

ORDINANCE 2021-06-17-0456

APPROVING THE FOLLOWING CONTRACTS ESTABLISHING UNIT PRICES FOR GOODS AND SERVICES FOR AN ESTIMATED ANNUAL COST OF \$3,961,860.00, INCLUDED IN THE RESPECTIVE DEPARTMENT'S FY 2021 ADOPTED BUDGET: (A) GULF COAST PAPER, CO., INC., AND SAFEWAY SUPPLY, INC., FOR JANITORIAL SUPPLIES; (B) GENUINE PARTS COMPANY (NAPA) FOR REPLACEMENT DRUM AND BRAKE REPAIR PARTS FOR MEDIUM AND HEAVY-DUTY TRAILERS; (C) GLOBAL ARFF SERVICES, LLC, FOR AIRCRAFT RESCUE FIRE FIGHTING VEHICLE PREVENTIVE MAINTENANCE, INSPECTION, DIAGNOSTICS, REPAIRS AND PARTS FOR THE SAN ANTONIO AIRPORT SYSTEM; (D) JOHNSON CONTROLS, INC., FOR MAINTENANCE AND REPAIR SERVICES FOR THE METASYS FACILITY MANAGEMENT SYSTEM FOR THE ALAMODOME; (E) UNGERBOECK SYSTEMS INTERNATIONAL, INC., FOR BOOKING SYSTEM SOFTWARE LICENSES, UPGRADES AND MAINTENANCE AND SUPPORT FOR THE CONVENTION AND SPORTS FACILITIES DEPARTMENT; AND (F) AMENDMENTS TO THE ANNUAL CONTRACTS FOR OFFICE FURNITURE WITH GATEWAY PRINTING & OFFICE SUPPLY, INC., STAPLES CONTRACT & COMMERCIAL, INC., CAPROCK GROUP, LLC, DBA TEXAS WILSON OFFICE FURNITURE & SERVICES AND WORKPLACE RESOURCE, LLC.

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WHEREAS, the City is able to obtain significant savings by purchasing various materials and services on an annual contract basis; and

WHEREAS, the bids submitted by Gateway Printing & Office Supply, Inc. (Categories 1-5), Feguson Facility Supply (Categories 1-5), U.S. Wholesale Products (Category 1), San Benito Textiles (Category 2), Commercial Beverage Concepts, LLC (Category 3), Safeway Supply, Inc. (Category 4), and Interboro Packaging Corp. (Category 5), failed to meet the City's specifications and/or requirements for janitorial supplies; and

WHEREAS, the bid submitted by Safeway Supply Inc. (Category 2), a City Business as defined by the City's Local Preference Program, is within 3 percent of the lowest bid, which was from Gulf Coast Paper Co., Inc., dba Imperial Dade, a bidder which is not a City Business; and

WHEREAS, the bid submitted by South Texas Auto Parts Company, DBA M&M Auto Truck Parts, failed to meet the City's specifications and/or requirements for replacement drum and brake repair parts for medium and heavy-duty trailers; and

WHEREAS, the Texas Local Government Code indicates that competitive bidding is not required under section 252.022(a)(7)(A), which provides for any items that are available only from a sole source of supply; and

WHEREAS, this ordinance approves contracts with (A) Gulf Coast Paper, Co., Inc., and Safeway Supply, Inc., for janitorial supplies; (B) Genuine Parts Company (NAPA) for replacement drum and brake repair parts for medium and heavy-duty trailers; (C) Global ARFF Services, LLC, for Aircraft Rescue Fire Fighting vehicle preventive maintenance, inspection, diagnostics, repairs and parts for the San Antonio Airport System; (D) Johnson Controls, Inc., for maintenance and repair services for the Metasys facility management system for the Alamodome; (E) Ungerboeck Systems International, Inc., for booking system software licenses, upgrades and maintenance and support for the Convention & Sports Facilities department; and (F) amendments to the annual contracts for office furniture with Gateway Printing & Office Supply, Inc., Staples Contract & Commercial, Inc., Caprock Group, LLC, dba Texas Wilson Office Furniture & Services, and Workplace Resource, LLC, to extend the contracts for an additional three-month period under the same terms and conditions; and

WHEREAS, all expenditures will be in accordance with the applicable fiscal year's budget approved by City Council; **NOW THEREFORE**:

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. The following bids to furnish the City with goods and services on an annual basis as shown on the attached bid tabulation sheets are hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates and endorsements: (A) Gulf Coast Paper, Co., Inc., and Safeway Supply, Inc., for janitorial supplies; (B) Genuine Parts Company (NAPA) for replacement drum and brake repair parts for medium and heavy-duty trailers; (C) Global ARFF Services, LLC, for Aircraft Rescue Fire Fighting vehicle preventive maintenance, inspection, diagnostics, repairs and parts for the San Antonio Airport System; (D) Johnson Controls, Inc., for maintenance and repair services for the Metasys facility management system for the Alamodome; (E) Ungerboeck Systems International, Inc., for booking system software licenses, upgrades and maintenance and support for the Convention & Sports Facilities department; and (F) amendments to the annual contracts for office furniture with Gateway Printing & Office Supply, Inc., Staples Contract & Commercial, Inc., Caprock Group, LLC, dba Texas Wilson Office Furniture & Services, and Workplace Resource, LLC, to extend the contracts for an additional three-month period under the same terms and conditions. The bid tabulation sheets are attached hereto and incorporated herein for all purposes as **Exhibit I**. Copies of the bids are available for inspection in the offices of the Purchasing Division of the Finance Department.

SECTION 2. It has been found and declared that the bids submitted by Gateway Printing & Office Supply, Inc. (Categories 1-5), Feguson Facility Supply (Categories 1-5), U.S. Wholesale Products (Category 1), San Benito Textiles (Category 2), Commercial Beverage Concepts, LLC (Category 3), Safeway Supply, Inc. (Category 4), and Interboro Packaging Corp. (Category 5), failed to meet the City's specifications and/or requirements for janitorial supplies.

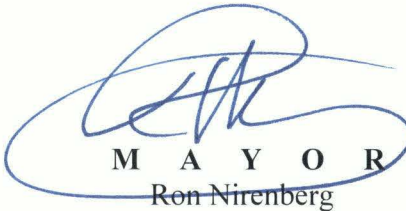
SECTION 3. It has been found and declared that, pursuant to the City's Local Preference Program, passed by ordinance number 2013-3-21-0167 and as amended by ordinance 2014-11-13-0923, Safeway Supply Inc. (Category 2), a City Business, is entitled to award.

SECTION 4. It has been found and declared that the bid submitted by South Texas Auto Parts Company, DBA M&M Auto Truck Parts, failed to meet the City's specifications and/or requirements for replacement drum and brake repair parts for medium and heavy-duty trailers.

SECTION 5. Funds will be encumbered upon issuance of purchase orders, and payment is authorized to the vendors identified herein. All expenditures will be in accordance with the Fiscal Year 2021 budget, and such other appropriations necessary to fund the contracts through their terms as evidenced by subsequent ordinances.

SECTION 6. This ordinance is effective immediately upon passage by eight affirmative votes; otherwise it is effective on the tenth day after passage.

PASSED and APPROVED this 17th day of June, 2021.




M A Y O R
Ron Nirenberg

ATTEST:



Tina J. Flores, City Clerk

APPROVED AS TO FORM:



Andrew Segovia, City Attorney

LC
06/17/21
Item No. 14

Exhibit I



City of San Antonio

City Council

June 17, 2021

Item: 14

File Number: 21-3900

Enactment Number:

2021-06-17-0456

Ordinance approving the following contracts establishing unit prices for goods and services for an estimated annual cost of \$3,961,860.00, included in the respective department's FY 2021 Adopted Budget:

- (A) Gulf Coast Paper, Co., Inc., and Safeway Supply, Inc., for janitorial supplies;
- (B) Genuine Parts Company (NAPA) for replacement drum and brake repair parts for medium & heavy duty trailers;
- (C) Global ARFF Services, LLC, for Aircraft Rescue Fire Fighting vehicle preventive maintenance, inspection, diagnostics, repairs and parts for the San Antonio Airport System;
- (D) Johnson Controls, Inc., for the Metasys facility management system for the Alamodome;
- (E) Ungerboeck Systems International, Inc., for booking system software licenses, upgrades and maintenance and support for the Convention & Sports Facilities department; and
- (F) amendments to the annual contracts with Gateway Printing & Office Supply, Inc., Staples Contract & Commercial, Inc., Caprock Group, LLC, dba Texas Wilson Office Furniture & Services, and Workplace Resource, LLC.

[Ben Gorzell, Chief Financial Officer; Troy Elliott, Deputy Chief Financial Officer, Finance]

Councilmember Ana E. Sandoval made a motion to approve. Councilmember John Courage seconded the motion. The motion passed by the following vote:

Aye: 10 Nirenberg, McKee-Rodriguez, Viagran, Rocha Garcia, Castillo, Cabello Havrda, Sandoval, Pelaez, Courage and Perry

Abstain: 1 Bravo

Exhibit I

Page 1 of 1

City of San Antonio Bid Tabulation

Opened: October 9, 2020			
For: Annual Contract for Medium Heavy Trailer Drum and Brake Parts			
6100013197			
		Local	Non-Local
		Genuine Parts Company (NAPA)	South Texas Auto Parts Company DBA M&M Auto Truck Parts
		6374 Rittiman Rd.	2010 Pat Booker Rd.
		San Antonio, TX 78217	Universal City, TX 78148
		(210) 422-0906	
Item	Description		
1	Brake Shoe Hardware Kits And Accessory Parts With Delivery		NAS
	Percent of Discount Offered	15%	18%
	Product Identification (Manufacturer)	NAPA Traction / Haldex	NAPA Traction
	Type of Price Schedule (dealer, jobber, etc.)	Jobber	Jobber
	Price Schedule Number	RFT086 / 240115	19-515
	Date of Price Schedule	10 / 2020	7-2019
	Price Schedule Column on Which Discount is based (i.e. distributor, net, wholesale, etc.)	Jobber Blue	BWE Sheet
	Warranty	12 Months	12 Months
2	Brake Shoe Parts With Delivery		
	Percent of Discount Offered	26%	20%
	Product Identification (Manufacturer)	NAPA Traction / Haldex	Haldex
	Type of Price Schedule (dealer, jobber, etc.)	Jobber	Jobber
	Price Schedule Number	L40115	19-851
	Date of Price Schedule	10 / 2020	1-6-2020
	Price Schedule Column on Which Discount is based (i.e. distributor, net, wholesale, etc.)	Jobber Blue	Blue Sheet
	Warranty	12 Months	12 Months
3	Brake Drums and Spoke Wheel Parts With Delivery		
	Percent of Discount Offered	16%	18%
	Product Identification (Manufacturer)	Haldex	NAPA Traction
	Type of Price Schedule (dealer, jobber, etc.)	Jobber	Jobber
	Price Schedule Number	RPT086	19-515
	Date of Price Schedule	10 / 2020	7-2019
	Price Schedule Column on Which Discount is based (i.e. distributor, net, wholesale, etc.)	Jobber Blue	BWE Sheet
	Warranty	12 Months	Limited Lifetime
4	Air Brake Valve Parts With Delivery		
	Percent of Discount Offered	15%	16%
	Product Identification (Manufacturer)	NAPA Traction / Haldex	Haldex / Bendix
	Type of Price Schedule (dealer, jobber, etc.)	Jobber	Jobber
	Price Schedule Number	RPT086 / L40115	19-851 / 19-515
	Date of Price Schedule	10 / 2020	1-6-2020 / 7-2019
	Price Schedule Column on Which Discount is based (i.e. distributor, net, wholesale, etc.)	Jobber Blue	BWE Sheet
	Warranty	12 Months	12 Months
5	Governor Parts With Delivery		
	Percent of Discount Offered	11%	12%
	Product Identification (Manufacturer)	Haldex	Haldex
	Type of Price Schedule (dealer, jobber, etc.)	Jobber	Jobber
	Price Schedule Number	L40115	19-851
	Date of Price Schedule	10 / 2020	1-6-2020
	Price Schedule Column on Which Discount is based (i.e. distributor, net, wholesale, etc.)	Jobber (Blue)	Blue Sheet
	Warranty	12 Months	12 Months

City of San Antonio Bid Tabulation

Opened: October 9, 2020			
For: Annual Contract for Medium Heavy Trailer Drum and Brake Parts			
		Local	Non-Local
6100013197		Genuine Parts Company (NAPA)	South Texas Auto Parts Company DBA M&M Auto Truck Parts
		6374 Rittiman Rd.	2010 Pat Booker Rd.
		San Antonio, TX 78217	Universal City, TX 78148
		(210) 422-0906	
Item	Description		
6	Air Brake Chamber Parts With Delivery		
	Percent of Discount Offered	16%	15%
	Product Identification (Manufacturer)	Napa Traction	NAPA Traction
	Type of Price Schedule (dealer, jobber, etc.)	Jobber	Jobber
	Price Schedule Number	RPT086	19-515
	Date of Price Schedule	10 / 2020	7-2019
	Price Schedule Column on Which Discount is based (i.e. distributor, net, wholesale, etc.)	Jobber (Blue)	Blue Sheet
	Warranty	12 Months	12 Months
7	Gladhand & Accessory Parts With Delivery		
	Percent of Discount Offered	15%	25%
	Product Identification (Manufacturer)	NAPA Traction / Phillips	Phillips
	Type of Price Schedule (dealer, jobber, etc.)	Jobber	Jobber
	Price Schedule Number	RPT086	18-583
	Date of Price Schedule	10 / 2020	10-2018
	Price Schedule Column on Which Discount is based (i.e. distributor, net, wholesale, etc.)	Jobber Blue	Jobber BLUE
	Warranty	12 Months	12 Months
8	Slack Adjusters With Clevis With Delivery		
	Percent of Discount Offered	15%	18%
	Product Identification (Manufacturer)	NAPA Traction (TWD)	NAPA Traction
	Type of Price Schedule (dealer, jobber, etc.)	Jobber	Jobber
	Price Schedule Number	RPT086	19-515
	Date of Price Schedule	10 / 2020	7-2019
	Price Schedule Column on Which Discount is based (i.e. distributor, net, wholesale, etc.)	Jobber Blue	BWE Sheet
	Warranty	12 Months	12 Months
9	Air Dryer Parts With Delivery		
	Percent of Discount Offered	15%	15%
	Product Identification (Manufacturer)	NAPA Traction (TWD) / Haldex	Haldex / Bendix / NAPA Traction
	Type of Price Schedule (dealer, jobber, etc.)	Jobber	Jobber
	Price Schedule Number	L40115	19-851 / 19-515
	Date of Price Schedule	10 / 2020	1-2020 / 7-2019
	Price Schedule Column on Which Discount is based (i.e. distributor, net, wholesale, etc.)	Jobber Blue	BWE Sheet
	Warranty	12 Months	12 Months
10	Loose Wheel-Nut Indicator Parts with Delivery		
	Percent of Discount Offered	15%	30%
	Product Identification (Manufacturer)	NAPA Traction (Wheel Chocks)	NAPA Traction
	Type of Price Schedule (dealer, jobber, etc.)	Jobber	Jobber
	Price Schedule Number	RPT086	19-515
	Date of Price Schedule	10 / 2020	7-2019
	Price Schedule Column on Which Discount is based (i.e. distributor, net, wholesale, etc.)	Jobber Blue	BWE Sheet
	Warranty	12 Months	12 Months

City of San Antonio Bid Tabulation

Opened: October 9, 2020			
For: Annual Contract for Medium Heavy Trailer Drum and Brake Parts			
6100013197			
Item	Description	Local	Non-Local
		Genuine Parts Company (NAPA) 6374 Rittiman Rd. San Antonio, TX 78217 (210) 422-0906	South Texas Auto Parts Company DBA M&M Auto Truck Parts 2010 Pat Booker Rd. Universal City, TX 78148
11	Disc Brake Rotor Parts With Delivery Percent of Discount Offered Product Identification (Manufacturer) Type of Price Schedule (dealer, jobber, etc.) Price Schedule Number Date of Price Schedule Price Schedule Column on Which Discount is based (i.e. distributor, net, wholesale, etc.) Warranty	21% NAPA Traction Jobber RPT086 10 / 2020 Jobber Blue 12 Months	18% NAPA Traction Jobber 19-515 7-2019 BWE Sheet 12 Months
12	Disc Pad Parts With Delivery Percent of Discount Offered Product Identification (Manufacturer) Type of Price Schedule (dealer, jobber, etc.) Price Schedule Number Date of Price Schedule Price Schedule Column on Which Discount is based (i.e. distributor, net, wholesale, etc.) Warranty	10% NAPA Traction Jobber RPT086 10 / 2020 Jobber Blue 12 Months	18% NAPA Traction Jobber 19-515 7-2019 BWE Sheet 12 Months
	Prompt Payment Discount	Net 30	2% 10 days
	Estimated Annual Total	\$300,000.00	
	Estimated Annual Award	\$300,000.00	

Opened:	March 26, 2021		NON-LOCAL Global ARFF Services 1610 E. Main Street Waxahachie TX 75165 (972) 576-1200
For:	Annual Contract for ARFF Vehicle Preventive Maintenance, Inspection, Diagnostics, Repairs and Parts		
6100013726	MFB		
Item	Description	Estimated Quantity	
1	Preventive Maintenance. PM fee shall be quoted as an all lump sum and be inclusive of all costs, including, but not limited to: labor, overhead, materials, parts such as fluid and filter, travel time, mileage, etc., necessary to change fluids and filters and provide visual check of the vehicles.		
A	2005 E-One Titan HPR 4x4; 1500 gal; Vehicle# 1909-05 (Current R1)		
	YEAR 1	1	
	Unit Price		\$2,804.38
	Total Cost		\$2,804.38
	YEAR 2	1	
	Unit Price		\$2,888.51
	Total Cost		\$2,888.51
	YEAR 3	1	
	Unit Price		\$2,975.17
	Total Cost		\$2,975.17
	YEAR 4	1	
	Unit Price		\$3,064.42
	Total Cost		\$3,064.42
	YEAR 5	1	
	Unit Price		\$3,156.35
	Total Cost		\$3,156.35
B	2006 E-One Titan HPR 6x6; 3000 gal; Vehicle# 1920-06 (R4)		
	YEAR 1	1	
	Unit Price		\$2,798.42
	Total Cost		\$2,798.42
	YEAR 2	1	
	Unit Price		\$2,882.37
	Total Cost		\$2,882.37
	YEAR 3	1	
	Unit Price		\$2,968.84
	Total Cost		\$2,968.84
	YEAR 4	1	
	Unit Price		\$3,057.91
	Total Cost		\$3,057.91
	YEAR 5	1	
	Unit Price		\$3,149.65
	Total Cost		\$3,149.65

Opened: March 26, 2021		Annual Contract for ARFF Vehicle Preventive Maintenance, Inspection, Diagnostics, Repairs and Parts		NON-LOCAL	
For:				Global ARFF Services	
6100013726		MFB		1610 E. Main Street	
Item	Description	Estimated Quantity	Waxahachie TX 75165 (972) 576-1200		
C	2014 Oshkosh Striker; 3000 gal; Vehicle# 1902-14 (R3)				
	YEAR 1	1			
	Unit Price		\$3,400.62		
	Total Cost		\$3,400.62		
	YEAR 2	1			
	Unit Price		\$3,502.64		
	Total Cost		\$3,502.64		
	YEAR 3	1			
	Unit Price		\$3,607.72		
	Total Cost		\$3,607.72		
	YEAR 4	1			
	Unit Price		\$3,715.95		
	Total Cost		\$3,715.95		
	YEAR 5	1			
	Unit Price		\$3,827.43		
	Total Cost		\$3,827.43		
D	2019 Oshkosh Global Stryker 3000 gal; Vehicle# 1916-19 (R2)				
	YEAR 1	1			
	Unit Price		\$3,112.56		
	Total Cost		\$3,112.56		
	YEAR 2	1			
	Unit Price		\$3,205.94		
	Total Cost		\$3,205.94		
	YEAR 3	1			
	Unit Price		\$3,302.12		
	Total Cost		\$3,302.12		
	YEAR 4	1			
	Unit Price		\$3,401.18		
	Total Cost		\$3,401.18		
	YEAR 5	1			
	Unit Price		\$3,503.21		
	Total Cost		\$3,503.21		
E	2019 Ford Skeeter Type 5/6 Rescue-Side 400 gal; Vehicle# 1993-19 (R6)				
	YEAR 1	1			
	Unit Price		\$526.43		
	Total Cost		\$526.43		
	YEAR 2	1			
	Unit Price		\$542.22		
	Total Cost		\$542.22		
	YEAR 3	1			
	Unit Price		\$558.49		
	Total Cost		\$558.49		
	YEAR 4	1			
	Unit Price		\$575.24		
	Total Cost		\$575.24		

Opened:	March 26, 2021				
For:	Annual Contract for ARFF Vehicle Preventive Maintenance, Inspection, Diagnostics, Repairs and Parts		NON-LOCAL		
			Global ARFF Services		
			1610 E. Main Street		
6100013726			MFB		
Item	Description	Estimated Quantity	Waxahachie TX 75165 (972) 576-1200		
F	YEAR 5	1			
	Unit Price		\$592.50		
	Total Cost		\$592.50		
	2021 Oshkosh Global Stryker; 3000 gal Vehicle# TBD (Future R1)				
	YEAR 1	1			
	Unit Price		\$3,112.56		
	Total Cost		\$3,112.56		
	YEAR 2	1			
	Unit Price		\$3,205.94		
	Total Cost		\$3,205.94		
	YEAR 3	1			
	Unit Price		\$3,302.12		
	Total Cost		\$3,302.12		
	YEAR 4	1			
	Unit Price		\$3,401.18		
	Total Cost		\$3,401.18		
	YEAR 5	1			
	Unit Price		\$3,503.21		
	Total Cost		\$3,503.21		
	SubTotal Item 1 Year 1			\$15,754.97	
	SubTotal Item 1 Year 2			\$16,227.62	
	SubTotal Item 1 Year 3			\$16,714.46	
	SubTotal Item 1 Year 4			\$17,215.88	
	SubTotal Item 1 Year 5			\$17,732.35	
	SUBTOTAL ITEM 1			\$83,645.28	
2	Preventive Maintenance Inspection. PMI fee shall be quoted as an all lump sum and be inclusive of all costs, including, but not limited to: labor, overhead, materials, parts, travel time, mileage, etc., necessary to inspect the vehicles and identify deficiencies in apparatus systems, including but not limited to: dry chemical, foam and drop tank tests.				
A	2005 E-One Titan HPR 4x4; 1500 gal; Vehicle# 1909-05 (Current R1)				
	YEAR 1	2			
	Unit Price		\$2,234.08		
	Total Cost		\$4,468.16		
	YEAR 2	2			
	Unit Price		\$2,301.11		
	Total Cost		\$4,602.22		
	YEAR 3	2			
	Unit Price		\$2,370.14		
	Total Cost		\$4,740.28		
	YEAR 4	2			
	Unit Price		\$2,441.24		
	Total Cost		\$4,882.48		

Opened:	March 26, 2021		NON-LOCAL	
For:	Annual Contract for ARFF Vehicle Preventive Maintenance, Inspection, Diagnostics, Repairs and Parts			
6100013726			Global ARFF Services	
			1610 E. Main Street	
	MFB		Waxahachie TX 75165 (972) 576-1200	
Item	Description	Estimated Quantity		
B	YEAR 5	2		
	Unit Price		\$2,514.48	
	Total Cost		\$5,028.96	
	2006 E-One Titan HPR 6x6; 3000 gal; Vehicle# 1920-06 (R4)			
	YEAR 1	2		
	Unit Price		\$2,234.08	
	Total Cost		\$4,468.16	
	YEAR 2	2		
	Unit Price		\$2,301.11	
	Total Cost		\$4,602.22	
C	YEAR 3	2		
	Unit Price		\$2,370.14	
	Total Cost		\$4,740.28	
	YEAR 4	2		
	Unit Price		\$2,441.24	
	Total Cost		\$4,882.48	
	YEAR 5	2		
	Unit Price		\$2,514.48	
	Total Cost		\$5,028.96	
	D	2014 Oshkosh Striker; 3000 gal; Vehicle# 1902-14 (R3)		
YEAR 1		2		
Unit Price			\$2,795.88	
Total Cost			\$5,591.76	
YEAR 2		2		
Unit Price			\$2,879.76	
Total Cost			\$5,759.52	
YEAR 3		2		
Unit Price			\$2,966.15	
Total Cost			\$5,932.30	
E	YEAR 4	2		
	Unit Price		\$3,055.14	
	Total Cost		\$6,110.28	
	YEAR 5	2		
	Unit Price		\$3,146.79	
	Total Cost		\$6,293.58	
	2019 Oshkosh Global Stryker 3000 gal; Vehicle# 1916-19 (R2)			
	YEAR 1	2		
	Unit Price		\$2,234.08	
	Total Cost		\$4,468.16	
F	YEAR 2	2		
	Unit Price		\$2,301.11	
	Total Cost		\$4,602.22	
	YEAR 3	2		
	Unit Price		\$2,370.14	
	Total Cost		\$4,740.28	

Opened:	March 26, 2021		NON-LOCAL Global ARFF Services 1610 E. Main Street Waxahachie TX 75165 (972) 576-1200
For:	Annual Contract for ARFF Vehicle Preventive Maintenance, Inspection, Diagnostics, Repairs and Parts		
6100013726	MFB		
Item	Description	Estimated Quantity	
E	YEAR 4	2	
	Unit Price		\$2,441.24
	Total Cost		\$4,882.48
	YEAR 5	2	
	Unit Price		\$2,514.48
	Total Cost		\$5,028.96
	2019 Ford Skeeter Type 5/6 Rescue-Side 400 gal; Vehicle# 1993-19 (R6)		
	YEAR 1	2	
	Unit Price		\$1,461.60
	Total Cost		\$2,923.20
	YEAR 2	2	
	Unit Price		\$1,505.45
	Total Cost		\$3,010.90
	YEAR 3	2	
	Unit Price		\$1,550.61
	Total Cost		\$3,101.22
F	YEAR 4	2	
	Unit Price		\$1,597.13
	Total Cost		\$3,194.26
	YEAR 5	2	
	Unit Price		\$1,645.04
	Total Cost		\$3,290.08
	2021 Oshkosh Global Stryker; 3000 gal Vehicle# TBD (Future R1)		
	YEAR 1	2	
	Unit Price		\$2,795.88
	Total Cost		\$5,591.76
	YEAR 2	2	
	Unit Price		\$2,879.76
	Total Cost		\$5,759.52
	YEAR 3	2	
	Unit Price		\$2,966.15
	Total Cost		\$5,932.30
YEAR 4	2		
Unit Price		\$3,055.14	
Total Cost		\$6,110.28	
YEAR 5	2		
Unit Price		\$3,146.79	
Total Cost		\$6,293.58	
SubTotal Item 2 Year 1			\$27,511.20
SubTotal Item 2 Year 2			\$28,336.60
SubTotal Item 2 Year 3			\$29,186.66
SubTotal Item 2 Year 4			\$30,062.26
SubTotal Item 2 Year 5			\$30,964.12
SUBTOTAL ITEM 2			\$146,060.84

Opened: March 26, 2021		Annual Contract for ARFF Vehicle Preventive Maintenance, Inspection, Diagnostics, Repairs and Parts		NON-LOCAL		
For:				Global ARFF Services		
6100013726		MFB		1610 E. Main Street		
Item	Description	Estimated Quantity	Waxahachie TX 75165 (972) 576-1200			
3 A	Diagnostics - Hourly Rate					
	Regular Business Hours					
	YEAR 1	17				
	Unit Price		\$132.50			
	Total Cost		\$2,252.50			
	YEAR 2	17				
	Unit Price		\$136.50			
	Total Cost		\$2,320.50			
	YEAR 3	17				
	Unit Price		\$140.50			
	Total Cost		\$2,388.50			
	YEAR 4	17				
	Unit Price		\$144.50			
	Total Cost		\$2,456.50			
	YEAR 5	17				
	Unit Price		\$150.00			
	Total Cost		\$2,550.00			
	B	Non-Regular Business Hours				
	YEAR 1	3				
	Unit Price		\$152.50			
	Total Cost		\$457.50			
	YEAR 2	3				
	Unit Price		\$157.50			
	Total Cost		\$472.50			
	YEAR 3	3				
	Unit Price		\$162.50			
	Total Cost		\$487.50			
	YEAR 4	3				
	Unit Price		\$167.50			
	Total Cost		\$502.50			
YEAR 5	3					
Unit Price		\$172.50				
Total Cost		\$517.50				
	SubTotal Item 3 Year 1		\$2,710.00			
	SubTotal Item 3 Year 2		\$2,793.00			
	SubTotal Item 3 Year 3		\$2,876.00			
	SubTotal Item 3 Year 4		\$2,959.00			
	SubTotal Item 3 Year 5		\$3,067.50			
	SUBTOTAL ITEM 3		\$14,405.50			
4 A	Repairs - Hourly Rate					
	Regular Business Hours					
	YEAR 1	133				
	Unit Price		\$32.50			
	Total Cost		\$4,322.50			
	YEAR 2	133				
	Unit Price		\$136.50			
	Total Cost		\$18,154.50			
	YEAR 3	133				
	Unit Price		\$140.50			
	Total Cost		\$18,686.50			

Opened: March 26, 2021			
For: Annual Contract for ARFF Vehicle Preventive Maintenance, Inspection, Diagnostics, Repairs and Parts		NON-LOCAL	
6100013726		Global ARFF Services	
		1610 E. Main Street	
		Waxahachie	
		TX 75165	
		(972) 576-1200	
Item	Description	Estimated Quantity	
B	YEAR 4	133	
	Unit Price		\$144.50
	Total Cost		\$19,218.50
	YEAR 5	133	
	Unit Price		\$150.00
	Total Cost		\$19,950.00
	Non-Regular Business Hours		
	YEAR 1	12	
	Unit Price		\$152.50
	Total Cost		\$1,830.00
	YEAR 2	12	
	Unit Price		\$157.50
	Total Cost		\$1,890.00
	YEAR 3	12	
	Unit Price		\$162.50
	Total Cost		\$1,950.00
	YEAR 4	12	
	Unit Price		\$167.50
	Total Cost		\$2,010.00
5	YEAR 5	12	
	Unit Price		\$172.50
	Total Cost		\$2,070.00
	SubTotal Item 4 Year 1		\$1,830.00
	SubTotal Item 4 Year 2		\$20,044.50
	SubTotal Item 4 Year 3		\$20,636.50
	SubTotal Item 4 Year 4		\$21,228.50
	SubTotal Item 4 Year 5		\$22,020.00
	SUBTOTAL ITEM 4		\$85,759.50
	On-Site Diagnostics and Repairs Round Trip Charge		
	- A Fixed Fee to be charged when Contractor's Service Trucks are used to provide On-Site Diagnostic and Repairs. This Trip Charge shall not apply when on-site diagnostics and/or repairs are performed in conjunction with PM and/or PMI visits.		
	Between Contractor's Primary Facility & ARFF Station #23		
	YEAR 1	7	
	Unit Price		\$700.00
	Total Cost		\$4,900.00
	YEAR 2	7	
	Unit Price		\$721.00
	Total Cost		\$5,047.00
	YEAR 3	7	
	Unit Price		\$742.63
	Total Cost		\$5,198.41
A	YEAR 4	7	
	Unit Price		\$764.91
	Total Cost		\$5,354.37

Opened:	March 26, 2021		NON-LOCAL Global ARFF Services 1610 E. Main Street	
For:	Annual Contract for ARFF Vehicle Preventive Maintenance, Inspection, Diagnostics, Repairs and Parts			
6100013726			MFB	
Item	Description	Estimated Quantity	Waxahachie TX 75165 (972) 576-1200	
B	YEAR 5 Unit Price Total Cost	7		
			\$787.86	
			\$5,515.02	
	Between Contractor's Secondary Facility & ARFF Station #23			
	YEAR 1 Unit Price Total Cost	7		
			\$175.00	
			\$1,225.00	
	YEAR 2 Unit Price Total Cost	7		
			\$180.25	
			\$1,261.75	
C	YEAR 3 Unit Price Total Cost	7		
			\$185.66	
			\$1,299.62	
	YEAR 4 Unit Price Total Cost	7		
			\$191.23	
			\$1,338.61	
	YEAR 5 Unit Price Total Cost	7		
			\$196.97	
			\$1,378.79	
	Between Contractor's Primary Facility & Fire Station #22			
D	YEAR 1 Unit Price Total Cost	7		
			\$700.00	
			\$4,900.00	
	YEAR 2 Unit Price Total Cost	7		
			\$721.00	
			\$5,047.00	
	YEAR 3 Unit Price Total Cost	7		
			\$742.63	
			\$5,198.41	
	YEAR 4 Unit Price Total Cost	7		
		\$764.91		
		\$5,354.37		
	YEAR 5 Unit Price Total Cost	7		
			\$787.86	
			\$5,515.02	
	Between Contractor's Secondary Facility & Fire Station #22			
	YEAR 1 Unit Price Total Cost	7		
			\$175.00	
			\$1,225.00	
	YEAR 2 Unit Price Total Cost	7		
			\$180.25	
			\$1,261.75	
YEAR 3 Unit Price Total Cost	7			
		\$185.66		
		\$1,299.62		

Opened:	March 26, 2021		NON-LOCAL Global ARFF Services 1610 E. Main Street Waxahachie TX 75165 (972) 576-1200
For:	Annual Contract for ARFF Vehicle Preventive Maintenance, Inspection, Diagnostics, Repairs and Parts		
6100013726	MFB		
Item	Description	Estimated Quantity	
	YEAR 4	7	
	Unit Price		\$191.23
	Total Cost		\$1,338.61
	YEAR 5	7	
	Unit Price		\$196.97
	Total Cost		\$1,378.79
	SubTotal Item 5 Year 1		\$12,250.00
	SubTotal Item 5 Year 2		\$12,617.50
	SubTotal Item 5 Year 3		\$12,996.06
	SubTotal Item 5 Year 4		\$13,385.96
	SubTotal Item 5 Year 5		\$13,787.62
	SUBTOTAL ITEM 5		\$65,037.14
6	Trailer Round Trip Charge – A Fixed Fee to be charged when City ARFF vehicles are trailered between Contractor and City Facilities. This Trip Charge is a lump sum and inclusive of all costs, including, but not limited to: trailer, loading, sub-contractor costs, labor, overhead, parts, travel time, millage, etc.		
A	Between Contractor's Primary Facility & ARFF Station #23		
	YEAR 1	1	
	Unit Price		\$3,000.00
	Total Cost		\$3,000.00
	YEAR 2	1	
	Unit Price		\$3,250.00
	Total Cost		\$3,250.00
	YEAR 3	1	
	Unit Price		\$3,500.00
	Total Cost		\$3,500.00
	YEAR 4	1	
	Unit Price		\$4,000.00
	Total Cost		\$4,000.00
	YEAR 5	1	
	Unit Price		\$4,250.00
	Total Cost		\$4,250.00
B	Between Contractor's Secondary Facility & ARFF Station #23		
	YEAR 1	1	
	Unit Price		\$800.00
	Total Cost		\$800.00
	YEAR 2	1	
	Unit Price		\$850.00
	Total Cost		\$850.00
	YEAR 3	1	
	Unit Price		\$900.00
	Total Cost		\$900.00

Opened:	March 26, 2021		NON-LOCAL Global ARFF Services 1610 E. Main Street		
For:	Annual Contract for ARFF Vehicle Preventive Maintenance, Inspection, Diagnostics, Repairs and Parts				
6100013726	MFB		Waxahachie TX 75165 (972) 576-1200		
Item	Description	Estimated Quantity			
C	YEAR 4	1			
	Unit Price		\$950.00		
	Total Cost		\$950.00		
	YEAR 5	1			
	Unit Price		\$1,000.00		
	Total Cost		\$1,000.00		
	Between Contractor's Primary Facility & Fire Station #22				
	YEAR 1	1			
	Unit Price		\$3,000.00		
	Total Cost		\$3,000.00		
	YEAR 2	1			
	Unit Price		\$3,250.00		
	Total Cost		\$3,250.00		
	YEAR 3	1			
	Unit Price		\$3,500.00		
	Total Cost		\$3,500.00		
	YEAR 4	1			
	Unit Price		\$4,000.00		
	Total Cost		\$4,000.00		
D	YEAR 5	1			
	Unit Price		\$4,250.00		
	Total Cost		\$4,250.00		
	Between Contractor's Secondary Facility & Fire Station #22				
	YEAR 1	1			
	Unit Price		\$800.00		
	Total Cost		\$800.00		
	YEAR 2	1			
	Unit Price		\$850.00		
	Total Cost		\$850.00		
	YEAR 3	1			
	Unit Price		\$900.00		
	Total Cost		\$900.00		
	YEAR 4	1			
	Unit Price		\$950.00		
	Total Cost		\$950.00		
	7	YEAR 5	1		
		Unit Price		\$1,000.00	
		Total Cost		\$1,000.00	
SubTotal Item 6 Year 1			\$7,600.00		
SubTotal Item 6 Year 2			\$8,200.00		
SubTotal Item 6 Year 3			\$8,800.00		
SubTotal Item 6 Year 4			\$9,900.00		
SubTotal Item 6 Year 5			\$10,500.00		
SUBTOTAL ITEM 6			\$45,000.00		
PARTS Mark Up Above Contractors Cost			1.67		
Total Parts			\$150,000.00		
Payment Term			Net 30		
Estimated Total Value			\$589,908.26		
Estimated Total Award			\$589,908.26		

**City of San Antonio
Bid Tabulation**

			Sole Source
Opened: February 1, 2021 For: Annual Contract for CSF Metasys Facility Management System 6100013499			Johnson Controls 3660 Thousand Oaks Drive, Suite 216 San Antonio, TX 78247 (210) 854-6829
Item	Description	Estimated Annual Quantity	
1	METASYS Maintenance Agreement, Year 1 (7/1/2021 - 6/30/2022)		
	Metasys Premium Maintenance and Repairs (HVAC)	1	\$155,410.42
	Premium Coverage- Pneumatic Controls Maintenance and Repairs (HVAC)	1	\$8,905.69
	Boiler Maintenance (HVAC)	1	\$93,754.14
	Basic Coverage - Electrical Equipment - Inspection and Testing to include Quads	1	\$112,616.00
	Basic Coverage - Annual Equipment Testing and Inspection (Fire & Security)	1	\$154,660.00
	Optional: Asset Management Portal	1	\$45,900.00
	Optional: Admin support for customer portal	1	\$19,801.26
	Total Annual Inspection and Maintenance (Invoiced on a monthly basis) Year 1		\$591,047.51
	METASYS Maintenance Agreement, Year 2 (7/1/2022 - 6/30/2023)		
	Metasys Premium Maintenance and Repairs (HVAC)	1	\$158,518.62
	Premium Coverage- Pneumatic Controls Maintenance and Repairs (HVAC)	1	\$9,083.80
	Boiler Maintenance (HVAC)	1	\$95,620.04
	Basic Coverage - Electrical Equipment - Inspection and Testing to include Quads	1	\$114,869.00
	Basic Coverage - Annual Equipment Testing and Inspection (Fire & Security)	1	\$157,787.00
	Optional: Asset Management Portal	1	\$11,167.00
	Optional: Admin support for customer portal	1	\$20,197.29
	Total Annual Inspection and Maintenance (Invoiced on a monthly basis) Year 2		\$567,242.75
	METASYS Maintenance Agreement, Year 3 (7/1/2023 - 6/30/2024)		
	Metasys Premium Maintenance and Repairs (HVAC)	1	\$161,689.00
	Premium Coverage- Pneumatic Controls Maintenance and Repairs (HVAC)	1	\$9,265.48
	Boiler Maintenance (HVAC)	1	\$97,532.44
	Basic Coverage - Electrical Equipment - Inspection and Testing to include Quads	1	\$117,166.00
	Basic Coverage - Annual Equipment Testing and Inspection (Fire & Security)	1	\$160,943.00
	Optional: Asset Management Portal	1	\$11,390.00
	Optional: Admin support for customer portal	1	\$20,601.23
	Total Annual Inspection and Maintenance (Invoiced on a monthly basis) Year 3		\$578,587.15
	METASYS Maintenance Agreement, Year 4 (7/1/2024 - 6/30/2025)		
	Metasys Premium Maintenance and Repairs (HVAC)	1	\$164,922.78
	Premium Coverage- Pneumatic Controls Maintenance and Repairs (HVAC)	1	\$9,450.79
	Boiler Maintenance (HVAC)	1	\$99,483.09
	Basic Coverage - Electrical Equipment - Inspection and Testing to include Quads	1	\$119,509.00
	Basic Coverage - Annual Equipment Testing and Inspection (Fire & Security)	1	\$164,162.00
	Optional: Asset Management Portal	1	\$11,618.00
	Optional: Admin support for customer portal	1	\$21,013.26
	Total Annual Inspection and Maintenance (Invoiced on a monthly basis) Year 4		\$590,158.92
	METASYS Maintenance Agreement, Year 5 (7/1/2025 - 6/30/2026)		
	Metasys Premium Maintenance and Repairs (HVAC)	1	\$168,221.24
	Premium Coverage- Pneumatic Controls Maintenance and Repairs (HVAC)	1	\$9,639.81
	Boiler Maintenance (HVAC)	1	\$101,472.75
	Basic Coverage - Electrical Equipment - Inspection and Testing to include Quads	1	\$121,899.18
	Basic Coverage - Annual Equipment Testing and Inspection (Fire & Security)	1	\$167,445.24
	Optional: Asset Management Portal	1	\$11,850.36
	Optional: Admin support for customer portal	1	\$21,433.53
	Total Annual Inspection and Maintenance (Invoiced on a monthly basis) Year 5		\$601,962.11
2A	Capacity Expenses - Services as Needed: Hourly Rates - Year 1		
	Normal Business Hours – Monday through Friday, 8:00 a.m. – 5:00 p.m.		
	Controls Technician, labor rate per hour		\$164.83
	HVAC Mechanic, labor rate per hour		\$125.66
	Boiler Technician, labor rate per hour		\$168.64
	Boiler Mechanic, labor rate per hour		\$119.68
	Electrician Low Voltage, labor rate per hour		\$176.46
	Electrician Medium Voltage, labor rate per hour		\$176.46
	Capacity Expenses - Services as Needed: Hourly Rates - Year 2		
	Normal Business Hours – Monday through Friday, 8:00 a.m. – 5:00 p.m.		
	Controls Technician, labor rate per hour		\$168.13
	HVAC Mechanic, labor rate per hour		\$128.18
	Boiler Technician, labor rate per hour		\$172.01

**City of San Antonio
Bid Tabulation**

Opened: February 1, 2021 For: Annual Contract for CSF Metasys Facility Management System 6100013499			Johnson Controls International, PLC 3660 Thousand Oaks Drive, Suite 216 San Antonio, TX 78247 (210) 854-6829
Item	Description	Estimated Annual Quantity	
	Boiler Mechanic, labor rate per hour		\$122.07
	Electrician Low Voltage, labor rate per hour		\$179.99
	Electrician Medium Voltage, labor rate per hour		\$179.99
	Capacity Expenses - Services as Needed: Hourly Rates - Year 3		
	Normal Business Hours – Monday through Friday, 8:00 a.m. – 5:00 p.m.		
	Controls Technician, labor rate per hour		\$171.49
	HVAC Mechanic, labor rate per hour		\$130.74
	Boiler Technician, labor rate per hour		\$175.45
	Boiler Mechanic, labor rate per hour		\$124.51
	Electrician Low Voltage, labor rate per hour		\$183.59
	Electrician Medium Voltage, labor rate per hour		\$183.59
	Capacity Expenses - Services as Needed: Hourly Rates - Year 4		
	Normal Business Hours – Monday through Friday, 8:00 a.m. – 5:00 p.m.		
	Controls Technician, labor rate per hour		\$174.92
	HVAC Mechanic, labor rate per hour		\$133.36
	Boiler Technician, labor rate per hour		\$178.96
	Boiler Mechanic, labor rate per hour		\$127.00
	Electrician Low Voltage, labor rate per hour		\$187.26
	Electrician Medium Voltage, labor rate per hour		\$187.26
	Capacity Expenses - Services as Needed: Hourly Rates - Year 5		
	Normal Business Hours – Monday through Friday, 8:00 a.m. – 5:00 p.m.		
	Controls Technician, labor rate per hour		\$178.42
	HVAC Mechanic, labor rate per hour		\$136.02
	Boiler Technician, labor rate per hour		\$182.54
	Boiler Mechanic, labor rate per hour		\$129.54
	Electrician Low Voltage, labor rate per hour		\$191.01
	Electrician Medium Voltage, labor rate per hour		\$191.01
2B	Capacity Expenses - Services as Needed: Hourly Rates - Year 1		
	Work performed Weekdays from 5:01 p.m. to 7:59 a.m., and Saturdays		
	Controls Technician, labor rate per hour		\$247.25
	HVAC Mechanic, labor rate per hour		\$188.50
	Boiler Technician, labor rate per hour		\$252.95
	Boiler Mechanic, labor rate per hour		\$179.51
	Electrician Low Voltage, labor rate per hour		\$264.69
	Electrician Medium Voltage, labor rate per hour		\$264.69
	Capacity Expenses - Services as Needed: Hourly Rates - Year 2		
	Work performed Weekdays from 5:01 p.m. to 7:59 a.m., and Saturdays		
	Controls Technician, labor rate per hour		\$252.20
	HVAC Mechanic, labor rate per hour		\$192.27
	Boiler Technician, labor rate per hour		\$258.01
	Boiler Mechanic, labor rate per hour		\$183.11
	Electrician Low Voltage, labor rate per hour		\$269.98
	Electrician Medium Voltage, labor rate per hour		\$269.98
	Capacity Expenses - Services as Needed: Hourly Rates - Year 3		
	Work performed Weekdays from 5:01 p.m. to 7:59 a.m., and Saturdays		
	Controls Technician, labor rate per hour		\$257.24
	HVAC Mechanic, labor rate per hour		\$196.11
	Boiler Technician, labor rate per hour		\$263.17
	Boiler Mechanic, labor rate per hour		\$186.77
	Electrician Low Voltage, labor rate per hour		\$275.38
	Electrician Medium Voltage, labor rate per hour		\$275.38
	Capacity Expenses - Services as Needed: Hourly Rates - Year 4		
	Work performed Weekdays from 5:01 p.m. to 7:59 a.m., and Saturdays		
	Controls Technician, labor rate per hour		\$262.38
	HVAC Mechanic, labor rate per hour		\$200.03
	Boiler Technician, labor rate per hour		\$268.44
	Boiler Mechanic, labor rate per hour		\$190.50
	Electrician Low Voltage, labor rate per hour		\$280.89
	Electrician Medium Voltage, labor rate per hour		\$280.89
	Capacity Expenses - Services as Needed: Hourly Rates - Year 5		
	Work performed Weekdays from 5:01 p.m. to 7:59 a.m., and Saturdays		
	Controls Technician, labor rate per hour		\$267.63
	HVAC Mechanic, labor rate per hour		\$204.03
	Boiler Technician, labor rate per hour		\$273.81

**City of San Antonio
Bid Tabulation**

Opened: February 1, 2021 For: Annual Contract for CSF Metasys Facility Management System 6100013499			Johnson Controls International, PLC 3660 Thousand Oaks Drive, Suite 216 San Antonio, TX 78247 (210) 854-6829
Item	Description	Estimated Annual Quantity	
2C	Boiler Mechanic, labor rate per hour		\$194.31
	Electrician Low Voltage, labor rate per hour		\$286.51
	Electrician Medium Voltage, labor rate per hour		\$286.51
	Capacity Expenses - Services as Needed: Hourly Rates - Year 1		
	Work performed Sundays and all City observed Holidays		
	Controls Technician, labor rate per hour		\$329.66
	HVAC Mechanic, labor rate per hour		\$251.33
	Boiler Technician, labor rate per hour		\$337.27
	Boiler Mechanic, labor rate per hour		\$239.35
	Electrician Low Voltage, labor rate per hour		\$352.92
	Electrician Medium Voltage, labor rate per hour		\$352.92
	Capacity Expenses - Services as Needed: Hourly Rates - Year 2		
	Work performed Sundays and all City observed Holidays		
	Controls Technician, labor rate per hour		\$336.26
	HVAC Mechanic, labor rate per hour		\$256.35
	Boiler Technician, labor rate per hour		\$344.02
	Boiler Mechanic, labor rate per hour		\$244.14
	Electrician Low Voltage, labor rate per hour		\$359.98
	Electrician Medium Voltage, labor rate per hour		\$359.98
	Capacity Expenses - Services as Needed: Hourly Rates - Year 3		
	Work performed Sundays and all City observed Holidays		
	Controls Technician, labor rate per hour		\$342.98
	HVAC Mechanic, labor rate per hour		\$261.48
	Boiler Technician, labor rate per hour		\$350.90
	Boiler Mechanic, labor rate per hour		\$249.02
	Electrician Low Voltage, labor rate per hour		\$367.18
	Electrician Medium Voltage, labor rate per hour		\$367.18
	Capacity Expenses - Services as Needed: Hourly Rates - Year 4		
	Work performed Sundays and all City observed Holidays		
	Controls Technician, labor rate per hour		\$349.84
	HVAC Mechanic, labor rate per hour		\$266.71
	Boiler Technician, labor rate per hour		\$357.92
	Boiler Mechanic, labor rate per hour		\$254.00
	Electrician Low Voltage, labor rate per hour		\$374.52
	Electrician Medium Voltage, labor rate per hour		\$374.52
	Capacity Expenses - Services as Needed: Hourly Rates - Year 5		
	Work performed Sundays and all City observed Holidays		
	Controls Technician, labor rate per hour		\$356.84
	HVAC Mechanic, labor rate per hour		\$272.05
	Boiler Technician, labor rate per hour		\$365.08
	Boiler Mechanic, labor rate per hour		\$259.08
	Electrician Low Voltage, labor rate per hour		\$382.01
	Electrician Medium Voltage, labor rate per hour		\$382.01
	Discount off JCI Material List Price		20%
	3rd Party Parts Mark Up		30%
	Payment Terms		Net 30
	Estimated Total		\$3,270,798.44
Estimated Total Award			\$3,270,798.44

City of San Antonio Bid Tabulation

Opened: December 17, 2020 For: Annual Contract for Booking System Software & Licenses for Convention & Sports Facilities 6100013567			Sole Source Ungerboeck Systems International, Inc. 100Ungerboeck Park O'Fallon, MO 63368 800-400-4052 Ext. 126	
	SM			
Item	Description	Quantity		
1A	BASE LICENSE SUBSCRIPTIONS YEAR 1			
1	Base License: Ungerboeck for Convention & Exhibition Centers	1		
	Annual Price Each			\$10,000.00
	Extended Price			\$10,000.00
2	Base License: Ungerboeck for Arenas and Stadia	1		
	Annual Price Each			\$4,000.00
	Extended Price			\$4,000.00
3	Base License: Ungerboeck Software Professional Users	34		
	Annual Price Each			\$600.00
	Extended Price			\$20,400.00
4	Base License: Ungerboeck Software Express Users	31		
	Annual Price Each			\$180.00
	Extended Price			\$5,580.00
	Total Base Licenses (Subtotal)			\$39,980.00
	UPGRADES & SUPPORT YEAR 1			
5	Optional Upgrade Subscriptions - Upgrades to include Report Builder, Dashboard and Report Viewer, Crystal License, Multi-Organizational Database (Qty. 2), Ungerboeck Mobile, Invoicing & Payments, Basic Inventory	1		
	Annual Price Each			\$11,080.00
	Extended Price			\$11,080.00
	Total Optional Upgrades (Subtotal)			\$11,080.00
6	Support and Success Plans – Success Plan Upgrades to include Standard Support, Advanced Success Plan	1		
	Annual Price Each			\$10,000.00
	Extended Price			\$10,000.00

City of San Antonio Bid Tabulation

Opened: December 17, 2020 Annual Contract for Booking System Software & Licenses for Convention & Sports Facilities For: 6100013567 SM			Sole Source Ungerboeck Systems International, Inc. 100Ungerboeck Park O'Fallon, MO 63368 800-400-4052 Ext. 126
Item	Description	Quantity	
	Total Success Plan Upgrades (Subtotal)		\$10,000.00
7	Services and Solutions	1	
	Annual Price Each		\$2,800.00
	Extended Price		\$2,800.00
	Total Services and Solutions (Subtotal)		\$2,800.00
	TOTAL ANNUAL SUBSCRIPTION		\$63,860.00
8	One-Time Amount (Yr. 1 only)	1	\$21,000.00
	TOTAL COST FOR YEAR 1		\$84,860.00
2A	BASE LICENSE SUBSCRIPTIONS YEAR 2		
1	Base License: Ungerboeck for Convention & Exhibition Centers	1	
	Annual Price Each		\$10,300.00
	Extended Price		\$10,300.00
2	Base License: Ungerboeck for Arenas and Stadia	1	
	Annual Price Each		\$4,120.00
	Extended Price		\$4,120.00
3	Base License: Ungerboeck Software Professional Users	34	
	Annual Price Each		\$618.00
	Extended Price		\$21,012.00
4	Base License: Ungerboeck Software Express Users	31	
	Annual Price Each		\$186.00
	Extended Price		\$5,766.00
	Total Base Licenses (Subtotal)		\$41,198.00

City of San Antonio Bid Tabulation

Opened: December 17, 2020 For: Annual Contract for Booking System Software & Licenses for Convention & Sports Facilities 6100013567			Sole Source Ungerboeck Systems International, Inc. 100Ungerboeck Park O'Fallon, MO 63368 800-400-4052 Ext. 126
Item	Description	Quantity	
	UPGRADES & SUPPORT YEAR 2		
5	Optional Upgrade Subscriptions - Upgrades to include Report Builder, Dashboard and Report Viewer, Crystal License, Multi-Organizational Database (Qty. 2), Ungerboeck Mobile, Invoicing & Payments, Basic Inventory	1	
	Annual Price Each		\$11,412.00
	Extended Price		\$11,412.00
	Total Optional Upgrades (Subtotal)		\$11,412.00
6	Support and Success Plans – Success Plan Upgrades to include Standard Support, Advanced Success Plan	1	
	Annual Price Each		\$10,300.00
	Extended Price		\$10,300.00
	Total Success Plan Upgrades (Subtotal)		\$10,300.00
7	Services and Solutions	1	
	Annual Price Each		\$2,884.00
	Extended Price		\$2,884.00
	Total Services and Solutions (Subtotal)		\$2,884.00
	TOTAL ANNUAL SUBSCRIPTION		\$65,794.00
	TOTAL COST FOR YEAR 2		\$65,794.00
	Payment Terms		Net 30
	Total		\$150,654.00
	Total Award		\$150,654.00