



# City of San Antonio

## Contract Summary Sheet

Date: 9/10/2020  
Agenda Item: 20-4885

**Name/Title (Caption as shown on agenda):**

**Annual Contract for HVAC Control Services for APOGEE Building Automation System 6100012772 MAB**

**Brief Description of Item(s) and Use:**

This contract will allow the Aviation Department to upgrade the HVAC controls system software to Desigo CC workstation software and provide ongoing on-site system operator/staff support, software support and updates, data protection backup, data recovery services, and technical support services for the existing Siemens APOGEE Building Automation System (BAS). The APOGEE Building Automation System monitors and controls the HVAC system that is critical to the environmental conditions at the San Antonio International Airport.

The total contract amount for this purchase is \$296,430.30 for a 5 year period. Year 1 is \$145,507.50 and includes one time purchase of software upgrade and support. Years 2 – 5 is approximately \$38,000.00 annually for software support, technical support, parts and labor.

These items are being purchased as a Sole Source according to the provisions of Texas Statutes Local Government Code 252.022.07. No other source can supply the items listed nor can any comparable item fulfill the same requirements.

**Total \$:** \$145,507.50 Year 1; \$296,430.30 contract period

**Contract Period:** September 1, 2020 through August 31, 2023 with two, one-year renewal options

**Method of Procurement:** Sole Source

**Price Trend:** N/A

**Contract Info:** Formal ☐ Annual ☒ Support/Maintenance ☐ Lease ☐

**Recommended Contractor(s):** Siemens Industry, 12001 Network Blvd., Suite 318, San Antonio, TX 78249

**Previous Contractor(s):** Siemens Industry, 12001 Network Blvd., Suite 318, San Antonio, TX 78249

**Comments:** N/A

**Anticipated Future Requirements and Action:** N/A

<b>Procurement Alternative:</b>	Should this contract not be approved, the Aviation Department would not be able to upgrade the software for the HVAC Control Services for APOGEE Building Automation System and will be required to procure parts and required support on an as-needed basis. Lack of a contract could result in delaying support and repairs, cause inefficiencies and possible security issues with perimeter control.
<b>Using Department (s):</b>	Aviation