



# City of San Antonio

## Agenda Memorandum

**File Number:**21-2071

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**Agenda Item Number:** 3.

**Agenda Date:** 3/16/2021

**In Control:** Audit and Accountability Committee

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**CITY OF SAN ANTONIO  
AVIATION DEPARTMENT  
Interdepartmental Correspondence**

**TO:** Erik Walsh, City Manager

**FROM:** Jesus H. Saenz, Jr., Director, Aviation Department

**COPIES:** Audit and Accountability Committee; Ben Gorzell, Jr., CPA, Chief Financial Officer; Kevin Barthold, City Auditor; Carlos Contreras, Assistant City Manager; Troy Elliott, CPA, Deputy Chief Financial Officer

**SUBJECT:** Consideration of High Profile Solicitation for Release

**DATE:** March 16, 2021

The following high profile solicitation is scheduled to be released next month.

**Airport Electronic Video Information Display System** - The City of San Antonio is seeking proposals from respondents to install and maintain a new Content Management System (CMS) to support digital displays at San Antonio International Airport. The initial phase will include replacement of the existing Multi-User Flight Information Display System (MUFIDS). Passengers in the terminals consult the MUFIDS boards to obtain the most current information on flights and gate assignments. The new CMS will establish the system base to incorporate other information content in the future. Advertising, visual paging, visual emergency notifications, and promotional videos of local attractions are examples of future content possibilities.

Department:	Aviation
Solicitation Type:	Request for Competitive Sealed Proposals
Contract Value:	\$1.16 Million
Term of Contract:	Implementation period (approximately 8-9 months) plus 5 years
Release Date:	April 23, 2021
Closing Date:	June 28, 2021
Proposed Council Date:	December 2, 2021
Contact Information:	Jesus H. Saenz, Jr., Director, Aviation Department
Evaluation Criteria:	Experience, Background, Qualifications: 45 points

Proposed Plan: 40 points  
Price: 15 points  
SBEDA Program: Waived  
Local Preference Program: Not Applicable  
Veteran Owned Small Business Preference Program: Not Applicable  
Voting Members: Jesus H. Saenz, Jr., Director, Aviation Department  
Kevin Goodwin, Chief Technology Officer/Deputy Director, ITSD  
Jennifer Mills Pysher, Chief Commercial Officer, Aviation Department  
Karen Ellis, Chief Customer Experience Officer, Aviation Department  
Catia Jendrzey, Business Relationship Manager, ITSD  
Nathan Keegstra, Product Owner for Flight, Gate and Baggage Information  
Displays, Southwest Airlines