

Opened: January 4, 2021			Local	Non-Local	Non-Local	
For: Annual Contract for Bottled Water Services - Citywide			Artesia Springs LLC	Nestle Waters North America Inc.	Nestle Waters North America Inc. (Alternate Bid)	San Antonio Lighthouse for the Blind
6100013339		KH	8130 Interchange Parkway	5410 Dietrich Rd. Suite 122	5410 Dietrich Rd. Suite 122	2305 Roosevelt Ave.
Item	Description	Estimated Annual Quantity	San Antonio, TX 78218 (210) 637-5554	San Antonio, TX 78219 (210) 889-2330	San Antonio, TX 78219 (210) 889-2330	San Antonio, TX 78210 (210) 533-5195
1	8 oz. Bottles of Water	2,500				
	Price per case of 48 bottles		\$8.99	\$8.99	\$9.89	\$8.47
	Total Price		\$22,475.00	\$22,475.00	\$24,725.00	\$21,175.00
	Prompt Payment Discount		\$8.81			
	Total Price with Prompt Payment Discount		\$22,025.00			
	Percentage between lowest responsive bid and local bid		4.01%			
	Price differential		\$850.00			
2	16.9 oz. Water Bottles	9,000				
	Price per case of 24 bottles		\$4.99	\$4.99	\$4.39	\$3.73
	Total Price		\$44,910.00	\$44,910.00	\$39,510.00	\$33,570.00
	Prompt Payment Discount		\$4.89			
	Total Price with Prompt Payment Discount		\$44,010.00			
	Percentage between lowest responsive bid and local bid		31.10%			
	Price differential		\$11,340.00			
3	1-Gallon Container of Distilled Water	25				
	Price per case of 6 each 1 gallon jugs		Not Provided	\$8.49	Not Provided	\$9.70
	Total Price		Not Provided	\$212.25	Not Provided	\$242.50
4	5-Gallon Container (Jug) of Water	13,500			NAS*	
	Price per 5-GA container/jug		\$4.99	\$4.99**	\$4.39	NO BID
	Total Price		\$67,365.00	\$67,365.00	\$59,265.00	NO BID
	Prompt Payment Discount		\$4.89			
	Total Price with Prompt Payment Discount		\$66,015.00			
5	9 oz. Plastic Cups	25				
	Price per case of 1,000 individual cups		\$32.00***	\$59.80	\$65.80***	\$17.436***
	Total Price		\$800.00	\$1,495.00	\$1,645.00	\$435.90
	Prompt Payment Discount		\$31.36			
	Total Price with Prompt Payment Discount		\$784.00			
	Percentage between lowest responsive bid and local bid		79.90%			
	Price differential		\$348.10			
6	Rental of Standard Water Dispensing Units	1,800			NAS*	
	Price per unit per Month		\$4.99	2.39**	\$2.19	NO BID
	Total Price		\$8,982.00	\$4,302.00	\$3,942.00	NO BID
	Prompt Payment Discount		\$4.89			
	Total Price with Prompt Payment Discount		\$8,802.00			

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7	Percentage between lowest responsive bid and local bid	900	104.60%			
	Price differential		\$4,500.00			
7	Rental of Touchless Water Dispensing Units	900				
	Price per unit per Month		Not Provided	\$6.39	Not Provided	NO BID
	Total Price		Not Provided	\$5,751.00	Not Provided	NO BID
8	Fee for Non-Returned 5-Gallon Water Container(s)/Jug(s)	1				
	Price per each		Not Provided	\$5.00	Not Provided	NO BID
	Total Price		Not Provided	\$5.00	Not Provided	NO BID
	Payment Terms		2% Net 10	Net 30	Net 30	Net 30
	Estimated Annual Total		\$141,636.00	\$146,515.25	\$129,087.00	\$55,423.40
	Estimated Annual Award			\$77,635.25		\$55,180.90

*NAS - Price continget upon cleaning service charge of \$69.99 per water dispensing unit per year

**Low responsive bidder for Lines item 4 (5-Gallon water container) and Line item 6 (Rental of Standard Water Dispensing Unit) which will be awarded to one vendor.

***"Total Price" adjusted to quantity of 1,000 cups