



City of San Antonio

Agenda Memorandum

File Number: 18-2816

Agenda Item Number: 6.

Agenda Date: 5/10/2018

In Control: City Council A Session

DEPARTMENT: Finance

DEPARTMENT HEAD: Troy Elliott

COUNCIL DISTRICTS IMPACTED: Citywide

SUBJECT:

Purchase of Medium Duty Trucks

SUMMARY:

This ordinance authorizes acceptance of contracts with Ancira Motor Company, Grande Truck Center, Grapevine DCJ, LLC, Gunn Chevrolet, LTD and Rush Truck Center to provide City departments with twelve replacement and three additional medium duty trucks for a total cost of \$684,141.86.

Funding for this purchase is available in the FY 2018 Equipment Renewal and Replacement Fund (ERRF) budget in the amount of \$479,334.00, the FY 2018 Airport Operations & Maintenance Fund budget in the amount of \$44,124.00, the FY 2018 Solid Waste Management (SWMD) Operating Fund budget in the amount \$108,962.86, and the FY 2018 Transportation and Capital Improvements Stormwater Operating Fund budget in the amount of \$51,721.00.

BACKGROUND INFORMATION:

Submitted for City Council consideration and action is the attached tabulation of six bids to provide fifteen medium duty trucks for a total cost of \$684,141.86. This purchase includes eleven medium duty pickup trucks with various bodies, tool boxes, racks and/or lift gates; one pickup truck with a utility body and herbicide tank; one propane fueled pickup truck; and two class five cab-over fourteen foot box trucks with lift gate.

This equipment will be utilized by the Aviation, Parks and Recreation, Solid Waste Management and Transportation and Capital Improvements departments for various transportation needs, construction and/or repair projects throughout the City.

The Invitation for Bid (IFB) was evaluated based on the published bid specifications.

Item Number	Vendor	Local Award	Local Preference Applied	Additional Cost	Bids Not Meeting Specifications
1	Ancira Motor Company	Yes	Yes	\$41.20	
2	Grande Truck Center	Yes	No		
3	Ancira Motor Company	Yes	Yes	\$472.77	
4	Ancira Motor Company	Yes	No		
5	Grande Truck Center	Yes	No		
6	Ancira Motor Company	Yes	No		
7	Ancira Motor Company	Yes	No		
8	Grande Truck Center	Yes	No		
9	Rolltech Specialty Vehicles, LLC				Not a franchised and licensed dealer.
9	Gunn Chevrolet, LTD	Yes	No		
10	Grapevine DCJ, LLC	No	No		
11	Rush Truck Center	Yes	No		
12	Deleted				

ISSUE:

These contracts will provide fifteen medium duty trucks to meet the needs of the Aviation, Parks and Recreation, Solid Waste Management and Transportation and Capital Improvements departments. Twelve trucks are replacement units. The replacement of these units is consistent with the City’s Equipment Replacement and Renewal Fund (ERRF) and Aviation fleet program. Three trucks are additions to the City’s fleet.

All trucks are covered by a minimum of three year/36,000 miles cab and chassis and a minimum 12 months on all bodies, racks, tanks, cranes and lift gates. The warranty will start on the day each unit is placed in service. The life expectancy for these trucks is 120 months.

The Small Business Economic Development Advocacy (SBEDA) Ordinance requirements were waived due to the lack of small, minority, and/or women businesses available to provide these goods and services.

The Veteran-Owned Business Program does not apply to good/supplies contracts, so no preference was applied to this contract.

ALTERNATIVES:

The current trucks scheduled for replacement have met their age and/or mileage requirement cycles and are no longer economically feasible to repair. If the replacement equipment is not purchased, necessary field work may be compromised and thus create the potential of delays in delivery of essential services to the residents of San Antonio. The alternative is to continue to use the trucks currently available and incur increasing maintenance costs and down time, thus possibly compromising services for the entire city.

FISCAL IMPACT:

This ordinance authorizes acceptance of contracts with Ancira Motor Company, Grande Truck Center,

Grapevine DCJ, LLC, Gunn Chevrolet, LTD and Rush Truck Center to provide City departments with twelve replacement and three additional medium duty trucks for a total cost of \$684,141.86.

Funding for this purchase is available in the FY 2018 Equipment Renewal and Replacement Fund (ERRF) budget in the amount of \$479,334.00, the FY 2018 Airport Operations & Maintenance Fund budget in the amount of \$44,124.00, the FY 2018 Solid Waste Management (SWMD) Operating Fund budget in the amount \$108,962.86, and the FY 2018 Transportation and Capital Improvements Stormwater Operating Fund budget in the amount of \$51,721.00.

RECOMMENDATION:

Staff recommends the approval of five contracts to purchase fifteen medium duty trucks from Ancira Motor Company for a cost of \$271,809.00; Grande Truck Center for a cost of \$213,537.00; Grapevine DCJ, LLC for a cost of \$45,709.00, Gunn Chevrolet, LTD for a cost of \$44,124.00; and Rush Truck Center for a cost of \$108,962.86; for a total cost of \$684,141.86.

These contracts are procured on the basis of low bid and Contracts Disclosure Forms are not required.