



CITY OF SAN ANTONIO
FINANCE DEPARTMENT – PURCHASING DIVISION

FORMAL INVITATION FOR BID ("IFB") NO.: 6100012654

**ANNUAL CONTRACT FOR FLAT BED TRUCKS FOR THE PUBLIC WORKS
DEPARTMENT**

Date Issued: APRIL 22, 2020

BIDS MUST BE RECEIVED NO LATER THAN:
2:00 PM CENTRAL TIME MAY 11, 2020

Bids may be submitted by any of the following means:

Electronic submission through the Portal

Bid submissions will only be accepted electronically

Bid Due Date: 2:00 p.m. Central Time, MAY 11, 2020

Bid No.: 6100012654

Bid Bond: None Performance Bond: None Payment Bond: None Other: None

See Supplemental Terms & Conditions for information on these requirements.

Affirmative Procurement Initiative: None DBE / ACDBE Requirements: None

See Instructions for Bidders and Attachments sections for more information on these requirements.

Pre-Submittal Conference * Yes

* If YES, the Pre-Submittal conference is scheduled for **April 27, 2020 at 10:00 A.M.** Central Time. The Pre-Submittal will be held via WebEx meeting. Prospective Respondents may join the WebEx using the following instructions:

Join by Phone: (210) 207-9329

Toll Free Dial In (855) 850-2672

Meeting Number (access code): 994-556-651

Meeting Password: This meeting does not require password.

Staff Contact Person: GENARO DE LEON, PROCUREMENT SPECIALIST II, P.O. Box 839966, San Antonio, TX 78283-3966.

Email: GENARO.DELEON@SANANTONIO.GOV

SBEDA Contact Information: N/A

007 - SIGNATURE PAGE

By submitting a bid, whether electronically or by paper, Bidder represents that:

(s)he is authorized to bind Bidder to fully comply with the terms and conditions of City's Invitation for Bid for the prices stated therein;

(s)he has read the entire document, including the final version issued by City, and agreed to the terms therein;

Bidder is in good standing with the Texas State Comptroller's Office; and

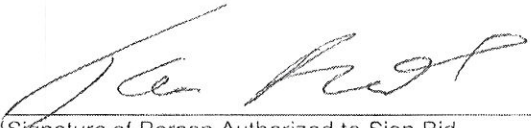
to the best of his/her knowledge, all information is true and correct.

If submitting your bid by paper, complete the following and sign on the signature line below. Failure to sign and submit this Signature Page will result in rejection of your bid.

Bidder Information:

Please Print or Type:

Vendor ID No.: 1036587
Signer's Name: TOM BRANDT
Name of Business: ANCIRA MOTOR COMPANY
Street Address: 10807 IH-10 WEST
City, State, Zip Code: SAN ANTONIO, TX 78230
Email Address: TBRANDT@ANCIRA.COM
Telephone No.: 210-558-2627
Fax No.: 210-558-2677
City's Solicitation No.: 6100012 *654*


Signature of Person Authorized to Sign Bid

009 – ATTACHMENT A - PRICE SCHEDULE

LOCAL PREFERENCE PROGRAM ORDINANCE

In accordance with Chapter 271, Texas Local Government Code, the City adopted a policy, known as the Local Preference Program, described in the San Antonio City Code Chapter 2, Article XII.

This solicitation is subject to the Local Preference Program. For more information on the program, refer to the Local Preference Program Identification Form attached to this solicitation.

All bidders are required to complete and submit the Local Preference Identification form, regardless of the location of their business.

PRICE SCHEDULE

ITEM	ESTIMATED QUANTITY	DESCRIPTION
1	2	1 Ton Regular Cab 4x2 Flat Bed Truck – Dual Rear Wheels

PRICE EACH: \$ 46000 TOTAL \$ 92000

YEAR, MAKE & MODEL OFFERED: 2020 RAM 3500 REG. CAB 4X2

SPECIFIC MAKE & MODEL OF ENGINE OFFERED (INCLUDE SAE NET HP):

6.7 L I6 CUMMINS TURBO DIESEL 360 HP

WARRANTY:

3 YEAR / 36000 BUMPER TO BUMPER 5 YR / 100000 POWERTRAIN

AUTHORIZED WARRANTY SERVICE PROVIDER FACILITY NAME & ADDRESS:

ANCIRA CHRYSLER JEEP & DODGE

10807 IH-10 WEST SAN ANTONIO, TX 78230

PRODUCTION CUT-OFF DATE: 8/1/2020

INDICATE THE LAST DAY THAT THE CITY CAN PLACE ORDERS UNDER THIS CONTRACT WITHOUT

MISSING THE PRODUCTION CUT OFF DATE: 7/15/2020.

BID PRICES SHALL REMAIN FIRM FOR ALL ORDERS PLACED PRIOR TO THIS CUT OFF DATE. IN THE EVENT THAT CITY DOES NOT AWARD A CONTRACT PRIOR TO PRODUCTION CUT OFF DATE, CAN BIDDER PROVIDE BID ITEMS, AT THE BID PRICE SUBMITTED, AFTER THE PRODUCTION CUT OFF DATE? YES.

Delivery will be made within 150-200 calendar days after receipt of purchase order.

ITEM	ESTIMATED QUANTITY	DESCRIPTION
2	4	1 Ton 4 Door Cab 4x4 Flat Bed Truck – Dual Rear Wheels

PRICE EACH: \$ 48111 TOTAL \$ 192444

YEAR, MAKE & MODEL OFFERED: 2020 RAM 3500 CREW CAB 4X2

SPECIFIC MAKE & MODEL OF ENGINE OFFERED (INCLUDE SAE NET HP):

6.7L I6CUMMINS TURBO DIESEL 360 HP

WARRANTY:

3 YEAR / 36000 BUMPER TO BUMPER 5 YR / 100000 POWERTRAIN

AUTHORIZED WARRANTY SERVICE PROVIDER FACILITY NAME & ADDRESS:

ANCIRA CHRYSLER JEEP & DODGE

10807 IH-10 WEST SAN ANTONIO, TX 78230

PRODUCTION CUT-OFF DATE: 8/1/2020

INDICATE THE LAST DAY THAT THE CITY CAN PLACE ORDERS UNDER THIS CONTRACT WITHOUT

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BID PRICES SHALL REMAIN FIRM FOR ALL ORDERS PLACED PRIOR TO THIS CUT OFF DATE. IN THE EVENT THAT CITY DOES NOT AWARD A CONTRACT PRIOR TO PRODUCTION CUT OFF DATE, CAN BIDDER PROVIDE BID ITEMS, AT THE BID PRICE SUBMITTED, AFTER THE PRODUCTION CUT OFF DATE? YES.

Delivery will be made within 150-200 calendar days after receipt of purchase order.

ITEM 2 OPTIONS:

ITEM	ESTIMATED QUANTITY	DESCRIPTION
2A	2	Lift Gate

PRICE EACH: \$ 4100 TOTAL \$ 8200

ITEM	ESTIMATED QUANTITY	DESCRIPTION
2B	2	Removable Gate

PRICE EACH: \$ 350 TOTAL \$ 700

ITEM	ESTIMATED QUANTITY	DESCRIPTION
3	1	1 Ton Regular Cab 4x2 Stake Bed Truck – Dual Rear Wheels

PRICE EACH: \$ 49103 TOTAL \$ 49103

YEAR, MAKE & MODEL OFFERED: 2020 RAM 3500 REG. CAB 4X2

SPECIFIC MAKE & MODEL OF ENGINE OFFERED (INCLUDE SAE NET HP):

6.7 L I6 CUMMINS TURBO DIESEL 360 HP

WARRANTY:

3 YEAR / 36000 BUMPER TO BUMPER 5 YR / 100000 POWERTRAIN

AUTHORIZED WARRANTY SERVICE PROVIDER FACILITY NAME & ADDRESS:

ANCIRA CHRYSLER JEEP & DODGE

10807 IH-10 WEST SAN ANTONIO, TX 78230

PRODUCTION CUT-OFF DATE: 8/1/2020

INDICATE THE LAST DAY THAT THE CITY CAN PLACE ORDERS UNDER THIS CONTRACT WITHOUT

MISSING THE PRODUCTION CUT OFF DATE: 7/15/2020.

BID PRICES SHALL REMAIN FIRM FOR ALL ORDERS PLACED PRIOR TO THIS CUT OFF DATE. IN THE EVENT THAT CITY DOES NOT AWARD A CONTRACT PRIOR TO PRODUCTION CUT OFF DATE, CAN BIDDER PROVIDE BID ITEMS, AT THE BID PRICE SUBMITTED, AFTER THE PRODUCTION CUT OFF DATE? YES.

Delivery will be made within 150-200 calendar days after receipt of purchase order.

ITEM	ESTIMATED QUANTITY	DESCRIPTION
4	1	1 Ton 4 Door Cab 4x2 Stake Bed Truck – Dual Rear Wheels

PRICE EACH: \$ 51110

TOTAL \$ 51110

YEAR, MAKE & MODEL OFFERED: 2020 RAM 3500 CREW CAB 4X2

SPECIFIC MAKE & MODEL OF ENGINE OFFERED (INCLUDE SAE NET HP):

6.7 L I6 CUMMINS TURBO DIESEL 360 HP

WARRANTY:

3 YEAR / 36000 BUMPER TO BUMPER 5 YR / 100000 POWERTRAIN

AUTHORIZED WARRANTY SERVICE PROVIDER FACILITY NAME & ADDRESS:

ANCIRA CHRYSLER JEEP & DODGE

10807 IH-10 WEST SAN ANTONIO, TX 78230

PRODUCTION CUT-OFF DATE: 8/1/2020

INDICATE THE LAST DAY THAT THE CITY CAN PLACE ORDERS UNDER THIS CONTRACT WITHOUT

MISSING THE PRODUCTION CUT OFF DATE: 7/15/2020.

BID PRICES SHALL REMAIN FIRM FOR ALL ORDERS PLACED PRIOR TO THIS CUT OFF DATE. IN THE EVENT THAT CITY DOES NOT AWARD A CONTRACT PRIOR TO PRODUCTION CUT OFF DATE, CAN BIDDER PROVIDE BID ITEMS, AT THE BID PRICE SUBMITTED, AFTER THE PRODUCTION CUT OFF DATE? YES.

Delivery will be made within 150-200 calendar days after receipt of purchase order.

City of San Antonio
Finance Department - Purchasing Division
Local Preference Program Identification Form

CITY RESERVES THE RIGHT TO REQUEST ADDITIONAL INFORMATION TO VALIDATE BIDDERS/RESPONDENTS' DESIGNATION AS A CITY BUSINESS.

COMPLETE THE FOLLOWING FORM AND SUBMIT WITH YOUR RESPONSE EVEN IF YOU ARE NOT SEEKING A LOCAL PREFERENCE. THE BIDDER / RESPONDENT MUST COMPLETE THE FOLLOWING FORM TO BE IDENTIFIED AS A CITY BUSINESS. IF BIDDER / RESPONDENT IS SUBMITTING AS A JOINT VENTURE, EACH CITY BUSINESS THAT IS A MEMBER OF THE JOINT VENTURE MUST COMPLETE AND SIGN THIS FORM.

PROVIDE THE FOLLOWING INFORMATION IF BIDDER/ RESPONDENT IS SUBMITTING AS PART OF A JOINT VENTURE. Joint Venture means a collaboration of for-profit business entities, in response to a solicitation, which is manifested by a written agreement, between two or more independently owned and controlled business firms to form a third business entity solely for purposes of undertaking distinct roles and responsibilities in the completion of a given contract. Under this business arrangement, each joint venture partner shares in the management of the joint venture and also shares in the profits or losses of the joint venture enterprise commensurately with its contribution to the venture.

STATE BIDDER'S / RESPONDENT'S PERCENTAGE OF OWNERSHIP IN THE JOINT VENTURE: _____ %

SUBMIT A COPY OF THE JOINT VENTURE AGREEMENT. SUBMIT ANY OTHER DOCUMENTATION REQUESTED BY CITY TO SUBSTANTIATE THE EXISTANCE OF AND/OR PARTICIPATION IN THE JOINT VENTURE. NO PREFERENCE POINTS WILL BE ALLOCATED TO A JOINT VENTURE THAT FAILS TO SUBMIT REQUIRED DOCUMENTATION.

SOLICITATION NAME/NUMBER: _____

6100012684

PROVIDE THE FOLLOWING INFORMATION REGARDING BIDDER'S / RESPONDENT'S HEADQUARTERS:

Name of Business:	ANCIRA MOTOR COMPANY	
Physical Address:	10807 IH 10 WEST	
City, State, Zip Code:	SAN ANTONIO, TX 78230	
Phone Number:	210-558-1500	
Email Address:	TBRANDT@ANCIRA.COM	
Provide the total number of full-time, part-time, and contract personnel employed by Bidder / Respondent: 100		
Is Business headquartered within the incorporated San Antonio city limits? (circle one)	<input checked="" type="checkbox"/> Yes	No
Has the business been headquartered in the incorporated San Antonio city limits for one year or more? (circle one)	<input checked="" type="checkbox"/> Yes	No
If the answers to the questions above are "Yes", stop here. If the answer to either of the above questions is "No", provide responses to the following questions:		

City of San Antonio
Finance Department - Purchasing Division
Local Preference Program Identification Form

PROVIDE THE FOLLOWING INFORMATION REGARDING BIDDER'S / RESPONDENT'S LOCAL OFFICE
(IF APPLICABLE):

Name of Business:		
Physical Address:		
City, State, Zip Code:		
Phone Number:		
Email Address:		
Provide the total number of full-time, part-time, and contract personnel employed by Bidder / Respondent in the local office:		
Is the business located in the incorporated San Antonio city limits? (circle one)	Yes	No
Has the business been located in the incorporated San Antonio city limits for one year or more? (circle one)	Yes	No
Are at least 100 full-time, part-time or contract employees regularly based in the San Antonio office? (circle one)	Yes	No
Are at least 20% of the business' total full-time, part-time or contract employees regularly based in the San Antonio office? (circle one)	Yes	No
Do the employees in the San Antonio office perform a substantial role in the business' performance of a commercially useful function or are a substantial part of the business' operations conducted in the San Antonio office? (circle one)	Yes	No

City of San Antonio
Finance Department - Purchasing Division
Local Preference Program Identification Form

ACKNOWLEDGEMENT

THE STATE OF TEXAS

I certify that my responses and the information provided on this Local Preference Program Identification Form are true and correct to the best of my personal knowledge and belief and that I have made no willful misrepresentations on this form, nor have I withheld any relevant information in my statements and answers to questions. I am aware that any information given by me on this Local Preference Program Identification Form may be investigated and I hereby give my full permission for any such investigation, including the inspection of business records and site visits by City or its authorized representative. I fully acknowledge that any misrepresentations or omissions in my responses and information may cause my offer to be rejected or contract to be terminated. I further acknowledge that providing false information is grounds for debarment.

BIDDER'S / RESPONDENT'S FULL NAME:

TOM BRANDT

(Print Name) Authorized Representative of Bidder / Respondent



(Signature) Authorized Representative of Bidder / Respondent

FLEET MANAGER

Title

5/8/2020

Date

This Local Preference Identification Form must be submitted with the bidder's / respondent's bid/proposal response.

City of San Antonio
Veteran-Owned Small Business Program Tracking Form

Authority. San Antonio City Code Chapter 2, Article XI describes the City's veteran-owned small business preference program.

Tracking. This solicitation is not eligible for a preference based on status as a veteran-owned small business (VOSB). Nevertheless, in order to determine whether the program can be expanded at a later date, the City tracks VOSB participation at both prime contract and subcontract levels.

Certification. The City relies on inclusion in the database of veteran-owned small businesses (VOSB) maintained by the U.S. Small Business Administration to verify VOSB status; however, veteran status may also be confirmed by certification by another public or private entity that uses similar certification procedures.

Definitions.

The program uses the federal definitions of veteran and veteran-owned small business found in 38 CFR Part 74.

- The term "veteran" means a person who served on active duty with the U.S. Army, Air Force, Navy, Marine Corps, Coast Guard, for any length of time and at any place and who was discharged or released under conditions other than dishonorable. Reservists or members of the National Guard called to federal active duty or disabled from a disease or injury incurred or aggravated in line of duty or while in training status.
- A veteran-owned small business is a business that is not less than 51 percent owned by one or more veterans; or in the case of any publicly owned business, not less than 51 percent of the stock of which is owned by one or more veterans; the management and daily business operations of which are controlled by one or more veterans and qualifies as "small" for Federal business size stand purposes.

The program uses the below definition of joint venture.

- Joint Venture means a collaboration of for-profit business entities, in response to a solicitation, which is manifested by a written agreement, between two or more independently owned and controlled business firms to form a third business entity solely for purposes of undertaking distinct roles and responsibilities in the completion of a given contract. Under this business arrangement, each joint venture partner shares in the management of the joint venture and also shares in the profits or losses of the joint venture enterprise commensurately with its contribution to the venture.

The program does not distinguish between a veteran and a service-disabled veteran-owned business and is not limited geographically.

COMPLETE THE FOLLOWING FORM AND SUBMIT WITH YOUR BID/PROPOSAL.

INSTRUCTIONS

- IF SUBMITTING AS A PRIME CONTRACTOR ONLY, COMPLETE SECTION 1 OF THIS FORM.
- IF SUBMITTING AS A PRIME CONTRACTOR UTILIZING A SUBCONTRACTOR, COMPLETE SECTIONS 1 AND 2 OF THIS FORM.

City of San Antonio
Veteran-Owned Small Business Program Tracking Form

SOLICITATION NAME/NUMBER: 61000/2654

Name of Respondent:	ANCIRA MOTOR COMPANY	
Physical Address:	10807 IH 10 WEST	
City, State, Zip Code:	SAN ANTONIO, TX 78230	
Phone Number:	210-558-1500	
Email Address:	TBRANDT@ANCIRA.COM	
Is Respondent certified as a VOSB with the U.S. Small Business Administration? (circle one)	Yes	<input checked="" type="checkbox"/> No
If yes, provide the SBA Certification #		
If not certified by the SBA, Is Respondent certified as a VOSB by another public or private entity that uses similar certification procedures? (circle one)	Yes	<input checked="" type="checkbox"/> No
If yes, provide the name of the entity who has certified Respondent as a VOSB. Include any identifying certification numbers.		
Participation Percentage:		
Participation Dollar Amount:		

Is Respondent subcontracting with a business that is certified as a VOSB? (circle one)	Yes	<input checked="" type="checkbox"/> No
Name of SUBCONTRACTOR Veteran-Owned Small Business:		
Physical Address:		
City, State, Zip Code:		
Phone Number:		
Email Address:		
Is SUBCONTRACTOR certified as a VOSB with the U.S. Small Business Administration? (circle one) If yes, provide the SBA Certification #	Yes	<input checked="" type="checkbox"/> No
If not certified by the SBA, is SUBCONTRACTOR certified as a VOSB by another public or private entity that uses similar certification procedures? (circle one)	Yes	<input checked="" type="checkbox"/> No
If yes, provide the name of the entity who has certified SUBCONTRACTOR as a VOSB. Include any identifying certification numbers.		
Participation Percentage:		
Participation Dollar Amount:		

City of San Antonio
Veteran-Owned Small Business Program Tracking Form

ACKNOWLEDGEMENT

THE STATE OF TEXAS

I certify that my responses and the information provided on this Veteran-Owned Small Business Preference Program Identification Form are true and correct to the best of my personal knowledge and belief and that I have made no willful misrepresentations on this form, nor have I withheld any relevant information in my statements and answers to questions. I am aware that any information given by me on this Veteran-Owned Small Business Preference Program Identification Form may be investigated and I hereby give my full permission for any such investigation, including the inspection of business records and site visits by City or its authorized representative. I fully acknowledge that any misrepresentations or omissions in my responses and information may cause my offer to be rejected or contract to be terminated. I further acknowledge that providing false information is grounds for debarment.

BIDDER/RESPONDENT'S FULL NAME:

TOM BRANDT

(Print Name) Authorized Representative of Bidder/Respondent



(Signature) Authorized Representative of Bidder/Respondent

FLEET MANAGER

Title



Date

This Veteran-Owned Small Business Program Tracking Form must be submitted with the
Bidder/Respondent's bid/proposal.

THIS CERTIFIES THAT

Ancira Enterprises



* Nationally certified by the: **SOUTHWEST**

* NAICS Code(s): **441310; 441120; 441110; 423110**

* Description of their products/services as defined by the North American Industry Classification System (NAICS)

09/01/2016

Issued Date

AU001373

Certificate Number

Jose B. Wright-Lacy

Jose B. Wright-Lacy

Karen Box

09/01/2017

Expiration Date

Karen Box President/CEO

By using your password (NMSDC issued only), authorized users may log into NMSDC Central to view the entire profile: <http://nmsdc.org>

Certify, Develop, Connect, Advocate.

* MSBEs certified by an Affiliate of the National Minority Supplier Development Council, Inc.®