

ORDINANCE

2020-09-03-0606

APPROVING FIVE PROFESSIONAL SERVICES AGREEMENTS WITH ANCIRA STRATEGIES, THE TEXAS LOBBY GROUP, BLACKRIDGE, FOCUSED ADVOCACY, LLC, AND MARC A. RODRIGUEZ FOR ONE-YEAR TERMS WITH AN OPTION TO RENEW FOR TWO ADDITIONAL ONE-YEAR TERMS, EACH IN AN AMOUNT NOT TO EXCEED \$90,000.00 PER YEAR, FOR A TOTAL AMOUNT NOT TO EXCEED \$270,000 PER CONTRACT.

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WHEREAS, for almost 40 years, the City has contracted professional services for State representation to supplement the City's state legislative advocacy efforts and to advance and protect the City's interests in Austin, Texas; and

WHEREAS, increasingly challenging budget constraints and political environment make it imperative for local communities to have strong advocates at the state level to enhance the City's ability to communicate with elected officials on San Antonio community's key legislative issues, provide regular interaction with City Council and staff on issues in the City's State Legislative Program and provide strategic advice and planning to maximize our community's efforts to secure passage or funding for the City's priority initiatives; and

WHEREAS, to further the interim work and prepare for the 87th Legislative Session, Ancira Strategies, The Texas Lobby Group, Russell T. Kelley dba Blackridge, Focused Advocacy, and Marc A. Rodriguez are prepared to assist the GPA department in the creation of the City's Legislative Program and strategies for implementation; and

WHEREAS, once the 87th Legislative Session commences, the City's team will work to inform members of the State Legislature of legislation and/or regulations which could impact the City, prepare testimony and assist with the scheduling of witnesses before legislative committees, as well as providing strategic advice, coordinating with other interest groups and cities, and assisting in impacting regulatory developments to benefit the City; **NOW THEREFORE:**

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. The terms and conditions of Professional Services Agreements for State Representation Services with Ancira Strategies, The Texas Lobby Group, Russell T. Kelley dba Blackridge, Focused Advocacy, and Marc A. Rodriguez, for one-year terms and two one-year renewal options at the discretion of the City, each year in an amount not to exceed \$90,000.00 for a maximum total of \$270,000.00, payable monthly in an amount not to exceed \$7,500.00 per contract, are authorized and approved.

SECTION 2. The City Manager or designee is authorized to execute Agreements in substantially the same form as those attached to this Ordinance as Exhibits I, II, III, IV, and V. Upon final execution, the Agreements shall be attached to this Ordinance.

SECTION 3. Funding in the amount of \$37,500.00 for this ordinance is available in Fund 11001000, Cost Center 1208010001 and General Ledger Account 5201040 as part of the Fiscal Year 2020 Budget adopted by City Council. Additional funding in the amount of \$412,500.00 for this ordinance is contingent upon City Council approval of the Fiscal Year 2021 Budget.

SECTION 4. Payment in the amount up to \$450,000.00 is authorized per the table below and should be

CWK
09/03/2020
Item No. 17

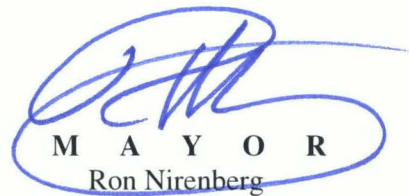
encumbered with a purchase order. Payment is limited to availability of funds.

Amount	Vendor
\$90,000.00	Ancira Strategies
\$90,000.00	The Texas Lobby Group
\$90,000.00	Russel T. Kelly dba Blackridge
\$90,000.00	Focused Advocacy, LLC
\$90,000.00	Marc A. Rodriguez
Total Amount: \$450,000.00	

SECTION 5. The financial allocations in this Ordinance are subject to approval by the Deputy Chief Financial Officer, City of San Antonio. The Deputy Chief Financial Officer may, subject to concurrence by the City Manager or the City Manager's designee, correct allocations to specific Cost Centers, WBS Elements, Internal Orders, General Ledger Accounts, and Fund Numbers as necessary to carry out the purpose of this Ordinance.

SECTION 6. This Ordinance is effective immediately upon the receipt of eight affirmative votes; otherwise it is effective ten days after its passage.

PASSED AND APPROVED this 3rd day of September 2020.

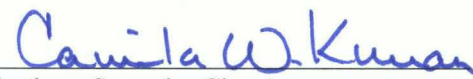


M A Y O R
Ron Nirenberg

ATTEST:


Tina Flores, City Clerk

APPROVED AS TO FORM:

for 
Andrew Segovia, City Attorney



City of San Antonio

City Council
September 3, 2020

Item: 17

Enactment Number:
2020-09-03-0606

NAME	MOTION	SECOND	ABSTAIN	AYE	NAY	ABSENT
Roberto Treviño Council District 1				√		
Jada Andrews-Sullivan Council District 2				√		
Rebecca Viagran Council District 3				√		
Adriana Rocha Garcia Council District 4				√		
Shirley Gonzales Council District 5				√		
Melissa Cabello Havrda Council District 6				√		
Ana Sandoval Council District 7				√		
Manny Pelaez Council District 8		√		√		
John Courage Council District 9	√			√		
Clayton Perry Council District 10				√		
Ron Nirenberg Mayor				√		

Comments:

Office of the City Clerk