



City of San Antonio

Agenda Memorandum

File Number:19-3004

Agenda Item Number: 17.

Agenda Date: 4/18/2019

In Control: City Council A Session

DEPARTMENT: Convention & Sports Facilities

DEPARTMENT HEAD: Patricia Muzquiz Cantor

COUNCIL DISTRICTS IMPACTED: 1, 2

SUBJECT:

Sixth Amendment to the Ticketing Service Agreement

SUMMARY:

This Ordinance authorizes a Sixth Amendment to the Ticketing Services Agreement with Ticketmaster, L.L.C., to provide exclusive event ticketing services for the Convention and Sports Facilities Department (CSF). This Sixth Amendment extends the Agreement term through September 30, 2019. Revenues generated from this agreement will be deposited into the Community and Visitor Facilities Fund.

BACKGROUND INFORMATION:

Ordinance No. 2009-06-25-0590, dated June 25, 2009, authorized the original Agreement with Ticketmaster, L.L.C., to provide ticketing services for CSF events at the Henry B. Gonzales Convention Center (including Lila Cockrell Theatre), Alamodome, and the Carver Community Cultural Center (including the Jo Long Theatre and Little Carver Civic Center). The City and Ticketmaster, L.L.C., agreed to amend specific provisions of the Agreement set out in the First through Fourth Amendments.

Ordinance No. 2014-06-12-0437 authorized the Fifth Amendment to the Ticketing Services Agreement with Ticketmaster, L.L.C., to exercise the five-year renewal term from July 1, 2014 through June 30, 2019.

On January 11, 2019, the City issued a Request for Proposals (RFP) for Automated Ticketing Services. The proposal distribution meeting was held during the month of March 2019. The intent of this amendment is to allow sufficient time to complete the solicitation process. All of the terms and conditions of the Agreement shall remain the same in this Sixth Amendment extending the term from July 1, 2019 to September 30, 2019.

ISSUE:

The current agreement for ticketing services between the City and Ticketmaster, L.L.C., expires on June 30, 2019 and has no renewal options available. In order to have a ticketing services provider to provide exclusive

ticketing services for CSF's ticketed events, it is necessary to extend the agreement through September 30, 2019.

ALTERNATIVES:

Alternatives include not authorizing Sixth Amendment with Ticketmaster L.L.C., and/or directing staff to revise the terms and conditions. If an amendment is not approved or the department is not able to complete the solicitation process before June 30, 2019, the CSF facilities will not be able to provide ticketing services for its ticketed events.

FISCAL IMPACT:

This Ordinance authorizes a Sixth Amendment to the Ticketing Services Agreement with Ticketmaster, L.L.C., to provide exclusive event ticketing services for the Convention and Sports Facilities Department (CSF). During the extension period of July 1, 2019 to September 30, 2019 of this Sixth Amendment, the estimated commission to the City is expected to be \$83,540.00. Revenues generated from this agreement will be deposited into the Community and Visitor Facilities Fund.

RECOMMENDATION:

Staff recommends authorizing a Sixth Amendment to the Ticketing Services Agreement with Ticketmaster, L.L.C. This Sixth Amendment extends the Agreement through September 30, 2019.