. These adjustments were strategically employed to help positively influence leisure travel in FY 2020 to help offset an anticipated softer group business outlook for the coming year.

Increased Marketing Initiatives

FY 2020 - Increased Marketing: 49.5% - \$5,420,151

Forty-nine and a half percent (49.5%) of the annual budget shall be targeted for increased marketing initiatives to drive more hotel activity to San Antonio. The Marketing program will promote San Antonio hotels within the District for increased leisure, meeting, and event business at District hotels. The program will set out to increase room night sales and may include but is not limited to the following activities.

Programs to increase demand at assessed hotels within the District through:

- Increased internet marketing efforts to grow awareness and optimize internet presence to drive higher overnight visitation and room sales to assessed hotels within the District;
- Additional print ads in magazines targeted at potential visitors to drive increased overnight visitation and room sales to assessed hotels within the District;
- Increased television ads and online video allowing San Antonio's messaging to increase from 14 to 30 TV markets;
- Additional radio and streaming radio ads targeted at potential visitors to drive increased overnight visitation and room sales to assessed hotel properties within the District;
- Preparation and production of new collateral and promotional materials such as brochures, flyers and maps featuring assessed hotels within the District;
- Development and implementation of an enhanced and new public relations and communications strategies, inclusive
 of social media outlets and press release distribution designed to increase overnight visitation at assessed hotels within
 the District;
- Development of Return on Investment (ROI) analysis on the effectiveness of SATPID expenditures and programs to increase overnight visitation at assessed hotels within the District.
- Marketing initiatives will result in minimum ROI threshold of 7:1 in collective consumer spending versus total marketing
 investment. The marketing initiatives will be overseen by the San Antonio Tourism Public Improvement District
 Corporation (SATPIDC) Board, the oversight entity composed of stakeholder hotels within the district. The SATPIDC
 Board will review applicable metrics for the 7:1 ROI measurement for all SATPID marketing initiatives.

Increased Sales Initiatives

FY 2020 - Increased Sales: 40.5% - \$4,434,669

Forty and a half percent (40.5%) of the annual budget shall be targeted for increased Sales initiatives. The Sales initiatives will be designed to increase room night sales for assessed hotel properties within the District and may include but are not limited to the following activities:

- Provide additional financial incentives to maintain and attract new meetings, conventions and events that will have a significant impact on demand for hotel activity for assessed hotels within the District;
- Increased sales and strategy staff and re-deployment in key regions to supplement the selling of San Antonio as a premier destination;
- Increased attendance at professional industry conferences and affiliation events to promote increased business for assessed hotels within the District;
- Additional lead generation efforts designed to attract increased tourist and group events to assessed hotels within the District;

- Attendance of additional trade shows to promote increased leads for assessed hotels within the District under 500 rooms;
- Additional sales blitzes featuring assessed hotels within the District; and
- Additional key market specific familiarization tours showcasing assessed hotels within the District.
- Sales initiatives will result in a minimum ROI threshold of 7:1 in collective hotel revenue versus total sales investment. The ROI for all Sales initiatives will be measured based on increased room revenue production. The SATPIDC Board will review the applicable metrics for the 7:1 ROI measurement for all SATPID sales initiatives.

Industry Partnerships

5% - \$547,490

The Industry Partnerships program is geared to protect the flow of existing and new hotel business and a positive business environment for hotels at the local and state level. It includes coverage for various services by key industry organizations that work with the local hotel industry, which may include but is not limited to the following: 1) San Antonio Hotel & Lodging Association; 2) Texas Hotel & Lodging Association; and 3) Visit San Antonio member services.

Research and Administration

3% - \$328,494

Research and Administration includes the costs for research initiatives that will help to assess the effectiveness and ROI of SATPID funded sales and marketing initiatives. This category also funds the costs for any supplemental administrative staffing of SATPID programs and other general administrative SATPID costs such as insurance, legal, and accounting fees. It is the intent of the stakeholders within the District that the SATPID funds be used to maximize the provision of service that generate demand for incremental additional room nights. SATPID funds may be used as provided in this service plan to pay for actual direct administrative costs associated with providing the SATPID services. However, such costs shall not include existing staff costs or existing overhead costs that are already fully covered by the current Visit San Antonio budget, unless specific SATPID duties for a Visit San Antonio staff member are identified and approved to be performed by the SATPIDC Board.

Contingency Sales/Marketing Costs Reserve Fund

2% - \$218,996

These funds may be used to supplement the marketing, sales, or the other budget categories outlined within the service plan, with any such funding allocations to be approved annually by the SATPIDC Board.