



City of San Antonio

Agenda Memorandum

File Number:15-5058

Agenda Item Number: 6.

Agenda Date: 10/29/2015

In Control: City Council A Session

DEPARTMENT: Finance

DEPARTMENT HEAD: Troy Elliott

COUNCIL DISTRICTS IMPACTED: City Wide

SUBJECT:

SAFD-Aerial Platform Trucks

SUMMARY:

An ordinance accepting the offer from Siddons-Martin Emergency Group to provide two replacement Velocity Aerial Platform Trucks for the San Antonio Fire Department for a total cost of \$2,335,106.00. Funding is available from the Equipment Renewal and Replacement Fund (ERRF).

BACKGROUND INFORMATION:

Submitted for City Council consideration and action is the offer submitted by Siddons-Martin Emergency Group utilizing the HGAC cooperative contract to provide two replacement Velocity Aerial Platform Trucks for the San Antonio Fire Department for a total cost of \$2,335,106.00.

This contract will provide the San Antonio Fire Department with replacement units for fighting fires and other emergency response requirements. Current Fire Department inventory consists of 20 frontline ladder trucks, 7 spare units; 52 frontline pumper trucks and 16 spare units. The life expectancy of these replacement units is 180 months and will be funded through the Equipment Renewal and Replacement Fund.

Vehicles and equipment that meet their expected life cycle are usually sold at auction but may also be traded-in to the selling dealer. The equipment that is being replaced will be sold at auction. If the Fleet asset is in the City's fleet replacement program then the proceeds are returned to the ERRF. The proceeds are then used to

purchase new similar vehicles and equipment.

ISSUE:

This contract will provide the City of San Antonio Fire Department with two replacement aerial platform trucks to assist in fighting fires and other emergency response requirements.

These units will be purchased from Siddons-Martin Emergency Group utilizing the HGAC cooperative contract number FS12-13. This purchase will be made in accordance with the Houston/Galveston Cooperative program passed on resolution 96-41-48 dated 10/10/1996.

The HGAC Cooperative Program is administered by the Houston/Galveston Cooperative. All products and services included in this cooperative were competitively bid and awarded by the Cooperative's Board of Trustees based on Texas statutes.

These units have a five year bumper-to-bumper warranty. The engine is covered by a five year/100,000 mile warranty and the transmission warranty is five years/unlimited miles.

Due to the lack of small, minority, and/or women businesses available to provide these goods, the SBEDA Program did not apply to this solicitation.

The recommended award is an exception to the Local Preference Program.

The Veteran-Owned Small Business Preference Program does not apply to goods/supplies contracts, so no preference was applied to this contract.

ALTERNATIVES:

The current aerial platform trucks have met or will meet their age or mileage requirement cycles before replacement. The replacement date is considered the optimum time for replacement as delaying the acquisition could make the vehicles no longer economically feasible to repair and could lead to the department's inability to provide essential services.

FISCAL IMPACT:

The total cost for this contract is \$2,335,106.00 which will be funded utilizing the Equipment Renewal and Replacement Fund.

RECOMMENDATION:

Staff recommends the approval of this purchase with Siddons-Martin Emergency Group for a total cost of \$2,335,106.00.

This contract is procured by means of cooperative purchasing and a Discretionary Contract Disclosure Form is

not required.