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| <div>RFQ for BROKER DEALER SERVICES LARGE < \$500 million (20-075; 6100012891)</div> <div>Score Summary FINAL EVALUATION Monday, August 25, 2020</div> | Maximum Points | Jefferies LLC 520 Madison Avenue New York, NY 10022 | Robert W. Baird & Co. Incorporated 777 E. Wisconsin Avenue Milwaukee, WI 53202 | Stifel Nicolaus & Company, Inc. 501 North Broadway St. Louis, MO 63102 | Wells Fargo Securities, LLC 550 South Tryon Street 6th Floor Charlotte, NC 28202 |
| A - Statement of Qualifications | 30 | 25.80 | 29.00 | 29.00 | 26.00 |
| B - Proposed Plan | 45 | 39.40 | 36.60 | 39.40 | 42.80 |
| A - B Sub-Total | 75 | 65.20 | 65.60 | 68.40 | 68.80 |
| C - Small Business Economic Development Advocacy Program | 10 | 0.00 | 0.00 | 0.00 | 0.00 |
| D - Local Preference Program | 10 | 0.00 | 0.00 | 0.00 | 0.00 |
| E - Veteran-Owned Small Business Preference Program | 5 | 0.00 | 0.00 | 0.00 | 0.00 |
| TOTAL SCORE | 100 | 65.20 | 65.60 | 68.40 | 68.80 |
| RANK BASED ON TOTAL SCORE | | 4 | 3 | 2 | 1 |

One evaluation meeting held with no interviews conducted.