



City of San Antonio

Agenda Memorandum

File Number:19-5229

Agenda Item Number: 6.

Agenda Date: 10/3/2019

In Control: City Council A Session

DEPARTMENT: Finance

DEPARTMENT HEAD: Troy Elliott

COUNCIL DISTRICTS IMPACTED: Citywide

SUBJECT:

Purchase of Zoll ResQCPR Systems and Portable Ventilators

SUMMARY:

This ordinance authorizes acceptance of an offer from Zoll Medical Corporation for the purchase and delivery of 100 each Zoll ResQCPR Systems and 10 each Zoll Portable Ventilators for a total cost of \$233,556.00. Funding for this purchase is available in the FY 2020 General Fund Budget.

BACKGROUND INFORMATION:

Submitted for City Council consideration and action is the offer submitted by Zoll Medical Corporation for the purchase of 100 each Zoll ResQCPR Systems and 10 each Zoll Portable Ventilators for a total cost of \$233,556.00. The San Antonio Fire Department (SAFD) Emergency Medical Service Division requires the purchase and delivery of Portable Ventilators and ResQCPR devices for use in the field. The portable ventilators and ResQCPR devices will be used by SAFD first responders during emergency medical responses.

The San Antonio Fire Department and the UT Health Office of the Medical Director have identified through a medical improvement process an adjunct to the provision of CPR for SAFD's First Response units and Paramedic Ambulances that will improve CPR. The ResQ CPR system enhances the effectiveness of manual CPR by helping fill the heart with blood and reducing pressure on the brain during CPR while the portable ventilator fills the lungs with the correct amount of oxygen.

This CPR system is recommended in the Take Heart America bundle of care and endorsed by the International

Resuscitation Consortium along with a Class IIb recommendation by the American Heart Association guidelines. This additional treatment is currently prescribed in the San Antonio Fire Department Clinical Operating Guidelines.

ISSUE:

Submitted for City Council consideration and action is the offer submitted by Zoll Medical Corporation for the purchase of 100 each Zoll ResQCPR Systems and 10 each Zoll Portable Ventilators. This equipment will be placed on SAFD ambulances and used by first responders during emergency medical responses. Paramedics will receive training on this equipment prior to deployment.

This contract is exempt from competitive bidding and is excluded from the scope of the SBEDA program.

This award is an exception to the Local Preference Program.

The Veteran-Owned Small Business Preference Program does not apply to goods/supplies contracts, so no preference was applied to this contract

ALTERNATIVES:

EMS Administration and the Office of the Medical Director conducted an evaluation of equipment from two leading manufacturers and the Zoll products were chosen. The items listed in this purchase are only available from one source. The Office of the Medical Director and EMS Administration has approved the use of these items for the Fire Department. If this purchase is not approved, the department will not be able to utilize this life saving equipment during medical emergencies.

FISCAL IMPACT:

This ordinance authorizes acceptance of an offer from Zoll Medical Corporation for the purchase and delivery of 100 each Zoll ResQCPR Systems and 10 each Zoll Portable Ventilators for a total cost of \$233,556.00. Funding for this purchase is available in the FY 2020 General Fund Budget.

RECOMMENDATION:

Staff recommends the approval of this purchase with Zoll Medical Corporation for a total cost of \$233,556.00.

This contract was procured utilizing a Sole Source Exemption and a Contracts Disclosure Form is not required.