

ORDINANCE

2021-06-03-0395

**APPROVING THE FOLLOWING CONTRACTS ESTABLISHING UNIT PRICES FOR GOODS AND SERVICES FOR AN ESTIMATED ANNUAL COST OF \$1,557,606.00, INCLUDED IN THE RESPECTIVE DEPARTMENT'S FY 2021 ADOPTED BUDGET: (A) SAN ANTONIO LIGHTHOUSE FOR THE BLIND AND NESTLE WATERS NORTH AMERICA, INC., FOR BOTTLED WATER SERVICES; (B) HEARST CORP, DBA SAN ANTONIO EXPRESS-NEWS, AND SA LEGAL NEWS, LLC, DBA THE HART BEAT, FOR OFFICIAL AND OTHER NEWSPAPER ADVERTISING; (C) CONSOLIDATED TRAFFIC CONTROLS, INC., FOR STEEL TRAFFIC SIGNAL POLES; AND (D) KONICA MINOLTA BUSINESS SOLUTIONS U.S.A., INC., FOR AN AMENDMENT TO THE ANNUAL CONTRACT FOR A PRINT MANAGEMENT SOLUTION FOR THE SAN ANTONIO PUBLIC LIBRARY.**

\* \* \* \* \*

**WHEREAS**, the City is able to obtain significant savings by purchasing various materials and services on an annual contract basis; and

**WHEREAS**, the alternate bids submitted by Nestle Waters North America, Inc., for items 4 and 6, failed to meet the City's specifications and/or requirements for bottled water services; and

**WHEREAS**, the bids submitted by Hill Country Electric Supply and Wildcat Electric Supply failed to meet the City's specifications and/or requirements for steel traffic signal poles; and

**WHEREAS**, this ordinance approves contracts with (A) San Antonio Lighthouse for the Blind and Nestle Waters North America, Inc., for bottled water services; (B) Hearst Corp, dba San Antonio Express-News, and SA Legal News, LLC, dba The Hart Beat, for official and other newspaper advertising; (C) Consolidated Traffic Controls, Inc., for steel traffic signal poles; and (D) an amendment to the Konica Minolta Business Solutions U.S.A., Inc., annual contract for a print management solution for the San Antonio Public Library; and

**WHEREAS**, the contract with Konica Minolta Business Solutions U.S.A., Inc., for a print management solution for the San Antonio Public Library meets the requirements under the terms of the TexBuy Interlocal Cooperative Purchasing Agreement adopted by the City of San Antonio by Ordinance No. 2015-06-18-0525; and

**WHEREAS**, all expenditures will be in accordance with the applicable fiscal year's budget approved by City Council; **NOW THEREFORE:**

**BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:**

**SECTION 1.** The following bids to furnish the City with goods and services on an annual basis as shown on the attached bid tabulation sheets are hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates and endorsements:

(A) San Antonio Lighthouse for the Blind and Nestle Waters North America, Inc., for bottled water services; (B) Hearst Corp, dba San Antonio Express-News, and SA Legal News, LLC, dba The Hart Beat, for official and other newspaper advertising; (C) Consolidated Traffic Controls, Inc., for steel traffic signal poles; and (D) an amendment to the Konica Minolta Business Solutions U.S.A., Inc., annual contract for a print management solution for the San Antonio Public Library. The bid tabulation sheets and amendment are attached hereto and incorporated herein for all purposes as **Exhibit I**. Copies of the bids are available for inspection in the offices of the Purchasing Division of the Finance Department.


**SECTION 2.** It has been found and declared that the alternate bids submitted by Nestle Waters North America, Inc., for items 4 and 6, failed to meet the City's specifications and/or requirements for bottled water services.

**SECTION 3.** It has been found and declared that the bids submitted by Hill Country Electric Supply and Wildcat Electric Supply failed to meet the City's specifications and/or requirements for steel traffic signal poles.

**SECTION 4.** Funds will be encumbered upon issuance of purchase orders, and payment is authorized to the vendors identified herein. All expenditures will be in accordance with the Fiscal Year 2021 budget, and such other appropriations necessary to fund the contracts through their terms as evidenced by subsequent ordinances.

**SECTION 5.** This ordinance is effective immediately upon passage by eight affirmative votes; otherwise it is effective on the tenth day after passage.


**PASSED and APPROVED this 3<sup>rd</sup> day of June, 2021.**

  
**M A Y O R**  
Ron Nirenberg

**ATTEST:**

  
Tina J. Flores, City Clerk

**APPROVED AS TO FORM:**

  
Andrew Segovia, City Attorney





## City of San Antonio

### City Council

June 03, 2021

**Item: 9**

**Enactment Number:**

**File Number: 21-3315**

**2021-06-03-0395**

Ordinance approving the following contracts establishing unit prices for goods and services for an estimated annual cost of \$1,557,606.00, included in the respective department's FY 2021 Adopted Budget:

- (A) San Antonio Lighthouse for the Blind and Nestle Waters North America, Inc., for bottled water services;
- (B) Hearst Corp, dba San Antonio Express-News, and SA Legal News, LLC, dba The Hart Beat, for official and other newspaper advertising;
- (C) Consolidated Traffic Controls, Inc., for steel traffic signal poles; and
- (D) Konica Minolta Business Solutions U.S.A., Inc., for an amendment to the annual contract for a print management solution for the San Antonio Public Library. [Ben Gorzell, Chief Financial Officer; Troy Elliott, Deputy Chief Financial Officer, Finance]

Councilmember Jada Andrews-Sullivan made a motion to approve. Councilmember John Courage seconded the motion. The motion passed by the following vote:

**Aye:** 9 Nirenberg, Treviño, Andrews-Sullivan, Viagran, Rocha Garcia,  
Sandoval, Pelaez, Courage and Perry

**Absent:** 2 Gonzales and Cabello Havrda

LC  
06/03/21  
Item No. 9

# Exhibit I

Opened: January 4, 2021			Local	Non-Local	Non-Local	
For: Annual Contract for Bottled Water Services - Citywide			Artesia Springs LLC	Nestle Waters North America Inc.	Nestle Waters North America Inc. (Alternate Bid)	San Antonio Lighthouse for the Blind
6100013339 KH			8130 Interchange Parkway	5410 Dietrich Rd. Suite 122	5410 Dietrich Rd. Suite 122	2305 Roosevelt Ave.
Item	Description	Estimated Annual Quantity	San Antonio, TX 78218 (210) 637-5554	San Antonio, TX 78219 (210) 889-2330	San Antonio, TX 78219 (210) 889-2330	San Antonio, TX 78210 (210) 533-5195
1	8 oz. Bottles of Water Price per case of 48 bottles Total Price Prompt Payment Discount Total Price with Prompt Payment Discount Percentage between lowest responsive bid and local bid Price differential	2,500	\$8.99 \$22,475.00 \$8.81 \$22,025.00 4.01% \$850.00	\$8.99 \$22,475.00	\$9.89 \$24,725.00	\$8.47 \$21,175.00
2	16.9 oz. Water Bottles Price per case of 24 bottles Total Price Prompt Payment Discount Total Price with Prompt Payment Discount Percentage between lowest responsive bid and local bid Price differential	9,000	\$4.99 \$44,910.00 \$4.89 \$44,010.00 31.10% \$11,340.00	\$4.99 \$44,910.00	\$4.39 \$39,510.00	\$3.73 \$33,570.00
3	1-Gallon Container of Distilled Water Price per case of 6 each 1 gallon jugs Total Price	25	Not Provided Not Provided	\$8.49 \$212.25	Not Provided Not Provided	\$9.70 \$242.50
4	5-Gallon Container (Jug) of Water Price per 5-GA container/jug Total Price Prompt Payment Discount Total Price with Prompt Payment Discount	13,500	\$4.99 \$67,365.00 \$4.89 \$66,015.00	\$4.99** \$67,365.00	NAS* \$4.39 \$59,265.00	NO BID NO BID
5	9 oz. Plastic Cups Price per case of 1,000 individual cups Total Price Prompt Payment Discount Total Price with Prompt Payment Discount Percentage between lowest responsive bid and local bid Price differential	25	\$32.00*** \$800.00 \$31.36 \$784.00 79.90% \$348.10	\$59.80 \$1,495.00	\$65.80*** \$1,645.00	\$17.436*** \$435.90
6	Rental of Standard Water Dispensing Units Price per unit per Month Total Price Prompt Payment Discount Total Price with Prompt Payment Discount	1,800	\$4.99 \$8,982.00 \$4.89 \$8,802.00	2.39** \$4,302.00	NAS* \$2.19 \$3,942.00	NO BID NO BID

Opened: January 4, 2021			Local	Non-Local	Non-Local	
For: Annual Contract for Bottled Water Services - Citywide			Artesia Springs LLC	Nestle Waters North America Inc.	Nestle Waters North America Inc. (Alternate Bid)	San Antonio Lighthouse for the Blind
6100013339 KH			8130 Interchange Parkway	5410 Dietrich Rd. Suite 122	5410 Dietrich Rd. Suite 122	2305 Roosevelt Ave.
Item	Description	Estimated Annual Quantity	San Antonio, TX 78218 (210) 637-5554	San Antonio, TX 78219 (210) 889-2330	San Antonio, TX 78219 (210) 889-2330	San Antonio, TX 78210 (210) 533-5195
	Percentage between lowest responsive bid and local bid		104.60%			
	Price differential		\$4,500.00			
7	Rental of Touchless Water Dispensing Units	900				
	Price per unit per Month		Not Provided	\$6.39	Not Provided	NO BID
	Total Price		Not Provided	\$5,751.00	Not Provided	NO BID
8	Fee for Non-Returned 5-Gallon Water Container(s)/Jug(s)	1				
	Price per each		Not Provided	\$5.00	Not Provided	NO BID
	Total Price		Not Provided	\$5.00	Not Provided	NO BID
	Payment Terms		2% Net 10	Net 30	Net 30	Net 30
	Estimated Annual Total		\$141,636.00	\$146,515.25	\$129,087.00	\$55,423.40
	Estimated Annual Award			\$77,635.25		\$55,180.90

\*NAS - Price contingent upon cleaning service charge of \$69.99 per water dispensing unit per year

\*\*Low responsive bidder for Lines item 4 (5-Gallon water container) and Line item 6 (Rental of Standard Water Dispensing Unit) which will be awarded to one vendor.

\*\*\*"Total Price" adjusted to quantity of 1,000 cups

**City of San Antonio Bid Tabulation**

Opened: January 15, 2021 For: Annual Contract for Official & Other Newspaper Advertisements 6100013443 HH		<b>LOCAL</b>	<b>LOCAL</b>	<b>LOCAL</b>
		Hearst Corp dba San Antonio Express-News 301 Avenue E San Antonio, TX 78205 210-250-2966	Image House Media, LLC 1200 Avenue B #523 San Antonio, TX 78215	SA Legal News, LLC dba The Hart Beat 17503 LaCantera Pkwy, Ste 104, #233 San Antonio, TX 78257 210-885-9995
Item	Description			
1	Printing of legally required notices by newspaper published 7 days per week (classified section).  Price Per Line Price Per Inch Size of Type  Circulation Volume  Days of the week paper is published Neighborhood/Target Community Price For Bolding Per Ad	\$10.22 \$143.08 Font 6 Leading 6 width 5.5 Weekly total audience (print/digital) is 915,069 in market or 42.6% of the DMA, Sunday printcirc is 102,151, Saturday is 71,145, and average daily is 65,599 7 San Antonio \$0.00	No Bid	No Bid
2	Printing of legally required notices by newspaper published once per week and not more than 5 days per week (classified section).  Price Per Line Price Per Inch Size of Type  Circulation Volume Days of the week paper is published  Neighborhood/Target Community Price For Bolding Per Ad	\$3.25 \$45.50 Font 6 Leading 6 Width 5.5 94,162 1 Southside San Antonio \$0.00	No Bid	\$3.00 \$25.00 8 pt 305 Monday, Wednesday, Friday General N/C
3	Printing of notices that are not legally required (items of general interest - ROP).  Price Per Line Price Per Inch Size of Type  Circulation Volume Days of the week paper is published  Neighborhood/Target Community Price For Bolding Per Ad	\$10.22 \$143.08 Font 6 Leading 6 Width 5.5 See item 1 7 San Antonio \$0.00	No Bid	\$3.00 \$25.00 8 pt 305 Monday, Wednesday, Friday General N/C
4	Weekly (7 day) rate to advertise via the internet (ONLY) \$ _____/week  Days of the week advertisement is published online  Neighborhood/Target Community  *Does the bidder provide free Internet advertising when a printed ad is placed in Bidder's printed publications?  *If "yes", what are the minimum requirements for the printed ad in order to qualify for the free internet Ad?  Payment Terms	N/A       Yes  Ads are placed on Texas Legal Notices at no charge  Net 30	\$675.00  7  San Antonio DMA  N/A  Please see Exhibit 1: Internet Ad Pricing & Information for complete answer to Item 4  Net 30	N/A       Yes  A pdf of the paper is provided daily on-line to aid subscribers and remains on the website for one week  Net 30
Estimated Annual Total		\$200,000.00		\$200,000.00
<b>Estimated Annual Award</b>		<b>\$200,000.00</b>		<b>\$200,000.00</b>



**City of San Antonio Bid Tabulation**

Opened		January 27, 2021			
For:		Annual Contract for Traffic Signal Steel Poles			
6100013603		DS			
Item	Description	Estimated Annual Quantity	Non-Local	Non-Local	Non-Local
			Consolidated Traffic Controls, Inc. 1016 Enterprise Place Arlington, TX 76001 817-265-3421	Hill Country Electric Supply 3003 NE Loop 410 San Antonio, TX 78218	Wildcat Electric Supply 2061 Clovis Barker #5 San Marcos, TX 78666
				NAS	NAS
1	Type A Strain Pole, 26'	2			
	Price Each		\$4,289.00	\$3,830.00	\$2,990.00
	Price Total		\$8,578.00	\$7,661.36	\$5,980.00
2	Type B Strain Pole, 30'	2			
	Price Each		\$4,610.00	\$3,936.36	\$3,412.00
	Price Total		\$9,220.00	\$7,872.73	\$6,824.00
3	Type D Strain Pole, 34'	2			
	Price Each		\$5,624.00	\$6,446.59	\$4,806.00
	Price Total		\$11,248.00	\$12,893.18	\$9,612.00
4	19' Steel Pole w/20' Mast Arm	1			
	Price Each		\$4,911.00	\$4,255.68	\$4,329.00
	Price Total		\$4,911.00	\$4,255.68	\$4,329.00
5	19' Steel Pole w/24' Mast Arm	1			
	Price Each		\$5,112.00	\$4,506.82	\$4,686.00
	Price Total		\$5,112.00	\$4,506.82	\$4,686.00
6	19' Steel Pole w/28' Mast Arm	1			
	Price Each		\$5,324.00	\$4,847.73	\$4,888.00
	Price Total		\$5,324.00	\$4,847.73	\$4,888.00
7	19' Steel Pole w/32' Mast Arm	2			
	Price Each		\$6,072.00	\$5,628.41	\$5,213.00
	Price Total		\$12,144.00	\$11,256.82	\$10,426.00
8	19' Steel Pole w/36' Mast Arm	4			
	Price Each		\$6,694.00	\$6,532.96	\$5,962.00
	Price Total		\$26,776.00	\$26,131.82	\$23,848.00
9	19' Steel Pole w/40' Mast Arm	4			
	Price Each		\$7,051.00	\$7,155.68	\$6,488.00
	Price Total		\$28,204.00	\$28,622.73	\$25,952.00
10	19' Steel Pole w/44' Mast Arm	4			
	Price Each		\$7,497.00	\$6,945.46	\$6,715.00
	Price Total		\$29,988.00	\$27,781.82	\$26,860.00
11	19' Steel Pole w/48' Mast Arm	4			
	Price Each		\$8,131.00	\$8,345.46	\$7,113.00
	Price Total		\$32,524.00	\$33,381.82	\$28,452.00
12	19' Steel Pole w/28' Fixed Arm & 20' Clamp-on Arm	1			
	Price Each		\$7,754.00	\$8,740.91	\$6,462.00
	Price Total		\$7,754.00	\$8,740.91	\$6,462.00
13	19' Steel Pole w/36' Fixed Arm & 20' Clamp-on Arm	1			
	Price Each		\$8,561.00	\$10,077.27	\$7,296.00
	Price Total		\$8,561.00	\$10,077.27	\$7,296.00
14	19' Steel Pole w/24' Fixed Arm & 24' Clamp-on Arm	1			
	Price Each		\$8,126.00	\$8,759.09	\$6,419.00
	Price Total		\$8,126.00	\$8,759.09	\$6,419.00
15	19' Steel Pole w/28' Fixed Arm & 24' Clamp-on Arm	1			
	Price Each		\$7,975.00	\$8,961.36	\$6,635.00
	Price Total		\$7,975.00	\$8,961.36	\$6,635.00
16	19' Steel Pole w/36' Fixed Arm & 28' Clamp-on Arm	1			
	Price Each		\$8,948.00	\$10,215.91	\$7,638.00
	Price Total		\$8,948.00	\$10,215.91	\$7,638.00



**City of San Antonio Bid Tabulation**

Opened January 27, 2021					
For: Annual Contract for Traffic Signal Steel Poles					
6100013603			DS		
Item	Description	Estimated Annual Quantity	Non-Local Consolidated Traffic Controls, Inc. 1016 Enterprise Place Arlington, TX 76001 817-265-3421	Non-Local Hill Country Electric Supply 3003 NE Loop 410 San Antonio, TX 78218	Non-Local Wildcat Electric Supply 2061 Clovis Barker #5 San Marcos, TX 78666
17	19' Steel Pole w/36' Fixed Arm & 32' Clamp-on Arm Price Each Price Total	1		NAS	NAS
			\$9,427.00	\$10,527.27	\$7,849.00
			\$9,427.00	\$10,527.27	\$7,849.00
18	19' Steel Pole w/40' Fixed Arm & 32' Clamp-on Arm Price Each Price Total	1			
			\$10,217.00	\$11,243.18	\$8,390.00
			\$10,217.00	\$11,243.18	\$8,390.00
19	19' Steel Pole w/40' Fixed Arm & 36' Clamp-on Arm Price Each Price Total	1			
			\$10,556.00	\$13,186.36	\$8,610.00
			\$10,556.00	\$13,186.36	\$8,610.00
20	30' Steel Pole w/28' Fixed Arm & 20' Clamp-on Arm & 8' Luminary Arm Price Each Price Total	1			
			\$9,041.00	\$8,940.91	\$7,771.00
			\$9,041.00	\$8,940.91	\$7,771.00
21	30' Steel Pole w/36' Fixed Arm & 20' Clamp-on Arm & 8' Luminary Arm Price Each Price Total	1			
			\$9,896.00	\$9,821.59	\$8,338.00
			\$9,896.00	\$9,821.59	\$8,338.00
22	30' Steel Pole w/24' Fixed Arm & 24' Clamp-on Arm & 8' Luminary Arm Price Each Price Total	1			
			\$9,356.00	\$8,938.64	\$7,693.00
			\$9,356.00	\$8,938.64	\$7,693.00
23	30' Steel Pole w/28' Fixed Arm & 24' Clamp-on Arm & 8' Luminary Arm Price Each Price Total	1			
			\$9,263.00	\$9,159.09	\$7,939.00
			\$9,263.00	\$9,159.09	\$7,939.00
24	30' Steel Pole w/36' Fixed Arm & 28' Clamp-on Arm & 8' Luminary Arm Price Each Price Total	1			
			\$10,709.00	\$10,407.96	\$8,893.00
			\$10,709.00	\$10,407.96	\$8,893.00
25	30' Steel Pole w/36' Fixed Arm & 32' Clamp-on Arm & 8' Luminary Arm Price Each Price Total	1			
			\$11,187.00	\$10,718.18	\$9,105.00
			\$11,187.00	\$10,718.18	\$9,105.00
26	30' Steel Pole w/40' Fixed Arm & 32' Clamp-on Arm & 8' Luminary Arm Price Each Price Total	1			
			\$12,106.00	\$11,454.55	\$9,680.00
			\$12,106.00	\$11,454.55	\$9,680.00
27	30' Steel Pole w/40' Fixed Arm & 36' Clamp-on Arm & 8' Luminary Arm Price Each Price Total	1			
			\$12,444.00	\$13,737.50	\$10,050.00
			\$12,444.00	\$13,737.50	\$10,050.00
28	30' Steel Pole w/20' Mast Arm & 8' Luminary Arm Price Each Price Total	1			
			\$6,189.00	\$5,890.91	\$5,612.00
			\$6,189.00	\$5,890.91	\$5,612.00
29	30' Steel Pole w/24' Mast Arm & 8' Luminary Arm Price Each Price Total	1			
			\$6,351.00	\$6,273.86	\$5,999.00
			\$6,351.00	\$6,273.86	\$5,999.00
30	30' Steel Pole w/28' Mast Arm & 8' Luminary Arm Price Each Price Total	1			
			\$6,846.00	\$6,614.77	\$6,220.00
			\$6,846.00	\$6,614.77	\$6,220.00
31	30' Steel Pole w/32' Mast Arm & 8' Luminary Arm Price Each Price Total	2			
			\$7,677.00	\$7,090.91	\$6,593.00
			\$15,354.00	\$14,181.82	\$13,186.00

**City of San Antonio Bid Tabulation**

Opened January 27, 2021					
For: Annual Contract for Traffic Signal Steel Poles					
6100013603		DS			
Item	Description	Estimated Annual Quantity	Non-Local Consolidated Traffic Controls, Inc. 1016 Enterprise Place Arlington, TX 76001 817-265-3421	Non-Local Hill Country Electric Supply 3003 NE Loop 410 San Antonio, TX 78218	Non-Local Wildcat Electric Supply 2061 Clovis Barker #5 San Marcos, TX 78666
				NAS	NAS
32	30' Steel Pole w/36' Mast Arm & 8' Luminary Arm	1			
	Price Each		\$8,115.00	\$8,029.55	\$7,435.00
	Price Total		\$8,115.00	\$8,029.55	\$7,435.00
33	30' Steel Pole w/40' Mast Arm & 8' Luminary Arm	1			
	Price Each		\$8,748.00	\$8,638.64	\$7,964.00
	Price Total		\$8,748.00	\$8,638.64	\$7,964.00
34	30' Steel Pole w/44' Mast Arm & 8' Luminary Arm	1			
	Price Each		\$9,214.00	\$8,755.68	\$8,223.00
	Price Total		\$9,214.00	\$8,755.68	\$8,223.00
35	30' Steel Pole w/48' Mast Arm & 8' Luminary Arm	2			
	Price Each		\$9,926.00	\$10,135.23	\$8,645.00
	Price Total		\$19,852.00	\$20,270.45	\$8,645.00
36	24' Steel Pole w/20' Mast Arm	1			
	Price Each		\$5,132.00	\$5,521.59	\$5,196.00
	Price Total		\$5,132.00	\$5,521.59	\$5,196.00
37	24' Steel Pole w/24' Mast Arm	1			
	Price Each		\$5,347.00	\$5,725.00	\$5,571.00
	Price Total		\$5,347.00	\$5,725.00	\$5,571.00
38	24' Steel Pole w/28' Mast Arm	1			
	Price Each		\$5,620.00	\$5,011.36	\$5,785.00
	Price Total		\$5,620.00	\$5,011.36	\$5,785.00
39	24' Steel Pole w/32' Mast Arm	2			
	Price Each		\$6,385.00	\$5,669.32	\$6,113.00
	Price Total		\$12,770.00	\$11,338.64	\$12,226.00
40	24' Steel Pole w/36' Mast Arm	2			
	Price Each		\$6,985.00	\$6,710.23	\$6,592.00
	Price Total		\$13,970.00	\$13,420.45	\$13,184.00
41	24' Steel Pole w/40' Mast Arm	2			
	Price Each		\$7,415.00	\$8,256.82	\$7,457.00
	Price Total		\$14,830.00	\$16,513.64	\$14,914.00
42	24' Steel Pole w/44' Mast Arm	2			
	Price Each		\$7,859.00	\$7,455.68	\$7,699.00
	Price Total		\$15,718.00	\$14,911.36	\$15,398.00
43	24' Steel Pole w/48' Mast Arm	1			
	Price Each		\$8,529.00	\$8,820.46	\$8,110.00
	Price Total		\$8,529.00	\$8,820.46	\$8,110.00
44	24' Steel Pole w/28' Fixed Arm & 20' Clamp-on Arm	1			
	Price Each		\$7,992.00	\$8,781.82	\$7,272.00
	Price Total		\$7,992.00	\$8,781.82	\$7,272.00
45	24' Steel Pole w/36' Fixed Arm & 20' Clamp-on Arm	1			
	Price Each		\$8,945.00	\$10,150.00	\$8,126.00
	Price Total		\$8,945.00	\$10,150.00	\$8,126.00
46	24' Steel Pole w/24' Fixed Arm & 24' Clamp-on	1			
	Price Each		\$8,347.00	\$8,818.18	\$7,220.00
	Price Total		\$8,347.00	\$8,818.18	\$7,220.00
47	24' Steel Pole w/28' Fixed Arm & 24' Clamp-on Arm	1			
	Price Each		\$8,129.00	\$9,002.27	\$7,446.00
	Price Total		\$8,129.00	\$9,002.27	\$7,446.00

**City of San Antonio Bid Tabulation**

Opened January 27, 2021					
For: Annual Contract for Traffic Signal Steel Poles					
6100013603		DS			
Item	Description	Estimated Annual Quantity	Non-Local Consolidated Traffic Controls, Inc. 1016 Enterprise Place Arlington, TX 76001 817-265-3421	Non-Local Hill Country Electric Supply 3003 NE Loop 410 San Antonio, TX 78218	Non-Local Wildcat Electric Supply 2061 Clovis Barker #5 San Marcos, TX 78666
48	24' Steel Pole w/36' Fixed Arm & 28' Clamp-on Arm	1		NAS	NAS
	Price Each		\$9,332.00	\$10,384.09	\$8,464.00
	Price Total		\$9,332.00	\$10,384.09	\$8,464.00
49	24' Steel Pole w/40' Fixed Arm & 32' Clamp-on Arm	1			
	Price Each		\$10,659.00	\$11,430.68	\$9,548.00
	Price Total		\$10,659.00	\$11,430.68	\$9,548.00
50	24' Steel Pole w/40' Fixed Arm & 36' Clamp-on Arm	1			
	Price Each		\$10,998.00	\$13,447.73	\$9,723.00
	Price Total		\$10,998.00	\$13,447.73	\$9,723.00
51	30' Steel Pole w/28' Fixed Arm & 20' Clamp-on Arm & 8' Luminary Arm	1			
	Price Each		\$9,041.00	\$8,940.91	\$7,771.00
	Price Total		\$9,041.00	\$8,940.91	\$7,771.00
52	30' Steel Pole w/36' Fixed Arm & 20' Clamp-on Arm & 8' Luminary Arm	1			
	Price Each		\$9,896.00	\$9,821.59	\$8,338.00
	Price Total		\$9,896.00	\$9,821.59	\$8,338.00
53	30' Steel Pole w/24' Fixed Arm & 24' Clamp-on Arm & 8' Luminary Arm	1			
	Price Each		\$9,356.00	\$8,938.64	\$7,693.00
	Price Total		\$9,356.00	\$8,938.64	\$7,693.00
54	30' Steel Pole w/28' Fixed Arm & 24' Clamp-on Arm & 8' Luminary Arm	1			
	Price Each		\$9,263.00	\$9,159.09	\$7,939.00
	Price Total		\$9,263.00	\$9,159.09	\$7,939.00
55	30' Steel Pole w/36' Fixed Arm & 28' Clamp-on Arm & 8' Luminary Arm	1			
	Price Each		\$10,709.00	\$10,407.96	\$8,893.00
	Price Total		\$10,709.00	\$10,407.96	\$8,893.00
56	30' Steel Pole w/36' Fixed Arm & 32' Clamp-on Arm & 8' Luminary Arm	1			
	Price Each		\$11,187.00	\$10,718.18	\$9,105.00
	Price Total		\$11,187.00	\$10,718.18	\$9,105.00
57	30' Steel Pole w/40' Fixed Arm & 32' Clamp-on Arm & 8' Luminary Arm	1			
	Price Each		\$12,106.00	\$11,454.55	\$9,680.00
	Price Total		\$12,106.00	\$11,454.55	\$9,680.00
58	30' Steel Pole w/40' Fixed Arm & 36' Clamp-on Arm & 8' Luminary Arm	1			
	Price Each		\$12,444.00	\$13,737.50	\$10,050.00
	Price Total		\$12,444.00	\$13,737.50	\$10,050.00
59	30' Steel Pole w/48' Mast Arm & 8' Luminary Arm	1			
	Price Each		\$9,926.00	\$10,135.23	\$9,380.00
	Price Total		\$9,926.00	\$10,135.23	\$9,380.00
60	24' Steel Pole w/50' Mast Arm	1			
	Price Each		\$16,437.00	\$26,876.14	\$22,395.00
	Price Total		\$16,437.00	\$26,876.14	\$22,395.00
61	24' Steel Pole w/55' Mast Arm	1			
	Price Each		\$16,818.00	\$28,686.36	\$23,042.00
	Price Total		\$16,818.00	\$28,686.36	\$23,042.00

**City of San Antonio Bid Tabulation**

Opened January 27, 2021					
For: Annual Contract for Traffic Signal Steel Poles					
6100013603		DS			
Item	Description	Estimated Annual Quantity	Non-Local Consolidated Traffic Controls, Inc. 1016 Enterprise Place Arlington, TX 76001 817-265-3421	Non-Local Hill Country Electric Supply 3003 NE Loop 410 San Antonio, TX 78218	Non-Local Wildcat Electric Supply 2061 Clovis Barker #5 San Marcos, TX 78666
62	24' Steel Pole w/60' Mast Arm Price Each Price Total	1		NAS	NAS
			\$17,176.00	\$28,577.27	\$23,344.00
			\$17,176.00	\$28,577.27	\$23,344.00
63	24' Steel Pole w/65' Mast Arm Price Each Price Total	1			
			\$17,511.00	\$28,839.77	\$23,628.00
			\$17,511.00	\$28,839.77	\$23,628.00
64	7' Clamp-on ILSN Arm Price Each Price Total	10			
			\$1,023.00	\$1,343.18	\$503.00
			\$10,230.00	\$13,431.80	\$5,030.00
65	9' Clamp-on ILSN Arm Price Each Price Total	10			
			\$1,063.00	\$1,392.05	\$531.00
			\$10,630.00	\$13,920.50	\$5,310.00
66	Anchor Bolt Assembly, 17" bolt circle Price Each Price Total	10			
			\$378.00	\$553.41	\$310.00
			\$3,780.00	\$5,534.10	\$3,100.00
67	Anchor Bolt Assembly, 19" bolt circle Price Each Price Total	10			
			\$617.00	\$902.27	\$496.00
			\$6,170.00	\$9,022.70	\$4,960.00
68	Anchor Bolt Assembly, 21" bolt circle Price Each Price Total	5			
			\$803.00	\$1,348.86	\$626.00
			\$4,015.00	\$6,744.30	\$3,130.00
69	Anchor Bolt Assembly, 23" bolt circle Price Each Price Total	5			
			\$962.00	\$2,120.46	\$880.00
			\$4,810.00	\$10,602.30	\$4,400.00
70	Freight charge for orders of only one pole Price Each Price Total	4			
			\$1,909.00	\$400.00	\$1,180.00
			\$7,636.00	\$1,600.00	\$4,720.00
71	Freight charge for orders of only two poles Price Each Price Total	4			
			\$1,272.00	\$500.00	\$885.00
			\$5,088.00	\$2,000.00	\$3,540.00
72	Freight charge for orders of only three poles Price Each Price Total	4			
			\$637.00	\$600.00	\$590.00
			\$2,548.00	\$2,400.00	\$2,360.00
	Delivery		60 days	70 to 84 Calendar Day /Delivery ARO	14 to 18 wks
	Payment Term		Net 30	Net 30	Net 30
	Estimated Annual Total:		\$773,359.00	\$837,584.12	\$689,900.00
	Estimated Annual Award:		\$773,359.00		



**AMENDMENT II TO  
REQUEST FOR OFFER ("RFO") NO. 6100005633  
PRINT MANAGEMENT SOLUTION FOR SAN ANTONIO PUBLIC LIBRARY**

STATE OF TEXAS           §  
                                      §  
COUNTY OF BEXAR       §

This Amendment II is entered into by and between the **City of San Antonio**, a Texas Municipal Corporation, (hereinafter referred to as "City"), and **Konica Minolta Business Solutions U.S.A., Inc.** (hereinafter referred to as "Konica Minolta"). City and Konica Minolta may be referred to herein collectively as the "Parties".

The Parties hereto severally and collectively agree, and by the execution hereof are bound, to the mutual obligations herein contained and to the performance and accomplishment of the tasks hereinafter described.

**WHEREAS**, on June 18, 2015, City Council authorized the City's participation in an Interlocal Cooperative Purchasing Agreement with the Region 16 Education Service Center Purchasing Cooperative ("TexBuy"); and

**WHEREAS**, pursuant to Ordinance No. 2015-06-18-0525 and in accordance with the terms of the TexBuy cooperative contract, the City entered into a contract with Konica Minolta for a print management solution for the San Antonio Public Library that commenced on June 18, 2015 (hereinafter referred to as "the Agreement"); and

**WHEREAS**, the Parties agree that the Agreement should be amended to extend the contract for an additional five-year period; and

**WHEREAS**, this Amendment meets the requirements under the terms of the TexBuy Interlocal Cooperative Purchasing Agreement adopted by the City of San Antonio by Ordinance No. 2015-06-18-0525; and

**WHEREAS**, it is in the best interest of the City that an amendment of the Agreement now be executed; **NOW THEREFORE:**

City and Konica Minolta agree to amend the Agreement as follows:

**I. AMENDMENTS**

**1.1** Section 005 – Supplemental Terms & Conditions, is revised to add the following new Contract Term, as follows:

Contract Term.

This Contract is hereby renewed under the same terms and conditions at the pricing stated in **Attachment D, Price Schedule**, beginning upon the effective date of the ordinance approving this Amendment II and ending MAY 31, 2026.

**1.2** Section 005 – Supplemental Terms & Conditions, Incorporation of Attachments, is hereby revised to add the following attachments:

- Attachment D** – Price Schedule: SAPL 5 Year Monthly Payment Breakdown
- Attachment E** – TexBuy / AEPA Contract Service Level Agreement
- Attachment F** – Konica Minolta Service Program
- Attachment G** – Konica Minolta Solutions Support Customer Expectation Guide, Revision 1.2 dated October 30, 2017
- Attachment H** – KMBS Standard Maintenance Terms and Conditions - Schedule A, Updated September 1, 2015
- Attachment I** – Konica Minolta Master Premier Lease No. 25369200 with Master Premier Agreement Addendum last dated December 3, 2015, Amendment to Master Premier Lease Schedule 500-50123074 dated October 1, 2020, and Master Premier Lease Schedule 500-50123074 dated June 1, 2021
- Attachment J** – Konica Minolta Non-Appropriation of Funds dated June 1, 2021
- Attachment K** – Konica Minolta Maintenance Agreement dated June 1, 2021

Attachments I, J and K shall survive the termination of this Agreement for a period not to exceed the Contract Term end date of MAY 31, 2026. For the avoidance of doubt, City retains the right to terminate this Agreement at the expiration of each of the City's budget periods. This Agreement is conditioned on a best-efforts attempt by City to obtain and appropriate funds for payment of any debt by City herein.

**II. PROVISIONS REMAIN IN EFFECT**

All other terms, conditions, covenants and provisions of the above referenced Agreement, as previously amended, not specifically mentioned herein and revised by this document, are retained in their entirety, unchanged, and remain in full force in effect for the duration of said contract, and any renewals thereof.

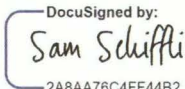
[SIGNATURE PAGE FOLLOWS]

**EXECUTED** and **AGREED** to as of the dates indicated below. This Amendment II may be executed in any number of counterparts, each of which shall be deemed an original and constitute one and the same instrument.

**CITY OF SAN ANTONIO**

**KONICA MINOLTA BUSINESS  
SOLUTIONS U.S.A., INC.**

\_\_\_\_\_  
(Signature)

DocuSigned by:  
  
2A8AA76C4FF44B2  
\_\_\_\_\_  
(Signature)

Printed Name: Norbert Dziuk

Printed Name: Sam Schiffli

Title: Assistant Finance Director

Title: Mvp

Date: \_\_\_\_\_

Date: 5/6/2021

Approved as to Form:

\_\_\_\_\_  
Assistant City Attorney