



City of San Antonio

Agenda Memorandum

File Number:15-3868

Agenda Item Number: 5.

Agenda Date: 6/24/2015

In Control: Westside Development Corporation

ORGANIZATION: Westside Development Corporation (WDC) - Board of Directors

POSTING LANGUAGE:

Discussion and possible action regarding a loan agreement with Louis Escareno, dba Louis Escareno & Associates, in an amount up to \$70,000.

SUMMARY:

Mr. Escareño has submitted an application for a \$70,000 loan request to expand his law practice at 2717 West Martin Street. The Board will consider the application.

BACKGROUND INFORMATION:

General

Mr. Louis R. Escareño has submitted a loan application to the Westside Development Corporation (WDC) for \$70,000. Escareño & Associates is a law firm based in Westside San Antonio with an emphasis in governmental relations and public affairs. Primary clients include corporations and individuals requiring advocacy and representation before government agencies and jurisdictions along the U.S. - Mexico border. The practice has been in existence for 22 years. All employees have in excess of 20 years of experience in delivery of legal service. The firm is in the process of expanding its practice.

WDC staff reviewed Mr. Escareño's application which was submitted on May 7, 2015. The \$70,000 in funds will be used for the remodel of 2717 W. Martin and connecting properties at 112 & 114 Cecelia Street. The remodeling will secure adequate office, meeting and parking space to allow for the business expansion. Specifically the scope of work consists of new employee parking on 112 Cecilia St., remodeling of the entry on 2717 W. Martin and adding 12 feet to the existing building on 114 Cecilia St.

Mr. Escareño made an initial investment into the project in April 2015 when he purchased 112 & 114 Cecelia St. The remaining total cost of the project is estimated at \$216,028.83. Mr. Escareño has applied to two area banks who are currently reviewing his applications for the remainder of the project funds in the amount of \$146,028.83. At the request of one of the banks, Mr. Escareno has begun the process to re-plot all three properties into a single parcel.

A review of the application indicates that Mr. Escareño has met all WDC underwriting and collateral criteria for funding of the loan.

FISCAL IMPACT:

Loan funds are derived from the Project Fund which receives an annual allocation from the City of San Antonio.

RECOMMENDATION:

Pending

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