

**City of San Antonio Bid Tabulation**

Opened: January 25, 2021			Non-Local Brauntex Materials, Inc. 1504 Wald Rd. New Braunfels, TX 78132 830-625-6276		Local Vulcan Construction Materials, LLC 10101 Reunion Place, Suite 5 San Antonio, TX 78216 210-524-3526	
For: Annual Contract for Ready-Mix Concrete						
6100013573			DS			
Item	Description	Estimated Annual Quantity				
Section I	Delivered Concrete with 5 Cubic Yards Minimum					
1	Basic Class A (3000 PSI) Mixes					
a	3/8" Rock	1,000				
	Price per cubic yard		\$97.00		\$95.00	
	Total Price:		\$97,000.00		\$95,000.00	
b	3/4" Rock	200				
	Price per cubic yard		\$97.00		\$95.00	
	Total Price:		\$19,400.00		\$19,000.00	
2	Curb Mix Standard					
a	3/8" Rock	300				
	Price per cubic yard		\$100.00		\$99.00	
	Total Price:		\$30,000.00		\$29,700.00	
3	Curb Mix Specialty					
a	3/4" Rock	50				
	Price per cubic yard		\$100.00		\$99.00	
	Total Price:		\$5,000.00		\$4,950.00	
4	Deleted					
5	Exposed Pebble Finish Mixes					
a	3/8" Rock	15				
	Price per cubic yard		\$136.00		\$110.00	
	Total Price:		\$2,040.00		\$1,650.00	
b	5/8" Rock	15				
	Price per cubic yard		\$136.00		\$110.00	
	Total Price:		\$2,040.00		\$1,650.00	
6	Deleted					
7	Class B Specialty Mix					
a	5/8" Peat Gravel Rock	100				
	Price per cubic yard		\$144.00		\$106.00	
	Total Price:		\$14,400.00		\$10,600.00	
8	Additives					
a	1% Calcium Chloride	100				
	Price per cubic yard		\$5.00		\$4.00	
	Total Price:		\$500.00		\$400.00	
b	2% Calcium Chloride	200				
	Price per cubic yard		\$10.00		\$8.00	
	Total Price:		\$2,000.00		\$1,600.00	
Section I - Total:			\$172,380.00		\$164,550.00	

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For: Annual Contract for Ready Mix Concrete				
6100013573			DS	
Item	Description	Estimated Annual Quantity	Non-Local	Local
			Brauntex Materials, Inc. 1504 Wald Rd. New Braunfels, TX 78132 830-625-6276	Vulcan Construction Materials, LLC 10101 Reunion Place, Suite 5 San Antonio, TX 78216 210-524-3526
<b>Section II</b>	<b>Delivered Concrete - Quantities less than 5 Cubic Yards</b>			
<b>9</b>	<b>Basic Class A (3000 PSI) Mixes</b>			
a	3/8" Rock	50		
	Price per cubic yard		\$120.00	\$150.00
	Total Price:		\$6,000.00	\$7,500.00
b	3/4" Rock	20		
	Price per cubic yard		\$120.00	\$150.00
	Total Price:		\$2,400.00	\$3,000.00
<b>10</b>	<b>Curb Mix Standard</b>			
a	3/8" Rock	50		
	Price per cubic yard		\$130.00	\$152.00
	Total Price:		\$6,500.00	\$7,600.00
<b>11</b>	<b>Curb Mix Specialty</b>			
a	3/4" Rock	15		
	Price per cubic yard		\$130.00	\$152.00
	Total Price:		\$1,950.00	\$2,280.00
b	7/8" Rock	15		
	Price per cubic yard		\$130.00	No Bid
	Total Price:		\$1,950.00	
<b>12</b>	<b>Class A Specialty Mixes</b>			
a	5/8" Rock	50		
	Price per cubic yard		\$130.00	\$155.00
	Total Price:		\$6,500.00	\$7,750.00
<b>13</b>	<b>Exposed Finish Mixes</b>			
a	3/8" Rock	50		
	Price per cubic yard		\$160.00	\$165.00
	Total Price:		\$8,000.00	\$8,250.00
<b>14</b>	<b>Basic Class B (2500 PSI) Mix</b>			
a	7/8" Rock	15		
	Price per cubic yard		\$140.00	\$150.00
	Total Price:		\$2,100.00	\$2,250.00
<b>15</b>	<b>Additives</b>			
a	1% Calcium Chloride	75		
	Price per cubic yard		\$5.00	\$4.00
	Total Price:		\$375.00	\$300.00
b	2% Calcium Chloride	25		
	Price per cubic yard		\$10.00	\$8.00
	Total Price:		\$250.00	\$200.00
	<b>Section II - Total:</b>		<b>\$36,025.00</b>	\$39,130.00
	<b>Percentage between lowest responsive bid and local bid:</b>			<b>8.6%</b>
	<b>Price Differential:</b>			<b>\$3,105.00</b>

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For: Annual Contract for Ready-Mix Concrete				
6100013573			DS	
			<b>Non-Local</b>	<b>Local</b>
			Brauntex Materials, Inc.	Vulcan Construction Materials, LLC
			1504 Wald Rd.	10101 Reunion Place,
			New Braunfels,	Suite 5
			TX 78132	San Antonio,
			830-625-6276	TX 78216
				210-524-3526
<b>Item</b>	<b>Description</b>	<b>Estimated Annual Quantity</b>	<b>NAS</b>	
<b>Section III</b>	<b>Concrete for Pick Up by City Vehicles</b>			
<b>16</b>	<b>Basic Class A (3000 PSI) Mixes</b>			
a	3/8" Rock	5,000		
	Price per cubic yard		\$77.00	\$75.00
	Total Price:		\$385,000.00	\$375,000.00
b	3/4" Rock	500		
	Price per cubic yard		\$77.00	\$75.00
	Total Price:		\$38,500.00	\$37,500.00
<b>17</b>	<b>Curb Mix Standard</b>			
a	3/8" Rock	250		
	Price per cubic yard		\$77.00	\$75.00
	Total Price:		\$19,250.00	\$18,750.00
<b>18</b>	<b>Curb Mix Specialty</b>			
a	3/4" Rock	250		
	Price per cubic yard		\$77.00	\$75.00
	Total Price:		\$19,250.00	\$18,750.00
<b>19</b>	<b>Deleted</b>			
<b>20</b>	<b>Exposed Finish Mixes</b>			
a	3/8" Rock	25		
	Price per cubic yard		\$117.00	\$90.00
	Total Price:		\$2,925.00	\$2,250.00
<b>21</b>	<b>Deleted</b>			
<b>22</b>	<b>Class B Specialty Mix</b>			
a.	5/8" Peat Gravel Rock	300		
	Price per cubic yard		\$117.00	\$90.00
	Total Price:		\$35,100.00	\$27,000.00
<b>23</b>	<b>Gabion Rock</b>			
a.	3 X 5 Rock	8,000		
	Price per cubic yard		\$25.00	\$28.00
	Total Price:		\$200,000.00	\$224,000.00
<b>24</b>	<b>Additives</b>			
a	1% Calcium Chloride	250		
	Price per cubic yard		\$5.00	\$4.00
	Total Price:		\$1,250.00	\$1,000.00
b	2% Calcium Chloride	300		
	Price per cubic yard		\$10.00	\$8.00
	Total Price:		\$3,000.00	\$2,400.00
	<b>Section III - Total:</b>		\$704,275.00	<b>\$706,650.00</b>
	Delivery		2 days	2 days
	Payment Terms		Net 30	Net 30
	Estimated Annual Total:		\$912,680.00	\$910,330.00
	<b>Estimated Annual Award:</b>		<b>\$36,025.00</b>	<b>\$871,200.00</b>

Deleted: Items 4, 6, 19 and 21 will be re-bid at a later date.