



# City of San Antonio

## Agenda Memorandum

**File Number:**17-1663

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**Agenda Item Number:** 15.

**Agenda Date:** 3/2/2017

**In Control:** City Council A Session

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**DEPARTMENT:** Solid Waste Management Department

**DEPARTMENT HEAD:** David W. McCary

**COUNCIL DISTRICTS IMPACTED:** Citywide

### **SUBJECT:**

Metal Recycling Services Agreement

### **SUMMARY:**

An ordinance selecting Monterrey Iron & Metal Co. and awarding a contract for metal recycling, with an estimated \$60,000.00 in annual revenue to the Solid Waste Operating and Maintenance Fund. Services provided include transporting and recycling of all metals collected from the City of San Antonio curbside collections, the Bulky Waste collection facilities and other collection programs. The initial term of this contract is three years with two additional one year renewal options.

### **BACKGROUND INFORMATION:**

The City issued a Request for Proposals (RFP) for metal recycling on June 28, 2016 with a submission deadline of July 29, 2016. The RFP was advertised in the San Antonio Express-News on June 30, 2016. The City received two responses for evaluation. The evaluation team consisted of representatives from the Solid Waste Management Department. On October 20, 2016, the Evaluation Committee reconvened to finalize discussion of the proposals experience, background and qualifications, proposed plan and compensation and made a contract recommendation. The Finance Department, Purchasing Division assisted by ensuring compliance with City procurement policies and procedures. The Committee recommends Monterrey Iron & Metal Co. for award.

Under this agreement, Monterrey Iron & Metal Co. will take possession of all metals collected from the City of San Antonio curbside collections, bulky waste collection facilities, various departments and other collection programs.

All expenses for the metal recycling services will be covered by the selected provider and the provider will pay the City for metals collected. Monterrey Iron & Metal Co. will collect the metal from any City facility and will provide the Departments with collection containers as needed. Additionally, the City will have the choice of delivering the recyclable metal to the provider facilities if needed.

#### **ISSUE:**

The City of San Antonio Solid Waste Management Department sought proposals from respondents to provide metal recycling services. This ordinance authorizes the execution of a revenue agreement with Monterrey Iron & Metal Co., to provide recycling of metals services to the City of San Antonio.

There are no costs to the City associated with this service.

This contract is procured by means of Request for Proposals and Discretionary Contract Disclosure Form is attached.

#### **ALTERNATIVES:**

City Council could choose not to enter into a revenue agreement with the selected vendor, and the City could re-issue the RFP and solicit proposals from additional vendors. This action would require the Solid Waste Management Department to dispose of this valuable commodity in a landfill at a financial cost.

#### **FISCAL IMPACT:**

Monterrey Iron & Metal Co. will pay the City \$85.00 per net ton if the City delivers to vendor facility and \$65.00 per net ton if the vendor picks up metals from City locations on a monthly basis. The estimated fiscal impact is \$60,000.00 annually, and all revenue will be deposited in the Solid Waste Operating Fund.

#### **RECOMMENDATION:**

Staff recommends the execution of a revenue agreement with Monterrey Iron & Metal Co. to provide metal recycling services for the City of San Antonio.