

CITY OF SAN ANTONIO ECONOMIC DEVELOPMENT DEPARTMENT

# **Annual Central Vendor Registry Reverification Update**

October 16, 2020

# CENTRAL VENDOR REGISTRY (CVR)

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- Established in 2011 through the adoption of the 2010 SBEDA Ordinance
- Recommended that all prospective prime respondents and subcontractors that are ready, willing, and able to sell goods or service to the City to register
- Allows prospective vendors to electronically enter, maintain, and update their vendor registration and profile data

## Small, Minority, and Women-Owned Business (S/M/WBE) Benefits

- ✓ Learn about City of San Antonio contract opportunities
- ✓ Bid electronically on City of San Antonio contract opportunities
- ✓ Learn about City of San Antonio small business programs and events

## City of San Antonio Benefits

- ✓ Understand the availability of S/M/WBEs that provide goods and services
- ✓ Set specific prime evaluation points and subcontracting goals on individual contracts
- ✓ Confidently defend challenges by vendors who protest subcontracting goals
- ✓ Set programmatic goals for utilizing S/M/WBEs both overall and per industry

# **SBEDA ORDINANCE REQUIREMENTS**

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1. Vendors shall be required to update critical fields within 72 hours of any changes
2. Vendors shall be required to confirm their interest in performing work for the City of San Antonio on an annual basis

**Thus, annual CVR reverification was established!**

# STAFF RECOMMENDATION

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1. Do not conduct annual CVR reverification in 2020; however, resume in 2021
2. As part of the disparity study process, consider a future amendment to the SBEDA Ordinance that requires CVR reverification every two (2) years instead of annually

## Advantages for S/M/WBEs and City of San Antonio Considering the Impacts of COVID-19



Relieve S/M/WBEs of an additional administrative burden



Ensure more S/M/WBEs do not miss out on City of San Antonio contract opportunities, programs, initiatives, and events

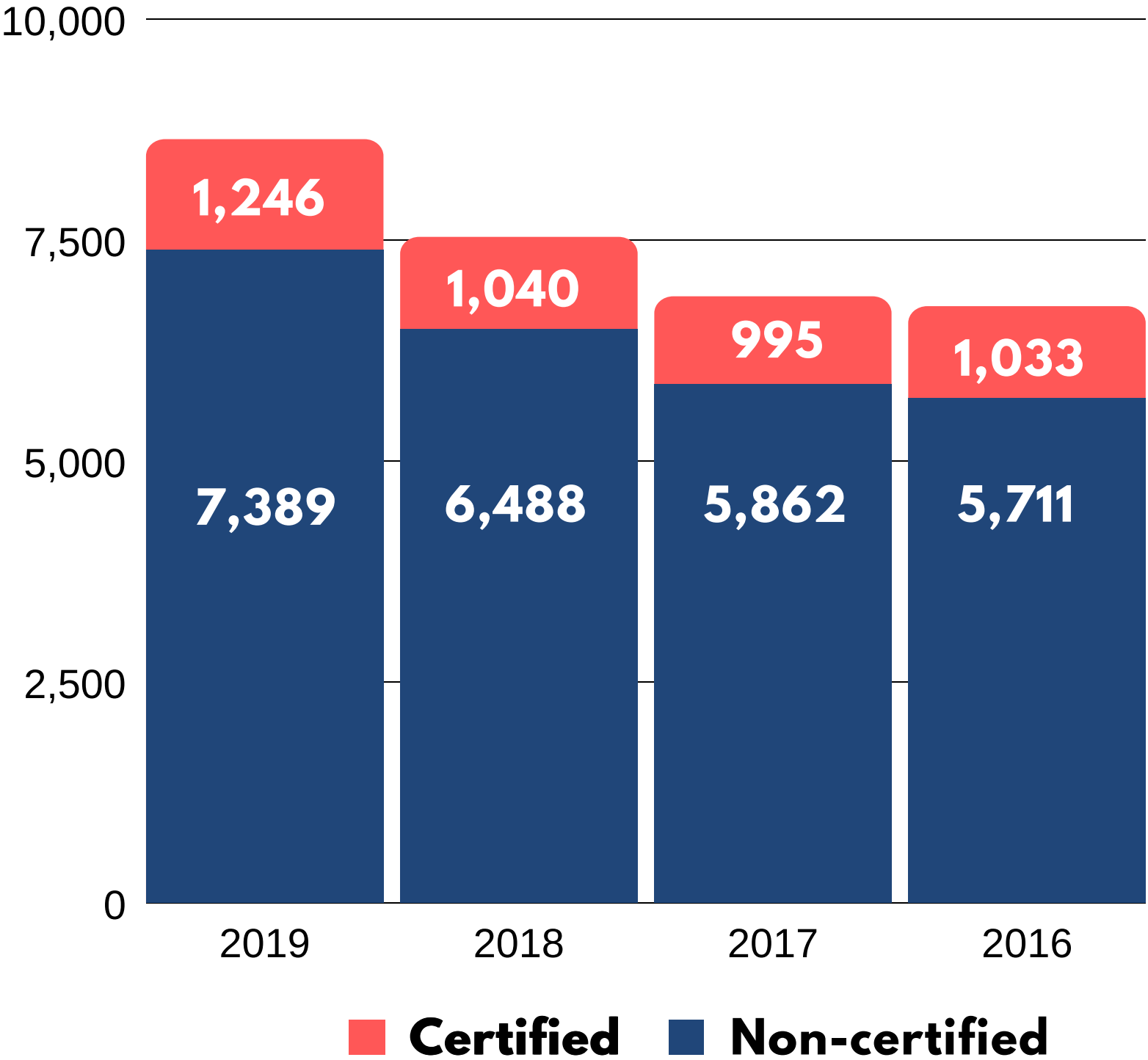


Ensure more S/M/WBE engagement in upcoming disparity study process

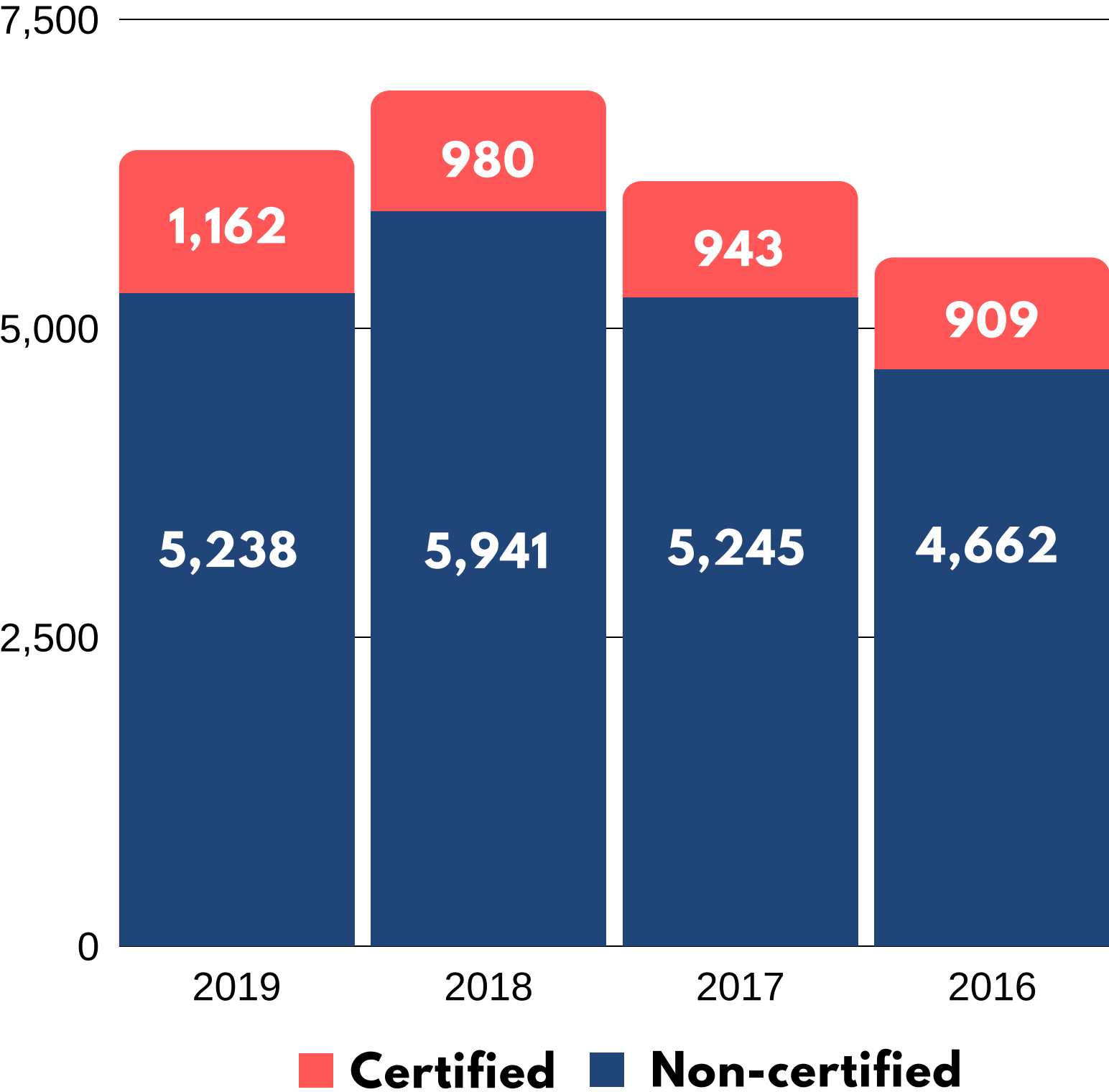


City of San Antonio Small Business Office staff can focus on other necessary programs and initiatives

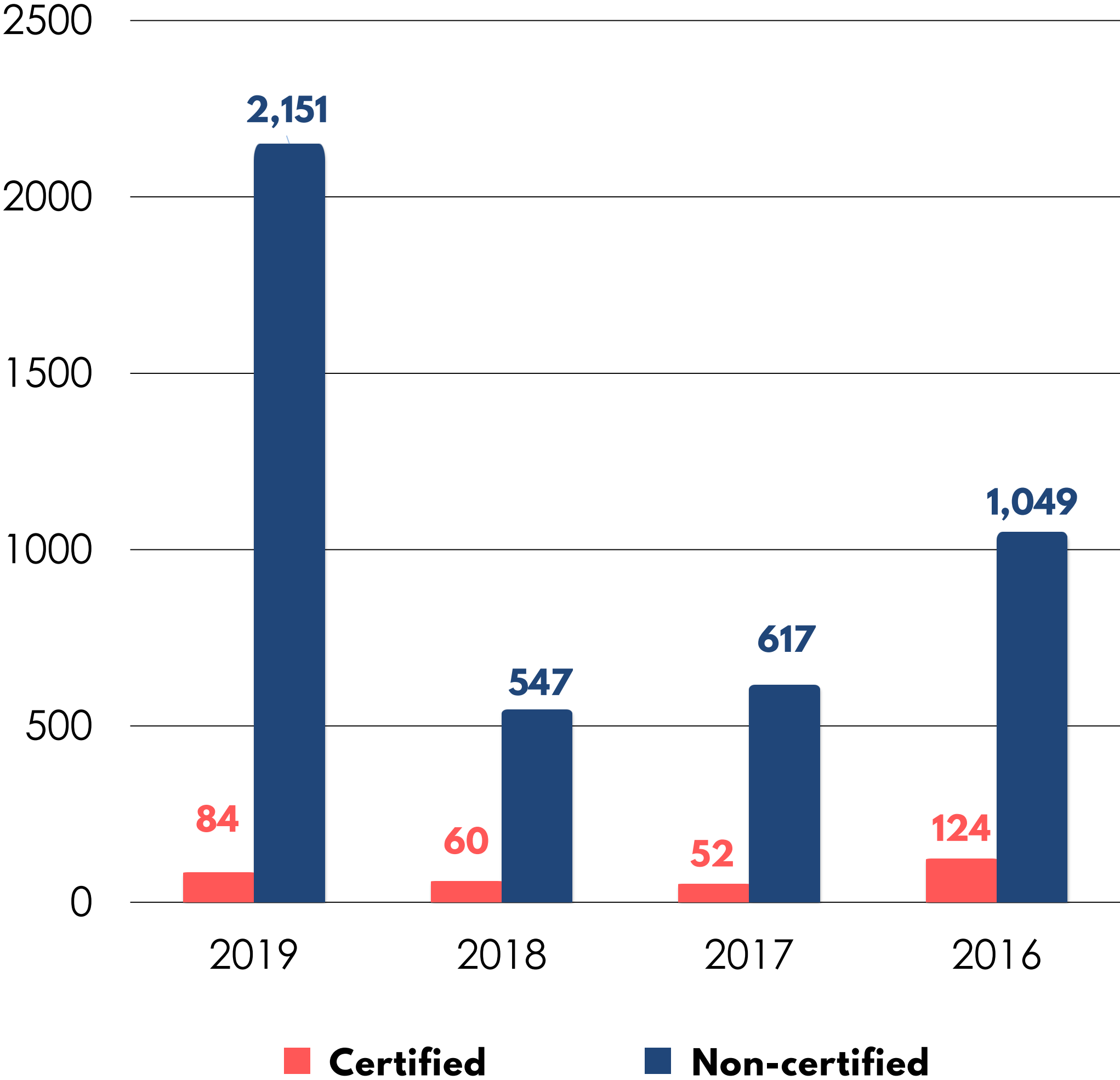
# PRE-BLOCK CVR COMPOSITION



# POST-BLOCK CVR COMPOSITION



# VENDORS BLOCKED



# DATA ANALYSIS

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- Historically, the data is somewhat cyclical, with vendors blocked and gained year over year.
- Majority of S/M/WBEs reverify leaving their availability and the weight of tools set by the Goal Setting Committee largely the same.
- Four (4) year average difference of S/M/WBE availability from pre-block to post-block is a small +1.45%
- The +1.45% increase erodes as the year progresses and more S/M/WBE vendors register

**While CVR reverification is important, the impact on the data is minor and should occur every two (2) years.**

# QUESTIONS

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