

**City of San Antonio Bid Tabulation**

Opened: May 13, 2020 For: Annual Contract for Cargo and Passenger Vans  6100012802 LD			<b>Local</b>	<b>Local</b>	<b>Non-Local</b>	<b>Local</b>
			Grande Truck Center	Gunn Chevrolet LTD	Silsbee Ford	Cargo Leasing Solutions, LLC
			4562 IH-10 East	16550 IH 35 N	1211 U.S. Hwy 96N	401 E Sonterra Blvd. #165
			San Antonio, TX 78219 210-661-4121	Selma, TX 78154 210-599-5000	Silsbee, TX 77656 409-880-9191	San Antonio, TX 78258
Item	Description	Estimated Quantity				
1	Cargo Van, Low Roof, Sliding Doors: Price Each: Total:  Year, Make & Model of Cargo Van Offered:  Specific Make and Model of Engine Offered (Include SAE Net HP: Transmission Offered:  Warranty:  Warranty Service Provider Facility Name:  Warranty Service Provider Facility Address:  Delivery  Production Cut-off Date for Current Year Model:  Last day order can be placed for current year model:	9	\$30,395.00 \$273,555.00  2020 Ford Transit - 350 Cargo RWD Low Roof Van Ford 3.5 L PFDI V6 Flex Fuel, 275 H.P. Ford 10 - Speed Automatic w/OD + Select Shift 36 Months or 36,000 Miles	<b>NAS</b>  \$27,376.50 \$246,388.50  2021 Chevrolet, CG33405 135" WB 1 Ton GM, LV1 V6 4.3 L, 276 HP  GM M5U 8 Automatic 3 Yr or 36000K BTB 5 Yr or 100,000K Powertrain	<b>NAS</b>  \$29,084.10 \$261,756.90  2020 Ford Transit  3.5 L V6 10 Spd Auto 36mo/36,000 Bumper to Bumper 5yr/60,000 Powertrain	<b>NAS</b>  Monthly Rental \$2,000.00 \$18,000.00  Not Provided  Not Provided  Not Provided  Local Dealer Not Provided  Local Dealer Not Provided  Not Provided  7-15-20 Not Provided  7-15-20 Not Provided
1A-1	<b>Options/Accessories</b> Add Interior Shelving - Low Roof: Additional Price: Total Price:  Manufacturer Offered:	3	\$1,770.00 \$5,310.00  Ranger Design	\$1,071.12 \$3,213.36  Adrian Steel	\$1,995.00 \$5,985.00  Weather Guard	Not Provided Not Provided  Not Provided
1A-2	Add Interior Shelving - High Roof: Additional Price: Total Price:  Manufacturer Offered:	3	\$2,001.00 \$6,003.00  Ranger Design	N/A N/A  N/A	Not Provided Not Provided  Not Provided	Not Provided Not Provided  Not Provided
1B	Substitute High Roof: Additional Price: Total Price:  Manufacturer Offered:	3	\$6,311.00 \$18,933.00  2020 Ford Transit - 350 RWD High Roof Van	N/A N/A  N/A	\$6,261.00, 9500 GVWR \$18,783.00  Ford Transit, E350 148" wheel base	Not Provided Not Provided  Not Provided
1C	Add Bi-Fuel Propane/Gasoline: Additional Price: Total Price:  Manufacturer Offered:	1	\$9,250.00 \$9,250.00  Prins a Subsidiary of Westport	\$10,391.00 \$10,391.00  ICOM North America installed by NATG	\$8,995.00 \$8,995.00  Nat-G	Not Provided Not Provided  Not Provided
<b>Subtotal:</b>			<b>\$313,051.00</b>	<b>\$259,992.86</b>	<b>\$295,519.90</b>	

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6100012802 LD			Grande Truck Center	Gunn Chevrolet LTD	Silsbee Ford	Cargo Leasing Solutions, LLC	
			4562 IH-10 East	16550 IH 35 N	1211 U.S. Hwy 96N	401 E Sonterra Blvd. #165	
Item	Description	Estimated Quantity	San Antonio, TX 78219 210-661-4121	Selma, TX 78154 210-599-5000	Silsbee, TX 77656 409-880-9191	San Antonio, TX 78258	
2	12 Passenger Van, Low Roof, Swing Doors:	7				NAS	
	Price Each:					Monthly Rental	
	Total:					\$2,000.00	
				\$34,335.00	\$30,762.50	\$32,574.00	\$2,000.00
				\$240,345.00	\$215,337.50	\$228,018.00	\$14,000.00
	Year, Make & Model of Cargo Van Offered:	2020 Ford Transsit - 350 12 Passenger RWD Low Roof	2021 Chevrolet Express Pass CG33706 155" WB V6	2020 Transit 12 pass	Not Provided		
	Specific Make and Model of Engine Offered (Include SAE Net HP:	Ford 3.5 L PFDI V6 Flex Fuel 275 H.P.	GM LV1 V6 4.3 L 276 HP	3.5 L, V6	Not Provided		
	Transmission Offered:	Ford 10 - Speed Automatic w/OD + Select Shift	GM M5U 8 Automatic	10 Spd Auto	Not Provided		
	Warranty:	36 Months or 36,000 Miles	3 Yr or 36000K BTB 5 Yr or 100,000K Powertrain	36mo/36,000 Bumper to Bumper 5yr/60,000 Powertrain	Not Provided		
	Warranty Service Provider Facility Name:	Grande Truck Center	Gunn Chevrolet LTD	Local Dealer	Not Provided		
Warranty Service Provider Facility Address:	4562 IH-10 East	16550 IH 35 N, Selma, TX 78154	Local Dealer	Not Provided			
Delivery:	250-280 Days	120-180 Days	120-160 Days	Not Provided			
Production Cut-off Date for Current Year Model:	TBD, Estimate 7/31/2020	2021 Start of Production Begins 10/20	7-15-20	Not Provided			
Last day order can be placed for current year model:	TBD, Estimate 7/31/2020	April 2021	7-15-20	Not Provided			
2A	Options/Accessories	3					
	Add Bi-Fuel Propane/Gasoline:						
	Additional Price:		\$9,250.00	\$10,391.00	\$8,995.00	Not Provided	
	Total Price:		\$27,750.00	\$31,173.00	\$26,985.00	Not Provided	
	Manufacturer Offered:		Prins a Subsidiary of Westport	ICOM North America installed by NATG	Nat-G	Not Provided	
Subtotal:			\$268,095.00	\$246,510.50	\$255,003.00		

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			Grande Truck Center	Gunn Chevrolet LTD	Silsbee Ford	Cargo Leasing Solutions, LLC
			4562 IH-10 East	16550 IH 35 N	1211 U.S. Hwy 96N	401 E Sonterra Blvd. #165
			San Antonio, TX 78219 210-661-4121	Selma, TX 78154 210-599-5000	Silsbee, TX 77656 409-880-9191	San Antonio, TX 78258
Item	Description	Estimated Quantity				
3	15 Passenger Van, High Roof, Sliding Doors Price Each: Total:  Year, Make & Model of Cargo Van Offered:  Specific Make and Model of Engine Offered (Include SAE Net HP: Transmission Offered:  Warranty: Warranty Service Provider Facility Name: Warranty Service Provider Facility Address:  Delivery: Production Cut-off Date for Current Year Model:  Last day order can be placed for current year model:	7	\$40,749.00 \$285,243.00  2020 Ford Transit - 350 RWD High Roof 15 Passenger Van Ford 3.5 L PFDI V6 Flex Fuel, 275 H.P. Ford 10 - Speed Automatic w/OD + Select Shift 36 Months or 36,000 Miles Grande Truck Center 4562 IH-10 East San Antonio, TX 78219 250-280 Days TBD, Estimate 7/31/2020  TBD, Estimate 7/31/2020	No Bid	\$37,999.00 \$265,993.00  2020 Ford Transit  3.5 L, V6  10 Spd Auto  36mo/36,000 Bumper to Local Dealer Local Dealer  120-160 Days 7-15-20  7-15-20	<b>NAS</b> Monthly Rental \$2,000.00 \$14,000.00  Not Provided  Not Provided  Not Provided Not Provided Not Provided  Not Provided Not Provided
3A	<b>Options/Accessories</b> Add Bi-Fuel Propane/Gasoline: Additional Price: Total Price:  Manufacturer Offered:  <b>Subtotal:</b> Percentage between lowest responsive bid and local bid: Price Differential:	3	\$9,250.00 \$27,750.00  Prins a Subsidiary of Westport  <b>\$312,993.00</b> 6.83%  <b>\$20,015.00</b>		\$8,995.00 \$26,985.00  Nat-G  <b>\$292,978.00</b>	Not Provided Not Provided
4	DELETED, 7 Passenger Mini Van:  Payment Terms:  Total:		Net 30  \$894,139.00	Net 30  \$506,503.36	Net 30  \$843,500.90	Net 30  Incomplete
<b>Total Award:</b>			<b>\$313,051.00</b>	<b>\$246,510.50</b>	<b>\$292,978.00</b>	

Deleted Item 4: 7 Passenger Mini Vandeleted and will be rebid at a later date.