

ORDINANCE 2021-05-13-0331

APPROVING THE FOLLOWING CONTRACTS ESTABLISHING UNIT PRICES FOR GOODS AND SERVICES FOR AN ESTIMATED ANNUAL COST OF \$176,000.00, INCLUDED IN THE RESPECTIVE DEPARTMENT'S FY 2021 ADOPTED BUDGET: (A) PSI PLASTIC GRAPHICS FOR THE PRINTING OF PLASTIC BORROWER CARDS FOR LIBRARY PATRONS; AND (B) VROOZI, INC., FOR CATALOG MANAGEMENT SERVICES.

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WHEREAS, the City is able to obtain significant savings by purchasing various materials and services on an annual contract basis; and

WHEREAS, the bid submitted by Prints and Banners, LLC, failed to meet the City's specifications and/or requirements for the printing of plastic borrower cards for library patrons; and

WHEREAS, this ordinance approves (A) a low responsive bid contract with PSI Plastic Graphics for the printing of plastic borrower cards for library patrons; and (B) a sole source contract with Vroozzi, Inc., for catalog management services; and

WHEREAS, the Texas Local Government Code indicates that competitive bidding is not required under section 252.022(a)(7)(A), which provides for any items that are available only from a sole source of supply;

WHEREAS, all expenditures will be in accordance with the applicable fiscal year's budget approved by City Council; **NOW THEREFORE:**

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

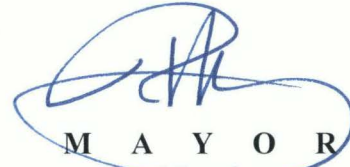
SECTION 1. The following bids to furnish the City with goods and services on an annual basis as shown on the attached bid tabulation sheets are hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates and endorsements: (A) PSI Plastic Graphics for the printing of plastic borrower cards for library patrons; and (B) Vroozzi, Inc., for catalog management services. The bid tabulation sheets are attached hereto and incorporated herein for all purposes as **Exhibit I**. Copies of the bids are available for inspection in the offices of the Purchasing Division of the Finance Department.

SECTION 2. It has been found and declared that the bid submitted by Prints and Banners, LLC, failed to meet the City's specifications and/or requirements for the printing of plastic borrower cards for library patrons.

SECTION 3. Funds will be encumbered upon issuance of purchase orders, and payment is authorized to the vendors identified herein. All expenditures will be in accordance with the Fiscal Year 2021 budget, and such other appropriations necessary to fund the contracts through their terms as evidenced by subsequent ordinances.

SECTION 4. This ordinance is effective immediately upon passage by eight affirmative votes; otherwise it is effective on the tenth day after passage.

PASSED and APPROVED this 13th day of May, 2021.



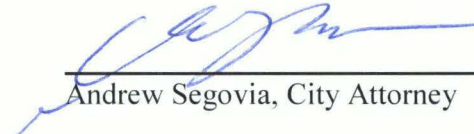
M A Y O R
Ron Nirenberg

ATTEST:



Tina J. Flores, City Clerk

APPROVED AS TO FORM:



Andrew Segovia, City Attorney



City of San Antonio

City Council

May 13, 2021

Item: 7

Enactment Number:

File Number: 21-3217

2021-05-13-0331

Ordinance approving the following contracts establishing unit prices for goods and services for an estimated annual cost of \$176,000.00, included in the respective department's FY 2021 Adopted Budget:

(A) PSI Plastic Graphics for the printing of plastic borrower cards for library patrons; and

(B) Vrooz, Inc., for catalog management services.

[Ben Gorzell, Chief Financial Officer; Troy Elliott, Deputy Chief Financial Officer, Finance]

Councilmember Rebecca Viagran made a motion to approve. Councilmember John Courage seconded the motion. The motion passed by the following vote:

Aye: 11 Nirenberg, Treviño, Andrews-Sullivan, Viagran, Rocha Garcia,
Gonzales, Cabello Havrda, Sandoval, Pelaez, Courage and Perry

LC
05/13/21
Item No. 7

Exhibit I

**City of San Antonio
Bid Tabulation**

Opened: March 3, 2021		MC	Sole Source
For: Annual Contract for Catalog Management Solution			
6100013683			VROOZI, Inc. 1212 Broadway Plaza, #2100 Walnut Creek, CA 94596 (866) 509-5045
Item	Description	Estimated Annual Quantity	
1	Subscription Services: Includes subscription to Vroozi Catalog, Vroozi Marketplace, Vroozi Express and Vroozi Analytics Initial Term: 04/01/2021 - 03/31/2022 Catalog Administrator (8 users/count) Estimated Monthly Use Estimated Annual Use	1	 \$680.00 \$8,160.00
2	Catalog Approver (6 users/count) Estimated Monthly Use Estimated Annual Use	1	 \$54.00 \$648.00
3	Shoppers (425 users/count) Estimated Monthly Use Estimated Annual Use	1	 \$4,462.50 \$53,550.00
4	Catalog Item/Data Storage Fee (1 user/count) Estimated Monthly Use Estimated Annual Use	1	 \$2,945.00 \$35,340.00
5	Supplier Catalog Management Services Subscription (1 user/count) Estimated Monthly Use Estimated Annual Use	1	 \$2,995.00 \$35,940.00
6	Vroozi Purchase Express (1 user/count) Estimated Monthly Use Estimated Annual Use	1	 \$895.00 \$10,740.00
7	Vroozi Analytics (1 user/count)	1	Included
8	Annual Maintenance (1 user/count)	1	Included
9	Product Upgrades (1 user/count)	1	Included
	Payment Terms		Net 30
	Estimated Annual Total		\$144,378.00
	Estimated Annual Award		\$144,378.00

Opened: July 13, 2020 For: Annual Contract for Printing of Library Borrower Cards 6100012912 RG			Non-Local PSI Plastic Graphics 16149 Westwoods Business Park Ellisville, MO 63021 636-230-6408	Local Litho Press Inc. 4334 Milling Road San Antonio, TX 78219	Non-Local Nicole Ford & Co 11607 NW 122nd Ter. Yukon, OK 73099	Non-Local Prints and Banners LLC 45-14 51st Street Woodside, NY 11377
Item	Description	Estimated Annual Quantity				
1	Standard Plastic Library Borrower Cards	167,000				
	Price per Card		\$0.18	\$0.4600	Withdrew \$0.13	NAS \$0.1775
	Extended Price		\$30,060.00	\$76,820.00	\$21,710.00	\$29,642.50
2	Special Edition Plastic Library Borrower Cards	1,500				
	Unit Cost		\$0.30	\$0.78	\$0.21	\$0.1775
			\$450.00	\$1,170.00	\$315.00	\$266.25
	Total		\$30,510.00	\$77,990.00	\$22,025.00	\$29,908.75
	Payment Terms		Net 30	1%, 10 days	Net 30	Net 30
	Sub-Total with Prompt Payment Discount		\$30,510.00	\$77,210.10	\$22,025.00	\$29,908.75
	Percentage between lowest responsive bid and local bid: Price differential			153%		
				\$46,700.10		
	Estimated Annual Total		\$30,510.00	\$77,990.00	\$22,025.00	\$29,908.75
	Estimated Annual Award		\$30,510.00			