



# City of San Antonio

## Legislation Details (With Text)

**File #:** 20-6650  
**Type:** Staff Briefing - Without Ordinance  
**In control:** Audit and Accountability Committee  
**On agenda:** 11/17/2020  
**Title:** Paging Modernization [Carlos Contreras, Assistant City Manager; Jesus Saenz, Director, Aviation]  
**Sponsors:**  
**Indexes:**  
**Code sections:**  
**Attachments:**

Date	Ver.	Action By	Action	Result
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### CITY OF SAN ANTONIO AVIATION DEPARTMENT Interdepartmental Correspondence

**TO:** Erik Walsh, City Manager  
**FROM:** Jesus H. Saenz, Jr., Director of Airports, Aviation Department  
**COPIES:** Audit and Accountability Committee; Ben Gorzell, Jr., Chief Financial Officer; Kevin Barthold, City Auditor; Carlos Contreras, Assistant City Manager; Troy Elliott, CPA, Deputy Chief Financial Officer  
**SUBJECT:** Consideration of Completed High Profile Solicitation  
**DATE:** November 17, 2020

The following high profile project has completed the solicitation process. This item is presented to the Audit and Accountability Committee for review prior to full City Council for consideration.

**Paging Modernization & Implementation (Aviation)** - City of San Antonio solicited proposals from qualified consultants to replace terminal paging system in Terminal A and update/improve Terminal B paging system, including headend equipment, and provide on-going maintenance, support, and licenses at the San Antonio International Airport.

Solicitation Type: Request for Competitive Sealed Proposals  
Contract Value: \$1.56 Million  
Term of Contract: Implementation period plus 5 years  
Number of Respondents: 1  
Contracts to be Awarded: 1  
Council Consideration: December 17, 2020

Evaluation Criteria:            Experience, Background, Qualifications: 30 points  
   Proposed Solution: 35 points  
   Pricing: 15 points  
   SBE Prime Contract Program: 10 points  
   M/WBE Prime Contract Program: 10 points  
Local Preference Program:    Not Applicable  
Veteran Owned Small Business Preference Program: Not Applicable  
Voting Committee Members: Jesus H. Saenz, Jr., Director, Aviation Department  
   Karen Ellis, Chief Customer Experience Officer, Aviation Department  
   John Rodriguez, Assistant Director, ITSD  
   Brian Legacy, Business Relationship Manager, ITSD  
   Catia Jendrzey, Business Relationship Manager, ITSD

Due diligence conducted for the respondent to the above solicitations included a search of federal and state debarment lists, prohibited political contributions, conflicts of interest, delinquent City/County taxes, outstanding payments to the City, payment of state franchise fees as well as a search of the internet for pertinent business information. No findings were noted that would prevent the City from awarding to the selected vendor.

The evaluation committee met on October 7, 2020 and by consensus, recommends awarding contract to the sole responsive bidder.

Staff recommends committee approval to proceed with scheduling this item for full City Council consideration.