



City of San Antonio

Agenda Memorandum

File Number:18-1696

Agenda Item Number: 1.

Agenda Date: 2/7/2018

In Control: City Council B Session

DEPARTMENT: Information Technology Services

DEPARTMENT HEAD: Ben Gorzell, Chief Financial Officer

COUNCIL DISTRICT(S) IMPACTED: City Wide

SUBJECT: San Antonio Public Safety Radio System

SUMMARY:

A briefing on the status of the procurement for the replacement of the San Antonio Public Safety Radio System.

BACKGROUND INFORMATION:

The current Public Safety Radio System has been in operation since 2004 and provides public safety grade two-way radio communications for the City of San Antonio, Bexar County and surrounding public agencies. The current system covers over 1,200 square miles, providing the primary and most critical source of communications to dispatch all Police and Fire/EMS in the City and County. The system currently manages an average of over 35 million individual radio calls annually from approximately 11,000 public safety and governmental agency users, which includes fifty-six (56) external multijurisdictional agencies. The existing system is approaching end-of-life, and a procurement process for a replacement radio system was initiated in 2015.

As part of the solicitation process, a Request for Qualifications was issued in December 2015 to qualify potential radio system vendors. Five submittals were received and four firms were deemed qualified to proceed. A Request for Proposal was released in January 2016 and proposals were received from Central Electric (with Motorola Solutions as subcontractor/manufacture) and Dailey Wells (with Harris Corporation as subcontractor/manufacture). An extensive evaluation process was conducted which included a thorough technical review of the proposals, site visits, vendor interviews and product demonstrations. In addition, both vendors were engaged in an effort to align contract terms with stakeholder's requirements. Finally, both

vendors were provided the opportunity to submit a Best and Final Offer in October 2017.

The proposals were scored by the Technical Advisory Committee on January 11, 2018, and the Executive Evaluation Committee on the following day. The Technical Evaluation Committee was responsible for reviewing and scoring the technical aspects of each proposal and included individuals from the City of San Antonio Fire, Police and Information Technology Services (ITSD) Departments, and representatives from Bexar County and CPS Energy. The Executive Evaluation Committee comprised individuals from the City Manager's Office, ITSD, Fire and Police Departments, Bexar County, CPS Energy, UTSA and TechBloc. The Executive Evaluation Committee scored each respondent's proposed plan, and relevant experience, background, and qualifications.

Final scores were calculated by combining scores from the committees, as well as remaining points for pricing, SBEDA, Local and Veteran-Owned Small Business Preference Programs tabulated by the City's Finance and Economic Development Departments. The highest ranking vendor is recommended for award by the Executive Evaluation Committee.

Staff will present on the following topics:

- Regional System attributes
- Interlocal Agreement with Bexar County and CPS
- Procurement Process
- Evaluation, Comparison, and Results
- Vendor Contract and Key Business Terms

ISSUE:

This item will come before City Council for approval on February 15, 2018.

ALTERNATIVES:

This item is for briefing purposes only.

FISCAL IMPACT:

This item is for briefing purposes only.

RECOMMENDATION:

This item is for briefing purposes only.