



City of San Antonio

Agenda Memorandum

File Number:16-1663

Agenda Item Number: 8.

Agenda Date: 3/10/2016

In Control: City Council A Session

DEPARTMENT: Finance

DEPARTMENT HEAD: Troy Elliott

COUNCIL DISTRICTS IMPACTED: CityWide

SUBJECT:

Cardio Fitness Equipment

SUMMARY:

An ordinance accepting the bid from Fitness In Motion to provide for the purchase and delivery of cardio fitness equipment for various fire facilities for the San Antonio Fire Department. Funding in the amount of \$114,506.50 is available from the General Fund.

BACKGROUND INFORMATION:

Submitted for City Council consideration and action is the bid submitted by Fitness In Motion to provide the San Antonio Fire Department with the purchase and delivery of cardio fitness equipment for various fire facilities for a total cost of \$114,506.50.

The new equipment will replace outdated and damaged equipment at 40 fire facilities throughout the City. This contract will provide the purchase and delivery of 35 elliptical machines, 21 treadmills and one upper body ergometer for placement at 40 of the fire facilities.

The alternate elliptical trainers submitted by AEGIS Fitness Solutions, LLC, BSN Sports, LLC; and AYC, LLC did not provide 40 resistance levels and a 450 pound maximum weight capacity, as compared to the specified CE 800 Spirit elliptical trainer.

The alternate treadmill submitted by AEGIS Fitness Solutions, LLC and BSN Sports, LLC did not provide a 450 pound maximum weight capacity, as compared to the specified CT 800 Spirit treadmill.

The alternate treadmills submitted by AYC, LLC did not provide a 22” running belt and a 450 pound maximum weight capacity, as compared to the specified CT 800 Spirit treadmill.

The equipment from Fitness In Motion will be covered by a standard 5 year parts and labor warranty.

ISSUE:

To better prepare the first responders for the daily physical demands of their job duties, SAFD has provided each fire facility with fitness equipment for employees to exercise while on duty. Over the last five years, SAFD has seen that participation in physical activity, or prehabilitation, not only reduced the number and severity of injuries, but also reduced the costs associated with on-duty injuries in terms of workers compensation claims, overtime, backfill and high-class pay.

The fitness equipment that was originally purchased in 2011 has reached its usable life and is in need of replacement.

This contract is within the scope of the Small Business Economic Development Advocacy (SBEDA) Program. However, due to the type of commodities/services being procured and value of the contract, no SBEDA tool is available.

This recommended award is in accordance with the Local Preference Program and will result in an additional cost to the City of \$1,264.56 for this one time contract. Fitness In Motion, the recommended local bidder, submitted a bid of \$114,506.50 and is within 3% of Fit Supply, LLC, the lowest non-local bidder, who submitted a bid of \$113,241.94 with 2% prompt payment discount applied.

The Veteran-Owned Business Program does not apply to good/supplies contracts, so no preference was applied to this contract.

ALTERNATIVES:

All of the current equipment has met its useful life and is in need of replacement. If the equipment is not replaced, personnel will be required to utilize outdated equipment or forgo exercising at Fire facilities.

FISCAL IMPACT:

The total cost of this contract is \$114,506.50, made payable to Fitness in Motion. Funding is available in the General Fund under Fire Department’s FY 2016 operating budget.

RECOMMENDATION:

Staff recommends the approval of the bid with Fitness In Motion to provide the purchase and delivery of fitness equipment for a total cost of \$114,506.50.

This contract is procured by means of low bid and a Contracts Disclosure Form is not required.