



COMPETITIVE GRANTS 2020-21 RFP RECOMMENDATIONS

RFP20-032 Pre-K 4 SA

05.19.2020



COMPETITIVE GRANTS RFP

2020-21



Agenda

- Purchasing Guidance
- RFP Timeline Recap
- 2020 RFP Structure
- Submissions & Proposals
- Recommendations
- Discussion



2020-21 REQUEST FOR PROPOSALS TIMELINE RECAP





COMPETITIVE GRANTS RFP

2020-21



Activity	Date
Develop RFP framework	October 2019
Brief Board on RFP concept for input	November 2019
Workshop 1	December 2019
RFP released	December 2019
Workshop 2	January 2020
RFP submission due	February 2020
Evaluation Committee interviews	March 2020
Evaluation Committee scoring and recommendations meeting	March 2020
COVID-19 interrupts timeline	March 2020
Check-in with RFP respondents	April 2020



2020-21 REQUEST FOR PROPOSALS STRUCTURE



PRE-K 4 SA 2020 RFP

Cycle 3 RFP
High Quality Early Learning Program
1-year grant
Award based on individual school(s)
Replication or HQ early learning program components
School budget(s)
NIEER 15 Essential Elements for Pre-K
Select from prioritized, HQ early learning components
Eligible entities: Public/charter and private/parochial schools

PRE-K 4 SA 2020 RFP

HQIP	HQ Preschool Essential Elements	2020 Competitive Grants Investments
TIER 1 Program Features & Staff Qualifications	<ul style="list-style-type: none">3 Well-educated and well-compensated teachers4 Adult-child ratio of at least 1:116 Two+ teaching staff in each classroom	<ul style="list-style-type: none">• Teacher assistants• Child Development Associate Credential (CDA)

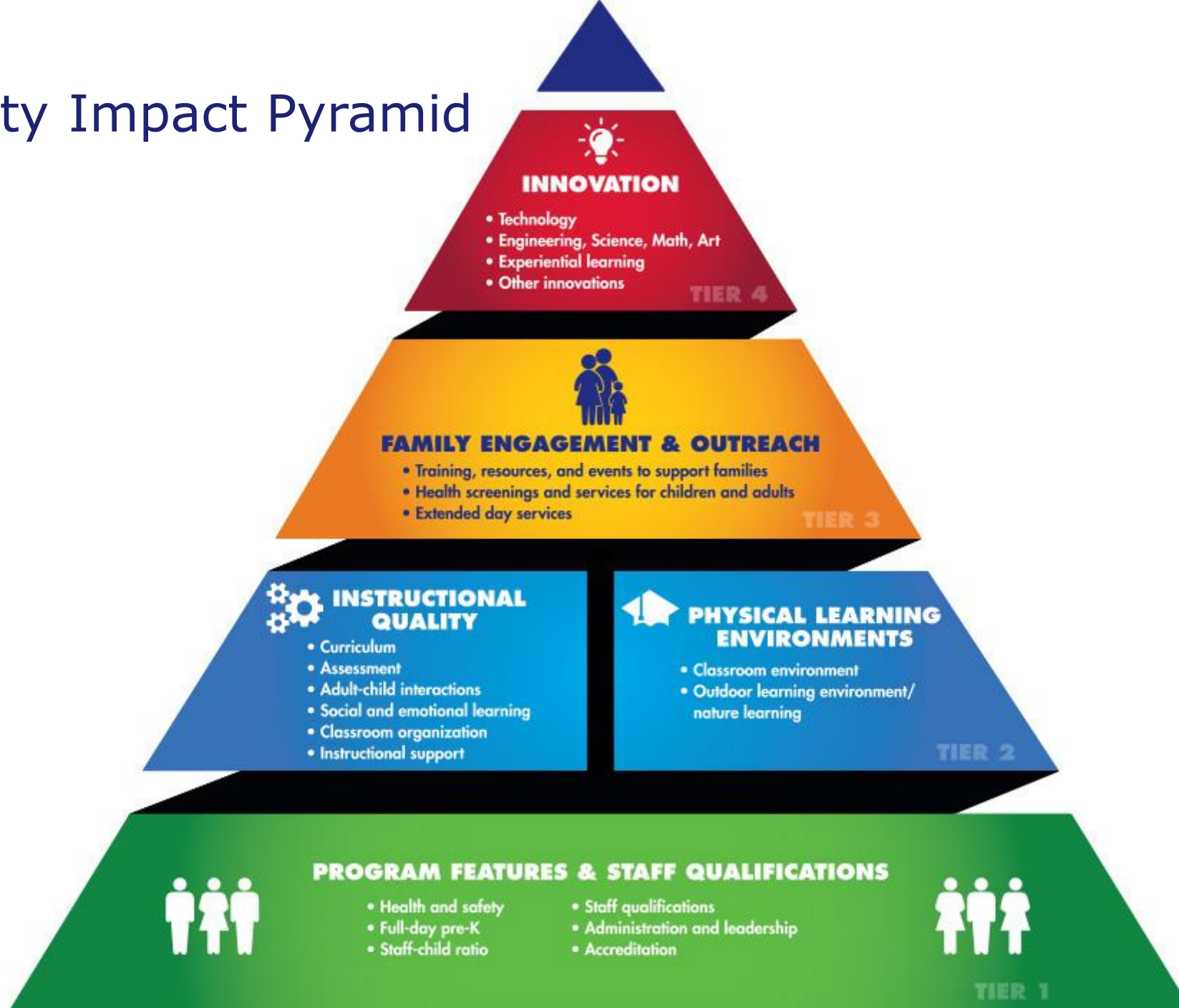
PRE-K 4 SA 2020 RFP

HQIP	HQ Preschool Essential Elements	2020 Competitive Grants Investments
TIER 2 Instructional Quality Physical Learning Environments	7 Appropriate early learning standards 8 Effective curriculum	<ul style="list-style-type: none"> • HighScope curriculum • HighScope instructional support • Classroom environment: materials/furniture • Outdoor learning environments
	11 High quality teaching 14 Professional learning (PD)	<ul style="list-style-type: none"> • Pre-K instructional specialists • Professional learning • Substitute teachers/teacher stipends
	12 Useful child assessments 13 Data-driven decision making	<ul style="list-style-type: none"> • Classroom Assessment Scoring System (CLASS) • Teaching Strategies GOLD • Teaching Strategies GOLD technical support
	15 Integrated systems (PK-3 rd alignment)	<ul style="list-style-type: none"> • New Teacher Center Early Learning Leadership Program

PRE-K 4 SA 2020 RFP

HQIP	HQ Preschool Essential Elements	2020 Competitive Grants Investments
TIER 3 Family Engagement & Outreach	11 High quality teaching	<ul style="list-style-type: none">• Parent liaison• Parent café• Family engagement curriculum (PUENTES)
TIER 4 Innovations	8 Effective curriculum	<ul style="list-style-type: none">• Arts infusion (Wolf Trap)• Technology (Coding)• Health & wellness (CHEF)

High Quality Impact Pyramid Tool



A close-up photograph of a person's hands holding two large, fresh orange carrots with their green leafy tops. The person is wearing a blue patterned shirt. The background is blurred, showing more of the person and some greenery.

RFP SUBMISSIONS & PROPOSALS





COMPETITIVE GRANTS RFP

2020-21

Agency	Category	Application	Requested Award
East Central ISD	Public	Responsive	\$ 371,682
Edgewood ISD	Public	Responsive	\$ 551,329
Harlandale ISD	Public	Responsive	\$ 210,093
Jubilee Academies	Charter	Responsive	\$ 157,049
North East ISD	Public	Responsive	\$ 425,598
San Antonio ISD	Public	Responsive	\$ 446,021
Southwest ISD	Public	Responsive	\$ 614,405
Southwest Preparatory Schools	Charter	Nonresponsive	\$ 398,445
Blessed Sacrament	Private	Responsive	\$ 127,823
St. Mary Magdalen	Private	Responsive	\$ 293,622
Total			\$ 3,596,067



COMPETITIVE GRANTS RFP

2020-21

Agency	Schools	Classrooms	Students Served
East Central ISD	7	39	704
Edgewood ISD	2	6	120
Harlandale ISD	13	47	815
Jubilee Academies	5	11	201
North East ISD	5	31	578
San Antonio ISD	5	70	1,261
Southwest ISD	10	14	680
Blessed Sacrament	1	2	25
St. Mary Magdalen	1	5	130
Total	49	225	4,514



COMPETITIVE GRANTS RFP

2020-21

RFP 20-032 Pre-K 4 SA Competitive Education Grants Private/Parochial Schools Score Summary FINAL EVALUATION Thursday, March 4, 2020	Maximum Points	Blessed Sacrament School 600 Oblate Dr. San Antonio, TX 78216	St. Mary Magdalen School 1700 Clower Street San Antonio, TX 78201
A - Experience, Background, Qualifications	45	34.40	39.40
B - Proposed Plan	40	28.80	34.60
C - Funding Budget	15	9.80	12.40
TOTAL SCORE	100	73.00	86.40
RANK BASED ON TOTAL SCORE		2	1



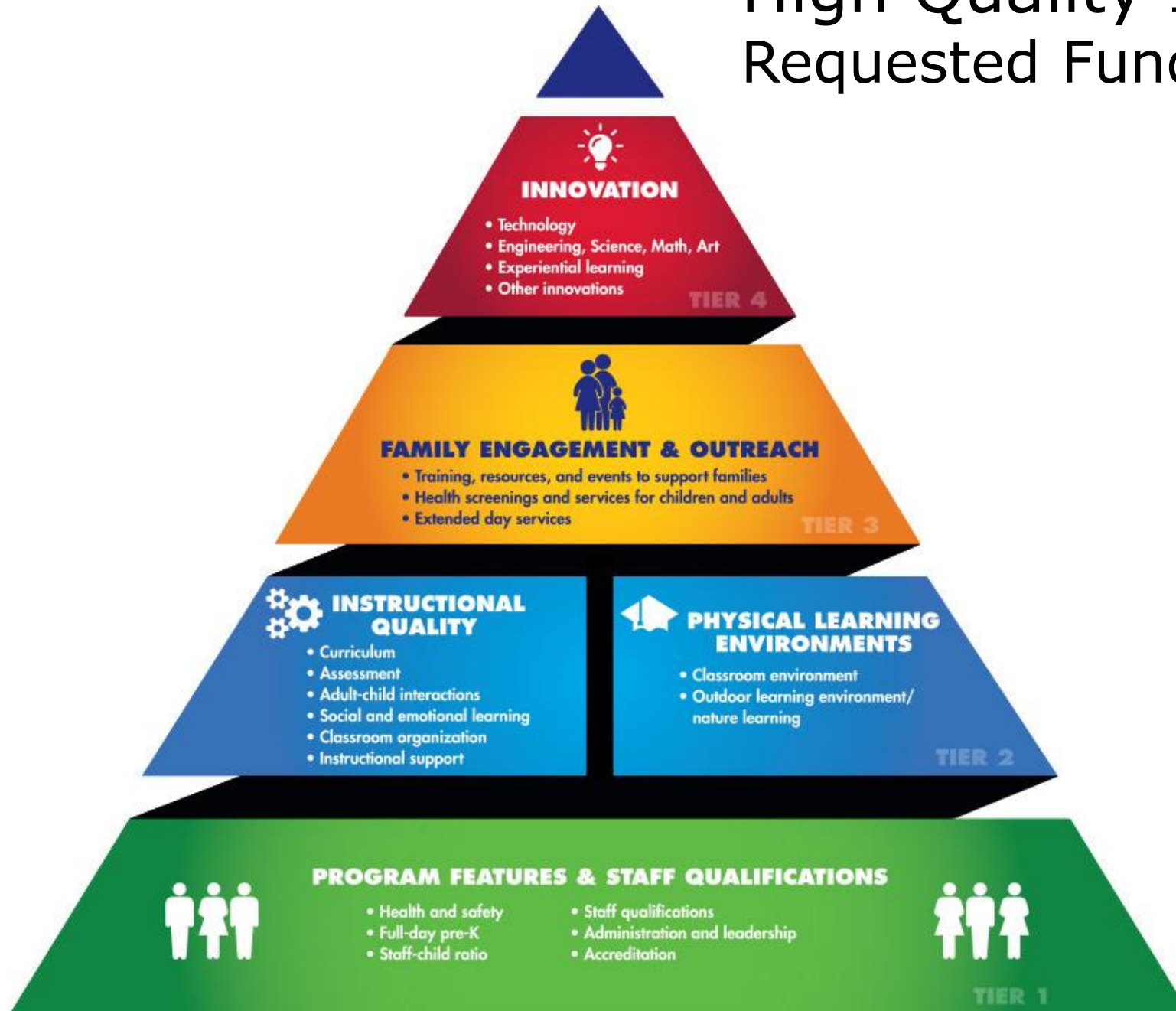
COMPETITIVE GRANTS RFP

2020-21



RFP 20-032 Pre-K 4 SA Competitive Education Grants Public/Charter Schools Score Summary FINAL EVALUATION Thursday, March 4, 2020	Maximum Points	East Central ISD 6634 New Sulphur Springs San Antonio, Texas 78263	Edgewood ISD 5358 W. Commerce San Antonio, Texas 78237	Harlandale ISD 102 Genevieve Drive San Antonio, Texas 78214	Jubilee Academies 4434 Roland Rd. San Antonio, Texas 78222	North East ISD 8961 Tesoro Drive San Antonio, Texas 78217	San Antonio ISD 141 Lavaca Street San Antonio, Texas 78210	Southwest ISD 11914 Dragon Lane San Antonio, Texas 78252
A - Experience, Background, Qualifications	45	42.50	43.00	31.75	34.25	41.25	22.00	26.25
B - Proposed Plan	40	38.25	39.50	28.75	27.50	37.75	16.25	21.25
C - Budget Funding	15	15.00	14.25	10.50	11.00	15.00	6.25	5.00
TOTAL SCORE	100	95.75	96.75	71.00	72.75	94.00	44.50	52.50
RANK BASED ON TOTAL SCORE		2	1	5	4	3	7	6

High Quality Impact Pyramid Requested Funding Distribution



TIER 4

\$270,467 8%

TIER 3

\$282,000 9%

TIER 2

\$2,019,255 63%

TIER 1

\$625,900 20%



COMPETITIVE GRANTS RFP

EAST CENTRAL ISD PROPOSED PROJECTS

Background:

- ECISD is a premier partnership with replication components
- Implementing HighScope curriculum
- Tier 3 & 4 requests build upon previous work

Agency		Requested Award	Recommended Award
East Central ISD		\$ 371,682	\$ 371,682
TIER 1	TIER 2	TIER 3	TIER 4
<ul style="list-style-type: none">• CDA/CPR	<ul style="list-style-type: none">• Prof Learning• CLASS• HighScope• GOLD• Materials• Outdoor	<ul style="list-style-type: none">• PUENTES	<ul style="list-style-type: none">• Wolf Trap• CHEF



COMPETITIVE GRANTS RFP

EDGEWOOD ISD PROPOSED PROJECTS

Background:

- SB1882 replication partnership at Gardendale elementary
- Seeking to expand replication efforts at Perales Elementary
- Funds allocated only for Gardendale and Perales

Agency	Requested Award	Recommended Award
Edgewood ISD	\$ 551,329	\$ 567,547

TIER 1	TIER 2	TIER 3	TIER 4
<ul style="list-style-type: none">• Assistant teacher• CDA/CPR	<ul style="list-style-type: none">• PreK Instructional Specialist• Teacher PL• CLASS*• HighScope• GOLD• Outdoor*	<ul style="list-style-type: none">• 2 Parent Liaisons*• Parent Café• PUENTES	<ul style="list-style-type: none">• Wolf Trap• CHEF



COMPETITIVE GRANTS RFP

HARLANDALE ISD PROPOSED PROJECTS

Background:

- Prioritizing high quality early learning at district level with superintendent support
- Provided PL to teachers/principals
- Continuing SEL curriculum

Agency	Requested Award	Recommended Award
Harlandale ISD	\$ 210,093	\$ 230,093

TIER 1	TIER 2	TIER 3	TIER 4
<ul style="list-style-type: none">• N/A	<ul style="list-style-type: none">• Leadership PL• Conscious Discipline PL• CLASS• Class materials• Class furniture• GOLD	<ul style="list-style-type: none">• N/A	<ul style="list-style-type: none">• Wolf Trap• CHEF



COMPETITIVE GRANTS RFP

NORTH EAST ISD PROPOSED PROJECTS

Background:

- Systematically building high quality PreK components
- Proposing to fund innovations at PreK Academy at West Ave
- PK4SA will fund 1 IS; NEISD either funds 2nd IS or LPC (Pending)

Agency	Requested Award	Recommended Award
North East ISD	\$ 425,598	\$ 270,349

TIER 1	TIER 2	TIER 3	TIER 4
<ul style="list-style-type: none">• CDA/CPR• Supplemental pay*	<ul style="list-style-type: none">• 2 Instructional Specialists*• Stipends*• Leadership PL• CLASS• HighScope• Class materials*• Class furniture*	<ul style="list-style-type: none">• Licensed Professional Counselor*	<ul style="list-style-type: none">• CHEF



COMPETITIVE GRANTS RFP

SAN ANTONIO ISD PROPOSED PROJECTS



Background:

- SAISD has primarily funded extended-day
- Grants previously funded 2 Instructional Specialists
- SAISD requesting 3 ISs; SAISD can either fund 3rd IS or 5 ext. day schools (Pending)

Agency	Requested Award	Recommended Award
San Antonio ISD	\$ 446,021	\$ 229,780

TIER 1	TIER 2	TIER 3	TIER 4
<ul style="list-style-type: none">• CDA/CPR	<ul style="list-style-type: none">• 3 Instructional Specialists*• Leadership PL• CLASS• HighScope• Class materials*• Class furniture*	<ul style="list-style-type: none">• 2 Parent Liaisons*• PUENTES	<ul style="list-style-type: none">• Wolf Trap*• CHEF*



COMPETITIVE GRANTS RFP

SOUTHWEST ISD PROPOSED PROJECTS

Background:

- SWISD has historically funded full-day
- Recently teachers participated in instructional series
- Adding funds for classroom environments & continuing training

Agency	Requested Award	Recommended Award
Southwest ISD	\$ 614,405	\$ 341,405

TIER 1	TIER 2	TIER 3	TIER 4
<ul style="list-style-type: none">• Assistant Teachers*• CDA/CPR	<ul style="list-style-type: none">• CLASS• Leadership PL• Class materials*• Class furniture*• GOLD• Outdoor	<ul style="list-style-type: none">• N/A	<ul style="list-style-type: none">• N/A



COMPETITIVE GRANTS RFP

JUBILEE ACADEMIES



Background:

- Jubilee began HighScope implementation this year
- Requested HighScope at one new school
- Recommend create model school at Westwood
- Continuing CLASS training

Agency	Requested Award	Recommended Award
Jubilee Academies	\$ 157,049	\$ 32,724

TIER 1	TIER 2	TIER 3	TIER 4
<ul style="list-style-type: none">• N/A	<ul style="list-style-type: none">• CLASS• Leadership PL• Teacher PL• Stipends• HighScope• Class materials*• Class furniture*	<ul style="list-style-type: none">• N/A	<ul style="list-style-type: none">• Wolf Trap• CHEF



COMPETITIVE GRANTS RFP

ST. MARY MAGDALEN

Background:

- St.MM requesting HighScope implementation
- St.MM has incorporated high quality components with past grants
- Request will complement previous work

Agency	Requested Award	Recommended Award
St. Mary Magdalen	\$ 293,622	\$ 178,342

TIER 1	TIER 2	TIER 3	TIER 4
<ul style="list-style-type: none">• 3 Instructional Assistants• CDA/CPR	<ul style="list-style-type: none">• CLASS• Leadership PL• Teacher PL• HighScope• GOLD	<ul style="list-style-type: none">• N/A	<ul style="list-style-type: none">• N/A



COMPETITIVE GRANTS RFP

BLESSED SACRAMENT

Background:

- This will be Blessed's first year receiving grant without Archdiocese
- Requested components will assist with HighScope implementation
- Will partner with St.MM in implementation

Agency	Requested Award	Recommended Award
Blessed Sacrament	\$ 127,823	\$ 162,573

TIER 1	TIER 2	TIER 3	TIER 4
<ul style="list-style-type: none">• 1 Instructional Assistant*• CDA/CPR	<ul style="list-style-type: none">• CLASS• Leadership PL• Teacher PL• Stipends• HighScope• Class materials*• Class furniture*• GOLD	<ul style="list-style-type: none">• Parent Liaison• Parent Café	<ul style="list-style-type: none">• Wolf Trap• CHEF



2020-21 REQUEST FOR PROPOSALS RECOMMENDATIONS





COMPETITIVE GRANTS RFP

2020-21

Agency	Cumulative Prior Awards	Requested Award	Recommended Award
East Central ISD	\$ 810,154	\$ 371,682	\$ 371,682
Edgewood ISD	\$ 983,000	\$ 551,329	\$ 567,547
Harlandale ISD	\$ 1,500,000	\$ 210,093	\$ 230,093
Jubilee Academies	\$ 97,318	\$ 157,049	\$ 32,724
North East ISD	\$ 3,502,902	\$ 425,598	\$ 270,349
San Antonio ISD	\$ 2,630,556	\$ 446,021	\$ 229,780
Southwest ISD	\$ 881,744	\$ 614,405	\$ 341,405
Blessed Sacrament	\$ 0	\$ 127,823	\$ 162,573
St. Mary Magdalen	\$ 462,000	\$ 293,622	\$ 178,342
Total	\$ 10,867,674	\$ 3,197,622	\$ 2,384,495

High Quality Impact Pyramid Funding Distribution



Requested

Recommendation

TIER 4

\$270,467 8%

TIER 4

\$212,626 9%

TIER 3

\$282,000 9%

TIER 3

\$267,500 11%

TIER 2

\$2,019,255 63%

TIER 2

\$1,444,819 61%

TIER 1

\$625,900 20%

TIER 1

\$459,550 19%

\$3,197,622

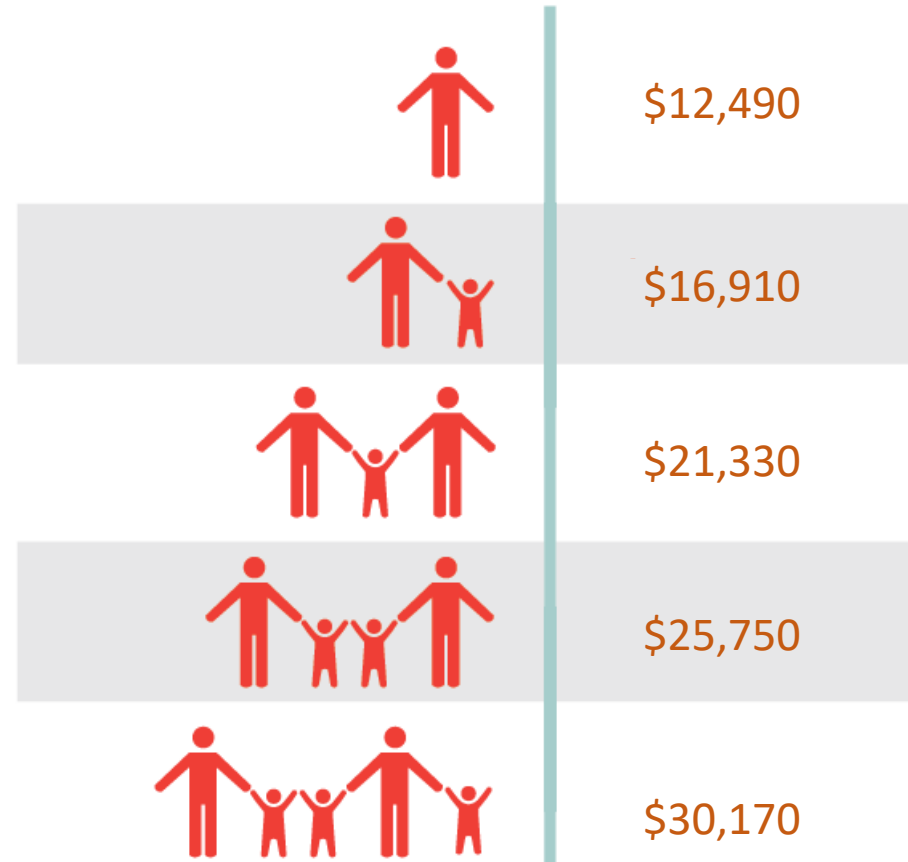
\$2,384,495



COMPETITIVE GRANTS RFP

2020-21

Poverty Thresholds for 2019 by Size of Family and Number of Related Children Under 18 Years



Data Source: U.S. Department of Health & Human Services, Office of the Assistant Secretary for Planning and Evaluation



COMPETITIVE GRANTS RFP

2020-21

Agency	% of Total Award	% in Poverty (Ages 5 to 17)
Edgewood ISD	24%	39.0%
San Antonio ISD (St.MM)	10% (7%)	34.9%
Harlandale ISD	10%	31.4%
Southside ISD	NA	29.8%
Southwest ISD	14%	27.5%
East Central ISD	16%	19.4%
Judson ISD	NA	19.3%
North East ISD (Blessed)	11% (7%)	15.7%
Northside ISD (Jubilee)	NA (1%)	15.5%
Alamo Heights ISD	NA	7.8%



COMPETITIVE GRANTS RFP

2020-21

2020-21 Pre-K 4 SA Grants & Professional Learning Estimated Total Value



Agency	Recommended Award	In-Kind Value (Professional Learning)
Competitive Grants	\$ 2,384,495	-
Reading Academies (SWISD, ECISD, HISD, & EISD)	-	\$ 212,500
Pre-K 4 SA Professional Learning	-	\$ 675,000
Shared Services Alliance	\$ 250,000	-
Total	\$ 2,634,495	\$ 887,500



CONSIDERATION FOR THE BOARD



Board Review/Input

Board briefing of the recommendation for Pre-K 4 SA to award Competitive Education Grant contracts to 9 grant awardees for one year (2020-2021 grant cycle) with an overall **value not to exceed \$2,700,000**, which includes \$2,384,495 in Competitive Grants awards and \$250,000 for goods and services for child development centers in the Shared Services Alliance; In kind professional learning for all awardees with a value of \$675,000 and \$212,500 for Reading Academies for school districts.

DISCUSSION

