

City of San Antonio

Agenda Memorandum

File Number: 20-6650

Agenda Item Number: 3.

Agenda Date: 11/17/2020

In Control: Audit and Accountability Committee

CITY OF SAN ANTONIO AVIATION DEPARTMENT Interdepartmental Correspondence

TO: Erik Walsh, City Manager

FROM: Jesus H. Saenz, Jr., Director of Airports, Aviation Department

COPIES: Audit and Accountability Committee; Ben Gorzell, Jr., Chief Financial Officer; Kevin Barthold,

City Auditor; Carlos Contreras, Assistant City Manager; Troy Elliott, CPA, Deputy Chief

Financial Officer

SUBJECT: Consideration of Completed High Profile Solicitation

DATE: November 17, 2020

The following high profile project has completed the solicitation process. This item is presented to the Audit and Accountability Committee for review prior to full City Council for consideration.

Paging Modernization & Implementation (Aviation) - City of San Antonio solicited proposals from qualified consultants to replace terminal paging system in Terminal A and update/improve Terminal B paging system, including headend equipment, and provide on-going maintenance, support, and licenses at the San Antonio International Airport.

Solicitation Type: Request for Competitive Sealed Proposals

Contract Value: \$1.56 Million

Term of Contract: Implementation period plus 5 years

Number of Respondents: 1 Contracts to be Awarded: 1

Council Consideration: December 17, 2020

Evaluation Criteria: Experience, Background, Qualifications: 30 points

Proposed Solution: 35 points

Pricing: 15 points

SBE Prime Contract Program: 10 points M/WBE Prime Contract Program: 10 points

Local Preference Program: Not Applicable

Veteran Owned Small Business Preference Program: Not Applicable

Voting Committee Members: Jesus H. Saenz, Jr., Director, Aviation Department

Karen Ellis, Chief Customer Experience Officer, Aviation Department

John Rodriguez, Assistant Director, ITSD

Brian Legacy, Business Relationship Manager, ITSD Catia Jendrzey, Business Relationship Manager, ITSD

Due diligence conducted for the respondent to the above solicitations included a search of federal and state debarment lists, prohibited political contributions, conflicts of interest, delinquent City/County taxes, outstanding payments to the City, payment of state franchise fees as well as a search of the internet for pertinent business information. No findings were noted that would prevent the City from awarding to the selected vendor.

The evaluation committee met on October 7, 2020 and by consensus, recommends awarding contract to the sole responsive bidder.

Staff recommends committee approval to proceed with scheduling this item for full City Council consideration.