| Opened: | December 7, 2019 |  | TIPS |
| :---: | :---: | :---: | :---: |
| For: | Annual Contract for Cradlepoin Services |  | Great South Texas dba Computer Solutions |
| 6100012352 KM |  |  | 814 Arion Parkway, Suite 101 |
| Item | Description | Estimated Annual Quantity | San Antonio, TX 78255 |
| 1 a | Cradlepoint Total Costs |  |  |
|  | Initiative: TSS - FY19 |  |  |
|  | Unit Cost: |  | \$921.00 |
|  | Item: IBR900 | 220 |  |
|  | Total Cost: |  | \$202,620.00 |
| 1 b | Initiative: TSS - FY19 |  |  |
|  | Unit Cost: |  | \$116.00 |
|  | Item: Airgain Antenna | 220 |  |
|  | Total Cost: |  | \$25,520.00 |
| 1 c | Initiative: TSS - FY19 |  |  |
|  | Unit Cost: |  | \$83.00 |
|  | Item: Misc. Supplies | 125 |  |
|  | Total Cost: |  | \$10,375.00 |
| 1d | Initiative: TSS - FY19 |  |  |
|  | Unit Cost: |  | \$455.00 |
|  | Item: Installation | 220 |  |
|  | Total Cost: |  | \$100,100.00 |
| 1 e | Total Cost 1a-1d: |  | \$338,615.00 |
| 2a | Initiative: SAFD - FY19 |  |  |
|  | Unit Cost: |  | \$1,415.72 |
|  | Item: IBR1700 | 229 |  |
|  | Total Cost: |  | \$324,199.88 |
| 2 b | Initiative: SAFD - FY19 |  |  |
|  | Unit Cost: |  | \$417.00 |
|  | Item: 2nd Modem | 229 |  |
|  | Total Cost: |  | \$95,493.00 |
| 2 c | Initiative: SAFD - FY19 |  |  |
|  | Unit Cost: |  | \$368.12 |
|  | Item: Antenna 1 | 229 |  |
|  | Total Cost: |  | \$84,299.48 |
| 2d | Initiative: SAFD - FY19 |  |  |
|  | Unit Cost: |  | \$307.00 |
|  | Item: Antenna 2 | 229 |  |
|  | Total Cost: |  | \$70,303.00 |
| 2 e | Initiative: SAFD - FY19 |  |  |
|  | Unit Cost: |  | \$600.00 |
|  | Item: Installation | 229 |  |
|  | Total Cost: |  | \$137,400.00 |
| $2 ¢$ | Total Cost $2 \mathrm{a}-2 \mathrm{e}$ : |  | \$711,695.36 |
| 3 a | Initiative: SAPD - FY20 |  |  |
|  | Unit Cost: |  | \$1,393.74 |
|  | Item: IBR1700 | 350 |  |
|  | Total Cost: |  | \$487,809.00 |
| 3 b | Initiative: SAPD - FY20 |  |  |
|  | Unit Cost: |  | \$410.52 |
|  | Item: 2nd Modem | 350 |  |
|  | Total Cost: |  | \$143,682.00 |

City of San Antonio Bid Tabulation

| Opened: | December 7, 2019 |  | TIPS |
| :---: | :---: | :---: | :---: |
| For: | Annual Contract for Cradlepoin Services |  | Great South Texas dba Computer Solutions |
| 6100012352 |  | KM | 814 Arion Parkway, Suite 101 |
| Item | Description | Estimated Annual Quantity | San Antonio, <br> TX 78255 |
| 3c | Initiative: SAPD - FY20 <br> Unit Cost: <br> Item: Antenna 1 <br> Total Cost: | 350 | $\begin{array}{r} \$ 368.30 \\ \$ 128,905.00 \end{array}$ |
| 3d | Initiative: SAPD - FY20 <br> Unit Cost: <br> Item: Antenna 2 <br> Total Cost: | 350 | $\begin{array}{r} \$ 307.53 \\ \$ 107,635.50 \end{array}$ |
| 3 e | Initiative: SAPD - FY20 <br> Unit Cost: <br> Item: Misc. Supplies <br> Total Cost: | 350 | $\$ 19.52$ $\$ 6,832.00$ |
| $3 f$ | Initiative: SAPD - FY20 <br> Unit Cost: <br> Item: Installation <br> Total Cost: | 350 | $\$ 427.88$ $\$ 149,758.00$ |
| 3 g | Total Cost 3a-3f: |  | \$1,024,621.50 |
| 4 a | Initiative: TSS - FY20 <br> Unit Cost: <br> Item: IBR900 <br> Total Cost: | 600 | $\$ 921.00$ $\$ 552,600.00$ |
| 4b | Initiative: TSS - FY20 <br> Unit Cost: <br> Item: Argain Antenna Total Cost: | 600 | $\$ 116.00$ $\$ 69,600.00$ |
| 4 c | Initiative: TSS - FY20 |  |  |
|  | Unit Cost: <br> Item: Misc. Supplies <br> Total Cost: | 100 | $\$ 83.00$ $\$ 8,300.00$ |
| 4d | Initiative: TSS - FY20 <br> Unit Cost: <br> Item: Installation <br> Total Cost: | 600 | $\$ 455.00$ $\$ 273,000.00$ |
| 4 e | Total Cost 4a-4d: |  | \$903,500.00 |
| 5a | Initiative: SAFD - FY20 <br> Unit Cost: <br> Item: IBR1700 <br> Total Cost: | 71 | \$1,415.72 $\$ 100,516.12$ |
| 5b | Initiative: SAFD - FY20 <br> Unit Cost: <br> Item: 2nd Modem <br> Total Cost: | 71 | $\$ 417.00$ $\$ 29,607.00$ |
| 5 c | Initiative: SAFD - FY20 <br> Unit Cost: <br> Item: Antenna 1 <br> Total Cost: | 71 | $\begin{array}{r} \$ 368.12 \\ \$ 26,136.52 \end{array}$ |
| 5d | Initiative: SAFD - FY20 <br> Unit Cost: <br> Item: Antenna 2 <br> Total Cost: | 71 | $\begin{array}{r} \$ 307.00 \\ \$ 21,797.00 \end{array}$ |

City of San Antonio Bid Tabulation

| Opened: For: | December 7, 2019 |  | TIPS |
| :---: | :---: | :---: | :---: |
|  | Annual Contract for Cradlepoint Products and Services |  | Great South Texas dba Computer Solutions |
|  |  | KM | 814 Arion Parkway, Suite 101 |
| Item | Description | Estimated Annual Quantity | San Antonio, TX 78255 |
| 5 e | Initiative: SAFD - FY20 |  |  |
|  | Unit Cost: |  | \$600.00 |
|  | Item: Installation | 71 |  |
|  | Total Cost: |  | \$42,600.00 |
| $5 f$ | Total Cost 5a-5e: |  | \$220,656.64 |
| 6a | Initiative: SAPD - FY21 |  |  |
|  | Unit Cost: |  | \$1,393.74 |
|  | Item: IBR1700 Total Cost: | 350 | \$487,809.00 |
| 6 b | Initiative: SAPD - FY21 |  |  |
|  | Unit Cost: |  | \$410.52 |
|  | Item: 2nd Modem | 350 |  |
|  | Total Cost: |  | \$143,682.00 |
| 6c | Initiative: SAPD - FY21 |  |  |
|  | Unit Cost: |  | \$368.30 |
|  | Item: Antenna 1 | 350 |  |
|  | Total Cost: |  | \$128,905.00 |
| 6d | Initiative: SAPD - FY21 |  |  |
|  | Unit Cost: |  | \$307.53 |
|  | Item: Antenna 2 | 350 |  |
|  | Total Cost: |  | \$107,635.50 |
| 6 e | Initiative: SAPD - FY21 |  |  |
|  | Unit Cost: |  | \$19.52 |
|  | Item: Misc. Supplies | 350 |  |
|  | Total Cost: |  | \$6,832.00 |
| $6 f$ | Initiative: SAPD - FY21 |  |  |
|  | Unit Cost: |  | \$427.88 |
|  | Item: Installation | 350 |  |
|  | Total Cost: |  | \$149,758.00 |
| 6 g | Total Cost 6a-6f: |  | \$1,024,621.50 |
|  | Prompt Payment Discount |  | NET 30 |
|  | Estimated Total Award |  | \$4,223,710.00 |

