

City of San Antonio Bid Tabulation

Opened: July 24, 2019			Original Bid					Alternate Bid	
For: LED Lighting Retrofit for CSF and SAFD			Non-Local	Non-Local	Local	Local	Non-Local	Non-Local	
6100011422 MAB			LED Electrical & Lighting Contractors 815 E. Calton Rd. , Suite 4 Laredo, TX 78041 (956) 568-4330	Wesco Services DBA SLS Energy 200 Ballardvale Street Wilmington, MA 01887 (210) 410-4904	Facility Solutions Group 3003 N.E. Loop 410 #130 San Antonio, TX 78218	TD Industries, Inc. 12700 O'Connor Road San Antonio, TX 78233	Vectore Technology LLC 616 Cypress Creek Pkwy Houston, TX, 77090	Wesco Services DBA SLS Energy 200 Ballardvale Street Wilmington, MA 01887	
Item	Description	Quantity							
A	LILA COCKRELL THEATRE					WITHDREW			
1	Kirlin, LKR-07034-2500L-MFL-99(D5)-99(9906902) Manufacturer: Model & Part # Unit Cost Per Each Extended Cost	205	Kirlin LKR-07034-2500L-MFL-99(D5)-99(9906902) \$1,691.47 \$346,751.35	Kirlin LKR-07034-2500L-MFL-99(D5)-99(9906902) \$1,396.98 \$286,380.90	\$555.58 \$113,893.90	Kirlin LKR-07034-2500L-MFL-99(D5)-99(9906902) \$759.53 \$155,703.65	Kirlin LKR-07034-2500L-MFL-99(D5)-99(9906902) \$905.32 \$185,590.60	Kirlin LKR-07034-2500L-MFL-99(D5)-99(9906902) \$1,402.86 \$287,586.30	
2	Kirlin, LKR-07055-5000L-99(D5) Manufacturer: Model & Part # Unit Cost Per Each Extended Cost	17	Kirlin LKR-07055-5000L-99(D5) \$1,834.76 \$31,190.92	Kirlin LKR-07055-5000L-99(D5) \$1,612.84 \$27,418.28	\$673.78 \$11,454.26	Kirlin LKR-07055-5000L-99(D5) \$759.53 \$12,912.01	Kirlin LKR-07055-5000L-99(D5) \$1,081.96 \$18,393.32	Kirlin LKR-07055-5000L-99(D5) \$1,618.71 \$27,518.07	
3	Kirlin, LSR-09479-5000L-NFL-D5-PM-87(24")-88-38 Manufacturer: Model & Part # Unit Cost Per Each Extended Cost	9	Krilin LSR-09479-5000L-NFL-D5-PM-87(24")-88-38 \$2,332.47 \$20,992.23	Krilin LSR-09479-5000L-NFL-D5-PM-87(24")-88-38 \$2,357.33 \$21,215.97	\$1,052.63 \$9,473.67	Krilin LSR-09479-5000L-NFL-D5-PM-87(24")-88-38 \$759.53 \$6,835.77	Krilin LSR-09479-5000L-NFL-D5-PM-87(24")-88-38 \$1,697.90 \$15,281.10	Krilin LSR-09479-5000L-NFL-D5-PM-87(24")-88-38 \$2,363.20 \$21,268.80	
4	Kirlin, LKR-07055-5000L-SPT-99(D5)-99(9906921A) Manufacturer: Model & Part # Unit Cost Per Each Extended Cost	8	Kirlin LKR-07055-5000L-SPT-99(D5)-99(9906921A) \$1,864.94 \$14,919.52	Kirlin LKR-07055-5000L-SPT-99(D5)-99(9906921A) \$1,656.78 \$13,254.24	\$690.11 \$5,520.88	Kirlin LKR-07055-5000L-SPT-99(D5)-99(9906921A) \$759.53 \$6,076.24	Kirlin LKR-07055-5000L-SPT-99(D5)-99(9906921A) \$1,120.00 \$8,960.00	Kirlin LKR-07055-5000L-SPT-99(D5)-99(9906921A) \$1,662.66 \$13,301.28	
5	Brownlee Lighting, 1392-NT-C17LED-40K-DIM Manufacturer: Model & Part # Unit Cost Per Each Extended Cost	18	Brownlee Lighting 1392-NT-C17LED-40K-DIM \$901.66 \$16,229.88	Brownlee Lighting 1392-NT-C17LED-40K-DIM \$691.39 \$12,445.02	\$355.79 \$6,404.22	Brownlee Lighting 1392-NT-C17LED-40K-DIM \$759.53 \$13,671.54	Brownlee Lighting 1392-NT-C17LED-40K-DIM \$438.00 \$7,884.00	Brownlee Lighting 1392-NT-C17LED-40K-DIM \$697.27 \$12,550.86	

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			815 E. Calton Rd. , Suite 4	200 Ballardvale Street	3003 N.E. Loop 410 #130	12700 O'Connor Road	616 Cypress Creek Pkwy	200 Ballardvale Street	
			Laredo, TX 78041	Wilmington, MA 01887	San Antonio, TX 78218	San Antonio, TX 78233	Houston, TX, 77090	Wilmington, MA 01887	
			(956) 568-4330	(210) 410-4904					
8	Liton, CRTR6L22-SW-T40	32							
	Manufacturer:		Liton	Liton		Liton	Liton	Liton	
	Model & Part #		CRTR6L22-SW-T40	CRTR6L22-SW-T40		CRTR6L22-SW-T40	CRTR6L22-SW-T40	CRTR6L22-SW-T40	
	Unit Cost Per Each		\$469.93	\$337.38	\$150.53	\$759.53	\$140.75	\$343.26	
	Extended Cost		\$15,037.76	\$10,796.16	\$4,816.96	\$24,304.96	\$4,504.00	\$10,984.32	
9	Liton, CRTR6L10-SW-T40	36							
	Manufacturer:		Liton	Liton		Liton	Liton	Liton	
	Model & Part #		CRTR6L10-SW-T40	CRTR6L10-SW-T40		CRTR6L10-SW-T40	CRTR6L10-SW-T40	CRTR6L10-SW-T40	
	Unit Cost Per Each		\$469.93	\$337.38	\$286.00	\$759.53	\$140.75	\$343.26	
	Extended Cost		\$16,917.48	\$12,145.68	\$10,296.00	\$27,343.08	\$5,067.00	\$12,357.36	
10	Keystone, KT-LED13T5HE-48GC-840-D	60							
	Manufacturer:		Keystone	Keystone		Keystone	Keystone	Keystone	
	Model & Part #		KT-LED13T5HE-48GC-840-D	KT-LED13T5HE-48GC-840-D		KT-LED13T5HE-48GC-840-D	KT-LED13T5HE-48GC-840-D	KT-LED13T5HE-48GC-840-D	
	Unit Cost Per Each		\$101.82	\$139.79	\$13.63	\$759.53	\$36.87	\$145.67	
	Extended Cost		\$6,109.20	\$8,387.40	\$817.80	\$45,571.80	\$2,212.20	\$8,740.20	
11	Deleted								
12	ETC, R20AF	24							
	Manufacturer:		ETC	ETC		ETC		ETC	
	Model & Part #		R20AF	R20AF		R20AF		R20AF	
	Unit Cost Per Each		\$2,245.59	\$1,840.35		\$759.53		\$1,846.23	
	Extended Cost		\$53,894.16	\$44,168.40	No Bid	\$18,228.72	No Bid	\$44,309.52	
13	ETC, TR20SAF	4							
	Manufacturer:		ETC	ETC		ETC		ETC	
	Model & Part #		TR20SAF	TR20SAF		TR20SAF		TR20SAF	
	Unit Cost Per Each		\$3,284.71	\$1,840.35		\$759.53		\$1,846.23	
	Extended Cost		\$13,138.84	\$7,361.40	No Bid	\$3,038.12	No Bid	\$7,384.92	

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Item	Description	Quantity							
14	Cisco, PATCH PANEL 24X	1							
	Manufacturer:		Cisco	Cisco		Cisco		Cisco	
	Model & Part #		PATCH PANEL 24X	PATCH PANEL 24X		PATCH PANEL 24X		PATCH PANEL 24X	
	Unit Cost Per Each		\$1,217.65	\$1,840.35		\$759.53		\$1,846.23	
	Extended Cost		\$1,217.65	\$1,840.35	No Bid	\$759.53	No Bid	\$1,846.23	
15	Belden, AX101046	24							
	Manufacturer:		Belden	Belden		Belden		Belden	
	Model & Part #		AX101046	AX101046		AX101046		AX101046	
	Unit Cost Per Each		\$150.02	\$1,840.35		\$759.53		\$1,846.23	
	Extended Cost		\$3,600.48	\$44,168.40	No Bid	\$18,228.72	No Bid	\$44,309.52	
16	Middle Atlantic Products, BR2	1							
	Manufacturer:		Middle Atlantic Products	Middle Atlantic Products		Middle Atlantic Products		Middle Atlantic Products	
	Model & Part #		BR2	BR2		BR2		BR2	
	Unit Cost Per Each		\$540.39	\$1,840.35		\$759.53		\$1,846.23	
	Extended Cost		\$540.39	\$1,840.35	No Bid	\$759.53	No Bid	\$1,846.23	
17	Mediabridge, CAT5 PATCH CABLE	24							
	Manufacturer:		Mediabridge	Mediabridge		Mediabridge		Mediabridge	
	Model & Part #		CAT5 PATCH CABLE	CAT5 PATCH CABLE		CAT5 PATCH CABLE		CAT5 PATCH CABLE	
	Unit Cost Per Each		\$73.16	\$2,404.04		\$759.53		\$2,409.92	
	Extended Cost		\$1,755.84	\$57,696.96	No Bid	\$18,228.72	No Bid	\$57,838.08	
18	Cisco, SG350-28P	1							
	Manufacturer:		Cisco	Cisco		Cisco		Cisco	
	Model & Part #		SG350-28P	SG350-28P		SG350-28P		SG350-28P	
	Unit Cost Per Each		\$2,471.73	\$1,840.35		\$759.53		\$1,846.23	
	Extended Cost		\$2,471.73	\$1,840.35	No Bid	\$759.53	No Bid	\$1,846.23	

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6100011422 MAB			LED Electrical & Lighting Contractors		Wesco Services DBA SLS Energy	Facility Solutions Group		TD Industries, Inc.		Vectore Technology LLC	Wesco Services DBA SLS Energy
			815 E. Calton Rd. , Suite 4		200 Ballardvale Street	3003 N.E. Loop 410 #130		12700 O'Connor Road		616 Cypress Creek Pkwy	200 Ballardvale Street
			Laredo, TX 78041		Wilmington, MA 01887	San Antonio, TX 78218		San Antonio, TX 78233		Houston, TX, 77090	Wilmington, MA 01887
			(956) 568-4330		(210) 410-4904						
19	ETC, N32G-2F	6									
	Manufacturer:		ETC	ETC	ETC			ETC		ETC	
	Model & Part #		N32G-2F	N32G-2F	N32G-2F			N32G-2F		N32G-2F	
	Unit Cost Per Each		\$4,726.47	\$1,840.35	\$1,840.35			\$759.53		\$1,846.23	
	Extended Cost		\$28,358.82	\$11,042.10	\$11,042.10	No Bid		\$4,557.18	No Bid	\$11,077.38	
20	ETC, N32G-BB	6									
	Manufacturer:		ETC	ETC	ETC			ETC		ETC	
	Model & Part #		N32G-BB	N32G-BB	N32G-BB			N32G-BB		N32G-BB	
	Unit Cost Per Each		\$385.29	\$1,840.35	\$1,840.35			\$759.53		\$1,846.23	
	Extended Cost		\$2,311.74	\$11,042.10	\$11,042.10	No Bid		\$4,557.18	No Bid	\$11,077.38	
21	ETC, RJ45-MXLR5	12									
	Manufacturer:		ETC	ETC	ETC			ETC		ETC	
	Model & Part #		RJ45-MXLR5	RJ45-MXLR5	RJ45-MXLR5			RJ45-MXLR5		RJ45-MXLR5	
	Unit Cost Per Each		\$87.41	\$1,840.35	\$1,840.35			\$759.53		\$1,846.23	
	Extended Cost		\$1,048.92	\$22,084.20	\$22,084.20	No Bid		\$9,114.36	No Bid	\$22,154.76	
	Sub Total: Lila Cockrell Theatre		\$576,486.91	\$595,128.26	\$595,128.26	Incomplete		\$370,650.64	Incomplete	\$597,997.44	
B											
22	Deleted										
23	Deleted										
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30A	Deleted										
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			Laredo, TX 78041	Wilmington, MA 01887	San Antonio, TX 78218	San Antonio, TX 78233	Houston, TX, 77090	Wilmington, MA 01887	
			(956) 568-4330	(210) 410-4904					
Item	Description	Quantity	NAS			WITHDREW		NAS	
C 29B	ALAMODOME PARKING LOT A	17							
	OEO, PT-35-E26 4K								
	Manufacturer:		LITHONIA	OEO		OEO	OEO	OEO	
	Model & Part #		BW36 E 4000C	PT-35-E26 4K		PT-35-E26 4K	PT-35-E26 4K	BW36 E 4000 C	
	Unit Cost Per Each		\$181.76	\$365.54		\$883.81	\$153.85	\$346.85	
	Extended Cost		\$3,089.92	\$6,214.18	No Bid	\$15,024.77	\$2,615.45	\$5,896.45	
30B	OEO, SB/WP-30-57K E26	7							
	Manufacturer:		LITHONIA	OEO		OEO	OEO	OEO	
	Model & Part #		BH36 E 5 5700	SB/WP-30-57K E26		SB/WP-30-57K E26	SB/WP-30-57K E26	BH36 E 5 5700	
	Unit Cost Per Each		\$208.24	\$265.65		\$883.81	\$158.33	\$274.11	
	Extended Cost		\$1,457.68	\$1,859.55	No Bid	\$6,186.67	\$1,108.31	\$1,918.77	
31B	OEO, Sportslighter 500	12							
	Manufacturer:		LITHONIA	OEO		OEO	OEO	OEO	
	Model & Part #		FFHS-500-50-44-LV-BL	Sportslighter 500		Sportslighter 500	Sportslighter 500	FFHS-500-50-44-LV-BL	
	Unit Cost Per Each		\$1,075.88	\$1,874.28		\$883.81	\$1,186.48	\$1,637.16	
	Extended Cost		\$12,910.56	\$22,491.36	No Bid	\$10,605.72	\$14,237.76	\$19,645.92	
32B	OEO, PAL 150	92							
	Manufacturer:		LITHONIA	OEO		OEO	OEO	OEO	
	Model & Part #		FALB-150-50-LV-T5-AM	PAL 150		PAL 150	PAL 150	FALB-150-50-LV-T5-AM	
	Unit Cost Per Each		\$392.06	\$749.41		\$883.81	\$448.69	\$610.52	
	Extended Cost		\$36,069.52	\$68,945.72	No Bid	\$81,310.52	\$41,279.48	\$56,167.84	
33B	OEO, 4FL100L50B1D	48							
	Manufacturer:		LITHONIA	OEO		OEO	OEO	OEO	
	Model & Part #		FALB-100-50-LV-90-SF	4FL100L50B1D		4FL100L50B1D	4FL100L50B1D	FALB-100-50-LV-90-SF	
	Unit Cost Per Each		\$347.94	\$688.67		\$883.81	\$402.34	\$554.95	
	Extended Cost		\$16,701.12	\$33,056.16	No Bid	\$42,422.88	\$19,312.32	\$26,637.60	
	Subtotal: Alamodome		\$70,228.80	\$132,566.97	No Bid	\$155,550.56	\$78,553.32	\$110,266.58	

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			815 E. Calton Rd. , Suite 4	200 Ballardvale Street	3003 N.E. Loop 410 #130	12700 O'Connor Road	616 Cypress Creek Pkwy	200 Ballardvale Street	
Item Description Quantity			Laredo, TX 78041 (956) 568-4330	Wilmington, MA 01887 (210) 410-4904	San Antonio, TX 78218	San Antonio, TX 78233	Houston, TX, 77090	Wilmington, MA 01887	
	Prompt Payment Discount		\$0.00	\$0.00	No Bid	\$0.00	\$0.00	\$0.00	
	Sub-Total with Prompt Payment Discount		\$70,228.80	\$132,566.97	No Bid	\$155,550.56	\$78,553.32	\$110,266.58	
	Payment Terms		Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	
	Total		\$646,715.71	\$727,695.23	Incomplete	\$526,201.20	Incomplete	\$708,264.02	
	Total Award		\$576,486.91	\$132,566.97					

Deleted Items may be re-bid at a later date.